

# PRESS RELEASE

# GE Reports Second Quarter 2008 EPS of \$.54; Revenues of \$46.9 billion, up 11%; Global Revenues of \$25 billion, up 24%; Orders of \$27 billion, up 8%; Infrastructure Segment Profit of \$3.2 billion, up 24%

# 2Q 2008 Highlights (Continuing Operations)

- Earnings per share (EPS) of \$.54, flat year-over-year
- Revenues of \$46.9 billion, up 11%; organic revenue growth of 5%; Industrial organic revenue growth of 9%
- Financial Services earnings of \$2.8 billion, up 15%
- Global revenues of \$25 billion, up 24%; emerging markets revenues of \$10 billion, up 20%
- Services orders of \$9.5 billion, up 19%; major equipment orders of \$13.7 billion, up 4%, outpacing shipments 1.3x; total orders of \$26.9 billion, up 8%
- Major equipment backlog of \$55 billion, up 25%; customer service agreements (CSA) backlog of \$113 billion, up 17%
- Return on average total capital (ROTC) of 17.6%
- Industrial cash flow from operating activities growth of 5%
- Stock repurchase \$2.5 billion YTD; \$1.4 billion for second quarter
- Reaffirming 2008 full-year continuing EPS guidance of \$2.20 2.30, up 0-5%

**Fairfield, Conn., July 11, 2008** – GE announced today second quarter 2008 earnings from continuing operations of \$5.4 billion with \$.54 per share, which was flat year-over-year from second quarter 2007. Second quarter revenues from continuing operations were \$46.9 billion, up 11%. "Led by double-digit segment profit growth in our industrial businesses and a strong relative performance in our financial services businesses, we delivered a solid quarter in a volatile environment," GE Chairman and CEO Jeff Immelt said.

"Many markets and industries remain healthy, while the U.S. economy is challenged," Immelt said. "Opportunities in emerging markets, infrastructure, commodities and global healthcare are creating demand for our businesses, while we fight through the difficulties of a burdened U.S. consumer, a tough housing market, inflation and volatile capital markets. Even with all this uncertainty, we still see growth opportunities ahead."

Total Company orders were \$26.9 billion, up 8%. Major equipment orders grew 4% to \$13.7 billion. Major equipment backlog was at \$55 billion, an increase of 25%. Services orders were up 19%, and CSA backlog stood at \$113 billion, an increase of 17% year-over-year.

GE delivered total organic revenue growth of 5%, including Industrial organic revenue growth of 9%, generated by broad-based services and global market demand. Service revenues were up 18% and global revenues grew 24%, with emerging market growth of 20%, and 26% in developed countries outside the U.S.

"Infrastructure continued to drive the Company's performance with 24% segment profit growth," Immelt said. "Energy, Oil & Gas, Transportation and Aviation all generated double-digit segment profit growth, as strong global demand for both products and services continued.

"Our financial services businesses are executing well in a tough market. We have a sound and differentiated business model with high quality, senior secured credit; diversification; and deep domain expertise. We are advantaged by a self-funded Triple-A-rating," Immelt said. "Commercial Finance reported segment profit growth of 7%, ahead of expectations, with Real Estate, Capital Solutions and Corporate Financial Services all posting earnings growth. We will continue pursuing high-quality asset growth opportunities using our strong balance sheet," Immelt said.

"GE Money came in ahead of our projections, posting a profit decline of 9%. Results included a \$222 million increase in the loan loss provision and a decrease of \$109 million of securitization in the quarter. We have reached an agreement to sell GE Money Japan, including Lake (\$8 billion of assets), and we have recorded an additional \$233 million after-tax loss in discontinued operations this quarter associated with this sale. This transaction will allow us to redeploy our resources to faster growth and higher return opportunities," Immelt said.

"Healthcare had a much improved quarter with 8% segment profit growth. We had strong global equipment and services growth, and we benefited from the resumed delivery of over 700 units from our OEC surgical business. The U.S. diagnostic imaging equipment market is still challenging, but it is improving," Immelt said. "NBC Universal had its seventh straight quarter of segment profit growth with an increase of 1%. A strong Cable performance offset weakness in local media. We have a successful slate of movies that will benefit us in the second half of the year for which we have a already incurred marketing costs. The Olympics are on track to generate \$1 billion in advertising revenue and \$700 million of GE industrial sales," Immelt said.

"We continue to take actions to improve the Company," Immelt said. "As announced yesterday, and consistent with our focus on a higher growth portfolio, we are reviewing strategic options for the Consumer & Industrial (C&I) business. While we are exploring several options, we are now considering a spin-off to our shareholders as the best way to maximize value."

In the second quarter, GE recorded \$0.4 billion of restructuring and other charges to improve operations and lower its cost structure. The Company's consolidated tax rate was 16%, consistent with the first quarter of 2008 and in line with expectations.

# Second Quarter 2008 Financial Highlights:

**Earnings from continuing operations** were \$5.4 billion, down 4% from \$5.6 billion in the second quarter of 2007. EPS from continuing operations were \$.54, unchanged from last year. Segment profit rose 7%, led by GE Infrastructure's strong double-digit growth of 24% in the quarter.

Including the effects of discontinued operations, second quarter net earnings were \$5.1 billion (\$.51 per share) in 2008 and \$5.4 billion (\$.52 per share) in the second quarter of 2007.

**Revenues** grew 11% to \$46.9 billion. GE Capital Services' (GECS) revenues grew 11% over last year to \$19.1 billion. Industrial sales were \$27.8 billion, an increase of 15% from the second quarter of 2007.

**Cash** generated from GE operating activities in the first six months of 2008 totaled \$9.3 billion, down 20% from \$11.6 billion last year, reflecting a \$2.7 billion decrease in GECS' dividends due to the non-repeat of a special \$2.7 billion dividend related to proceeds from the sale of Swiss Re common stock and GE Life in the first half of 2007. The Company had solid Industrial cash flow from operating activities of \$7.3 billion, an increase of 5%, for the first six months of 2008.

"Our business fundamentals remain strong. We have a significant equipment backlog and growing, high margin service revenues. Our products and services help make our customers more productive in times of high energy costs. We have solid cash flow to reinvest in the businesses, pay an attractive dividend and execute a stock buyback program. We are positioned for long-term growth. For the third quarter 2008, we are forecasting EPS from continuing operations of \$.50-.54, up 0-8% over comparable 2007 earnings, and reaffirming guidance of \$2.20-2.30, up 0-5% for the full year," Immelt said.

GE will discuss preliminary second quarter 2008 results on a conference call and Webcast at 8:30 a.m. ET today. Call information is available at <u>www.ge.com/investor</u>, and related charts will be posted there prior to the call.

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GE (NYSE: GE) is Imagination at Work -- a diversified technology, media and financial services company focused on solving some of the world's toughest problems. With products and services ranging from aircraft engines, power generation, water processing and security technology to medical imaging, business and consumer financing, and media content, GE serves customers in more than 100 countries and employs more than 300,000 people worldwide. For more information, visit the Company's Web site at <u>www.ge.com</u>.

### Caution Concerning Forward-Looking Statements:

This document contains "forward-looking statements"- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could adversely or positively affect our future results include: the behavior of financial markets, including fluctuations in interest and exchange rates and commodity and equity prices; the commercial and consumer credit environment; the impact of regulation and regulatory, investigative and legal actions; strategic actions, including acquisitions and dispositions; future integration of acquired businesses; future financial performance of major industries which we serve, including, without limitation, the air and rail transportation, energy generation, media, real estate and healthcare industries; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

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#### GENERAL ELECTRIC COMPANY Condensed Statement of Earnings

	Co	nsolidated			GE <sup>(a)</sup>			Financial Services (GECS)			
Three months ended June 30	2008	2007	V%		2008	2007	V%	2008	2007	V%	
Revenues											
Sales of goods and services	\$28,099	\$24,049			\$27,846	\$24,269		\$528	\$28		
Other income	574	1,424			667	1,512		-	-		
GECS earnings from continuing operations	-	-			2,774	2,421		-	-		
GECS revenues from services	18,218	16,911			-	-		18,555	17,207		
Total revenues	46,891	42,384	11%		31,287	28,202	11%	19,083	17,235	11%	
Costs and expenses											
Cost of sales, operating and administrative expenses	31,333	27,503			24,231	21,257		7,482	6,601		
Interest and other financial charges	6,626	5,645			554	422		6,348	5,467		
Investment contracts, insurance losses and insurance annuity benefits	821	892			-	-		870	925		
Provision for losses on financing receivables	1,490	1,057			-	-		1,490	1,057		
Minority interest in net earnings of consolidated affiliates	184	221			127	179		57	42		
Total costs and expenses	40,454	35,318	15%	-	24,912	21,858	14%	16,247	14,092	15%	
Earnings from continuing operations before income taxes	6,437	7,066	(9)%		6,375	6,344	0%	2,836	3,143	(10)%	
Provision for income taxes	(1,043)	(1,453)			(981)	(731)		(62)	(722)		
Earnings from continuing operations	5,394	5,613	(4)%		5,394	5,613	(4)%	2,774	2,421	15%	
Loss from discontinued operations, net of taxes	(322)	(231)			(322)	(231)		(337)	(255)		
Net earnings	\$5,072	\$5,382	(6)%	_	\$5,072	\$5,382	(6)%	\$2,437	\$2,166	13%	
Per-share amounts - earnings from continuing operations											
Diluted earnings per share	\$0.54	\$0.54	0%								
Basic earnings per share	\$0.54	\$0.55	(2)%								
Per-share amounts - net earnings											
Diluted earnings per share	\$0.51	\$0.52	(2)%								
Basic earnings per share	\$0.51	\$0.52	(2)%								
Total average equivalent shares											
Diluted shares	9,982	10,303	(3)%								
Basic shares	9,958	10,268	(3)%								
Dividends declared per share	\$0.31	\$0.28	11%								

(a) Refers to the Industrial businesses of the Company including GECS on an equity basis.

Dollar amounts and share amounts in millions; per-share amounts in dollars; unaudited. Supplemental consolidating data are shown for "GE" and "GECS." Transactions between GE and GECS have been eliminated from the "Consolidated" columns. See note 1 to the 2007 consolidated financial statements at www.ge.com/annual07 for further information about consolidation matters.

#### GENERAL ELECTRIC COMPANY Condensed Statement of Earnings

	Co	onsolidated			GE <sup>(a)</sup>			Financia	ECS)	
Six months ended June 30	2008	2007	V%	"	2008	2007	V%	2008	2007	V%
Revenues										
Sales of goods and services	\$52,421	\$45,564			\$52,032	\$45,957		\$895	\$60	
Other income	1,149	1,935			1,325	2,086		-	-	
GECS earnings from continuing operations	-	-			5,240	5,845		-	-	
GECS revenues from services	35,594	34,085			-	-		36,271	34,660	
Total revenues	89,164	81,584	9%	-	58,597	53,888	9%	37,166	34,720	7%
Costs and expenses										
Cost of sales, operating and administrative expenses	59,561	52,946			45,689	40,712		14,611	12,866	
Interest and other financial charges	13,156	11,223			1,156	955		12,527	10,712	
Investment contracts, insurance losses and insurance annuity benefits	1,625	1,752			-	-		1,718	1,855	
Provision for losses on financing receivables	2,849	1,993			-	-		2,849	1,993	
Minority interest in net earnings of consolidated affiliates	346	444			258	309		88	135	
Total costs and expenses	77,537	68,358	13%		47,103	41,976	12%	31,793	27,561	15%
Earnings from continuing operations before income taxes	11,627	13,226	(12)%		11,494	11,912	(4)%	5,373	7,159	(25)%
Provision for income taxes	(1,872)	(2,685)			(1,739)	(1,371)		(133)	(1,314)	
Earnings from continuing operations	9,755	10,541	(7)%	-	9,755	10,541	(7)%	5,240	5,845	(10)%
Loss from discontinued operations, net of taxes	(379)	(588)			(379)	(588)		(408)	(656)	
Net earnings	\$9,376	\$9,953	(6)%	_	\$9,376	\$9,953	(6)%	\$4,832	\$5,189	(7)%
Per-share amounts - earnings from continuing operations										
Diluted earnings per share	\$0.98	\$1.02	(4)%							
Basic earnings per share	\$0.98	\$1.03	(5)%							
Per-share amounts - net earnings										
Diluted earnings per share	\$0.94	\$0.97	(3)%							
Basic earnings per share	\$0.94	\$0.97	(3)%							
Total average equivalent shares										
Diluted shares	9,994	10,306	(3)%							
Basic shares	9,968	10,272	(3)%							
Dividends declared per share	\$0.62	\$0.56	11%							

(a) Refers to the Industrial businesses of the Company including GECS on an equity basis.

Dollar amounts and share amounts in millions; per-share amounts in dollars; unaudited. Supplemental consolidating data are shown for "GE" and "GECS." Transactions between GE and GECS have been eliminated from the "Consolidated" columns. See note 1 to the 2007 consolidated financial statements at www.ge.com/annual07 for further information about consolidation matters.

#### GENERAL ELECTRIC COMPANY Summary of Operating Segments (unaudited)

	Three Months Ended June 30					Six Months Ended June 30					
(Dollars in millions)		2008	2007	V%		2008	2007	V%			
Revenues											
Infrastructure	\$	17,552 \$	13,934	26	\$	32,512 \$	26,136	24			
Commercial Finance		9,259	8,138	14		17,825	16,169	10			
GE Money		6,629	6,276	6		13,037	12,234	7			
Healthcare		4,491	4,045	11		8,378	7,940	6			
NBC Universal		3,882	3,625	7		7,466	7,109	5			
Industrial Products		4,542	4,467	2		8,652	8,556	1			
Total segment revenues		46,355	40,485	14		87,870	78,144	12			
Corporate items and eliminations		536	1,899	(72)		1,294	3,440	(62)			
Consolidated revenues from continuing operations	\$	46,891 \$	42,384	11	\$	89,164 \$	81,584	9			
Segment profit (a)											
Infrastructure	\$	3,174 \$	2,563	24	\$	5,762 \$	4,771	21			
Commercial Finance	Ψ	1,390	1,304	7	Ψ	2,548	2,744	(7)			
GE Money		1,056	1,158	(9)		2,051	2,381	(14)			
Healthcare		747	692	8		1,275	1,329	(4)			
NBC Universal		909	904	1		1,621	1,595	2			
Industrial Products		300	444	(32)		600	802	(25)			
Total segment profit		7,576	7,065	7		13,857	13,622	2			
Corporate items and eliminations		(647)	(299)	U		(1,207)	(755)	(60)			
GE interest and other financial charges		(554)	(422)	(31)		(1,156)	(955)	(21)			
GE provision for income taxes		(981)	(731)	(34)		(1,739)	(1,371)	(27)			
Earnings from continuing operations	\$	5,394 \$	5,613	(4)	\$	9,755 \$	10,541	(7)			
Loss from discontinued operations (net of taxes)	\$	(322) \$	(231)	(39)	\$	(379) \$	(588)	36			
Consolidated net earnings	\$	5,072 \$	5,382	(6)	\$	9,376 \$	9,953	(6)			

(a) Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations and accounting changes, and may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured – excluded in determining segment profit, which we sometimes refer to as "operating profit," for Healthcare, NBC Universal, Industrial Products and the industrial businesses of the Infrastructure segment; included in determining segment profit, which we sometimes refer to as "net earnings," for Commercial Finance, GE Money, and the financial services businesses of the Infrastructure segment (Aviation Financial Services, Energy Financial Services and Transportation Finance).

### GENERAL ELECTRIC COMPANY Summary of Operating Segments (unaudited) Additional Information

				4onths June 30		Six Months Ended June 30				
(Dollars in millions)		2008		2007	V%		2008		2007	V%
Infrastructure										
Revenues	\$	17,552	\$	13,934	26	\$	32,512	\$	26,136	24
Segment profit	\$	3,174	\$	2,563	24	\$	5,762	\$	4,771	21
Revenues										
Aviation	\$	4,923	\$	4,079	21	\$	9,243	\$	7,530	23
Aviation Financial Services		1,081		1,088	(1)		2,312		2,337	(1)
Energy		7,003		5,195	35		12,643		9,862	28
Energy Financial Services		989		417	F		1,759		741	F
Oil & Gas		1,895		1,821	4		3,430		2,969	16
Transportation		1,202		1,107	9		2,350		2,235	5
Segment profit										
Aviation	\$	914	\$	828	10	\$	1,689	\$	1,527	11
Aviation Financial Services		252		266	(5)		639		654	(2)
Energy		1,222		895	37		2,129		1,584	34
Energy Financial Services		178		169	5		323		270	20
Oil & Gas		255		189	35		416		291	43
Transportation		241		217	11		495		431	15
Commercial Finance										
Revenues	\$	9,259	\$	8,138	14	\$	17,825	\$	16,169	10
Segment profit	\$	1,390	\$	1,304	7	\$	2,548	\$	2,744	(7)
Revenues										
Capital Solutions	\$	3,821	\$	3,465	10	\$	7,455	\$	6,828	9
Real Estate		1,964		1,557	26		3,847		3,172	21
Segment profit										
Capital Solutions	\$	503	\$	463	9	\$	903	\$	858	5
Real Estate	Ţ	484	·	476	2	•	960	•	1,040	(8)
Industrial Products										
Revenues	\$	4,542	\$	4,467	2	\$	8,652	\$	8,556	1
Segment profit	\$	300	\$	444	(32)	\$	600	\$	802	(25)
Revenues										
Consumer & Industrial	\$	3,328	\$	3,437	(3)	\$	6,354	\$	6,502	(2)
Enterprise Solutions		1,235		1,031	20	-	2,340		2,055	14
Segment profit										
Consumer & Industrial	\$	138	\$	309	(55)	\$	285	\$	533	(47)
Enterprise Solutions		162		135	20		316		269	17

#### GENERAL ELECTRIC COMPANY Condensed Statement of Financial Position

(Dollars in billions)

(Dollars in billions)				(-)		
	Cor	nsolidated		GE <sup>(a)</sup>	Financial Se	ervices (GECS)
Assets	6/30/08	12/31/07	6/30/	08 12/31/07	6/30/08	12/31/07
Cash & marketable securities	64.9	61.0	3	.4 7.0	62.0	54.4
Receivables	22.3	22.3	14	.8 15.1	-	-
Inventories	15.0	12.9	14	.9 12.8	0.1	0.1
GECS financing receivables - net	415.3	376.1			423.8	384.1
Property, plant & equipment - net	79.9	77.9	14	.5 14.1	65.4	63.7
Investment in GECS	-	-	60	.1 57.7	-	-
Goodwill & intangible assets	100.4	97.3	68	.8 67.3	31.6	29.9
Other assets	140.6	139.3	43	.4 40.7	104.4	105.4
Assets of discontinued operations	8.6	8.5	C	0.1	8.5	8.5
Total assets	\$ 847.0	\$ 795.3	\$ 220	0.0 \$ 214.8	\$ 695.8	\$ 646.1
Liabilities and equity						
Borrowings	556.1	514.1	13	.7 15.8	544.8	500.9
Insurance contracts, insurance liabilities and						
insurance annuity benefits	34.3	34.1			34.7	34.4
Other liabilities & minority interest	135.9	129.9	87	.7 83.1	54.1	51.8
Liabilities of discontinued operations	2.3	1.6	C	.2 0.3	2.1	1.3
Shareowners' equity	118.4	115.6	118	.4 115.6	60.1	57.7
Total liabilities and equity	\$ 847.0	\$ 795.3	\$ 220	.0 \$ 214.8	\$ 695.8	\$ 646.1

(a) Refers to the Industrial businesses of the Company including GECS on an equity basis.

June 30, 2008 information is unaudited. Supplemental consolidating data are shown for "GE" and "GECS." Transactions between GE and GECS have been eliminated from the "Consolidated" columns. See note 1 to the 2007 consolidated financial statements at www.ge.com/annual07 for further information about consolidation matters.

#### GENERAL ELECTRIC COMPANY Financial Measures That Supplement GAAP

We sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under the U.S. Securities and Exchange Commission rules. These non-GAAP financial measures supplement our GAAP disclosures and should not be considered an alternative to the GAAP measure. We have referred to organic revenue growth for the three months ended June 30, 2008, compared with the three months ended June 30, 2007; growth in industrial cosh from operating activities (Industrial CFOA) for the six months ended June 30, 2007, and return on average total capital (ROTC), which is calculated using average total shareowners' equity, excluding effects of discontinued operations. The reconciliations of these measures to the most comparable GAAP measure follows.

(Dollars in millions)		months June 30	
Organic Revenue Growth - Continuing Operations	 2008	 2007	V%
Revenues as reported Less the effects of Acquisitions, business dispositions (other than dispositions of businesses acquired for investment)	\$ 46,891	\$ 42,384	11%
and currency exchange rates Revenues excluding the effects of acquisitions, business dispositions (other than dispositions of	3,856	1,469	
businesses acquired for investment) and currency exchange rates (organic revenues)	\$ 43,035	\$ 40,915	5%
		months June 30	
Industrial Organic Revenue Growth - Continuing Operations	 2008	 2007	V%
Revenues as reported Less the effects of	\$ 28,513	\$ 25,781	11%
Acquisitions, business dispositions (other than dispositions of businesses acquired for investment) and currency exchange rates Revenues excluding the effects of acquisitions, business dispositions (other than dispositions of	1,874	1,345	

Organic revenue growth measures revenue excluding the effects of acquisitions, business dispositions and currency exchange rates for comparison of current period results with the corresponding period of the prior year. We believe this measure provides management and investors with a more complete understanding of underlying operating results and trends of established, ongoing operations by excluding the effect of acquisitions, dispositions and currency exchange, which activities are subject to volatility and can obscure underlying trends. We also believe that presenting organic revenue growth separately for our industrial businesses provides management and investors with useful information about the trends of our industrial businesses and enables a more direct comparison to other non-financial businesses and companies. Management recognizes that the term "organic revenue growth" may be interpreted differently by other companies and under different circumstances. Although this may have an effect on comparability of absolute percentage growth from company, we believe that these measures are useful in assessing trends of the respective businesses or company, we believe that these measures are useful in assessing period-to-period performance trends.

26.639

9%

	Six months ended June 30								
Growth in Industrial CFOA		2008		2007	V%				
Cash from GE's operating activities as reported Less dividends from GECS	\$	9,292 2.019	\$	11,559 4,632	(20)%				
Cash from GE's operating activities excluding dividends from GECS (Industrial CFOA)	\$	7,273	\$	6,927	5%				

We define "Industrial CFOA" as GE's cash from operating activities less the amount of dividends received by GE from GECS. This includes the effects of intercompany transactions, including GECS services for material procurement, trade receivables management and factoring; buildings and equipment leasing by GE from GECS; information technology and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GE from GECS information technology and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GE from third-party producers for lease to others; medical equipment manufactured by GE that is leased by GECS to others; and various investments, loans and allocations of GE corporate overhead costs. We believe that investors may find it useful to compare GE's operating cash flows without the effect of GECS dividends, since these dividends are not representative of the operating cash flows of our industrial businesses and can vary from period to period based upon the results of the financial services businesses. Management recognizes that this measure may not be comparable to cash flow results of companies which contain both industrial and financial services businesses, but believe that this comparison is aided by the provision of additional information about the amounts of dividends paid by our financial services business and the separate presentation in our financial statements filed in our Form 10-Q of the Financial GECS comparies (GECS) cash flows of ther non-financial businesses and companies and as such provides a useful measure to supplement the reported GAAP CFOA measure.

	L	lune 30
Average Total Shareowners' Equity, Excluding Effects of Discontinued Operations <sup>[a]</sup>		2008
Average total shareowners' equity <sup>(b)</sup> Less the effects of	\$	115,732
Cumulative earnings from discontinued operations Average net investment in discontinued operations		- 974
Average total shareowners' equity, excluding effects of discontinued operations <sup>(a)</sup>	\$	114,758

(a) Used for computing ROTC. For GE, ROTC is earnings from continuing operations plus the sum of after-tax interest and other financial charges and minority interest, divided by the sum of the averages of total shareowners' equity (excluding effects of discontinued operations), borrowings, mandatorily redeemable preferred stock and minority interest (on a 12-month basis, calculated using a five-point average).

(b) On a 12-month basis, calculated using a five-point average.

businesses acquired for investment) and currency exchange rates (organic revenues)

Our ROTC calculation excludes earnings (losses) of discontinued operations from the numerator because U.S. GAAP requires us to display those earnings (losses) in the Statement of Earnings. We exclude the cumulative effect of earnings (losses) of discontinued operations from the denominator in our ROTC calculation (1) for each of the periods for which related discontinued operations were presented, and (2) for our average net investment in discontinued operations since July 1, 2005. Hod we disposed of these operators before July 1, 2005, we now easumed that we would have distributed the proceeds a fare that time to shareowners through share repurchases, thus reducing average total shareowners' equity. Our calculation of average total shareholders' equity may not be directly comparable to similarly titled measures reported by other companies. We believe it is a more clear way to measure the ongoing trend in return on total capital for the continuing operations of our businesses given the extent that discontinued operations for ur continuing operations of our businesses and companies. We valuate and compare the performance of our continuing operations of other business and companies.