

GE Healthcare China

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This document contains "forward-looking statements" – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; potential market disruptions or other impacts arising in the United States or Europe from developments in sovereign debt situations; the impact of conditions in the financial and credit markets on the availability and cost of General Electric Capital Corporation's (GECC) funding and on our ability to reduce GECC's asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; pending and future mortgage securitization claims and litigation in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flows and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level or to repurchase shares at planned levels; GECC's ability to pay dividends to GE at the planned level; our ability to convert pre-order commitments/wins into orders; the price we realize on orders since commitments/wins are stated at list prices; the level of demand and financial performance of the major industries we serve, including, without limitation, air and rail transportation, power generation, oil and gas production, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; our capital allocation plans, as such plans may change including with respect to the timing and size of share repurchases, acquisitions, joint ventures, dispositions and other strategic actions; our success in completing announced transactions and integrating acquired businesses; our ability to complete the staged exit from our North American Retail Finance business or the acquisition of the Thermal, Renewables and Grid businesses of Alstom as planned; the impact of potential information technology or data security breaches; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

This document includes certain forward-looking projected financial information that is based on current estimates and forecasts. Actual results could differ materially.

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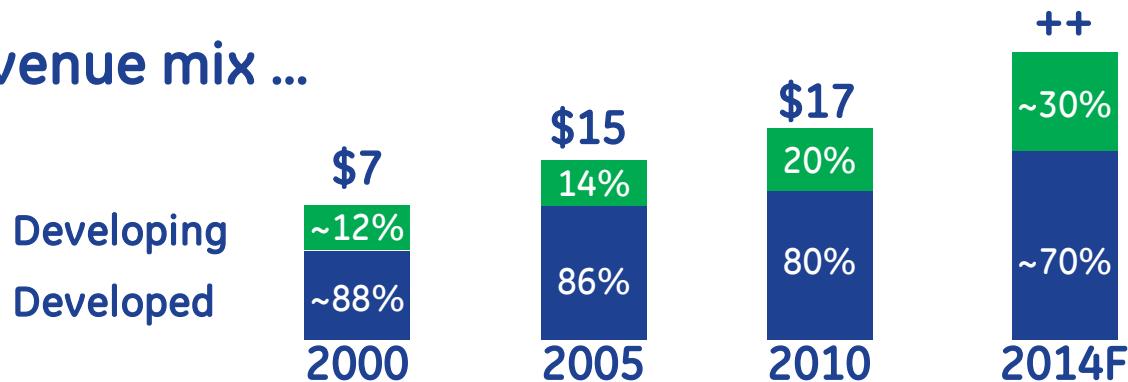
Imagination at work.

GE Healthcare in emerging markets

(\$ in billions)



Shift in revenue mix ...



Healthcare in a build-out



Aging ... +200 million >60 yrs. old



Insurance ... 95 to 100% coverage



Rising affordability... +129 million middle class



Hospitals ... private up to 20% of total

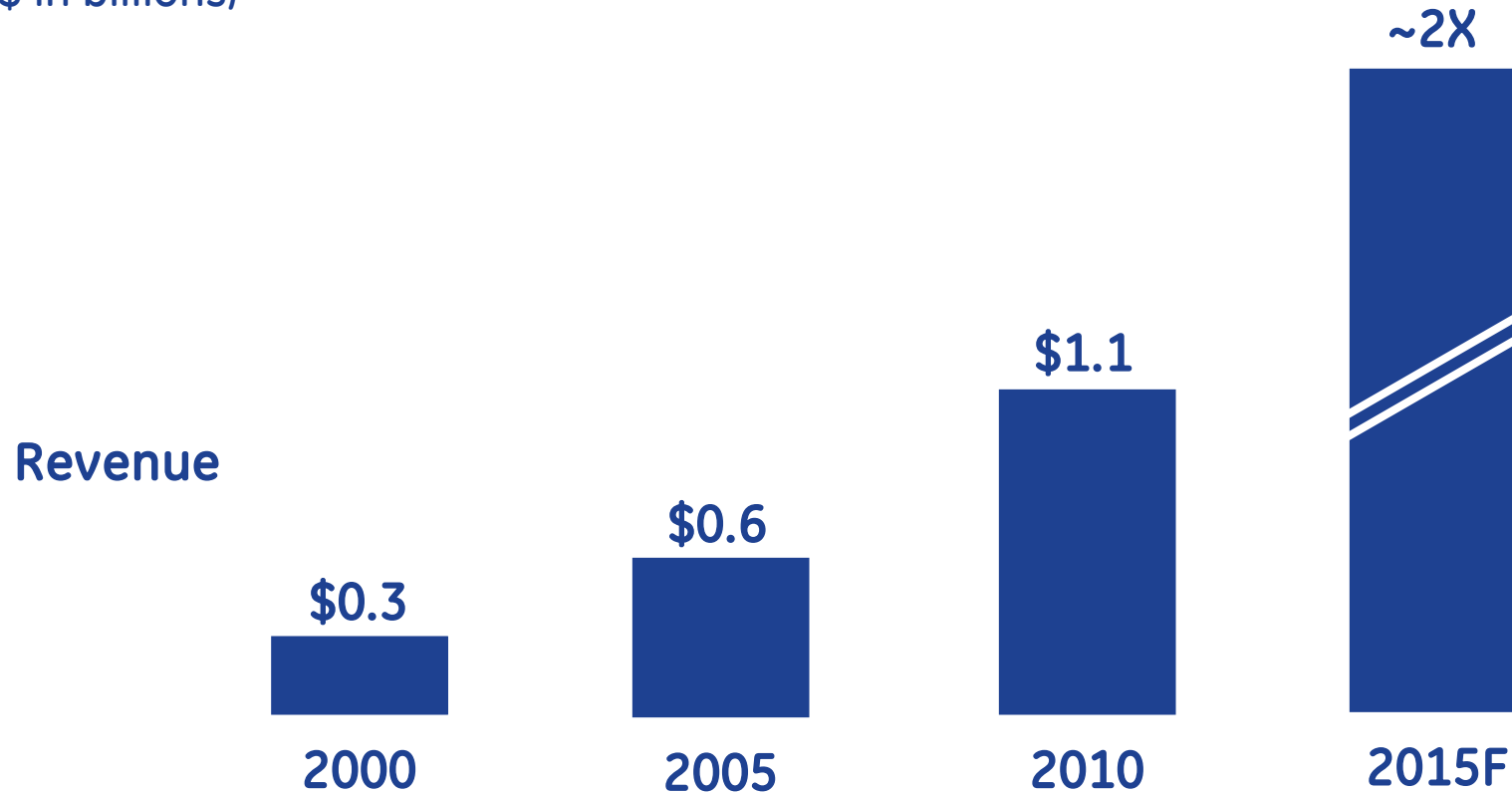
Healthcare reform

Objectives	12 th 5-Year Plan (2011-15)
<p>100% basic health insurance coverage</p> 	<ul style="list-style-type: none"> • Reach 98% coverage, cover critical diseases • Narrow urban vs. rural funding gap • Switch to DRG / global budget based system
<p>Lower drug and medical costs</p> 	<ul style="list-style-type: none"> • Expand essential drug list and collective purchasing • Rollout zero mark-up policy on hospital drug sales
<p>Complete primary care infrastructure</p> 	<ul style="list-style-type: none"> • Train primary care workforce, deploy 150,000 GPs • Achieve basic HCIT connectivity
<p>Complete public health system</p> 	<ul style="list-style-type: none"> • Expand free basic programs and funding • Eliminate regional disparity in public health delivery
<p>Public hospital reform</p> 	<ul style="list-style-type: none"> • Shift focus to lower-tier via 300 county hospital pilots, target 90% of patients treated at county-level • Boost private investment in medical sector

Committed ... toughest challenges remain

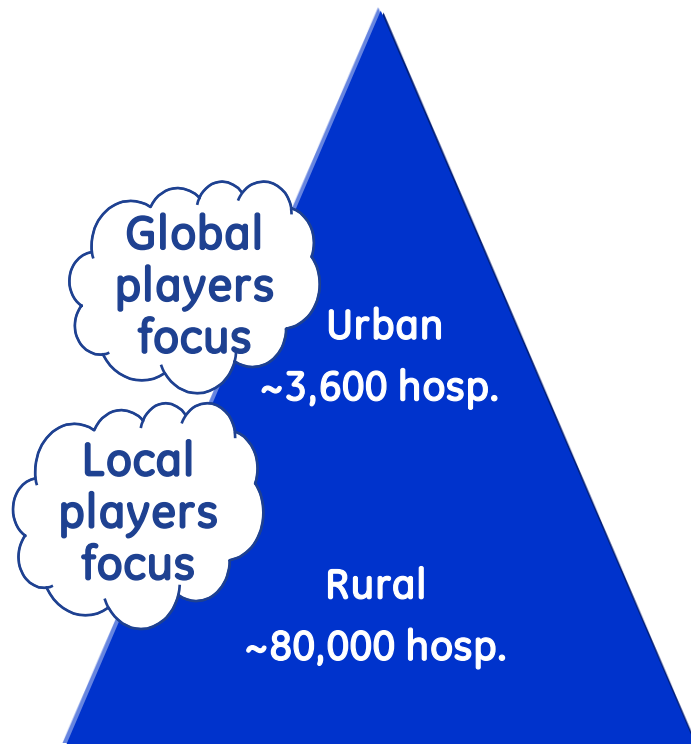
GE Healthcare China growth

(\$ in billions)



Business doubled every 4-5 years

Our strategy ... global and local



- 1 Products ... In-China-for-China
- 2 Distribution ... rural + direct
- 3 Service ... customized solutions
- 4 Supply chain ... localization

Product innovation to increase access

Cost out ... Brivo CT



- 20% cost out
- 60% 1st purchase at county

New bus. model ... Tele-U/S



Beijing

County

Village

- Ultrasound + HCIT
- Connecting rural doctors to urban

From ICFC to global product COEs

Product COEs

Building local capabilities



MR 1.5T + Magnet

Product management

✓ Wing-to-wing



CT 64 slice & below

Engineering capacity

	'10	'15
✓ Chief	0	+
✓ Principal	3	++
✓ Architect	15	++
✓ Engineers	700	++



U/S Logiq C + POC

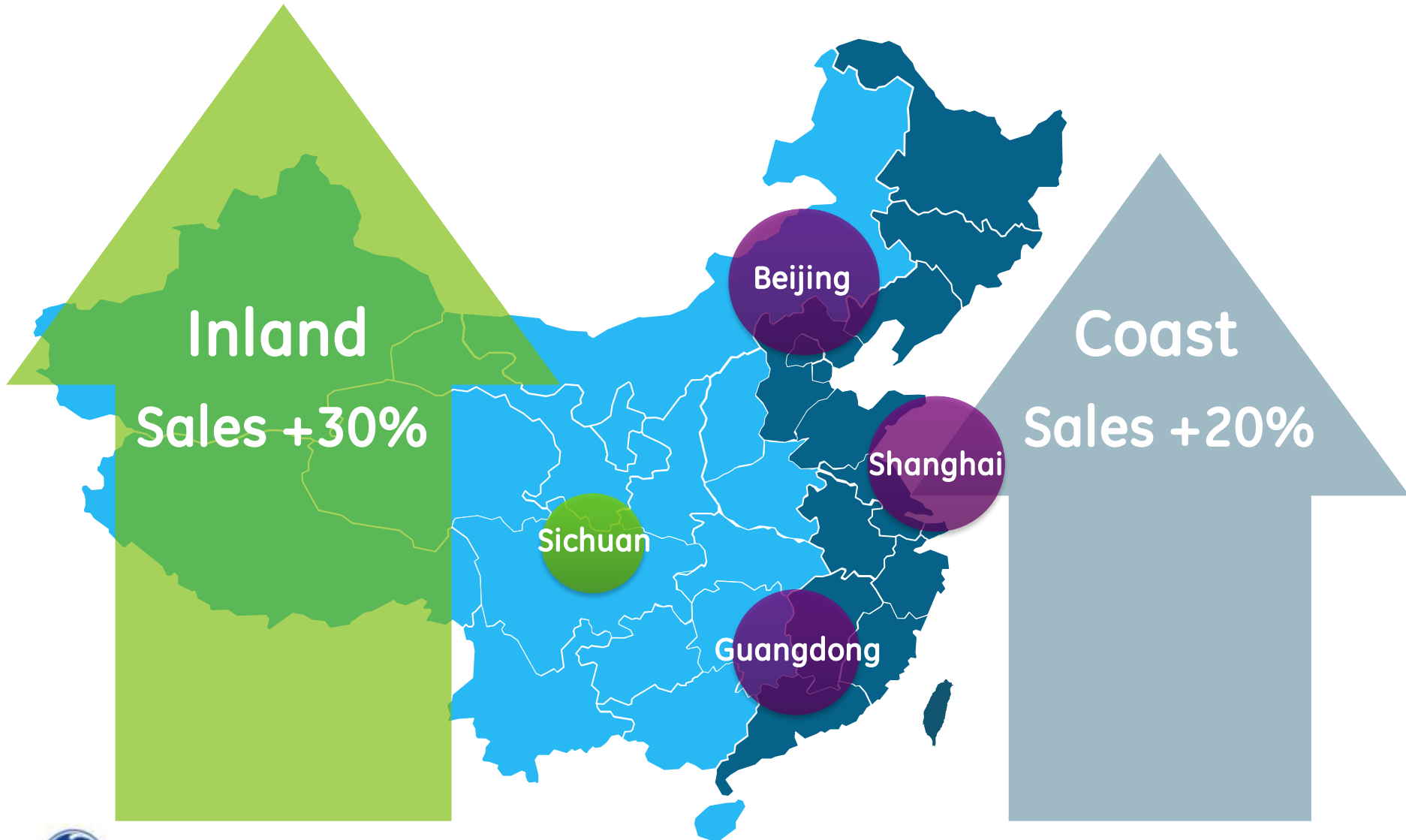
Processes

✓ QARA 0 ++



Value DGS, LCS

Added 1,000 sales force in west/rural



What we learned

Brand



Not one rural



Unopened CT box



Partnered with Government for rural doctor training



Chengdu



Sanming



Dalian



Zhengzhou



Will train
5,000 doctors
in 3 years



Yichang



Nanchang



Xibaipo



Yan'an

Expanding service through IT and localization

'Cyber' engineer



Footprint



Online call center

- ✓ Reps
- ✓ ~500k calls/year



Technical center

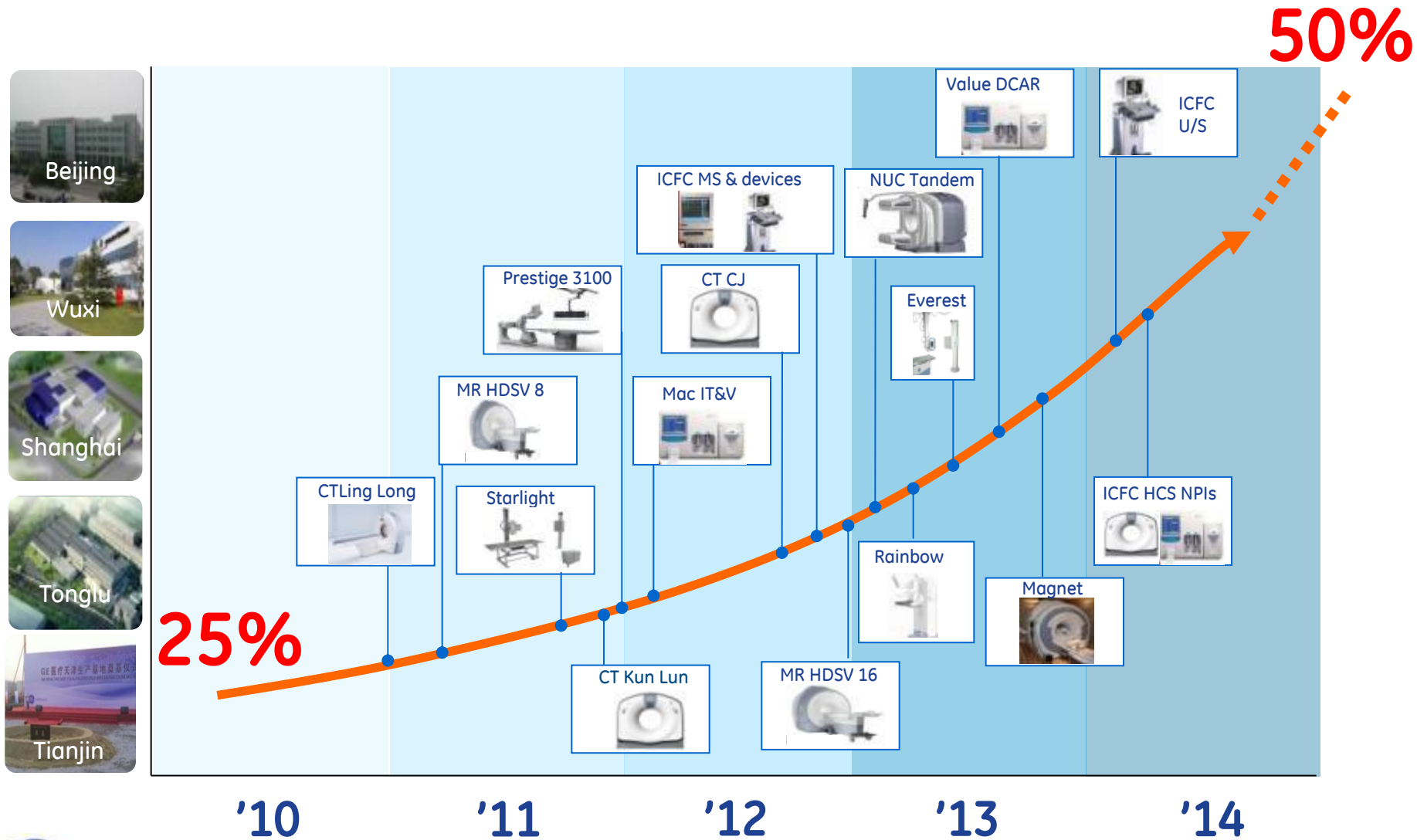
- ✓ Engineers
- ✓ Online repair



Parts distribution

- ✓ CDC
- ✓ Warehouses
- ✓ PUDOs

Accelerating local make



GE Healthcare ... winning in China



- ✓ Technology
- ✓ Processes
- ✓ Investments

- ✓ People
- ✓ Distribution
- ✓ Products
- ✓ Factories