

# GE Infrastructure Analyst Meeting

November 2, 2005



GE Infrastructure

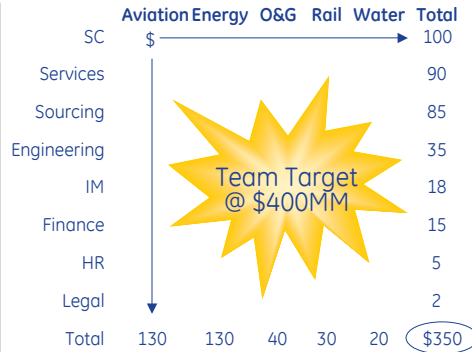
## Synergies

John Falconi  
November 2, 2005



## Integration

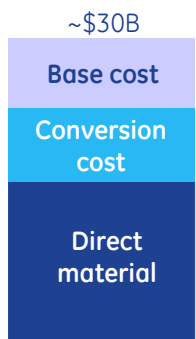
- \$350MM target ...'06 impact
- 8 Teams...80+ sub-teams
- Integration rhythm:
  - Daily team meetings
  - Weekly calls
  - Monthly "deep dives" and functional reviews
- 8/05-1/06 project ID, execution plan ... 1Q06 project implementation
- Synergy project tracking database



Deliver \$350MM benefit and accelerate integration / teamwork



## Synergy opportunities



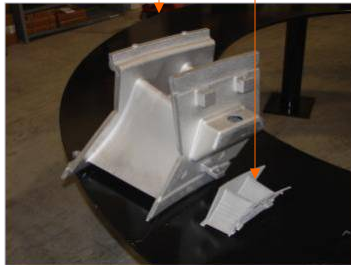
- Services – Integrate component repair ... optimize service network
- Logistics - \$1B spend, relook routines / transportation mode
- Rooftops – 1,000+ offices, \$380MM spend ... consolidate
- IT – Leverage AE / Rail COE model ... accelerate outsourcing

Focus on basic transfer / synergy opportunities



## Translating synergies across GE repair businesses

Energy: F-series  
Aviation: GE90



F-Series stage 2 nozzles

**Energy:** Traditional chemical clean & manual weld repair (Greenville)



**Aviation:** Time efficient cleaning & improved furnace brazing repair (Evendale)

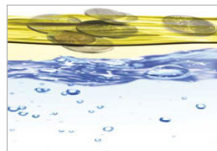
- Leverage technology and maximize network capacity
- Savings estimate 432 hrs per set ... significant \$\$ impact

Identifying repair technology applications in \$1.5B portfolio



## Driving supply chain productivity

Apply core GE W&PT commercial technologies to infrastructure operations



Cost productivity

Environmental compliance

Product quality



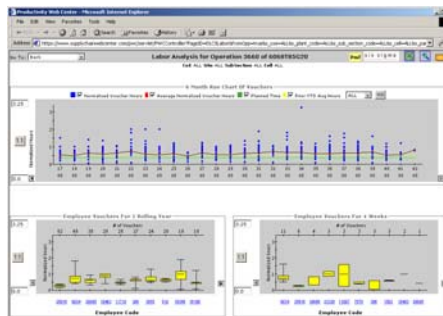
GE Rail



Grove city assembly:  
42% reduction in waste water treatment costs



## Implement Aviation's productivity web center



### Web-based tool allows drill down by:

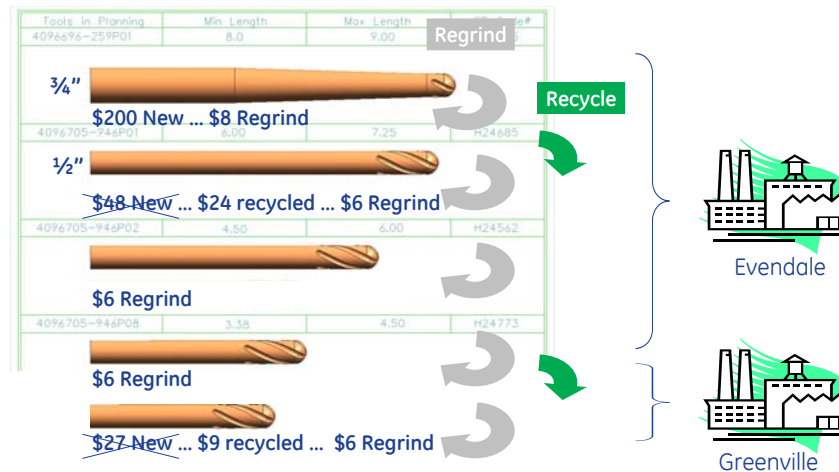
- Center of excellence
- Plant
- Cell
- Part
- Operation
- Operator

### Identifies productivity opportunities

- Variation to plan
- Variation by operator
- Forward looking based upon customer demand



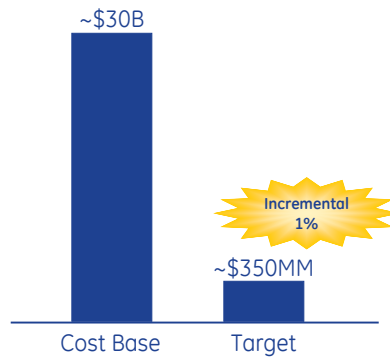
## Perishable tooling recycling



One tool ... five applications ... cross business



## Summary ...



### Actions

- ✓ Process defined
- ✓ Targets established
- ✓ Idea pipeline rich
- ✓ Resources allocated
- ✓ Leadership in place

Included in operating plans



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