## GENERAL ELECTRIC COMPANY Condensed Statement of Earnings 3rd Quarter 2002

	Consolidated			GE			
Third quarter ended September 30	2002	2001	V%	2002	2001	V%	
Revenues Sales of goods and services	\$18,048	\$17,072		\$17,386	\$16,359		
Earnings of GECS before accounting changes	-	-		1,551	1,301		
GECS revenues from services	14,080	12,382		-	-		
Other income Total revenues	457 32,585	14 29,468	11%	486 19,423	76 17,736	10%	
Costs and expenses Cost of sales, operating and administrative expenses Interest and	19,597	18,180		14,024	13,267		
other financial charges Insurance losses and policyholder	2,773	2,640		212	244		
and annuity benefit Provision for losses on	4,227	3,618		-	-		
financing receivables Minority interest in net earnings of consolidated	640	567		-	-		
affiliates Total costs	84	59		45	32		
and expenses Earnings before income taxes and accounting changes	27,321 5,264	25,064 4,404	9%	14,281 5,142	13,543 4,193	5%	
Provision for income taxes	(1,177)	(1,123)		(1,055)	(912)		
Earnings before accounting changes Cumulative effect of accounting	4,087	3,281	25%	4,087	3,281	25%	
changes	-	-	050/	-	-	050/	
Net earnings  Per-share amounts before accounting changes (in dollars) Diluted earnings	\$4,087	\$3,281	25%	\$4,087	\$3,281	25%	
per share  Basic earnings	\$0.41	\$0.33	24%				
per share Per-share amounts after accounting changes (in dollars) Diluted earnings	\$0.41	\$0.33	24%				
per share Basic earnings	\$0.41	\$0.33	24%				
per share Dividends declared per share	\$0.41	\$0.33	24%				
(in dollars)	\$0.18	\$0.16					

## GENERAL ELECTRIC COMPANY Condensed Statement of Earnings 3rd Quarter 2002

Financial Services (GECS)

	Financial Services (GECS)					
Third quarter ended September 30	2002	2001	V%			
Revenues Sales of goods and services Earnings of GECS	\$779	\$778				
before accounting changes	-	-				
GECS revenues from services	14,202	12,520				
Other income Total revenues	- 14,981	- 13,298	13%			
Costs and expenses Cost of sales, operating and administrative						
expenses Interest and other financial	5,757	5,071				
charges Insurance losses and policyholder and annuity	2,645	2,503				
benefit Provision for losses on financing	4,227	3,618				
receivables Minority interest in net earnings of consolidated	640	567				
affiliates	39	27				
Total costs and expenses Earnings before income taxes and accounting changes	13,308 1,673	11,786 1,512	13%			
Provision for income taxes	(122)	(211)				
Earnings before accounting changes Cumulative effect of accounting changes	1,551	1,301	19%			
Net earnings	\$1,551	\$1,301	19%			
Per-share amounts						

Per-share amounts before accounting changes (in dollars) Diluted earnings per share

Basic earnings per share
Per-share amounts
after accounting
changes (in dollars)
Diluted earnings
per share
Basic earnings
per share
Dividends declared
per share

(in dollars)

Dollar amounts in millions; per-share amounts in dollars; unaudited. Supplemental consolidating data are shown for "GE" and "Financial Services (GECS)." Transactions between GE and Financial Services (GECS) have been eliminated from the "consolidated" columns. See note 1 to the consolidated financial statements in the 2001 Annual Report to Share Owners for further information about consolidation matters.

## GENERAL ELECTRIC COMPANY Condensed Statement of Earnings 3rd Quarter 2002 Year To Date

GE

Consolidated

	Consolidated			GE			
Nine months ended September 30	2002	2001	V%	2002	2001	V%	
Revenues Sales of goods and services	\$55,797	\$52,412		53,593	\$49,797		
Earnings of GECS before accounting changes	-	-		4,535	4,179		
GECS revenues from services	39,925	39,297		-	-		
Other income Total revenues	598 96,320	229 91,938	5%	675 58,803	385 54,361	8%	
Costs and expenses Cost of sales, operating and administrative							
expenses Interest and other financial	59,050	56,500		43,065	40,284		
charges Insurance losses and policyholder and annuity	7,590	8,423		444	614		
benefit Provision for losses on	11,465	10,853		-	-		
financing receivables Minority interest in net earnings of consolidated	2.087	1,546		-	-		
affiliates	250	262		137	136		
	250 80,442 15,878	262 77,584 14,354	4%	137 43,646 15,157	136 41,034 13,327/td>	6%	
affiliates  Total costs and expenses  Earnings before income taxes and accounting changes  Provision for income taxes	80,442	77,584	4%	43,646	41,034	6%	
affiliates  Total costs and expenses Earnings before income taxes and accounting changes  Provision for income taxes  Earnings before accounting changes  Cumulative effect	80,442 15,878	77,584 14,354	18%	43,646 15,157	41,034 13,327/td>	6% 18%	
affiliates  Total costs and expenses Earnings before income taxes and accounting changes  Provision for income taxes Earnings before accounting changes	80,442 15,878 (3,847)	77,584 14,354 (4,159)		43,646 15,157 (3,126)	41,034 13,327/td>		
affiliates  Total costs     and expenses Earnings before     income taxes and     accounting changes  Provision for     income taxes  Earnings before     accounting changes  Cumulative effect     of accounting     changes  Net earnings Per-share amounts before accounting     changes (in dollars)	80,442 15,878 (3,847) 13,031	77,584 14,354 (4,159) 10,195		43,646 15,157 (3,126) 12,031	41,034 13,327/td> (3,132) 10,195		
affiliates  Total costs     and expenses Earnings before     income taxes and     accounting changes  Provision for     income taxes  Earnings before     accounting changes  Cumulative effect     of accounting     changes  Net earnings Per-share amounts before accounting     changes (in dollars)     Diluted earnings     per share	80,442 15,878 (3,847) 13,031 (1.015)	77,584 14,354 (4,159) 10,195 (444)	18%	43,646 15,157 (3,126) 12,031 (1.015)	41,034 13,327/td> (3,132) 10,195 (444)	18%	
affiliates  Total costs     and expenses Earnings before     income taxes and     accounting changes  Provision for     income taxes  Earnings before     accounting changes  Cumulative effect     of accounting     changes  Net earnings Per-share amounts     before accounting     changes (in dollars)     Diluted earnings     per share  Per-share amounts     after accounting     changes (in dollars)     Diluted earnings     per share  Per-share amounts     after accounting     changes (in dollars)     Diluted earnings	80,442 15,878 (3,847) 13,031 (1.015) \$11,016 \$1.20 \$1.21	77,584 14,354 (4,159) 10,195 (444) \$9,751 \$1.01 \$1.03	18% 13% 19% 17%	43,646 15,157 (3,126) 12,031 (1.015)	41,034 13,327/td> (3,132) 10,195 (444)	18%	
affiliates  Total costs     and expenses Earnings before     income taxes and     accounting changes  Provision for     income taxes  Earnings before     accounting changes  Cumulative effect     of accounting     changes  Net earnings Per-share amounts before accounting     changes (in dollars)     Diluted earnings     per share  Basic earnings per share  Per-share amounts after accounting changes (in dollars) Diluted earnings per share  Per-share amounts after accounting changes (in dollars) Diluted earnings per share  Basic earnings	80,442 15,878 (3,847) 13,031 (1.015) \$11,016 \$1.20 \$1.21	77,584 14,354  (4,159) 10,195 (444) \$9,751  \$1.01 \$1.03	18% 13% 19% 17%	43,646 15,157 (3,126) 12,031 (1.015)	41,034 13,327/td> (3,132) 10,195 (444)	18%	
affiliates  Total costs     and expenses Earnings before     income taxes and     accounting changes  Provision for     income taxes  Earnings before     accounting changes  Cumulative effect     of accounting     changes  Net earnings Per-share amounts before accounting     changes (in dollars)     Diluted earnings     per share  Basic earnings     per share  Per-share amounts after accounting     changes (in dollars) Diluted earnings     per share	80,442 15,878 (3,847) 13,031 (1.015) \$11,016 \$1.20 \$1.21	77,584 14,354 (4,159) 10,195 (444) \$9,751 \$1.01 \$1.03	18% 13% 19% 17%	43,646 15,157 (3,126) 12,031 (1.015)	41,034 13,327/td> (3,132) 10,195 (444)	18%	

## GENERAL ELECTRIC COMPANY Condensed Statement of Earnings 3rd Quarter 2002

Financial Services (GECS)

	Tillaticial octivious (GEOO)				
Nine months ended September 30	2002	2001	V%		
Revenues					
Sales of goods and services Earnings of GECS before accounting	\$2,494	\$2,806			
changes	-	-			
GECS revenues from services	40,238	39,614			
Other income Total revenues	- 42,732	- 42,420	1%		
Costs and expenses Cost of sales, operating and administrative					
expenses Interest and other financial	16,449	16,617			
charges Insurance losses and policyholder	7,362	8,072			
and annuity benefit Provision for losses on	11,465	10,853			
financing receivables Minority interest in net earnings of consolidated	2,087	1,546			
affiliates	113	126			
Total costs and expenses Earnings before income taxes and accounting changes	37,476 5,256	37,214 5,206	1%		
Provision for income taxes	(721)	(1,027)			
Earnings before accounting changes Cumulative effect of accounting	4,535	4,179	9%		
changes	\$ (1,015)	\$ (169)			
Net earnings	\$3,520	\$4,010	(12%)		
Per-share amounts					

Per-share amounts before accounting changes (in dollars) Diluted earnings per share

Basic earnings per share
Per-share amounts after accounting changes (in dollars)
Diluted earnings per share
Basic earnings per share
Dividends declared per share
(in dollars)

Dollar amounts in millions; per-share amounts in dollars; unaudited. Supplemental consolidating data are shown for "GE" and "Financial Services (GECS)." Transactions between GE and Financial Services (GECS) have been eliminated from the "consolidated" columns. See note 1 to the consolidated financial statements in the 2001 Annual Report to Share Owners for further information about consolidation matters.

Summary of Operating Segments

3Q 2002

	General Electric	Company or	nd Consolidat	tad Affilia	atos		
	General Liectric	THIRD QL		leu Allill		ARTER YTD	
(Dollars in millions)		2002	2001	V%	2002	2001	V%
Revenues							
Aircraft Engines Commercial Finance Commercia	I	2,721	2,851	(5)	8,062	8,644	(7)
Equipment Financing Real Estate		1,278 552	1,240	3 17	3,529	3,193	11 3
Aviation Services (GECAS)		552 741	471 497	49	1,570 1,992	1,530 1,602	3 24
Structured Finance Group		323	275	17	915	862	6
Commercial Finance		615	473	30	1,779	1,433	24
Vendor Financial Services		569	533	7	1,658	1,491	11
Other Commercial Finance		67	-	F	180	-	F
		0.		•	.00		·
Total Commercial Finance Consumer Finance		4,145	3,489	19	11,623	10,111	15
Global Consumer Finance		1,787	1,376	30	4,758	4,064	17
GE Card Services		912	967	(6)	2,777	3,045	(9)
Other Consumer Finance		2	-	F	1	1	-
Total Consumer Finance Consumer Products		2,701	2,343	15	7,536	7,110	6
Appliances		1,540	1,535	-	4,554	4,252	7
Lighting		576	618	(7)	1,682	1,872	(10)
Total Consumer Products		2,116	2,153	(2)	6,236	6,124	2
Equipment Management Industrial Products and Systems		1,073	1,159	(7)	3,154	3,312	(5)
Industrial Systems		1,250	1,025	22	3,620	3,369	7
Transportation		521	595	(12)	1,597	1,715	(7)
GE Supply		630	558	13	1,788	1,710	5
Total Industrial Products and Systems Insurance		2,401	2,178	10	7,005	6,794	3
GE Financial Assurance		3,209	3,084	4	9,009	9,382	(4)
Mortgage Insurance		265	247	7	801	826	(3)
GE Global Insurance Holdings		2,585	1,684	54	7,068	6,746	5
Other GE Insurance		138	171	(19)	350	399	(12)
Total Insurance Materials		6,197	5,186	19	17,228	17,353	(1)
Plastics		1,329	1,255	6	3,928	4,066	(3)
Specialty Materials		689	426	62	1,698	1,405	21
Total Materials		2,018	1,681	20	5,626	5,471	3
NBC		1,370	1,050	30	5,355	4,232	27
Power Systems		5,123	5,038	2	16,920	14,440	17
Technical Products and Services							
Medical Systems		2,130	1,992	7	6,205	5,780	7
GXS		102	114	(11)	311	472	(34)
Total Technical				_			
Products and Services		2,232	2,106	6	6,516	6,252	4
All Other GECS		865	1,121	(23)	3,191	4,534	(30)
Eliminations and corporate items		(377)	(887)	57	(2,132)	(2,439)	13

Summary of Operating Segments 3Q 2002

Consolidated revenues

General Electric THIRD QUARTER THIRD QUARTER YTD 2001 2001 (Dollars in millions) 2002 ٧% 2002 Company

\$29,468

11

\$96,320

\$91,938

5

٧%

\$32,585

Segment profit (a)						
Aircraft Engines	512	560	(9)	1,499	1,592	(6)
Commercial Finance Commercial	404	400	(4)	F47	405	00
Equipment Financing Real Estate	184 182	186 170	(1) 7	517 477	425 425	22 12
Aviation Services (GECAS)	129	88	7 47	341	373	(9)
Structured Finance Group	129	113	8	376	325	16
Commercial Finance	205	115	78	450	320	41
Vendor Financial Services	91	80	14	232	199	17
Other Commercial Finance	(32)	(1)	U	(63)	(3)	U
	, ,	` '		, ,	. ,	
Total Commercial Finance	881	751	17	2,330	2,064	13
Consumer Finance				,	,	
Global Consumer Finance	354	271	31	997	810	23
GE Card Services	149	184	(19)	536	548	(2)
Other Consumer Finance	(2)	(2)	-	(4)	(4)	-
Total Consumer Finance	501	453	11	1,529	1,354	13
Consumer Products						
Appliances	119	98	21	329	278	18
Lighting	(22)	30	U	27	167	(84)
Total Consumer Products	97	128	(24)	356	417	(15)
Equipment Management	82	108	(24)	222	364	(39)
Industrial Products and Systems						
Industrial Systems	124	124	_	356	417	(15)
Transportation	91	108	(16)	268	280	(4)
GE Supply	29	29	-	77	69	12
Total Industrial						
Products and Systems	244	261	(7)	701	766	(8)
Insurance			( )			( )
GE Financial Assurance	182	169	8	408	477	(14)
Mortgage Insurance	124	114	9	357	331	8
GE Global	(156)	(229)	32	(312)	57	U
Insurance Holdings	, ,	, ,		, ,		
Other GE Insurance	61	58	5	168	104	62
T	011	440	00	201	000	(0.0)
Total Insurance Materials	211	112	88	621	969	(36)
Plastics	224	278	(19)	706	951	(26)
Specialty Materials	56	59	(5)	197	237	(17)
opositify Materials	00	00	(0)		207	(17)
Total Materials	280	337	(17)	903	1,188	(24)
NBC	330	207	59	1,188	996	19
Power Systems	1,418	1,222	16	4,880	3,232	51
Technical Products	.,	.,	. •	.,000	0,202	0.
and Services						
Medical Systems	347	344	1	1,014	993	2
GXS	1	(2)	F	16	96	(83)
Total Technical						
Products and Services	348	342	2	1,030	1,089	(5)
All Other GECS	(124)	23	U	(167)	(153)	(9)
Total segment profit	4,780	4,504	6	15,092	13,906	9
GECS goodwill amortization	-	(146)	F	-	(419)	F
Corporate items	574	79	F	509	454	12
and eliminations		-			-	-
GE interest and other financial charges	(212)	(244)	13	(444)	(614)	28
GE provision	(3.5==)	(010)	(4.5)	(0.400)	(0.105)	
for income taxes	(1,055)	(912)	(16)	(3,126)	(3,132)	-
Net earnings before						
accounting changes	4,087	3,281	25	12,031	10,195	18
	•				-	

Effect of accounting changes	-	-		(1,015)	(444)	
Consolidated net earnings	\$4,087	\$3,281	25	\$11,016	\$ 9,751	13

<sup>(</sup>a) Segment profit excludes any goodwill amortization and accounting changes. Segment profit includes or excludes interest and other financial charges and segment income taxes according to how segment management is measured - excluded in determining operating profit for Aircraft Engines, Consum Products, Industrial Products and Systems, Materials, NBC, Power Systems and Technical Products and Services, but included in determining net earnings for Commercial Finance, Consumer Finance, Equipment Management, Insurance and All Other GECS.