

GE Update

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Chairman & CEO

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""This document contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties which could adversely or positively affect our future results include: the behavior of financial markets, including fluctuations in interest rates and commodity prices; strategic actions, including dispositions; future integration of acquired businesses; future financial performance of major industries which we serve, including, without limitation, the air and rail transportation, energy generation, media, real estate and healthcare industries; unanticipated loss development in our insurance businesses; and numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive and regulatory nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements."



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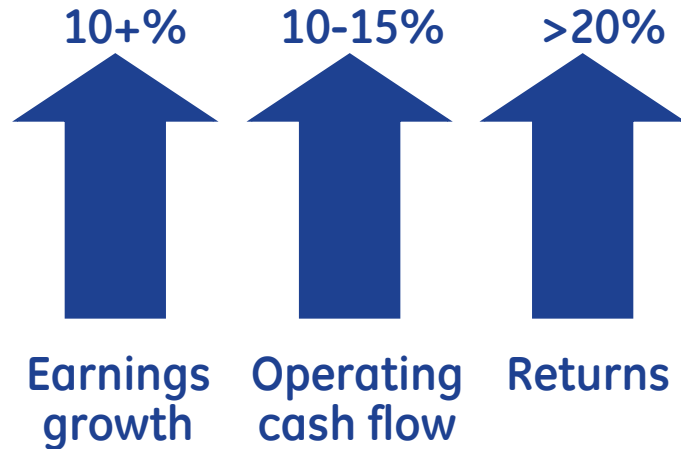
Overview

- | | | |
|---------------------------------|---|---|
| ✓ GE performance remains strong | ➡ | + 8% organic revenue growth
+ Double-digit revenue, earnings & cash flow |
| ✓ Executing portfolio strategy | ➡ | + Completing insurance portfolio repositioning
+ Selling Insurance Solutions (ERC) to Swiss Re for \$8.5B including assumed debt, ~\$2.8B loss on sale |
| ✓ 2006 position very strong | ➡ | + Accelerating earnings growth rate
+ Great operating momentum
+ Strong financial flexibility ... lots of cash |
| ✓ Increasing shareowner returns | ➡ | + Common dividend increased 14% to \$1.00/share
+ Buyback increased to \$25B through 2008, \$7-9B in 2006 |

Continued execution of consistent strategy

Clear GE strategy + financial goals

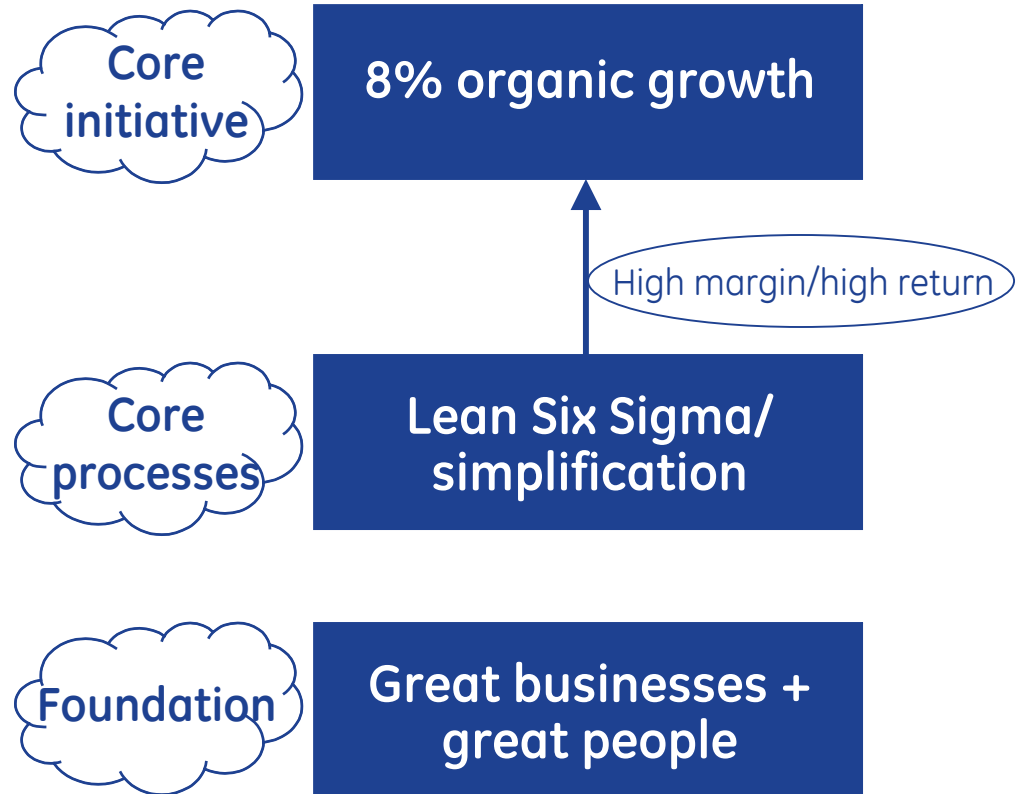
Financial performance - goals



Business model

- ✓ Consistent + low risk growth company (Triple A rated)
- ✓ Expanding returns + strong cash generation

Strategy



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Current environment

- ✓ Economic momentum remains solid
 - + 4QYTD orders +13%
 - + Growth solid across all segments in '05
 - + Global growth is robust

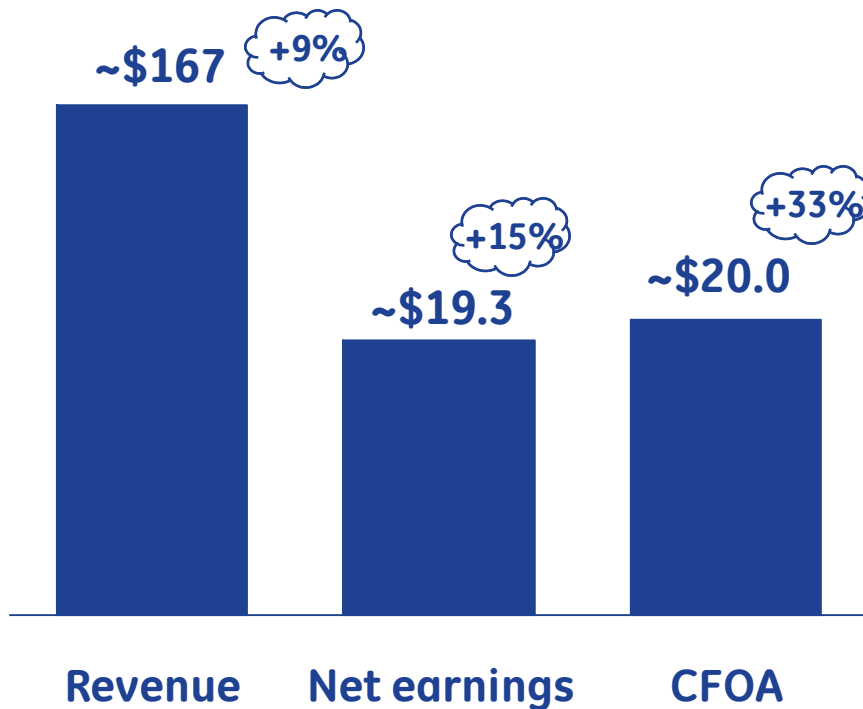
- ✓ Excellent operating foundation throughout company
 - + Op profit rate is expanding
 - + Progress on pricing ... ahead of inflation
 - + Solid risk management ... credit quality remains solid
 - + Risk adjusted spreads stable, despite higher rates

- ✓ Very strong cash flow growth & balance sheet (Triple A)

Continued momentum

2005 outlook – before Insurance Solutions disposition

(\$ in billions)



	Revenue		Segment profit	
	\$	V%	\$	V%
Infrastructure	\$42	~13%	\$7.8	~14%
Industrial	33	~7	2.7	~45
Comm'l. Fin. Svcs.	44	~3	5.5	~32
Healthcare	15	~13	2.7	~17
NBC Universal	14	~12	3.0	~16
Consumer Fin.	20	~25	3.1	~22

- ✓ Excellent execution ... on track for \$1.82 EPS (+13%)
 - 6 of 6 businesses double-digit growth
- ✓ Operating performance on track



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Executing the Insurance strategy



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Insurance strategy

<u>2002 situation</u>	<u>Approach</u>	<u>Status</u>
Low return ... ROE ~8%	<ul style="list-style-type: none">✓ Exit Insurance✓ Redeploy to faster growth/higher return	Exit in sight ... invest in faster growth businesses
Excess leverage ... \$17B	<ul style="list-style-type: none">✓ Eliminate parent support debt✓ Sustain Triple A	Complete ... Free Cash Flow \$10B+
High volatility in Insurance Solutions	<ul style="list-style-type: none">✓ \$3B miss vs. op plan since 2001✓ Offset by strong performance in the rest of the Company	Becomes discontinued operations

Management focus

- ✓ Maximize value
- ✓ Redeploy to improve returns
- ✓ Certainty + speed
- ✓ Improve earnings mix



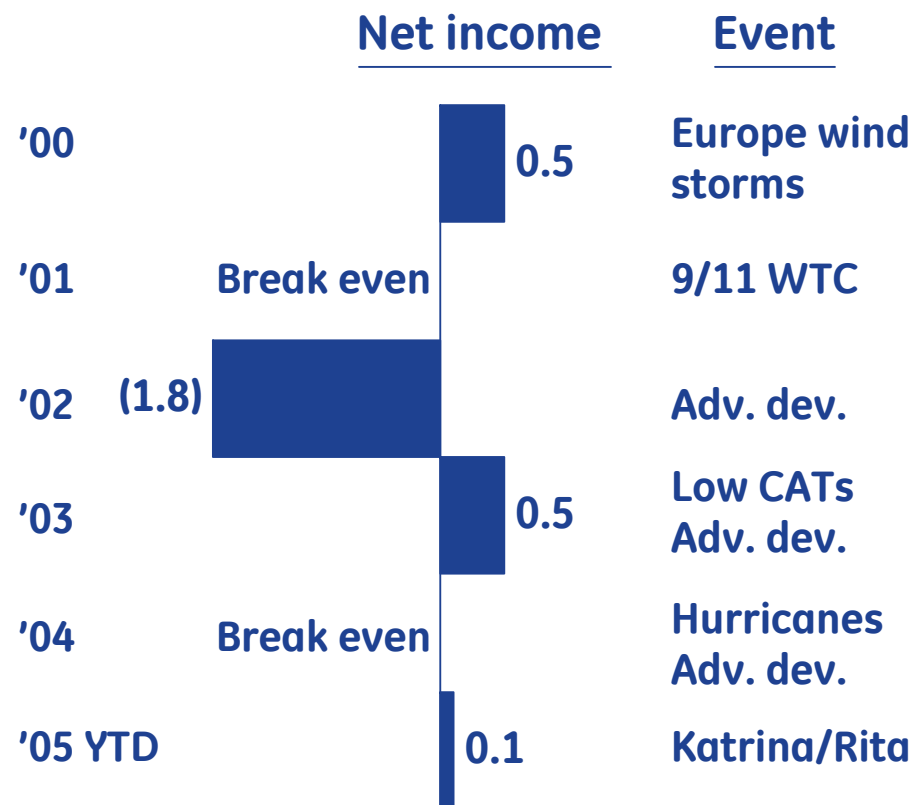
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Insurance Solutions has been a poor fit with GE

(\$ in billions)



Poor business performance



Significant operating drag

- ✓ Continued adverse development ... 1997-2001
- ✓ \$3.2B of capital contributions to Insurance Solutions since 2000
- ✓ \$0 dividends from Insurance Solutions since 2000
- ✓ 5-year average ROE of (3)%
- ✓ Volatility hinders performance in rest of GE

A strategic exit is the best option for investors

Options	Positive	Issues	Assessment
Keep running business	+ Potential for “hard” market	<ul style="list-style-type: none">- More volatility- Continued investment required- Adverse development	→ Impact on Company value
Private equity or IPO	+ Liquidity	<ul style="list-style-type: none">- More volatility- Poor earnings history- Continued investment required- Adverse development- Transaction risk	→ Higher risk
Strategic – Swiss Re	<ul style="list-style-type: none">+ Increased certainty+ Redeploy capital+ Participate if market improves	<ul style="list-style-type: none">- Loss on sale	→ Best for investors



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Ins. Solutions disposition – key terms

(\$ in billions)

Transaction

- Sell to Swiss Re the P&C Re-insurance business, expect to close mid-2006
- Purchase price paid in cash & securities
 - Swiss Re assumes \$1.7B debt
- GE will own 10-13% of combined entity
 - Capital appreciation opportunity in firming reinsurance market
- Common stock locked up for 360 days from closing
- Increased certainty for investors
 - No tail of liability

Financial impact

Price paid	\$8.5
Net book value	11.1
Net loss on disposition	~\$(2.8)

– Loss on Ins. Solutions book value – Goodwill – Taxes
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Considerations

- + Sales price is 28X last 3 years ave. earnings
- + Swiss Re is strong partner to capitalize on market up cycle
- + Insurance Solutions will become a discontinued operation for reporting purposes

Benefits

- ✓ Reduces earnings volatility
- ✓ Smart exit – certainty for investors
- ✓ Retain upside via equity stake

Strong combination

(\$ in billions)

Swiss Re

- ✓ #2 global reinsurer
- ✓ AA rated, ~\$23B market cap, 14% ROE in '04
- ✓ Long heritage ... founded 1863
- ✓ Strong market position
 - #1 life & health
 - #2 property & casualty

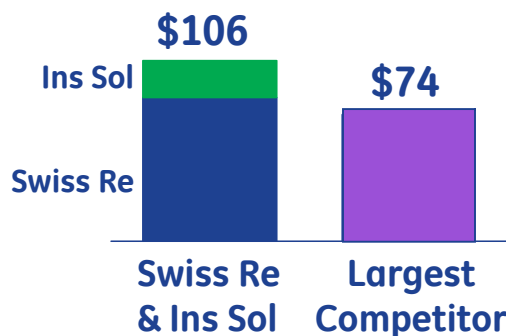
GE Insurance solutions

- ✓ #5 global reinsurer
- ✓ A rated
- ✓ Improved underwriting discipline
- ✓ Solid investment portfolio
 - 90% A rated or better

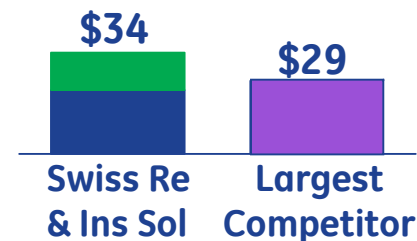
Combined business

- ✓ Will be world's leading reinsurer

Reserves



Premiums



- ✓ Global scale – complimentary geographic fit with little overlap
 - Adds US regional distribution
- ✓ Broader risk diversification
- ✓ \$300MM cost synergies
- ✓ Deep management team

A strong combination in reinsurance

Insurance capital reduction progress

(\$ in billions)

Actions since 2002

✓ Edison	Sold
✓ FGIC	Sold
✓ MedPro	Sold
✓ Genworth	IPO
✓ Insurance Solutions	Selling
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✓ Genworth “remainder”	Sold by 12/06

- ✓ Insurance exits faster than planned
- ✓ Good valuations for operations sold
- ✓ Achieved certainty & finality for investors
- ✓ Redeploying over \$25B to higher returning businesses + strengthened balance sheet

Insurance Solutions exit

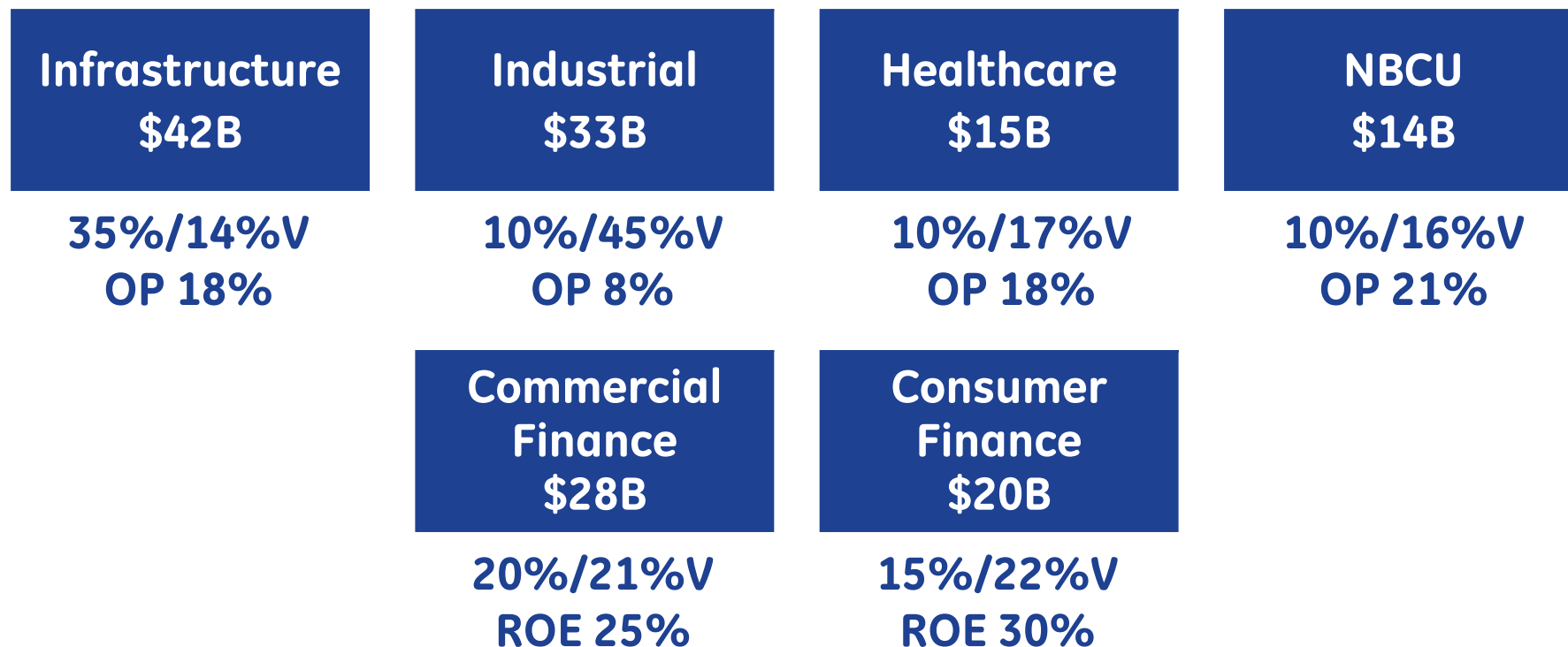
Cash to GE in '06

Purchase price	\$8.5
Assumed debt	1.7
Stock	<u>3.1</u>
Cash/note	3.7
GECS debt reduction	<u>(1.0)</u>
Proceeds to GE	~\$2.7

✓ \$3B+ ... available in 2007

Great businesses – 1/06

(Revenue – \$ in billions)



% GE segment profit/'05 growth rate

Portfolio built to perform in every economic environment

Financials



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2005 financials

(\$ in billions – except EPS)

Existing guidance

Revenue \$167B

Net earnings \$19.3B

EPS \$1.82



Continuing operations

V%

\$151B 13%

\$18.3B 12%

\$1.72 10%

**V% before
May '05
SFAS 133
correction**

13%

14%

12%



Insurance Solutions + Genworth
→ GE ownership <20%
→ Discontinued ops

Planned Insurance earnings '05-a)

Genworth operations \$0.4

Insurance Solutions 0.2

Genworth gains 0.4

\$1.0

(a- excludes loss on sale)

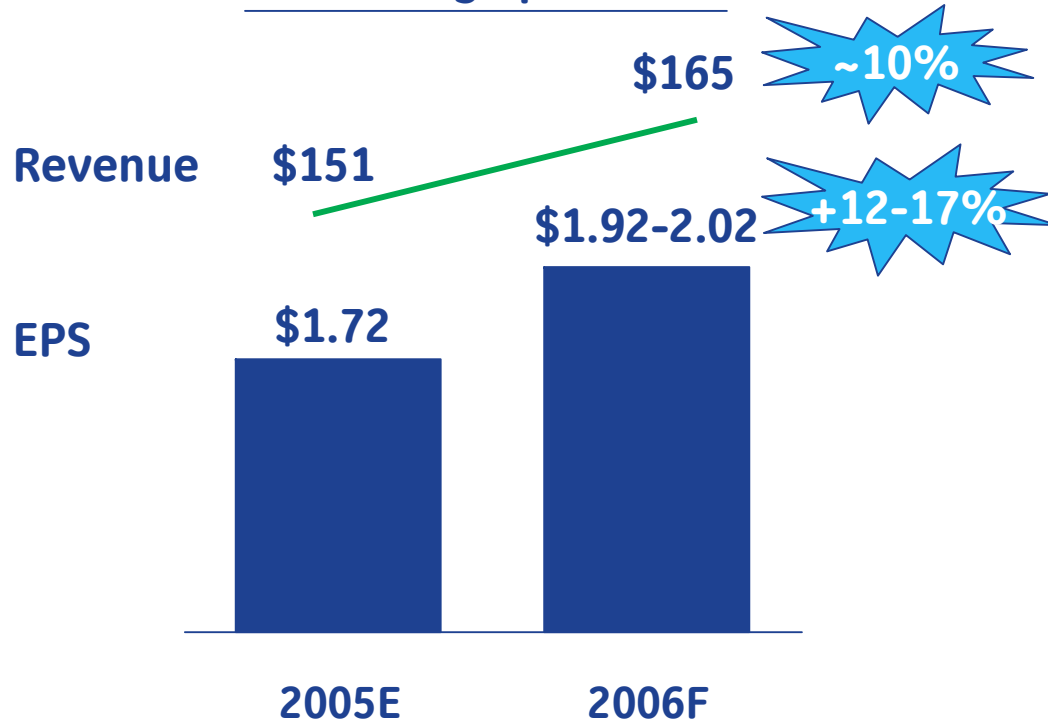


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2006 outlook

(\$ in billions – except EPS)

Continuing operations



Industrial
earnings >50%

EPS dynamics

2005	\$1.72
Operations	+.20-.30
Pension	-.03
Buyback	+.03
2006	\$1.92-2.02

Accelerating GE growth rate

2006 business profile

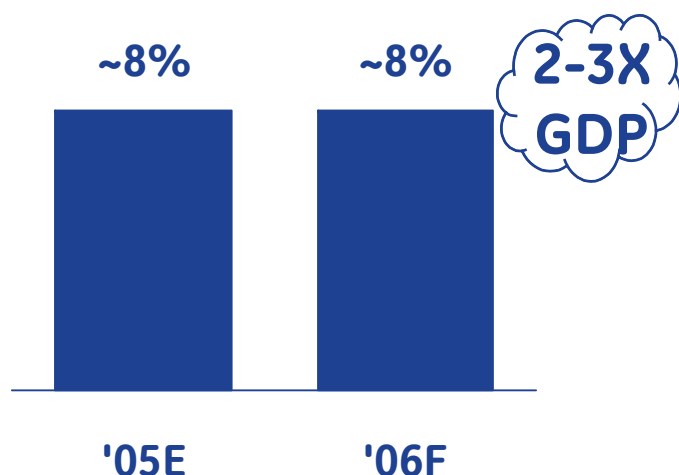
	<u>% GE</u>	<u>2006</u>		<u>Drivers</u>
		<u>Rev. V%</u>	<u>Seg. profit V%</u>	
Infrastructure	35	10+	15+	+ Strong backlog ... technical advantage + Big installed base ... service accelerating + Global growth + Cost synergy
Commercial Finance	20	5-10	10-15	+ Global asset growth + Risk management
Consumer Finance	15	10-15	~15	+ Global asset growth + Business development
Healthcare	10	10-15	15+	+ Global growth + Technology + service + Healthcare IT
Industrial	10	5-10	15+	+ Margin expansion + Cost synergy + Global growth
NBCU	10	~5	~0	+ Cable services/Film - Prime time ratings



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Strong growth

Organic revenue growth



Broad based growth ('05)

(Organic revenue V%)

Infrastructure	~12%
Comm'l. Finance	~6
Cons. Finance	~11
Healthcare	~8
Industrial	~7
NBCU	~(4)
Total	~8%

Tangible results

+ Portfolio "tailwind"	++	Infrastructure, developing markets, Healthcare, Consumer Finance, Energy
+ Growth platforms	+15%	Sustained performance ... Oil & Gas, Security, HIT, Water
+ Services revenue	+10%	Backlog in place ... usage high
+ Global growth	+15%	Half of GE revenue; well positioned
+ New products	++	VCT + DVMR, Monogram, Display Film, GENX, EVO Engine, Wind, GE90, LNG, Desalination
+ Imagination Breakthroughs	++	50 IB's generating revenue by 2006; \$3B of incremental growth



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Strong cash flow



Accelerating free cash flow		
	2005	2006
CFOA	\$20	\$24
CAPEX	(3)	(3)
Dividends	(9)	(10)
	<u>\$8</u>	<u>\$11</u>

~40%

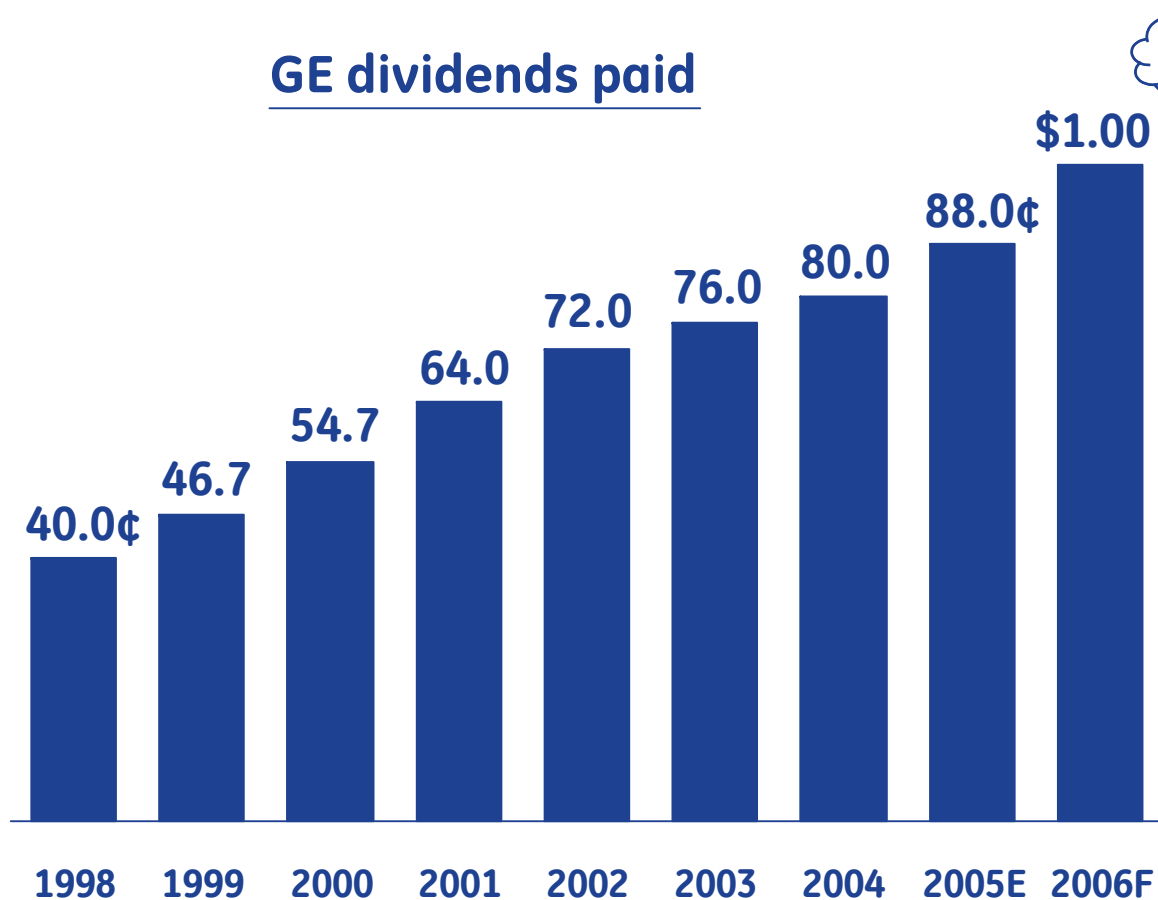


- + Industrial cash flow growth ... ~14%
- + Capital dividend 40% of earnings

Accelerating cash flow growth

Continued commitment to GE dividend

GE dividends paid



+14%

- ✓ Will increase dividend to \$1.00/share
- ✓ 30th consecutive annual increase ... 106th year of dividends
- ✓ GE yield ~2.9% today ... vs. ~1.7% for S&P 500

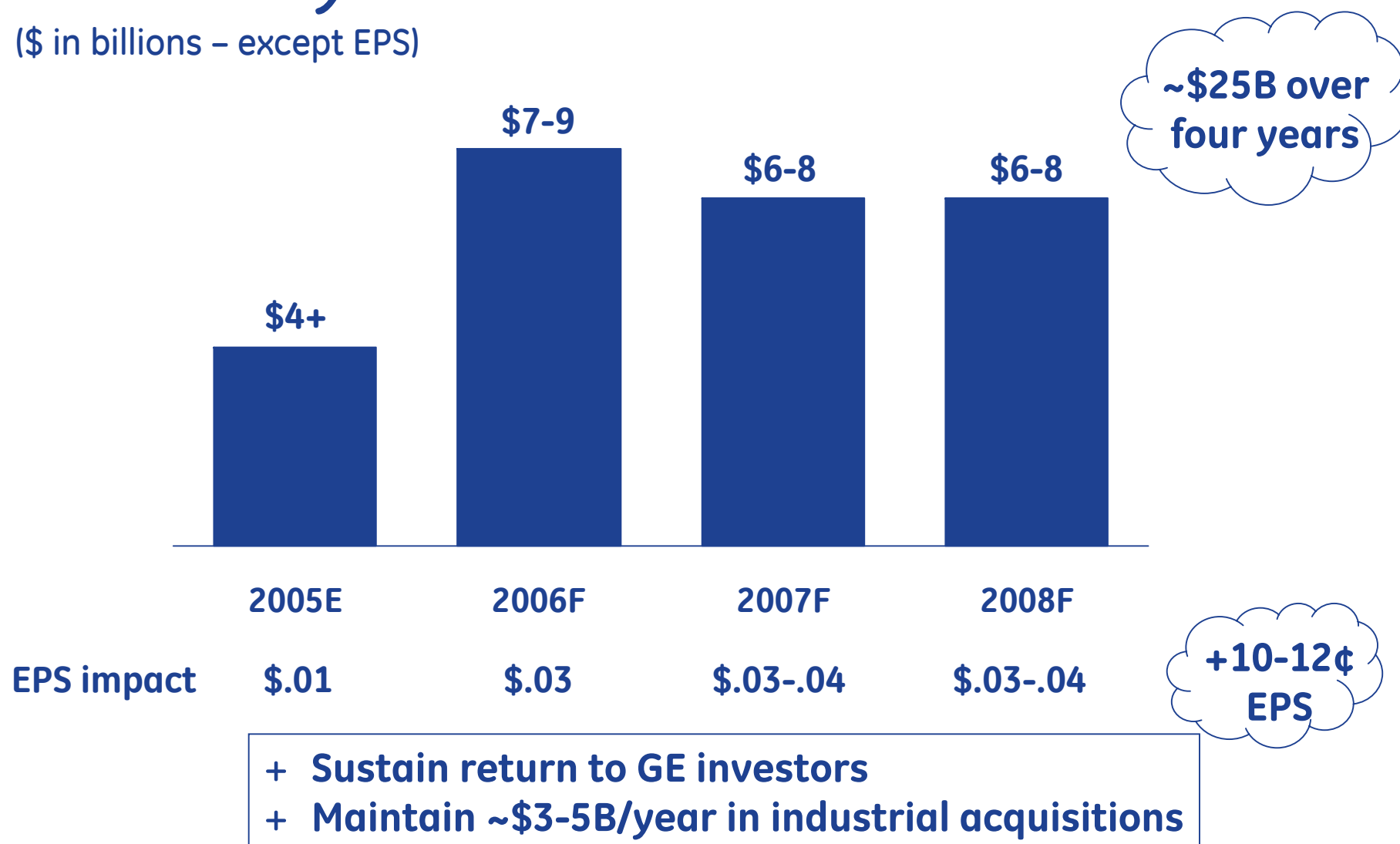
Increase quarterly dividend to 25¢ per share ... +14%



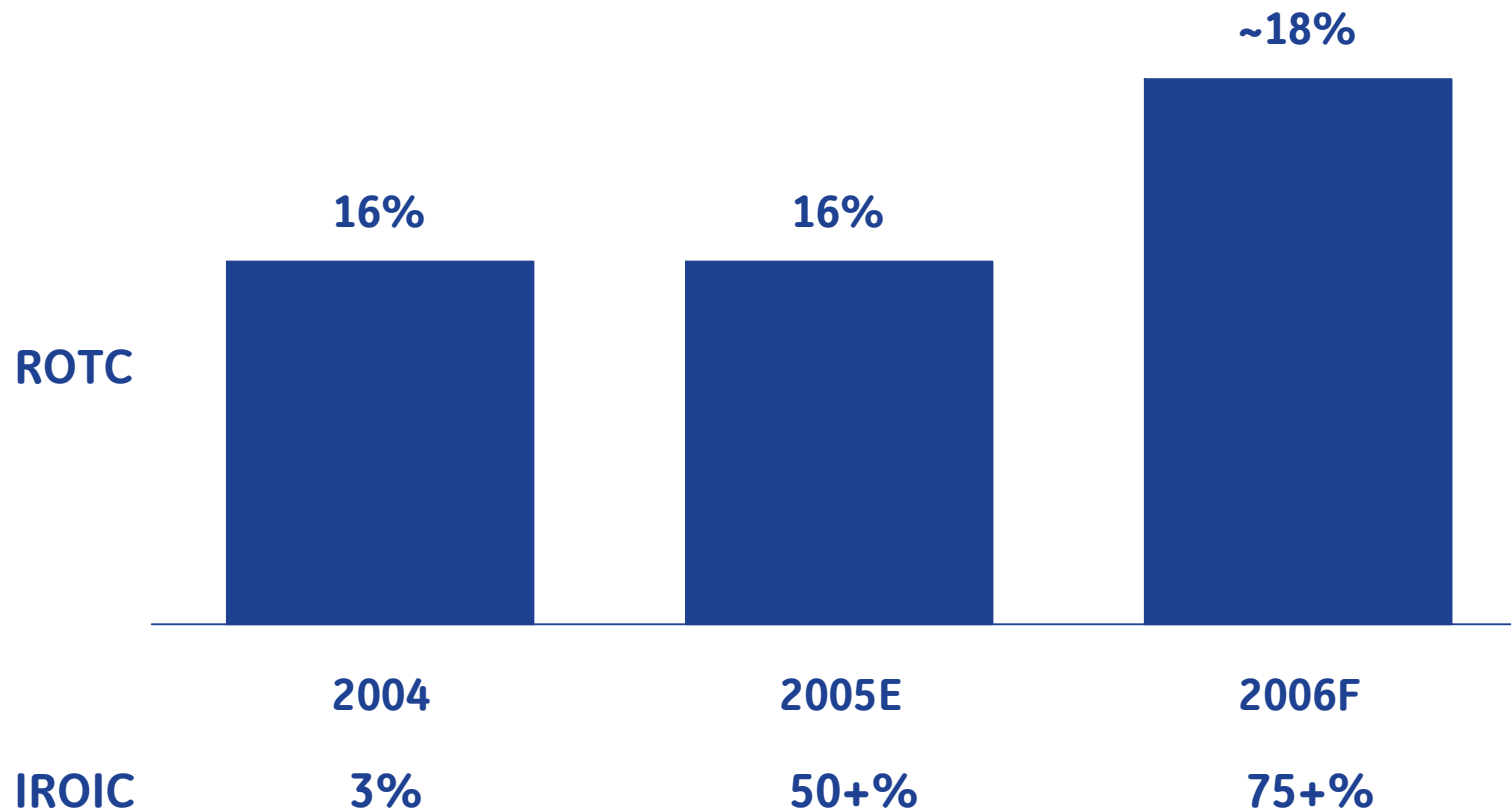
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Stock buyback

(\$ in billions – except EPS)



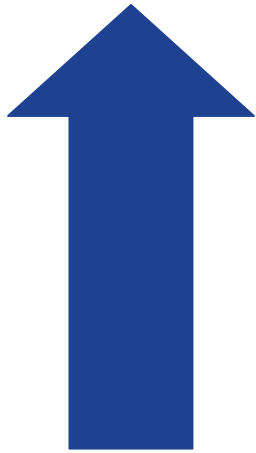
Accelerating ROTC growth



✓ Actions drive expanding ROTC
- Clear path to 20+% by 2008

Improved valuation dynamics

Better Industrial
growth mix



>30%

Services %
of revenue

Higher
ROTC



>20%

ROTC >20%

Financial Services
% of income



Less than 50%

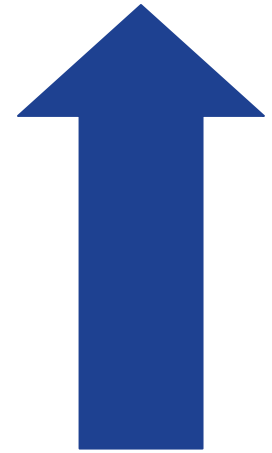
Higher Financial
Services ROE



>25%

Financial Services
ROE >25%

Strong Free
Cash Flow



\$10B+/year

Buyback +
Industrial BD

- ✓ **Portfolio positioned for value creation**
- Faster-growth industrial business
 - Higher returning Financial Services

Summary

- ✓ Portfolio transformed ... Insurance sell down is now clear and largely complete
- ✓ Overall environment remains strong ... our segments demographically advantaged
- ✓ Excellent cash generation driving increased returns
 - CFOA growing 20%/year
 - Accelerating ROTC ... 20+% by '08
 - Higher dividend yield
- ✓ Initiatives delivering ... right for the times
 - Organic growth 8%
 - Simplification hits productivity sweet spot

This is the final phase of the most significant portfolio move we have made