

Government business



GE does business with a wide spectrum of federal, state, and local governments, as well as with government contractors. While also supporting private-sector customers, we recognize it is important that our managers and employees understand the special requirements of our government customers.

Government customers who acquire our products and services fulfill public policy objectives, and may request unique contract requirements such as domestic preference restrictions, socioeconomic provisions, and especially stringent business ethics and compliance obligations. GE recognizes that government customers have a variety of means to enforce these unique requirements (both contractual and non-contractual remedies, including civil and criminal sanctions, and administrative judgments) and that these remedies go well beyond remedies available to our commercial customers.

Meeting government business needs

GE's compliance and integrity culture places us in an excellent position to pursue and perform work compliantly for governments and government contractors. But we don't just rely on our culture; we continue to emphasize with our employees and executives how working with governments is unique and requires special attention.

For example, GE hosts regular, companywide webinars on topics relevant to working with governments, maintains an intranet site that hosts a wealth of information on common government contracts requirements, and makes training and best practice materials available to support GE businesses that work with government customers. In addition, GE's Spirit and Letter (Code of Conduct) includes a companywide policy on Working with Governments policy governing GE employee interactions when doing business with government customers. This policy is further expanded in an enterprise standard applicable to all GE business units, which establish their own policies and procedures tailored to their unique business requirements.

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GE's compliance and integrity culture places us in an excellent position to pursue and perform work compliantly for governments and government-funded contractors.



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