



GE T&D India Limited

Financial results for the quarter ended Jun 2019

July 29, 2019

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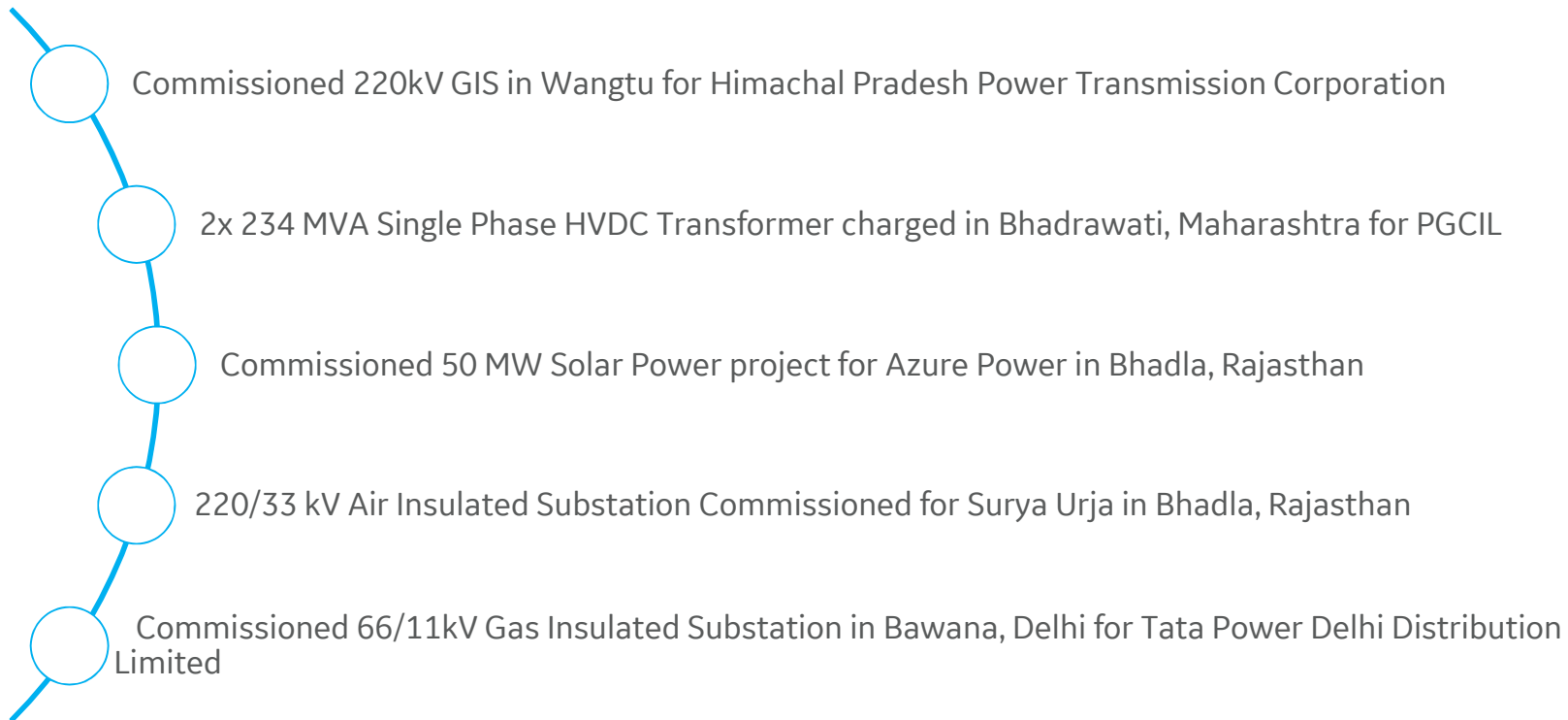
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Key Execution during 1st Quarter of 2019-20



...Commissioned many important projects during the Quarter



Key Orders

Customer

Project

PGCIL

400 kV converter transformers package in Vindyanchal, UP

PGCIL

Upgradation of 220 kV substation in Salakathi, Assam

L&T

220/33 kV Gas Insulated Substation (GIS) for Ranchi Smart City project

NALCO

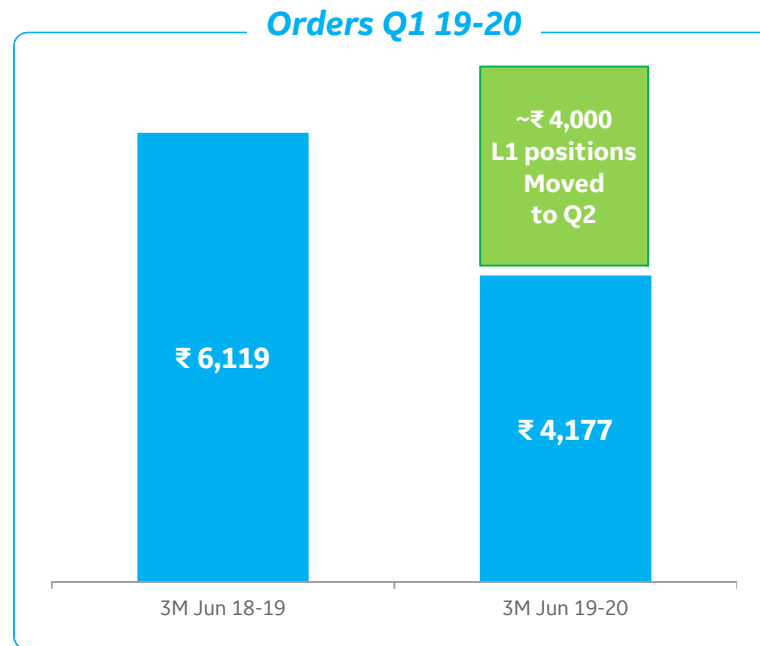
Revamping of the existing rectifier control system of DC substation in Angul, Odisha

... Orders won despite less opportunities, tough market conditions and delay in contract award due to election Code of conduct



Order Intake

(₹ in millions)

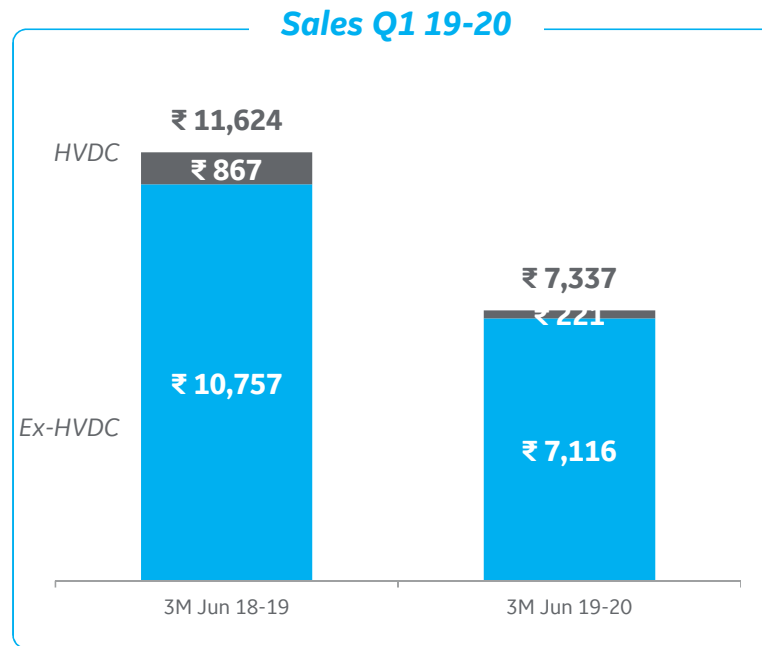


...4.2 Billion Order Won and in addition L1 Position worth 4.0 Billion ;
Order book stood at INR 59.3 billion (close to 1.5 years of annual revenue)



Sales Execution

(₹ in millions)

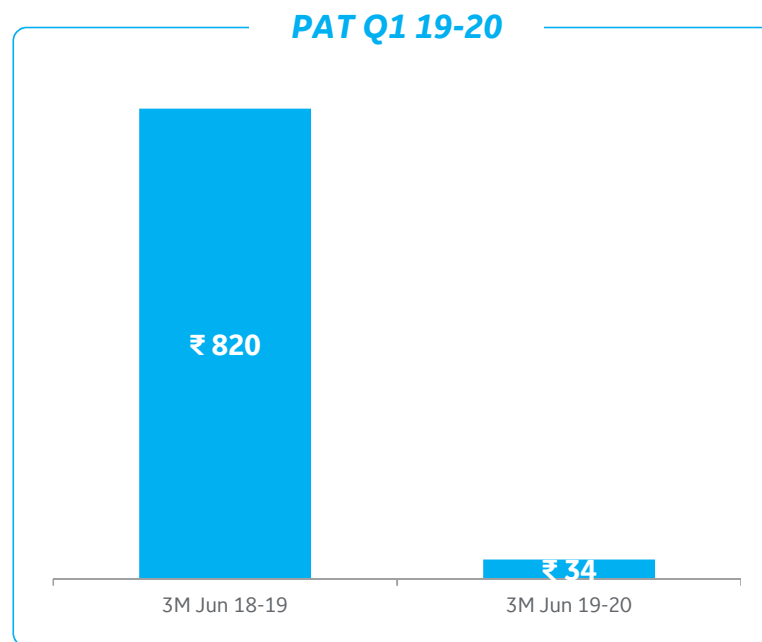


...Sales revenue impacted by declining HVDC & customer driven challenges



Profit after tax

(₹ in millions)



... Profit impacted by lower revenues



Key Data : 1st quarter ended 30th Jun'2019

(₹ in millions)

| | Q1 2019-20 | Q1 2018-19 | Change |
|--|--------------------|-----------------------|-----------------|
| Sales Revenue | 7,337 | 11,624 | -37% |
| Operating Profit (EBIT) % of Sales | 223 3.0% | 1,417 12.2% | -9.2 pts |
| Profit Before Tax % of Sales | 60 0.8% | 1,262 10.9% | -10.1pts |
| Profit After Tax % of Sales | 34 0.5% | 820 7.1% | -6.6 pts |





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