

# GE Capital

## Liquidity and Funding Overview

Global issuer of long and short term debt

"This document contains "forward-looking statements"- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could adversely or positively affect our future results include: the behavior of financial markets, including fluctuations in interest and exchange rates and commodity and equity prices; the commercial and consumer credit environment; the impact of regulation and regulatory and legal actions; strategic actions, including acquisitions and dispositions; future integration of acquired businesses; future financial performance of major industries which we serve, including, without limitation, the air and rail transportation, energy generation, media, real estate and healthcare industries; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements."



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2012 third quarter

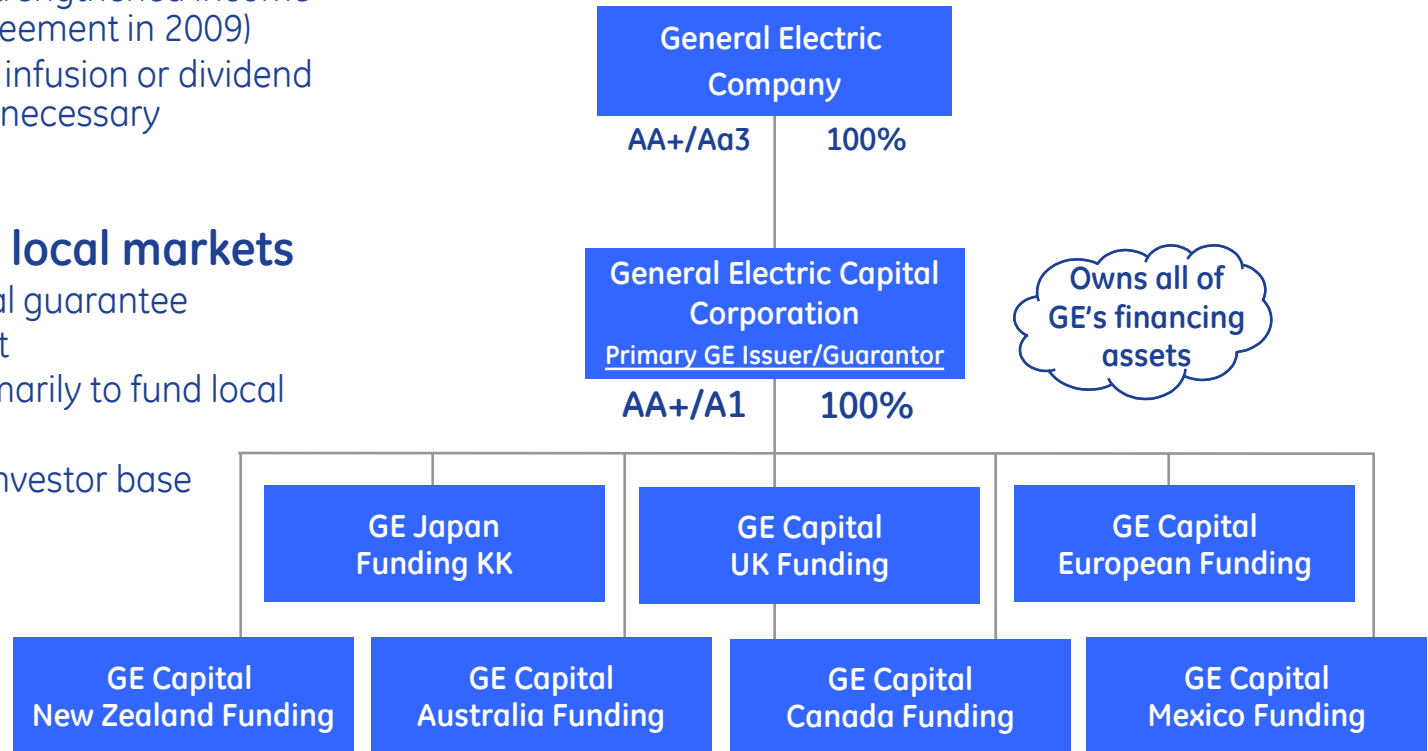
# GE Capital structure

## Support

- GE support to ensure GECC 1.1x fixed-charge coverage ratio (strengthened Income Maintenance Agreement in 2009)
- History of capital infusion or dividend reductions when necessary

## Commitment to local markets

- GECC unconditional guarantee
- Highly rated parent
- Proceeds used primarily to fund local assets
- Access to deeper investor base



# GE credit ratings

	Moody's Rating		S&P Rating	
	<u>Short Term</u>	<u>Long Term</u>	<u>Short Term</u>	<u>Long Term</u>
General Electric Company	P-1	Aa3	A-1+	AA+
General Electric Capital Corporation	P-1	A1	A-1+	AA+
• GE Capital Australia Funding*	P-1	A1	A-1+	AA+
• GE Capital Canada Funding*	P-1	A1	A-1+	AA+
• GE Capital European Funding*	P-1	A1	A-1+	AA+
• GE Japan Funding KK*	P-1	A1	A-1+	AA+
• GE Capital Mexico Funding*	P-1	A1	A-1+	AA+
• GE Capital UK Funding*	P-1	A1	A-1+	AA+

\* Guaranteed by General Electric Capital Corporation

# GECC leverage ratio<sup>-a)</sup>

(\$ in billions)

	<u>3Q'12</u>	<u>2Q'12</u>	<u>3Q'11</u>
<b>As reported</b>			
Debt	\$420.5	\$418.2	\$ 458.4
Equity <sup>-b)</sup>	81.3	79.8	76.0
<b>Leverage ratio</b>	<b>5.2</b>	<b>5.2</b>	<b>6.0</b>
<b>Debt</b>	<b>420.5</b>	<b>418.2</b>	<b>458.4</b>
Less: hybrid debt	(7.7)	(7.7)	(7.7)
Less: cash & equiv.	(77.9)	(66.5)	(83.6)
<b>Adjusted debt</b>	<b><u>334.9</u></b>	<b><u>344.0</u></b>	<b><u>367.1</u></b>
<b>Equity<sup>-b)</sup></b>	<b>81.3</b>	<b>79.8</b>	<b>76.0</b>
Add: hybrid debt	7.7	7.7	7.7
<b>Adjusted equity</b>	<b><u>89.1</u></b>	<b><u>87.6</u></b>	<b><u>83.7</u></b>
<b>Adjusted leverage ratio</b>	<b>3.8</b>	<b>3.9</b>	<b>4.4</b>

(a- Includes discontinued operations for all periods

(b- Total equity ex. non-controlling interests

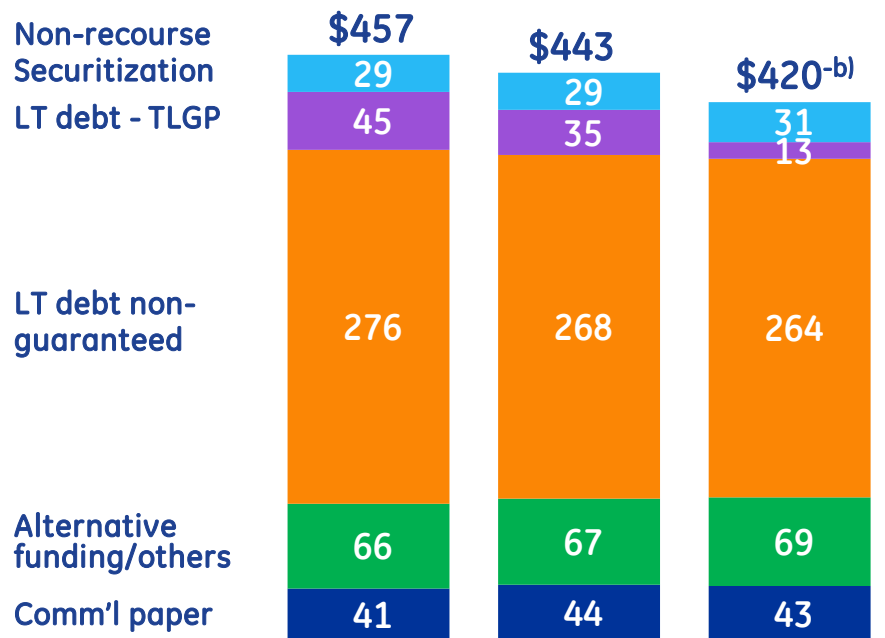


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# GECC funding

(\$ in billions)

## Debt composition<sup>-a)</sup>



	3Q'11	4Q'11	3Q'12
Bank lines	\$54	\$52	\$48
CP coverage	100%+	100%+	100%+
Cash & equiv.	\$83	\$77	\$78
LT debt<1 yr.	\$76	\$83	\$61

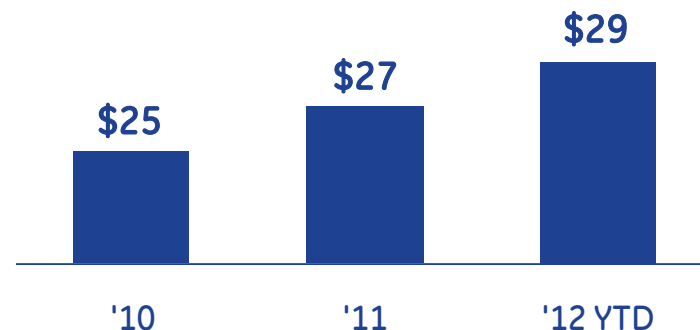
(a- Continuing operations

(b- Includes ~\$2.2B YTD FX impact and ~\$0.9B YTD FAS 133



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## Unsecured term issuances

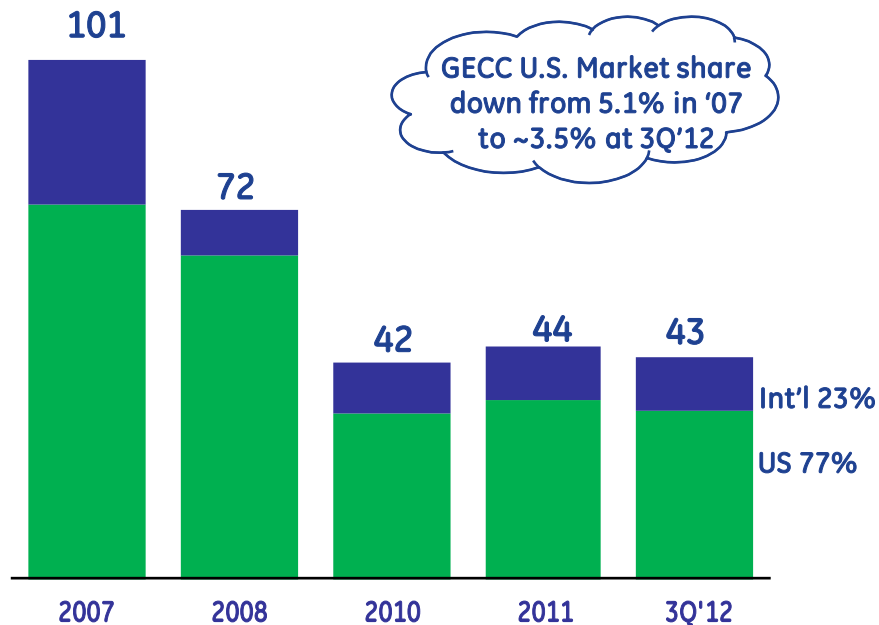


- Completed ~\$29B LT debt issuance YTD in 9 currencies
  - ✓ 1Q: \$11.6
  - ✓ 2Q: \$8.8
  - ✓ 3Q: \$7.8
  - ✓ 4Q: \$0.9
- Liquidity in the global CP markets continues to be strong
- Alternative funding ~16% of total debt, securitization ~7%
- Liquidity position remains strong

# GECC commercial paper

3Q'12

Global Outstanding (\$B)

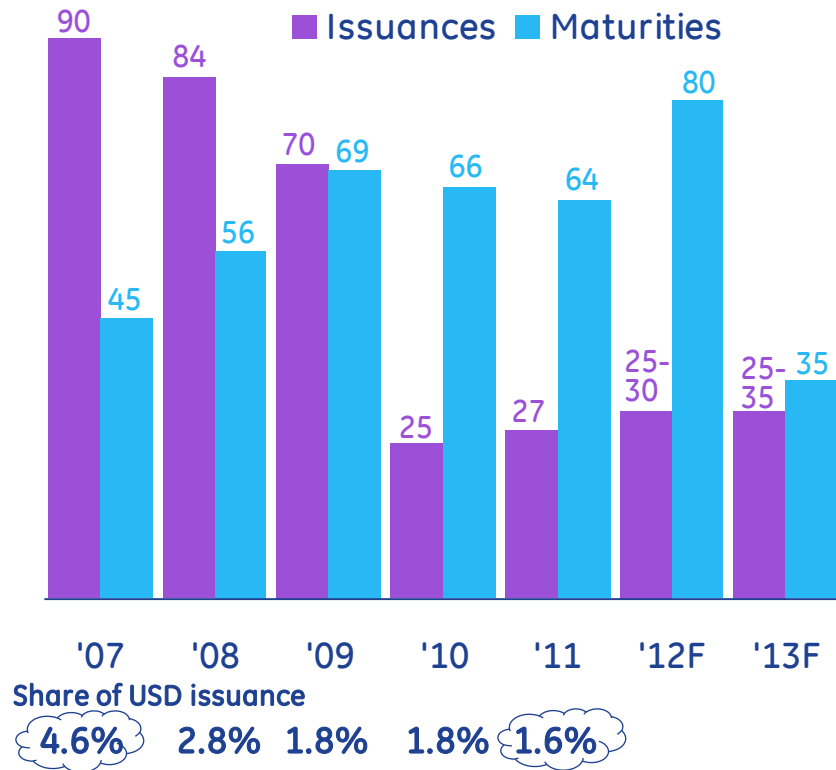


- Global issuer ... \$40-\$50B
- 6 currency markets
- Direct placement to end investors by experienced teams in U.S., Europe
  - Dealer-placed in Australia, Canada
- Committed undrawn credit lines \$48B
  - Diversified across 51 banks globally
  - No MAC clause or conditions precedent to funding

Significantly reduced footprint... maintaining global presence

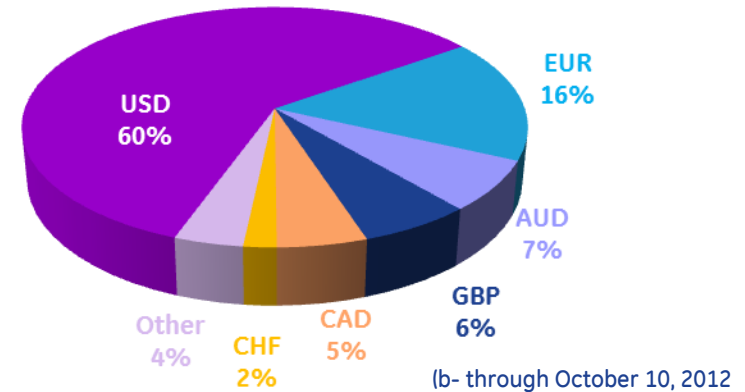
# GECC long term debt dynamics

GECC issuances and maturities (\$B) -a)



<sup>a</sup>- senior unsecured long term debt

2012 YTD issuance - ~\$29B -b)



- ✓ 2012 issuance substantially complete
- ✓ Issuance in 9 currencies ... >6 year WAM
- ✓ Smaller market footprint <2% of USD investment grade index
- ✓ Support from diverse investor base
- ✓ Committed to current rating (A1/AA+)

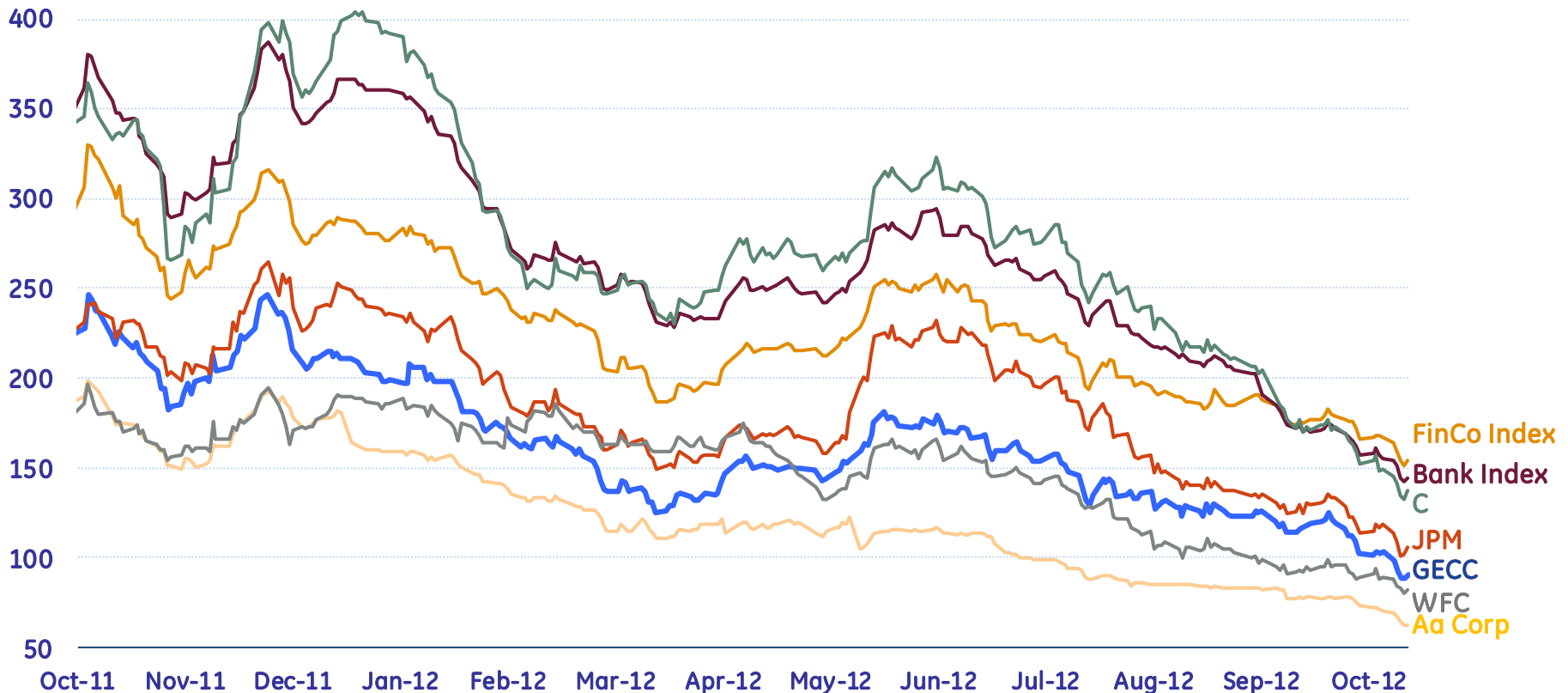
- ✓ Significantly reduced long term debt issuance and market share
- ✓ 2012 total year issuance plan of \$25-\$30B



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# GE Capital 5yr bond spread vs. peers

OAS over Treasuries  
(bps)



**GECC cost of funds compares favorably with peers**



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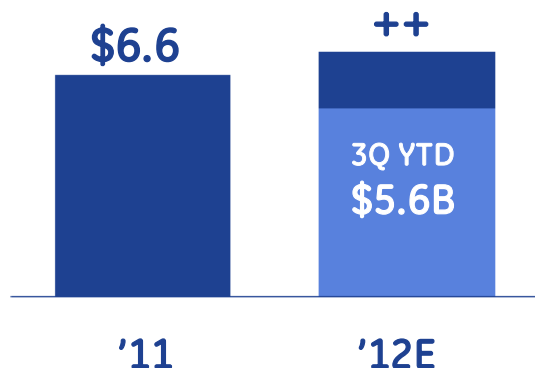
Source: Barclays Capital



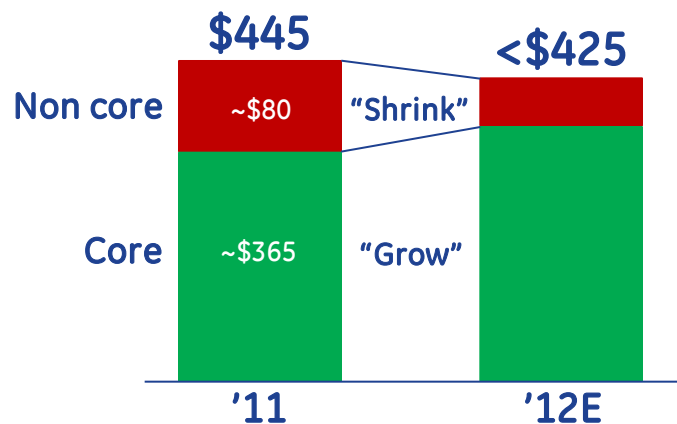
# GE Capital 2012 Outlook

(\$ in billions)

## Net income<sup>-a)</sup>



## ENI (\$B)<sup>-b)</sup>



## Valuable franchise

- Smaller, more focused Capital
- Restarted dividend
- Safe & secure funding/liquidity model
- Grow core, where we have sustainable, competitive advantage
- Deliver 11-15% ROE
- 30-40% of GE earnings



**Well positioned for the future**

