

# GE 1Q 2015 EARNINGS

- 1Q Operating EPS \$0.31 excluding GE Capital exit impacts, -6%
- 10 Operating EPS \$(1.08)
- 1Q GAAP EPS from continuing operations \$(1.13); 1Q net EPS \$(1.35) including discontinued operations

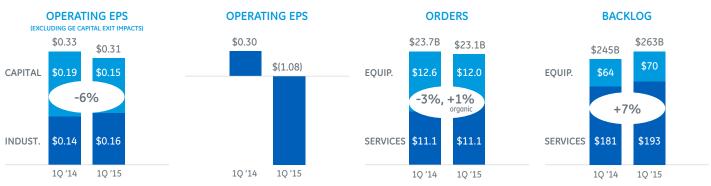
0.0	TING EPS			INDUSTRIAL SEGMENT	
INDUSTRIAL	CAPITAL	GE CFOA	REVENUES	OPERATING PROFIT	MARGINS
<b>\$0.16</b> +14%	\$(1.25) \$0.15 excluding GE Capital exit impacts, -21%	\$1.3B -23%	\$24.4B -1%, +3% organic	\$3.6B +9%	14.6% +120 bps

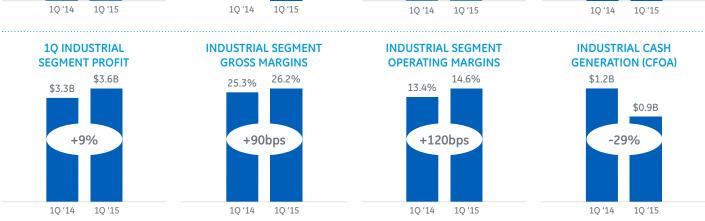
## 10 HIGHLIGHTS

- Industrial segment profit +9%, with 5 of 7 segments growing earnings
- Industrial segment revenue \$24.4 billion, -1%, +3% organic;
   FX impact of ~\$(950) million
- Oil & Gas revenue flat and operating profit +11%, on organic basis
- Industrial segment gross margins 26.2%, +90 bps
- Industrial segment operating profit margins 14.6%, +120 bps
- Industrial segment growth market revenue +6%, strength in Middle East, Latin America, Africa, China, India
- Record backlog of \$263 billion +7% vs. 10'14
- GE Capital ENI (ex. liquidity) at \$303 billion, -19% vs. 1Q'14
- On track for Industrial EPS goal of \$1.10-1.20 for 2015

"GE performed well in the first quarter, in an environment that remains volatile but with continued growth opportunities in infrastructure. This was an important quarter for GE. We delivered good first-quarter results in our industrial businesses, with 14% growth in operating EPS. And last week, we announced a new plan to create a simpler, more valuable industrial company by selling most GE Capital assets, a major step in our strategy to focus GE around its competitive advantages. We are reshaping the company."

Jeff Immelt Chairman and CEO





### INDUSTRIAL DEAL HIGHLIGHTS



**Transportation:** Contract to deliver 100 locomotives to Angola

Power & Water: Agreement in Ghana for 1.5 GW of power

Power & Water: HA turbine order in Latin America

Aviation: \$800 million of LEAP¹ orders, \$1.2 billion of GE90/GE9X orders

Industrial Internet: Software agreement with global oil company to optimize critical oil well assets

Healthcare: Bioprocess revenues +26%

Energy Management: Power Conversion revenues +6%

Lighting: LED revenues +76%; projects with Walmart, Amazon, Under Armour

## GE CAPITAL PORTFOLIO STRATEGY

#### **OUR PLAN**

- Executing plan to create a focused infrastructure & technology company
- Excellent environment for creating value from financial assets
- \$26.5B Real Estate transaction announced
- ~\$35B of capital returned to parent by 2018<sup>2</sup>
- Potential for \$90B+ to shareholders in '15-'18 via dividend, buyback, and Synchrony<sup>2</sup>



#### <sup>2</sup> All transactions subject to regulatory approval

## 1Q GE CAPITAL HIGHLIGHTS

GE CAPITAL EARNING	10 '15			
Operating income GE Capital exit im	\$1.5B			
Exits		\$(14.1)B		
Continuing opera	tions	\$(12.5)B		
Discontinued ope	erations	\$(2.2)B		
Reported Net Ear	Reported Net Earnings			
ENI (EX. LIQUIDITY)  AS ORIGINALLY REPORTED	DIVIDEND TO PARENT	GECC TIER 1 COMMON RATIO <sup>3</sup>		
\$374B \$303B -19%	\$0.5B	10.6%		

<sup>3</sup> Basel 3 Tier 1 Common ratio estimated based on U.S. standardized transitional basis



GE earnings by 2018

"We have laid out a clear plan to reshape GE for the future. We will reduce the size of our financial business through the sale of most GE Capital assets over the next 24 months, with the potential to return more than \$90 billion to investors in dividends, buyback and the Synchrony exchange through 2018. Our industrial businesses are performing well and we will continue to invest in our competitive advantages built on the GE Store. We will continue to boost margins and returns. This is the plan for the future of GE as a fast-growth, high-tech industrial company."

Jeff Immelt Chairman and CEO

<sup>&</sup>lt;sup>1</sup> LEAP is a trademark of CFM International, a 50-50 JV between Snecma and GE

## FIRST-QUARTER 2015 HIGHLIGHTS

#### **REPORTED**

#### **OPERATING EARNINGS**

**EARNINGS** 

\$(10.9)B \$(1.08)

**GAAP EARNINGS FROM CONTINUING OPERATIONS** (ATTRIBUTABLE TO GE)

**EARNINGS** 

\$(11.4)B \$(1.13)

> **GAAP NET EARNINGS** (ATTRIBUTABLE TO GE)

\$(13.6)B \$(1.35)

#### **REVENUES**

REVENUES

INDUSTRIAL SALES

\$29.4B -12%

\$23.8B

\$6.0B -39%

-1%

## **EXCLUDING GE CAPITAL EXIT IMPACTS**

#### **OPERATING EARNINGS**

EARNINGS

\$3.1B

\$0.31 -5%

**EARNINGS FROM CONTINUING OPERATIONS** (ATTRIBUTABLE TO GE)

**EARNINGS** 

\$2.7B -10%

\$0.27

-6%

**NET EARNINGS** 

(ATTRIBUTABLE TO GE)

\$2.8B -7%

\$0.27

-10%

#### **REVENUES**

**REVENUES** 

INDUSTRIAL SALES

\$33.1B

\$23.8B

\$9.7B

-3%

-1%

-7%

First-quarter results webcast at 8:30 a.m. ET today

www.ge.com/ investor

Related charts are now posted on our website for your review prior to the call. This document contains non-GAAP financial information. For an explanation and reconciliation of non-GAAP measures, see the accompanying supplemental information.

The accompanying tables include information integral to assessing the Company's financial position, operating performance and cash flow.

GE's Investor Relations website at www.ge.com/investor and our corporate blog at www.gereports.com, as well as GE's Facebook page and Twitter accounts, including @GE\_Reports, contain a significant amount of information about GE, including financial and other information for investors. GE encourages investors to visit these websites from time to time, as information is updated and new information is posted.

# **Caution Concerning Forward-Looking Statements:**

This document contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "seek," "will," "would," or "target." Forward-looking statements by their nature address matters that are, to different degrees, uncertain, such as statements about our announced plan to reduce the size of our financial services businesses, including expected cash and non-cash charges associated with this plan; expected income; earnings per share; revenues; organic growth; margins; cost structure; restructuring charges; cash flows; return on capital; capital expenditures, capital allocation or capital structure; dividends; and the split between Industrial and GE Capital earnings. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: obtaining (or the timing of obtaining) any required regulatory reviews or approvals or any other consents or approvals associated with our announced plan to reduce the size of our financial services businesses; our ability to complete incremental asset sales as part of this plan in a timely manner (or at all) and at the prices we have assumed; changes in law, economic and financial conditions, including interest and exchange rate volatility, commodity and equity prices and the value of financial assets, including the impact of these conditions on our ability to sell or the value of incremental assets to be sold as part of this plan as well as other aspects of this plan; the impact of conditions in the financial and credit markets on the availability and cost of GECC's funding, and GECC's exposure to counterparties; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; pending and future mortgage loan repurchase claims and other litigation claims in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flows and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level or to repurchase shares at planned levels; GECC's ability to pay dividends to GE at the planned level, which may be affected by GECC's cash flows and earnings, financial services regulation and oversight, and other factors; our ability to convert pre-order commitments/wins into orders; the price we realize on orders since commitments/wins are stated at list prices; customer actions or developments such as early aircraft retirements or reduced energy demand and other factors that may affect the level of demand and financial performance of the major industries and customers we serve; the effectiveness of our risk management framework; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation and litigation; adverse market conditions, timing of and ability to obtain required bank regulatory approvals, or other factors relating to us or Synchrony Financial that could prevent us from completing the Synchrony Financial split-off as planned; our capital allocation plans, as such plans may change including with respect to the timing and size of share repurchases, acquisitions, joint ventures, dispositions and other strategic actions; our success in completing, including obtaining regulatory approvals for, announced transactions, such as the proposed transactions and alliances with Alstom, Appliances and Real Estate, and our ability to realize anticipated earnings and savings; our success in integrating acquired businesses and operating joint ventures; the impact of potential information technology or data security breaches; and the other factors that are described in "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014. These or other uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

This document includes certain forward-looking projected financial information that is based on current estimates and forecasts. Actual results could differ materially.

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## GENERAL ELECTRIC COMPANY CONDENSED STATEMENT OF EARNINGS (LOSS) (UNAUDITED)

		Cons	olidated			(	SE(a)		Financia	l Ser	vices (GE	CC)
Three months ended March 31		2015	2014	V%	1 —	2015	2014	V%			2014	V%
Revenues and other income												
Sales of goods and services	\$	23,684 \$	23,850	(1)%	\$	23,840 \$	24,011	(1)%	\$ 21	\$	27	(22)%
Other income	Ψ.	142	196	(.,,,	_	52	161	(.,,,		~		(==)/0
GECC earnings (loss) from continuing operations	3	-	-			(12,544)	1,693		_		_	
GECC revenues from services		5,530	9,502			-	-		5,961		9,858	
Total revenues and other income		29,356	33,548	(12)%		11,348	25,865	(56)%	5,982		9,885	(39)%
Costs and expenses		,		\ / / · ·		7	-,	(==/:-	- ,			(==/.=
Cost of sales		18,166	18,522			18,325	18,685		18		25	
Interest and other financial charges		1,930	2,141			389	365		1,651		1,887	
Investment contracts, insurance losses and		1,222	_,						1,001		.,	
insurance annuity benefits		616	620			_	_		644		643	
Provision for losses on financing receivables		4,859	984			_	_		4,859		984	
Other costs and expenses		8,733	7,962			3,825	3,808		5,111		4,341	
Total costs and expenses		34,304	30,229	13%		22,539	22,858	(1)%	12,283		7,880	56%
Earnings (loss) from continuing operations		•	· · · · · · · · · · · · · · · · · · ·			,	,		,			
before income taxes		(4,948)	3,319	U		(11,191)	3,007	U	(6,301)		2,005	U
Benefit (provision) for income taxes		(6,458)	(619)			(306)	(318)		(6,152)		(301)	
Earnings (loss) from continuing operations		(11,406)	2,700	U		(11,497)	2,689	U	(12,453)		1,704	U
Earnings (loss) from discontinued		. ,	•			,	•					
operations, net of taxes		(2,202)	252			(2,202)	252		(2,201)		252	
Net earnings (loss)		(13,608)	2,952	U		(13,699)	2,941	U	(14,654)		1,956	U
Less net earnings (loss) attributable to												
noncontrolling interests		(35)	(47)			(126)	(58)		91		11	
Net earnings (loss) attributable to												
the Company		(13,573)	2,999	U		(13,573)	2,999	U	(14,745)		1,945	U
Preferred stock dividends declared		-	-			-	-		-		-	
Net earnings (loss) attributable to												
GE common shareowners	\$	(13,573) \$	2,999	U	\$	(13,573) \$	2,999	U	\$ (14,745)	\$	1,945	U
Amounts attributable to GE common												
shareowners:												
Earnings (loss) from continuing operations	\$	(11,406) \$	2,700	U	\$	(11,497) \$	2,689	U	\$ (12,453)	\$	1,704	U
Less net earnings (loss) attributable												
to noncontrolling interests		(35)	(47)			(126)	(58)		91		11	
Earnings (loss) from continuing operations												
attributable to the Company		(11,371)	2,747	U		(11,371)	2,747	U	(12,544)		1,693	U
GECC preferred stock dividends declared		-	-			-	-		-		-	
Earnings (loss) from continuing operations												
attributable to GE common shareowners		(11,371)	2,747	U		(11,371)	2,747	U	(12,544)		1,693	U
Earnings (loss) from discontinued		(0.000)				(0.000)			/a aa /			
operations, net of taxes		(2,202)	252			(2,202)	252		(2,201)		252	
Net earnings (loss) attributable to GE	•	(40 ==0) 0	0.000		_	(40.570) #	0.000		<b>6</b> (44 <b>7</b> 4 <b>5</b> )	_	4.045	
common shareowners	\$	(13,573) \$	2,999	U	\$	(13,573) \$	2,999	U	\$ (14,745)	<b>\$</b>	1,945	U
Per-share amounts - earnings (loss) from												
continuing operations			_	_								
Diluted earnings (loss) per share	\$	(1.13) \$	0.27	U								
Basic earnings (loss) per share	\$	(1.13) \$	0.27	U								
Per-share amounts - net earnings (loss)			_	_								
Diluted earnings (loss) per share	\$	(1.35) \$	0.30	U								
Basic earnings (loss) per share	\$	(1.35) \$	0.30	U								
Total average equivalent shares												
Diluted earnings		10,067	10,123	(1)%								
Basic earnings		10,067	10,045	-								
Dividends declared per common share	\$	0.23 \$	0.22	5%								
Amounts attributable to GE												
common shareowners:												
Earnings (loss) from continuing operations	\$	(11,371) \$	2,747	U								
Adjustment (net of tax): non-operating												
pension costs		452	342									
Operating earnings (loss) (non-GAAP measure)	\$	(10,919) \$	3,089	U								
Operating earnings (loss) - diluted				<del></del>								
earnings (loss) per share	\$	(1.08) \$	0.30	U								

<sup>(</sup>a) Refers to the Industrial businesses of the Company including GECC on an equity basis.

Dollar amounts and share amounts in millions; per-share amounts in dollars. Supplemental data are shown for "GE" and "GECC." Transactions between GE and GECC have been eliminated from the "Consolidated" columns. See Note 1 to the 2014 consolidated financial statements at www.ge.com/ar2014 for further information about consolidation matters.

#### GENERAL ELECTRIC COMPANY SUMMARY OF OPERATING SEGMENTS (UNAUDITED)

	Three months ended March 31							
(Dollars in millions)		2015		2014	V%			
Revenues(a)								
Power & Water	\$	5,716	\$	5,509	4%			
Oil & Gas		3,961		4,308	(8)%			
Energy Management		1,685		1,672	1%			
Aviation		5,674		5,778	(2)%			
Healthcare		4,075		4,198	(3)%			
Transportation		1,308		1,227	7%			
Appliances & Lighting		1,941		1,857	5%			
Total industrial segment revenues		24,360		24,549	(1)%			
GE Capital		5,982		9,885	(39)%			
Total segment revenues		30,342		34,434	(12)%			
Corporate items and eliminations(a)		(986)		(886)	(11)%			
Consolidated revenues and other income		, ,		, ,				
from continuing operations	\$	29,356	\$	33,548	(12)%			
Segment profit (loss)(a)								
Power & Water	\$	871	\$	888	(2)%			
Oil & Gas	Ψ	432	Ψ	446	(3)%			
Energy Management		28		5	F			
Aviation		1,314		1,115	18%			
Healthcare		587		570	3%			
Transportation		225		202	11%			
Appliances & Lighting		103		53	94%			
Total industrial segment profit		3,560		3,279	9%			
GE Capital		(12,544)		1,693	U			
Total segment profit (loss)		(8,984)		4,972	Ü			
Corporate items and eliminations(a)		(1,692)		(1,542)	(10)%			
GE interest and other financial charges		(389)		(365)	(7)%			
GE provision for income taxes		(306)		(318)	4%			
Earnings (loss) from continuing operations		(===)		(= -/				
attributable to the Company		(11,371)		2,747	U			
Earnings (loss) from discontinued operations,		( , /		_,				
net of taxes		(2,202)		252	U			
Consolidated net earnings (loss) attributable to		( ,)						
the Company	\$	(13,573)	\$	2,999	U			

(a) Segment revenues includes both revenues and other income related to the segment. Segment profit excludes results reported as discontinued operations, the portion of earnings attributable to noncontrolling interests of consolidated subsidiaries, and accounting changes. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured – excluded in determining segment profit, which we sometimes refer to as "operating profit," for Power & Water, Oil & Gas, Energy Management, Aviation, Healthcare, Transportation and Appliances & Lighting; included in determining segment profit, which we sometimes refer to as "net earnings," for GE Capital. Certain corporate costs, such as shared services, employee benefits and information technology are allocated to our segments based on usage. A portion of the remaining corporate costs are allocated based on each segment's relative net cost of operations. Total industrial segment revenues and profit include the sum of our seven industrial reporting segments without giving effect to the elimination of transactions among such segments. Total segment revenues and profit include the sum of our seven industrial segments and one financial services segment, without giving effect to the elimination of transactions among such segments. We believe that this provides investors with a view as to the results of all of our segments, without inter-segment eliminations and corporate items.

## GENERAL ELECTRIC COMPANY SUMMARY OF OPERATING SEGMENTS ADDITIONAL INFORMATION (UNAUDITED)

	Three months ended March 31							
(Dollars in millions)	 2015		2014	V%				
GE Capital								
Revenues	\$ 5,982	\$	9,885	(39)%				
Segment profit (loss)	\$ (12,544)	\$	1,693	U				
Revenues								
Commercial Lending & Leasing	\$ 1,556	\$	3,582	(57)%				
Consumer	2,058		3,602	(43)%				
Energy Financial Services	285		469	(39)%				
GECAS	1,282		1,345	(5)%				
Segment profit (loss)								
Commercial Lending & Leasing	\$ (3,847)	\$	564	U				
Consumer	(2,775)		786	U				
Energy Financial Services	35		153	(77)%				
GECAS	307		352	(13)%				

## GENERAL ELECTRIC COMPANY CONDENSED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

		Consolidated GE(a)				Financial Serv	vices	(GECC)				
		March 31,		December 31,		March 31,		December 31,		March 31,	De	cember 31,
(Dollars in billions)		2015		2014		2015		2014		2015		2014
Assets												
Cash & marketable securities	\$	129.0	\$	137.6	\$	13.6	\$	16.0	\$	115.5	\$	121.6
Receivables	Ψ.	20.5	Ψ.	23.2	Ť	10.8	Ψ.	11.5	*	-	*	-
Inventories		17.8		17.7		17.8		17.6		_		0.1
GECC financing receivables - net		68.0		205.2		-		-		78.1		217.4
Property, plant & equipment - net		61.2		66.2		16.5		17.2		45.1		49.4
Investment in GECC		-		-		65.8		82.5		-		-
Goodwill & intangible assets		83.3		90.1		62.4		64.5		20.9		25.6
Other assets		57.0		62.1		25.4		24.8		39.0		45.2
Financing receivables held for sale		93.0		1.8		_		_		93.0		1.8
Assets of businesses held for sale		56.5		6.3		2.9		2.8		53.6		3.5
Assets of discontinued operations		31.3		36.8		-		_		31.3		36.8
Total assets	\$	617.6	\$	647.0	\$	215.2	\$	236.9	\$	476.5	\$	501.4
Liabilities and equity												
Borrowings and bank deposits	\$	351.4	\$	364.5	\$	16.3	\$	16.3	\$	335.9	\$	349.0
Investment contracts, insurance liabilities and	*		*		Ť		•		•		*	
insurance annuity benefits		27.6		27.6		_		_		28.2		28.0
Other liabilities		111.8		112.3		87.9		90.0		30.4		29.5
Liabilities of businesses held for sale		7.4		3.4		1.5		1.5		6.3		2.4
Liabilities of discontinued operations		2.1		2.3		0.1		0.1		2.0		2.1
GE Shareowners' equity		108.6		128.2		108.6		128.2		70.7		87.5
Noncontrolling interests		8.7		8.7		0.8		0.8		3.0		2.9
Total liabilities and equity	\$	617.6	\$	647.0	\$	215.2	\$	236.9	\$	476.5	\$	501.4

<sup>(</sup>a) Refers to the Industrial businesses of the Company including GECC on an equity basis.

Supplemental data are shown for "GE" and "GECC." Transactions between GE and GECC have been eliminated from the "Consolidated" columns. See Note 1 to the 2014 consolidated financial statements at www.ge.com/ar2014 for further information about consolidation matters.

# GENERAL ELECTRIC COMPANY Financial Measures That Supplement GAAP

We sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under the U.S. Securities and Exchange Commission rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. We have referred to:

- Operating earnings (loss) and operating earnings (loss) per share (EPS) excluding the GE Capital exit impacts
- Industrial operating earnings and EPS and GE Capital operating earnings (loss) and EPS
- Industrial operating earnings and EPS and GE Capital operating earnings (loss) and EPS excluding the GE Capital exit
  impacts
- Earnings (loss) from continuing operations and EPS excluding the GE Capital exit impacts
- Net earnings (loss) attributable to GE and EPS excluding the GE Capital exit impacts
- Consolidated and GECC revenues excluding the GE Capital exit impacts
- · Industrial segment organic revenue growth
- Oil & Gas organic revenue and operating profit growth
- Industrial cash flows from operating activities (Industrial CFOA)
- GE Capital ending net investment (ENI), excluding liquidity
- GECC Tier 1 Common Ratio Estimate

The reconciliations of these measures to the most comparable GAAP measures follow.

## OPERATING EARNINGS (LOSS) AND EPS - EXCLUDING THE GE CAPITAL EXIT IMPACTS

Coollars in millions; except per share amounts)20152014V%Earnings (loss) from continuing operations attributable to GE\$ (11,371) \$ 2,747UAdjustment (net of tax): non-operating pension costs452342Operating earnings (loss)(10,919)3,089Adjustment (net of tax) - GE Capital exit impacts:13,764-GE Capital Day 1 charge13,764-Real Estate in discontinued operations72240Forgone tax benefit primarily associated with ANZ Consumer disposition231-Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts3,1483,329(5)%Earnings (loss) per share – diluted(a)\$ (1.13) \$ 0.27UContinuing earnings (loss) per share\$ 0.040.03Operating earnings (loss) per share(1.08)0.30UAdjustment (net of tax): GE Capital exit impacts1.390.02Operating earnings (loss) per share, excluding the GE Capital exit impacts\$ 0.31\$ 0.33(6)%			Three months e	ended March	31
Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) Adjustment (net of tax) - GE Capital exit impacts:  GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a) Continuing earnings (loss) per share Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  (1.08) Operating earnings (loss) per share,  Operating earnings (loss) per share,	(Dollars in millions; except per share amounts)		2015	2014	V%
Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) Adjustment (net of tax) - GE Capital exit impacts:  GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a) Continuing earnings (loss) per share Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  (1.08) Operating earnings (loss) per share,  Operating earnings (loss) per share,	Earnings (loss) from continuing operations attributable to GE	\$	(11,371) \$	2,747	U
Adjustment (net of tax) - GE Capital exit impacts:  GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a)  Continuing earnings (loss) per share Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,		•	, , ,	342	
GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a)  Continuing earnings (loss) per share Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,			(10,919)	3,089	
Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Sample of the GE Capital exit impacts  Earnings (loss) per share – diluted(a) Continuing earnings (loss) per share Adjustment (net of tax): non-operating pension costs Operating earnings (loss) per share Adjustment (net of tax): GE Capital exit impacts Operating earnings (loss) per share,	Adjustment (net of tax) - GE Capital exit impacts:				
Forgone tax benefit primarily associated with ANZ Consumer disposition  Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a)  Continuing earnings (loss) per share  Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,	GE Capital Day 1 charge		13,764	-	
Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts  Earnings (loss) per share – diluted(a)  Continuing earnings (loss) per share  Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,	Real Estate in discontinued operations		72	240	
attributable to GE, excluding the GE Capital exit impacts  Samings (loss) per share – diluted(a)  Continuing earnings (loss) per share  Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,  Operating earnings (loss) per share,	Forgone tax benefit primarily associated with ANZ Consumer disposition		231	-	
Earnings (loss) per share – diluted(a)  Continuing earnings (loss) per share \$ (1.13) \$ 0.27 U  Adjustment (net of tax): non-operating pension costs 0.04 0.03  Operating earnings (loss) per share (1.08) 0.30 U  Adjustment (net of tax): GE Capital exit impacts 1.39 0.02  Operating earnings (loss) per share,	Earnings (loss) from continuing operations				
Continuing earnings (loss) per share  Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,  Operating earnings (loss) per share,	attributable to GE, excluding the GE Capital exit impacts		3,148	3,329	(5)%
Adjustment (net of tax): non-operating pension costs  Operating earnings (loss) per share  Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,  Operating earnings (loss) per share,	Earnings (loss) per share – diluted(a)				
Operating earnings (loss) per share (1.08) 0.30 U Adjustment (net of tax): GE Capital exit impacts 1.39 0.02 Operating earnings (loss) per share,	Continuing earnings (loss) per share	\$	(1.13) \$	0.27	U
Adjustment (net of tax): GE Capital exit impacts  Operating earnings (loss) per share,	Adjustment (net of tax): non-operating pension costs		0.04	0.03	
Operating earnings (loss) per share,	Operating earnings (loss) per share		(1.08)	0.30	U
	Adjustment (net of tax): GE Capital exit impacts		1.39	0.02	
excluding the GE Capital exit impacts \$ 0.31 \$ 0.33 (6)%	Operating earnings (loss) per share,		•	•	
	excluding the GE Capital exit impacts	\$	0.31 \$	0.33	(6)%

Earnings (loss)-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total. (a)

## INDUSTRIAL OPERATING EARNINGS AND EPS AND GE CAPITAL OPERATING EARNINGS (LOSS) AND EPS

		Three months	n 31	
(Dollars in millions; except per share amounts)		2015	2014	V%
Earnings (loss) from continuing operations attributable to GE	\$	(11,371) \$	2,747	
Adjustment (net of tax): non-operating pension costs		452	342	
Operating earnings (loss)		(10,919)	3,089	U
Less GECC earnings (loss) from continuing operations				
attributable to GE common shareowners		(12,544)	1,693	
Operating earnings (loss) excluding GECC earnings from continuing operations attributable to GE				
(Industrial operating earnings)	\$	1,625 \$	1,396	16%
Operating earnings(loss) less Industrial operating				
earnings (GE Capital operating earnings (loss))		(12,544)	1,693	U
Operating earnings (loss)		(10,919)	3,089	U
Earnings (loss) per share - diluted (a)				
Operating earnings (loss) per share attributable	_			
to Industrial (Industrial operating EPS)	\$	0.16 \$	0.14	14%
Operating earnings (loss) per share attributable				
to GE Capital (GE Capital operating EPS)		(1.25)	0.17	U
Total operating earnings (loss) per share	\$	(1.08) \$	0.30	U

<sup>(</sup>a) Earnings (loss)-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

APRIL 17, 2015

# INDUSTRIAL OPERATING EARNINGS AND EPS AND GE CAPITAL OPERATING EARNINGS (LOSS) AND EPS - EXCLUDING THE GE CAPITAL EXIT IMPACTS

Earnings (loss) from continuing operations attributable to GE			Three months	ended Marc	h 31
Adjustment (net of tax): non-operating pension costs Operating earnings (loss) GE Capital pay 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition Operating earnings (loss) excluding the GE Capital exit impacts  GEC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): non-operating earnings (loss) excluding the GE Capital exit impacts  Operating earnings (loss) from continuing operations attributable to GE CEC earnings (loss) from continuing operations attributable to GE CEC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (GE Capital earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (GE Capital earnings (loss) excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)	(Dollars in millions; except per share amounts)		2015	2014	V%
Adjustment (net of tax): non-operating pension costs Operating earnings (loss) GE Capital pay 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition Operating earnings (loss) excluding the GE Capital exit impacts  GEC earnings (loss) from continuing operations attributable to GE GECC earnings (loss) from continuing operations attributable to GE Cecc earnings (loss) from continuing operations attributable to GE GECC earnings (loss) from continuing operations attributable to GE GECC earnings (loss) from continuing operations attributable to GE Coperating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (GE Capital earnings earnings)  (GE Capital operating earnings excluding the GE Capital exit impacts, less Industrial operating earnings (GE Capital earnings earnings)  (GE Capital operating earnings excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to GE Capital exit impacts)  (Industrial operating EPS)  (Industrial earnings (loss) per share attributable to GE Capital exit impacts)  (Industrial operating EPS)  (Industrial op					
Operating earnings (loss)(10,919)3,089UAdjustment (net of tax) - GE Capital exit impacts:13,764-GE Capital Day 1 charge13,764-Real Estate in discontinued operations72240Forgone tax benefit primarily associated with ANZ Consumer disposition231-Operating earnings (loss) excluding the GE Capital exit impacts3,1483,329(5)%GECC earnings (loss) from continuing operations attributable to GE(12,544)1,693Adjustment (net of tax): Real Estate in discontinued operations-240GECC earnings (loss) from continuing operations-240attributable to GE common shareowners (2014 as reported)(12,544)1,933Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)\$ 1,625\$ 1,39616%Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts1,5231,933(21)%Operating earnings (loss) per share - diluted(a)3,1483,329(5)%Operating earnings (loss) per share attributable to Industrial operating earnings (loss) per share attributable to GE Capital exit impacts)\$ 0.160.1414%Operating earnings (loss) per share attributable to GE Capital exit impacts)\$ 0.16\$ 0.1414%Operating earnings (loss) per share attributable to GE Capital exit impacts)\$ 0.16\$ 0.1414% </td <td></td> <td>\$</td> <td>(11,371) \$</td> <td></td> <td></td>		\$	(11,371) \$		
Adjustment (net of tax) - GE Capital exit impacts: GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition Poperating earnings (loss) excluding the GE Capital exit impacts  GECC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): Real Estate in discontinued operations Adjustment (net of tax): Real Estate in discontinued operations Adjustment (net of tax): Real Estate in discontinued operations Attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings) Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings (loss) excluding the GE Capital exit impacts (loss) excluding earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts (loss) excluding the GE Capital exit impact					
GE Capital Day 1 charge Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Operating earnings (loss) excluding the GE Capital exit impacts  GECC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): Real Estate in discontinued operations  CECC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): Real Estate in discontinued operations  attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts)  Deprating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to Industrial (Industrial operating earnings (loss) per share attributable to GE Capital exit impacts)  Earnings (loss) per share attributable to GE Capital exit impacts  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)			(10,919)	3,089	U
Real Estate in discontinued operations Forgone tax benefit primarily associated with ANZ Consumer disposition  Operating earnings (loss) excluding the GE Capital exit impacts  GECC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): Real Estate in discontinued operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to GE Capital  (Operating earnings (loss) per share attributable to G	, , , , , , , , , , , , , , , , , , , ,				
Forgone tax benefit primarily associated with ANZ Consumer disposition  Operating earnings (loss) excluding the GE Capital exit impacts  GECC earnings (loss) from continuing operations attributable to GE  Adjustment (net of tax): Real Estate in discontinued operations  attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Insulating the GE Capital exit impacts and GECC earnings from continuing operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings (loss) excluding the GE Capital exit impacts)  Insulating the GE Capital exit impacts and GECC earnings (loss) per share - diluted(a)  Operating earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)			,	-	
Operating earnings (loss) excluding the GE Capital exit impacts  GECC earnings (loss) from continuing operations attributable to GE  Adjustment (net of tax): Real Estate in discontinued operations  ECC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital exit impacts)			. –	240	
GECC earnings (loss) from continuing operations attributable to GE Adjustment (net of tax): Real Estate in discontinued operations  GECC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  I,523  I,933  (21)% Operating earnings (loss) excluding the GE Capital exit impacts)  T,523  I,933  (21)% Operating earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital exit impacts)				-	
Adjustment (net of tax): Real Estate in discontinued operations  GECC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)	Operating earnings (loss) excluding the GE Capital exit impacts		3,148	3,329	(5)%
Adjustment (net of tax): Real Estate in discontinued operations  GECC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial  (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)					
GECC earnings (loss) from continuing operations attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating earnings (loss) per share attributable to GE Capital (Industrial operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS)  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts)  1,933 (21)%			(12,544)	,	
attributable to GE common shareowners (2014 as reported)  Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings)  Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts)  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (Industrial operating EPS)  Operating earnings (Ioss) per share attributable to GE Capital (Industrial operating EPS)			-	240	
Operating earnings (loss) excluding the GE Capital exit impacts and GECC earnings from continuing operations attributable to GE (Industrial operating earnings) \$ 1,625 \$ 1,396 16% Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts) 1,523 1,933 (21)% Operating earnings (loss) excluding the GE Capital exit impacts 3,148 3,329 (5)%  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS) \$ 0.16 \$ 0.14 14% Operating earnings (loss) per share attributable to GE Capital exit impacts) 0.15 0.19 (21)%			(40.544)	4.000	
continuing operations attributable to GE (Industrial operating earnings) \$ 1,625 \$ 1,396 16% Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts) 1,523 1,933 (21)% Operating earnings (loss) excluding the GE Capital exit impacts 3,148 3,329 (5)%  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS) \$ 0.16 \$ 0.14 14% Operating earnings (loss) per share attributable to GE Capital exit impacts) 0.15 0.19 (21)%	attributable to GE common snareowners (2014 as reported)		(12,544)	1,933	
continuing operations attributable to GE (Industrial operating earnings) \$ 1,625 \$ 1,396 16% Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts) 1,523 1,933 (21)% Operating earnings (loss) excluding the GE Capital exit impacts 3,148 3,329 (5)%  Earnings (loss) per share - diluted(a) Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS) \$ 0.16 \$ 0.14 14% Operating earnings (loss) per share attributable to GE Capital exit impacts) 0.15 0.19 (21)%	Operating cornings (loss) evaluding the CE Conital exit impacts and CECC cornings from				
Operating earnings (loss) excluding the GE Capital exit impacts, less Industrial operating earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial  (Industrial operating EPS)  \$ 0.16 \$ 0.14 14%  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  0.15 0.19 (21)%		œ	1 625 ¢	1 206	160/
earnings  (GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Solid \$ 0.14 14%  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts)  One of the capital operating EPS excluding the GE Capital exit impacts)  One of the capital operating EPS excluding the GE Capital exit impacts)  One of the capital operating EPS excluding the GE Capital exit impacts)  One of the capital operating EPS excluding the GE Capital exit impacts)		φ	1,025 φ	1,390	10 70
(GE Capital operating earnings excluding the GE Capital exit impacts)  Operating earnings (loss) excluding the GE Capital exit impacts  Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts)  1,523 1,933 (21)% 1,523 (21)% 1,523					
Operating earnings (loss) excluding the GE Capital exit impacts  Sample 1			1 523	1 033	(21)%
Earnings (loss) per share - diluted(a)  Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS)  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts)  0.15  0.19  (21)%					
Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS) \$ 0.16 \$ 0.14 14%  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts) 0.15 0.19 (21)%	operating currings (1635) excitating the OL Capital exit impacts		0,140	0,020	(3)70
Operating earnings (loss) per share attributable to Industrial (Industrial operating EPS) \$ 0.16 \$ 0.14 14%  Operating earnings (loss) per share attributable to GE Capital (GE Capital operating EPS excluding the GE Capital exit impacts) 0.15 0.19 (21)%	Farnings (loss) per share - diluted(a)				
(Industrial operating EPS) \$ 0.16 \$ 0.14 14%  Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts) \$ 0.15 0.19 (21)%					
Operating earnings (loss) per share attributable to GE Capital  (GE Capital operating EPS excluding the GE Capital exit impacts)  0.15  0.19  (21)%		\$	0.16 \$	0.14	14%
(GE Capital operating EPS excluding the GE Capital exit impacts)  0.15  0.19 (21)%		•	,		
			0.15	0.19	(21)%
	Total operating EPS excluding the GE Capital exit impacts	\$	0.31 \$	0.33	(6)%

(a) Earnings (loss)-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

Operating earnings (loss) excludes non-service related pension costs of our principal pension plans comprising interest cost, expected return on plan assets and amortization of actuarial gains/losses. The service cost, prior service cost and curtailment loss components of our principal pension plans are included in operating earnings. We believe that these components of pension cost better reflect the ongoing service-related costs of providing pension benefits to our employees. As such, we believe that our measure of operating earnings (loss) provides management and investors with a useful measure of the operational results of our business. Other components of GAAP pension cost are mainly driven by capital allocation decisions and market performance, and we manage these separately from the operational performance of our businesses. Neither GAAP nor operating pension costs are necessarily indicative of the current or future cash flow requirements related to our pension plan. We also believe that this measure, considered along with the corresponding GAAP measure, provides management and investors with additional information for comparison of our operating results to the operating results of other companies.

We believe that presenting operating earnings and operating EPS separately for our industrial and financial services businesses also provides management and investors with useful information about the relative size of our industrial and financial services businesses in relation to the total company. We also believe that operating earnings and EPS excluding the effects of the GE Capital exit impacts, which include charges recorded in the first quarter of 2015, the classification of certain businesses as discontinued operations and forgone tax benefits, are meaningful measures because they increase the comparability of period-to-period results.

## EARNINGS (LOSS) FROM CONTINUING OPERATIONS AND EPS – EXCLUDING THE GE CAPITAL EXIT IMPACTS

	Three months e	nded March	31
(Dollars in millions; except per share amounts)	2015	2014	V%
Earnings (loss) from continuing operations attributable to GE Adjustment (net of tax) - GE Capital exit impacts:	\$ (11,371) \$	2,747	U
GE Capital Day 1 charge	13,764	-	
Real Estate in discontinued operations	72	240	
Forgone tax benefit primarily associated with ANZ Consumer disposition	231	-	
Earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts	2,696	2,987	(10)%
Earnings (loss) per share – diluted(a) Continuing earnings (loss) per share Adjustment (net of tax): GE Capital exit impacts	\$ (1.13) \$ 1.39	0.27 0.02	U
Earnings (loss) per share, excluding the GE Capital exit impacts	\$ 0.27 \$	0.29	(7)%

<sup>(</sup>a) Earnings (loss)-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

#### NET EARNINGS (LOSS) ATTRIBUTABLE TO GE AND EPS - EXCLUDING THE GE CAPITAL EXIT IMPACTS

	Three months e	ended March	31
(Dollars in millions; except per share amounts)	2015	2014	V%
Net earnings (loss) from continuing operations attributable to GE Adjustment (net of tax) - GE Capital exit impacts:	\$ (13,573) \$	2,999	U
GE Capital Day 1 charge	13,764	-	
Real Estate in discontinued operations	72	-	
Forgone tax benefit primarily associated with ANZ Consumer disposition	231	-	
GE Capital Day 1 charge in discontinued operations	2,284	-	
Net earnings (loss) from continuing operations attributable to GE, excluding the GE Capital exit impacts	2,778	2,999	(7)%
Earnings (loss) per share – diluted(a) Continuing earnings (loss) per share Adjustment (net of tax): GE Capital exit impacts	\$ (1.35) \$ 1.61	0.30	U
Net earnings (loss) per share, excluding the GE Capital exit impacts	\$ 0.27 \$	0.30	(10)%

<sup>(</sup>a) Earnings (loss)-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

We have presented our earnings from continuing operations and EPS and net earnings and EPS excluding the GE Capital exit impacts, which include charges recorded in the first quarter of 2015, the classification of certain businesses as discontinued operations and forgone tax benefits. We believe that earnings from continuing operations and EPS and net earnings and EPS excluding the GE Capital exit impacts are meaningful measures because they increase the comparability of period-to-period results.

#### CONSOLIDATED AND GECC REVENUES - EXCLUDING THE GE CAPITAL EXIT IMPACTS

	Three Mon	ths Ended March	า 31
(Dollars in millions)	 2015	2014	V%
Consolidated revenues from continuing operations	29,356	33,548	(12)%
Adjustment: GE Capital Day 1 charge	3,249	, <u>-</u>	` '
Adjustment: Real Estate in discontinued operations	499	630	
Consolidated revenues excluding the GE Capital exit impacts	\$ 33,104 \$	34,178	(3)%
GECC revenues from continuing operations	5,982	9,885	(39)%
Adjustment: GE Capital Day 1 charge	3,249	-	` ,
Adjustment: Real Estate in discontinued operations	499	630	
Revenues excluding the GE Capital exit impacts	\$ 9,730 \$	10,515	(7)%

We have presented our consolidated revenues and GECC revenues excluding the GE Capital exit impacts, which include certain charges recorded in the first quarter of 2015 and the classification of certain businesses as discontinued operations. We believe that revenues adjusted for the GE Capital exit impacts are meaningful measures because they increase the comparability of period-to-period results.

#### INDUSTRIAL SEGMENT ORGANIC REVENUE GROWTH

	Three Montl	31		
(Dollars in millions)	 2015	2014	V%	
Segment revenues:				
Power & Water	\$ 5,716 \$	5,509		
Oil & Gas	3,961	4,308		
Energy Management	1,685	1,672		
Aviation	5,674	5,778		
Healthcare	4,075	4,198		
Transportation	1,308	1,227		
Appliances & Lighting	1,941	1,857		
Industrial segment revenues	24,360	24,549	(1)%	
Less the effects of:				
Acquisitions, business dispositions (other than				
dispositions of businesses acquired for investment)				
and currency exchange rates	(769)	202		
Industrial segment revenues excluding effects of acquisitions,				
business dispositions (other than dispositions of				
businesses acquired for investment) and currency				
exchange rates (Industrial segment organic revenues)	\$ 25,129 \$	24,347	3%	

Organic revenue growth measures revenue excluding the effects of acquisitions, business dispositions and currency exchange rates. We believe that this measure provides management and investors with a more complete understanding of underlying operating results and trends of established, ongoing operations by excluding the effect of acquisitions, dispositions and currency exchange, which activities are subject to volatility and can obscure underlying trends. We also believe that presenting organic revenue growth separately for our industrial businesses provides management and investors with useful information about the trends of our industrial businesses and enables a more direct comparison to other non-financial businesses and companies. Management recognizes that the term "organic revenue growth" may be interpreted differently by other companies and under different circumstances. Although this may have an effect on comparability of absolute percentage growth from company to company, we believe that these measures are useful in assessing trends of the respective businesses or companies and may therefore be a useful tool in assessing period-to-period performance trends.

#### **OIL & GAS ORGANIC REVENUE GROWTH**

	Three Months Ended March 31						
(Dollars in millions)	 2015		2014	V%			
Oil & Gas segment revenue	\$ 3,961	\$	4,308	(8)%			
Less the effects of:							
Acquisitions, business dispositions (other than							
dispositions of businesses acquired for investment)							
and currency exchange rates	(239)		121				
Oil & Gas revenues excluding effects of acquisitions,							
business dispositions (other than dispositions of							
businesses acquired for investment) and currency							
exchange rates (Oil & Gas organic revenue)	\$ 4,200	\$	4,187	-%			

#### **OIL & GAS ORGANIC OPERATING PROFIT GROWTH**

		1		
(Dollars in millions)		2015	2014	V%
Oil & Gas segment profit	\$	432	\$ 446	(3)%
Less the effects of:				
Acquisitions, business dispositions (other than				
dispositions of businesses acquired for investment)				
and currency exchange rates		(64)	-	
Oil & Gas segment profit excluding effects of acquisitions,				
business dispositions (other than dispositions of				
businesses acquired for investment) and currency				
exchange rates (Oil & Gas organic operating profit)	\$	496	\$ 446	11%

Organic revenue and operating profit growth measure revenue and profit excluding the effects of acquisitions, business dispositions and currency exchange rates. We believe that these measures provide management and investors with a more complete understanding of underlying operating results and trends of established, ongoing operations by excluding the effect of acquisitions, dispositions and currency exchange, which activities are subject to volatility and can obscure underlying trends. Management recognizes that the terms "organic revenue growth" and "organic operating profit growth" may be interpreted differently by other companies and under different circumstances. Although this may have an effect on comparability of absolute percentage growth from company to company, we believe that these measures are useful in assessing trends of the Oil & Gas business and may therefore be a useful tool in assessing period-to-period performance trends.

#### INDUSTRIAL CASH FLOWS FROM OPERATING ACTIVITIES (INDUSTRIAL CFOA)

	Three months ended March 31					
(Dollars in millions)	2015		2014	V%		
Cash from GE's operating activities (continuing operations), as reported Less dividends from GECC	\$ 1,340 450	\$	1,750 500	(23)%		
Cash from GE's operating activities (continuing operations), excluding dividends from GECC (Industrial CFOA)	\$ 890	\$	1,250	(29)%		

We define "Industrial CFOA" as GE's cash from operating activities (continuing operations) less the amount of dividends received by GE from GECC. This includes the effects of intercompany transactions, including GE customer receivables sold to GECC; GECC services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased by GE from GECC; information technology (IT) and other services sold to GECC by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECC from third-party producers for lease to others; and various investments, loans and allocations of GE corporate overhead costs. We believe that investors may find it useful to compare GE's operating cash flows without the effect of GECC dividends, since these dividends are not representative of the operating cash flows of our industrial businesses and can vary from period to period based upon the results of the financial services businesses. Management recognizes that this measure may not be comparable to cash flow results of companies which contain both industrial and financial services businesses, but believes that this comparison is aided by the provision of additional information about the amounts of dividends paid by our financial services business and the separate presentation in our financial statements of the GECC cash flows. We believe that our measure of Industrial CFOA provides management and investors with a useful measure to compare the capacity of our industrial operations to generate operating cash flow with the operating cash flow of other non-financial businesses and companies and as such provides a useful measure to supplement the reported GAAP CFOA measure.

#### GE CAPITAL ENDING NET INVESTMENT (ENI), EXCLUDING LIQUIDITY

(Dollars in billions)	March 31, 2015	December 31, 2014(b	o)	March 31, 2014(b)
GECC total assets	\$ 476.5	\$ 500.2	\$	510.4
Less assets of discontinued operations	31.3	1.2		1.4
Less non-interest bearing liabilities	66.0	60.5		60.0
GE Capital ENI	379.2	438.5		449.0
Less liquidity(a)	76.4	75.5		75.3
GE Capital ENI, excluding liquidity	\$ 302.8	\$ 363.0	\$	373.7
Percentage variance to March 31, 2014	(19)%			

- (a) Liquidity includes cash and equivalents and \$2.8 billion and \$1.2 billion of debt obligations of the U.S. Treasury at March 31, 2015 and December 31, 2014, respectively.
- (b) As originally reported.

We use ENI to measure the size of our GE Capital segment. We believe that this measure is a useful indicator of the capital (debt or equity) required to fund a business as it adjusts for non-interest bearing current liabilities generated in the normal course of business that do not require a capital outlay. We also believe that by excluding liquidity, we provide a meaningful measure of assets requiring capital to fund our GE Capital segment as a substantial amount of liquidity resulted from debt issuances to pre-fund future debt maturities and will not be used to fund additional assets. Liquidity consists of cash and equivalents and certain debt obligations of the U.S. Treasury. As a general matter, investments included in liquidity are expected to be highly liquid, giving us the ability to readily convert them to cash. Providing this measure will help investors measure how we are performing against our previously communicated goal to reduce the size of our financial services segment.

### GECC TIER 1 COMMON RATIO ESTIMATE(a)

(Dollars in billions) Three months ended N		
Shareowners' equity(b)	\$ 70.7	
Adjustments:		
Preferred equity	(4.9)	
Goodwill and other intangible assets	(22.0)	
Other additions (deductions)	1.2	
GECC Tier 1 common	45.0	
Estimated risk-weighted assets(c)	422.8	
GECC Tier 1 common ratio estimate	10.6%	

- (a) Includes discontinued operations.
- (b) Total equity excluding noncontrolling interests.
- (c) Based on Basel 3 risk-weighted assets estimates.

The GECC Tier 1 common ratio estimate is the ratio of Tier 1 common equity to total risk-weighted assets as calculated based on our interpretation of the standardized U.S. Basel 3 capital rules on a transitional basis. We are not required by regulators to disclose this capital ratio, and therefore this capital ratio is considered a non-GAAP financial measure. We believe that this capital ratio is a useful measure to investors because it is widely used by analysts and regulators to assess the capital position of financial services companies.