

GE 2007 first quarter performance

April 13, 2007

- Financial results & company highlights
- 2007 second quarter outlook

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2007 environment



Global economic growth continues

- + Global markets are strong
- + Services are pretty good
- + Employment
- +/- CAPEX leveling at low single digit
- Housing & auto have slowed
- U.S. sub-prime mortgage



Macro drivers are “more” robust

- + Emerging markets growth
- + Infrastructure investment
- + Energy & environmental reinvestment is robust
- + Demographics



Margin environment is stabilizing

- + Risk environment is solid
- +/- Material prices are high
- +/- Liquidity is high
- +/- Interest rates absorbed

Winning in 2007

- Well positioned in global markets
- Valuable growth ... price > inflation
- Drive cost out ... protect downside
- Union negotiations
- Stability/risk management

Environment generally in line with expectations

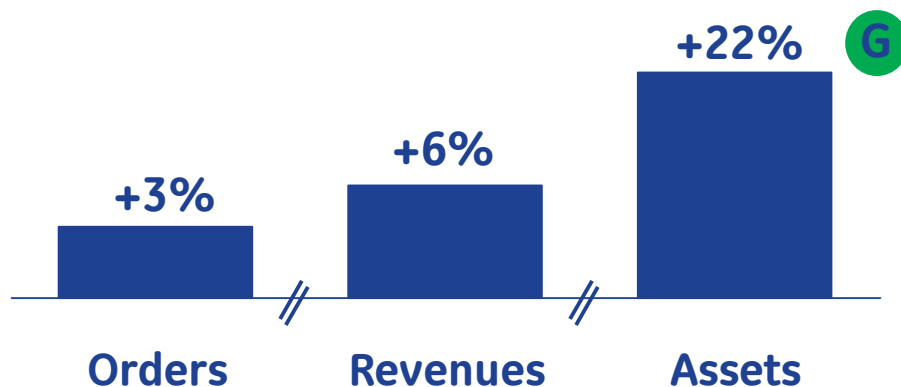


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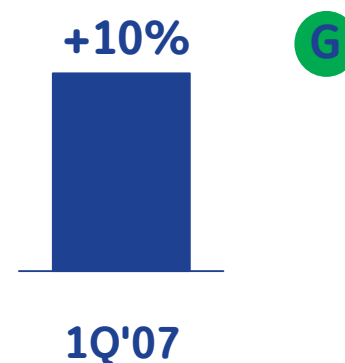
Key performance metrics: 1Q'07

(Continuing operations)

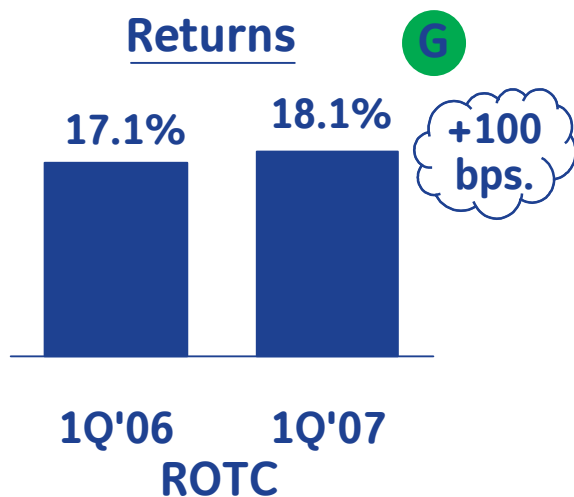
Growth (V%)



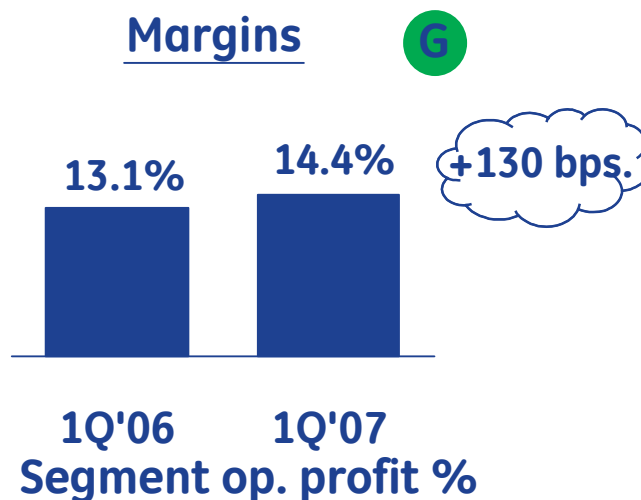
EPS (V%)



Returns



Margins



Cash



Solid performance

Executing long-term strategy

- 1 Invest in leadership businesses**
 - + Infrastructure strong ... segment profit +28%
 - + Commercial Finance strong ... segment profit +21%
 - + NBCU rebounding ... positive earnings growth
 - + Announced acquisition of PHH Fleet, Sanyo Leasing
 - + Redeployment on track ... closed Vetcogray; Abbott & Smiths expand key businesses; Plastics underway
- 2 Reliable execution & financial discipline**
 - + Segment profit growth +13%
 - + 1Q segment op. profit +130 bps.
 - + ROTC expands +100 bps.
 - + CFOA growth +10%
 - GE Money \$373MM WMC loss
 - Plastics inflation/price/volume
 - Healthcare OEC, DRA impact
- 3 Growth as a process**
 - + Organic revenue growth +8%
 - + Services revenues +10%; CSAs at \$94B, +9%
 - + Global growth 9% ... developing countries 14%
 - + IBs contributing \$5B revenue growth in 2007
- 4 Great people & team**
 - + Named *Fortune* Most Admired Company for 2007

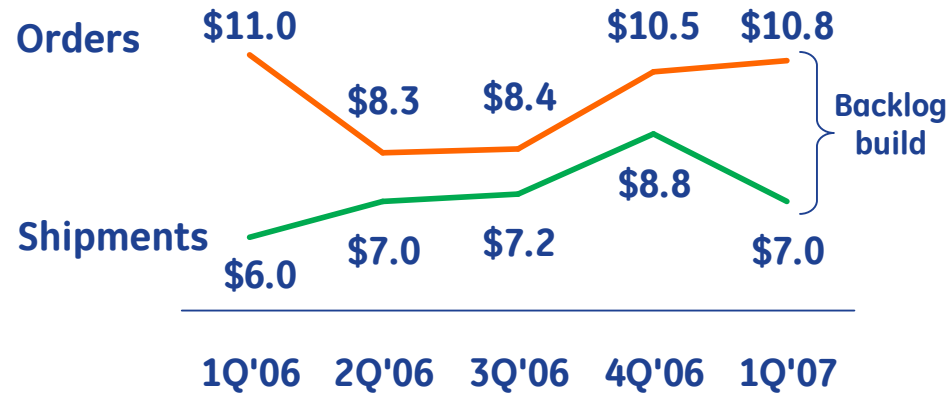


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Major equipment orders & backlog

(\$ in billions)

Dynamics



Multiple of shipments

1Q'06 2Q'06 3Q'06 4Q'06 1Q'07



- ✓ Strong Infrastructure demand
 - Aviation ... traffic ↑, capacity ↑
 - Energy ... global demand ↑, interest growing in U.S.
 - Transportation ... EVO demand, international expansion
 - Oil & Gas ... global demand ↑, Vetcogray adds \$1.5B backlog
- ✓ Abundant global growth
- ✓ Orders continue to outpace shipments ... visible growth
- ✓ Building the installed base with robust technology

Market for major equipment remains robust



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Orders

Major equipment

(V%)	4Q'06	1Q'07
Aviation	Fav.	(10)%
Energy	24%	17
Healthcare	10	2
O&G	5	12
Transportation	Fav.	(63)
Total major eq.	35%	(2)%

- ✓ Aviation/Transportation tough comps
- ✓ Backlog strong \$37B, +32% vs. 1Q'06 ... added \$5B since 4Q'06
- ✓ Rolling 4 qtr. avg. for major eq. +18%

(\$ in billions – 4 quarter rolling average)

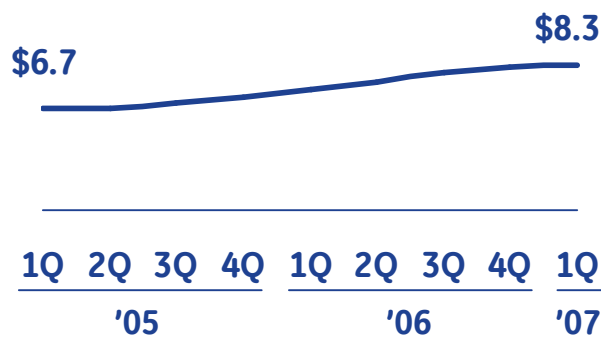


Services

(V%)	4Q'06	1Q'07
Aviation	6%	36%
Energy	7	(4)
Healthcare	5	6
O&G	28	41
Transportation	46	3
Total services	10%	11%

- ✓ Aviation strong ... spares rate +36%
- ✓ Oil & Gas ... growth accelerating
- ✓ CSAs \$94B, +9% vs. 1Q'06

(\$ in billions – 4 quarter rolling average)

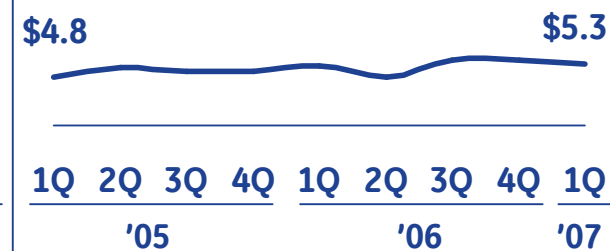


Flow ADOR (organic)

(V%)	4Q'06	1Q'07
C&I	11%	6%
Plastics	(3)	(5)
Security	(1)	(4)
Total flow	6%	2%

- ✓ C&I orders solid ... Lighting +12%
- ✓ Plastics continued volume/pricing pressures

(\$ in billions – current quarter)



- ✓ Total orders +3% against tough comps
- ✓ Total backlog grew \$6B vs. 4Q'06, +12%

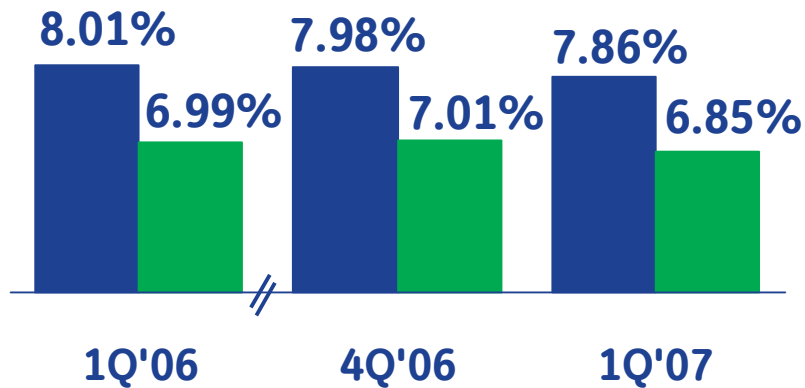


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Financial Services

Margins

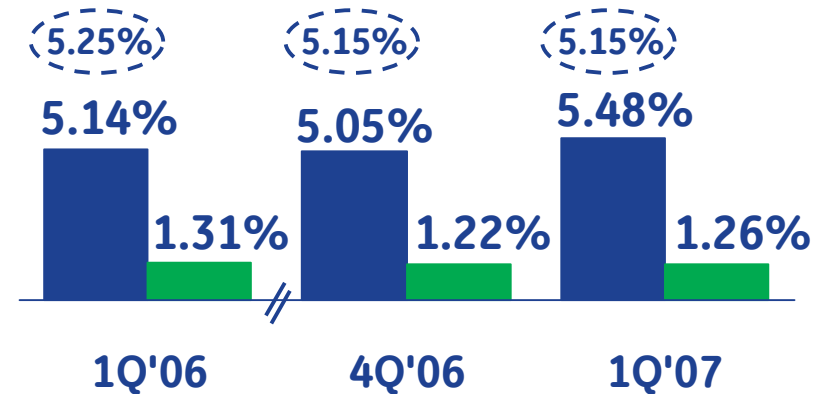
- Finance margin (4 quarter average)
- Risk adjusted margin (4 quarter average)



- ✓ Market liquidity continues to drive margin compression
- ✓ Earnings impact softened by
 - + Asset growth +22%
 - + Productivity
 - + Simplification/restructuring

Delinquencies

- GE Money
- Equipment Financing
- (---) Ex. WMC

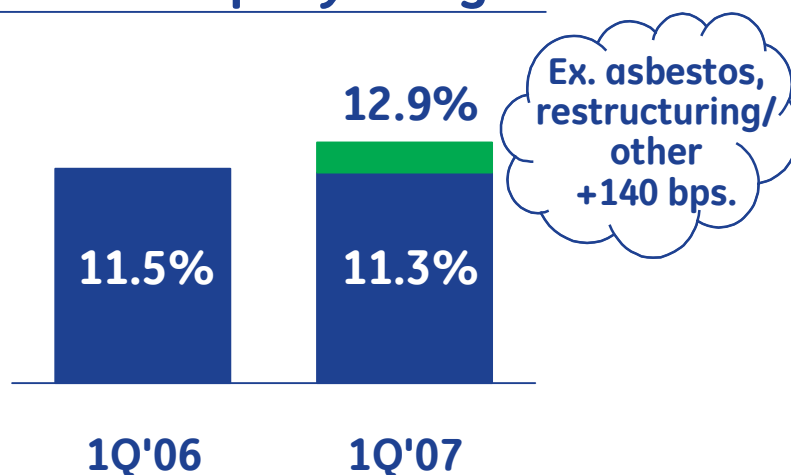


- ✓ GE Money – delinquencies impacted by WMC
 - Ex. WMC delinquencies 5.15%
- ✓ Equipment Financing – delinquencies remain near historic lows

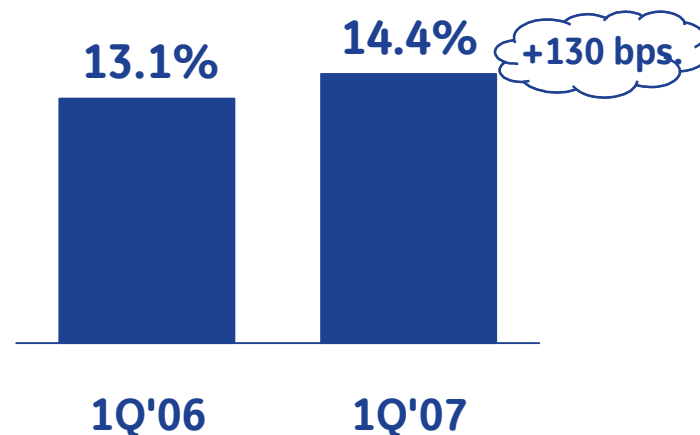
GE Industrial margins

(% = Industrial op. profit)

Total company margins



Segment op. profit



<u>Segment op. profit</u>	<u>1Q'06</u>	<u>1Q'07</u>	<u>V pts.</u>	<u>Comments</u>
Infrastructure	15.2%	16.0%	0.8	Price, productivity, equip. 2X+ services
Industrial	9.0	8.1	(0.9)	Plastics price/inflation
Healthcare	13.6	14.3	0.7	Productivity, simplification
NBCU	14.6	19.8	5.2	Favorable vs. '06 Olympics
Segment op. profit	13.1%	14.4%	1.3	
Corporate impact	(1.6)	(3.1)	(1.5)	Restructuring/other, asbestos
Total company	11.5%	11.3%	(0.2)	

✓ **Driving productivity, simplification**
- On track for 100 bps. total year

Restructuring/other in Corporate items

(\$ in millions pre-tax)

Swiss Re gains \$558 funding: ✓ Asbestos \$(185) ✓ Restructuring/other \$(354)

<u>By business</u>		<u>By category</u>	
Infrastructure	\$85	1 Footprint reductions	\$79
		Industrial (incandescent)	
		GE Money (Japan, WMC – branch closures)	
		Healthcare (MDX)	
		Commercial Finance (Asia)	
Industrial	143	2 Organization realignment	20
		Healthcare (Life Sciences, DI Japan, MDX)	
		Commercial Finance (Italy)	
Commercial Finance	48	3 Cost structure improvements	89
		Industrial (right-size back office, defleeting)	
		Aviation (Services COE)	
		Commercial Finance (Capital Solutions Europe)	
		NBCU (Network 2.0)	
		Plastics (right-size)	
GE Money	47	4 Business exits	90
		Infrastructure (Hydro)	
		Commercial Finance (Asia IT Equip. JV, Real Estate JV)	
Healthcare	22	5 Other items	76
		Purchase accounting (IPR&D, inventory step-up)	
		Appliances (dishwasher)	
NBCU	9		
	<u>\$354</u>		<u>\$354</u>

✓ Accelerated restructuring ... 3,900 headcount reduction
– Average 2-year payback

First quarter consolidated results

(\$ in billions – except EPS)

Continuing operations

	<u>1Q'07</u>	<u>V%</u>
Revenues	\$40.2	6/11% ^{-a)}
– Industrial sales	22.9	(1)/7 ^{-a)}
– Financial Svcs. rev.	17.3	16
Earnings	4.5	8
EPS	.44	10
– Guidance .43-.45		
CFOA YTD	7.4	10
– Industrial CFOA	3.5	6
		<u>V pts.</u>
Tax rate	GE (ex. GECS)	28%
	GECS	10
	Consol.	17
		5 pts. (6) (3)

(a- Ex. Olympics + divestitures

(b- Ex. divestitures

(c- Ex. Olympics

(\$ in millions)

	<u>Revenues</u>		<u>Segment profit</u>	
	<u>\$</u>	<u>V%</u>	<u>\$</u>	<u>V%</u>
Infrastructure	\$11,983	18%	\$2,183	28%
Industrial	7,428	(9)/5 ^{-b)}	481	(20)
Commercial Fin.	6,283	15	1,421	21
GE Money	5,807	14	851	2
Healthcare	3,641	0	520	5
NBC Universal	3,484	(22)/(8) ^{-c)}	691	6
			<u>\$6,147</u>	<u>13%</u>

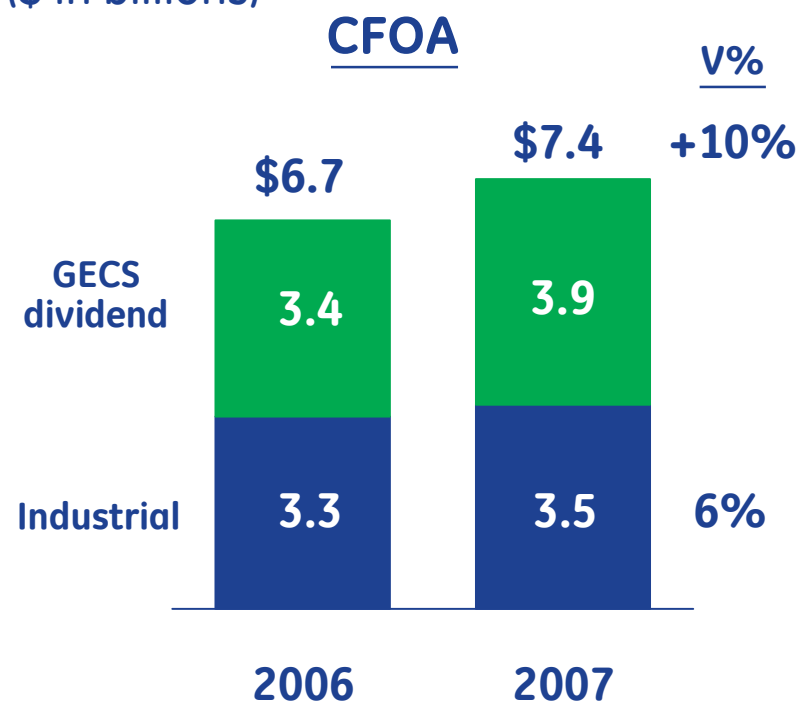
EPS \$.44, +10%
+ Strong Infrastructure, Commercial Finance performance
+ NBCU turnaround on track
– GE Money WMC, Healthcare OEC & DRA impacts



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First quarter cash flow

(\$ in billions)



- GECS dividend \$3.9B, +\$0.5B
 - \$2.7B special from Swiss Re stock & GE Life proceeds (\$2.5B '06 Genworth proceeds)
 - Regular GECS dividend at 40%

Cash balance walk

	<u>Total</u>
Beginning balance	\$4.5
CFOA	7.4
Dividends	(2.9)
Stock repurchase	(0.2)
P&E	(0.9)
Acquisitions/dispositions	(2.2)
Change in debt/other	<u>3.4</u>
March	\$9.1

Solid cash performance



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2007 second quarter operations outlook

Continuing operations

	<u>2Q'07 outlook</u>	
	<u>Revenues V%</u>	<u>Segment profit V%</u>
Infrastructure	15+%	20+%
Industrial	~(5)	(10)-(15)
Commercial Finance	~10	10-15
GE Money	~10	~10
Healthcare	0-5	5-10
NBC Universal	0-5	0-5

Total company 2Q'07 outlook

(\$ in billions - except EPS)

	<u>\$</u>	<u>V%</u>
Revenues	~\$43	~7%
Earnings	~\$5.3-5.5	+8-13%
EPS	~\$.52-.54	+8-13%

**2Q EPS guidance of \$.52-.54, +8-13% ...
total year on track for \$2.18-2.23, +10-12%**



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Segment highlights – Infrastructure

(\$ in millions)

Infrastructure – 1Q'07

	<u>\$</u>	<u>V%</u>
Revenues	\$11,983	18%
Segment profit	\$2,183	28%

Key 1Q business results

	<u>Revenues</u>		<u>Segment profit</u>	
	<u>\$</u>	<u>V%</u>	<u>\$</u>	<u>V%</u>
Aviation	\$3,514	16%	\$755	17%
Aviation Finc'l. Svcs.	1,249	34	388	88
Energy	4,393	15	613	41
Energy Finc'l. Svcs.	324	8	101	(14)
Oil & Gas	1,146	48	101	84
Transportation	1,122	10	210	3

1st quarter dynamics

- Orders +2% ... equipment backlog +35% ... services +12%, equipment (4)% ... 2Q orders est. 20%+
- Continued revenue growth
 - Aviation +16% ... services +22%
 - Energy +15% ... Thermal +37%, Wind +12%
 - Oil & Gas +48% ... services +28%, Vetco +\$0.2B
 - Transportation +10% ... record units +19%
- Strong segment profit growth +28%
 - Industrial op. profit rate 16.0%, +80 bps.
 - Strong pricing & productivity
 - Equipment revenue 2X+ service

2Q'07 segment profit dynamics

- Infrastructure businesses 20+%
 - Broad-based strength

2Q'07 outlook ... segment profit 20+%



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Segment highlights – GE Money

(\$ in millions)

1Q'07

	\$	V%
Revenues	\$5,807	14%
Segment profit	\$851	2%
Assets	\$190B	20%

1st quarter dynamics

- Global net income +2%; broad-based growth offset by WMC & Japan
 - Europe, Americas (ex. WMC, securitization) ↑ strong double digit
 - Japan as expected
 - Securitization ↑ \$197MM
- Asset growth +20% ... portfolio quality stable (ex. WMC)

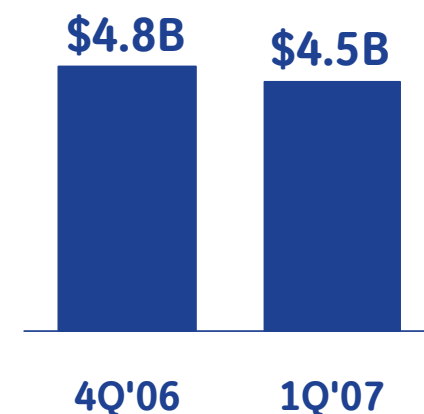
2Q outlook ... segment profit ~10%



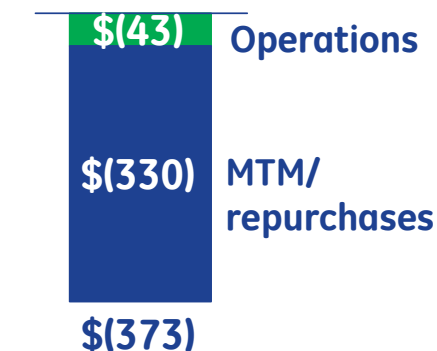
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WMC dynamics

Assets held for sale



1Q net loss (\$MM)



We remain committed to business

- ✓ New leadership team
- ✓ Addressed balance sheet risk
 - \$0.7B reserves/MTM
- ✓ Fixed underwriting
 - No LTV > 85, no stated income
 - Increased price
- ✓ Right-sizing organization
- ✓ More focused business model

Foundation set for future earnings growth

Segment highlights – Industrial

(\$ in millions)

Industrial – 1Q'07

	<u>\$</u>	<u>V%</u>
Revenues	\$7,428	(9)/5% ^{-a)}
Segment profit	\$481	(20)%

Key 1Q business results

	<u>Revenues</u>		<u>Segment profit</u>	
	<u>\$</u>	<u>V%</u>	<u>\$</u>	<u>V%</u>
C&I	\$3,233	(9)%	\$267	21%
Plastics	1,598	(3)	121	(46)
Equip. Svcs.	1,748	7	19	19

(a- Ex. dispositions)

1st quarter dynamics

C&I

- Revenues +5% organic
- Retail appliances revenues +5% ... contract (6)% impacted by housing slowdown ... Lighting +10%
- Tight cost controls ... productivity +4.3%

Plastics

- Revenues (3)%, volume (1)%, price (4)%, FX +2% ... continued pressure in auto, business equip.
- Benzene inflation pressure ... +32%

2Q'07 segment profit dynamics

- Industrial (10)-(15)%
 - Plastics price/volume/inflation challenging
 - Dispositions impact

2Q'07 outlook ... segment profit (10)-(15)%



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Segment highlights – NBCU

(\$ in millions)

NBCU – 1Q'07

	\$	V%
Revenues	\$3,484	(22)/(8)% ^{-a)}
Segment profit	\$691	6%

NBCU – 2Q'07 outlook

	2Q
Revenues	0-5%
Segment profit	0-5%

Turnaround progress

1 Network

- +/- Season-to-date prime time ratings flat
- + Heroes the hit of the new season
- + Restructuring well underway
- + Content ownership ... fall pilots
- + Today #1 ... Nightly #1

2 Entertainment & Info. Cable

- + USA #1 in basic cable
- + Bravo '07 prime +18%
- + CNBC business day ratings +69%

3 Film

- DVD tough comps vs. 1Q'06 (*King Kong*)
- + Theatrical releases on plan ... 2Q releases *Evan Almighty* & *Knocked Up*

4 Digital

- + News Corp. venture to expand digital capability
- + Launched NBCU Digital2Go on mobile platforms

(a- Ex. Olympics)



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Progress on track

Segment highlights – Healthcare

(\$ in millions)

	<u>1Q'07</u>	
	<u>\$</u>	<u>V%</u>
Revenues	\$3,641	0%
Segment profit	\$520	5%

1Q highlights

- Orders +3% ... ex. OEC, DRA +10%
- Revenues flat ... MDX +10%, Life Sciences +9%, offset by OEC, DRA
- Op. profit +5% ... continued focus on cost, productivity ... 70 bps. margin expansion

2Q'07 outlook ... segment profit 5-10%

GE Healthcare dynamics

	<u>% revenue</u>	<u>V%</u>
OEC + DI Clinics (DRA)	~10%	↓ 60%
Balance of business	~90	+5-10

- OEC 2H rebound, DRA comps improve during year
- Demographics & procedures remain positive
- EMEA growth, services expansion
- Expect good year in Healthcare

Diverse portfolio ... managing through OEC issue



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Segment highlights – Commercial Finance

Commercial Finance – 1Q'07

	<u>\$</u>	<u>V%</u>
Revenues	\$6,283MM	15%
Segment profit	\$1,421MM	21%
Assets	\$246B	26%

Key 1Q business results

	Assets (\$B)		Segment profit (\$MM)	
	<u>\$</u>	<u>V%</u>	<u>\$</u>	<u>V%</u>
Capital Solutions	\$103	16%	\$380	12%
Real Estate	59	58	564	28

1st quarter dynamics

- Assets +26% driven by strong originations
 - CFS 23%, HFS 24%, Capital Solutions 16%, Real Estate 58%
- Revenues +15% ... driven by strong asset growth
- Segment profit +21%
 - Real Estate & Cap. Solutions up double digit
 - CF other +21% ... SES
- Asset quality stable ... delinquencies & losses near historic lows

2Q'07 segment profit dynamics

- Strong volume & asset growth 20%+
- Stable asset quality

2Q'07 outlook ... segment profit 10-15%



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Business development

Status

Diligence



✓ Closed

✓ Strong start ... synergies on track



✓ Received U.S. regulatory approval
✓ EU process underway

✓ Confirmed revenue & cost synergies



✓ Received U.S. regulatory approval
✓ EU process underway

✓ Confirmed revenue & cost synergies
✓ Good business momentum



✓ On track

✓ Due diligence continuing
✓ First round bids expected soon



Invest & deliver

- ✓ Solid 1Q despite WMC
- ✓ Infrastructure equipment & services backlog driving visible growth
- ✓ Solid commercial & consumer finance markets
- ✓ Solid operating performance
 - Segment op. profit margin +130 bps.
 - ROTC +100 bps.
- ✓ Deals on track

10-12% total year EPS growth ... \$2.18-2.23



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