



Solution Provider

Under GE Digital Ecosystem Program

Overview

Your status as a Solution Provider is subject to your acceptance of these terms and conditions (“SP Terms”). You will be referred to herein as “Participant” and you acknowledge and agree that these SP Terms supplement, and are governed by, the Master Agreement for the Ecosystem and Channels Program that you accepted upon being granted access to the GE Digital partner community (the “Master Agreement”). All capitalized terms in these SP Terms not otherwise defined herein will have the meaning given in the Master Agreement.

By clicking “I Accept”, Participant agrees to be bound by all the terms and conditions stated in these SP Terms, and the individual so accepting represents that he/she has legal authority to do so on behalf of Participant.

If there are separate written agreements already entered into between the Participant and GE Digital under another program within the Ecosystem Program or outside of the Ecosystem Program (i.e., Master Services Agreement for the Participant as a vendor to GE Digital and its Affiliates, Master Products and Services Agreement for the Participant as a customer, etc.), those agreements will operate under their own terms and will remain separate and unmodified.

General Participation in the GE Digital Ecosystem Program

To have continued eligibility to be a Solution Provider, Participant must maintain general enrollment in the GE Digital Ecosystem Program and be compliant with the requirements of the Program Guide. If Participant’s enrollment in the Ecosystem Program ends for any reason, Participant’s rights under these SP Terms will terminate immediately without further notice.

Continued Participation as a Solution Provider

After accepting these SP Terms, Participant will be accepted into the Solution Provider program. Participant’s continued status as a Solution Provider will be conditioned upon (i) compliance with these SP Terms and the Master Agreement and (ii) compliance of the Program Guide and the Program Plan for the Solution Provider program, including payment of applicable subscriptions fees and achieving any minimum or other performance requirements specified therein.

Terms and Conditions for Packaged Solutions

Participant may only engage with an active Channels partner of GE Digital who either has a current and un-expired reseller agreement or sales representative agreement with GE Digital (each a “Channels Agreement”). For GE Digital’s products and services specified in the Program Plan that are permitted to be resold through Solution Providers (“Authorized Products”), Participant may sell Packaged Solutions to End User Customers subject to the terms and conditions of the applicable Channels Agreement, provided that Participant also passes through GE Digital’s standard customer terms and conditions to End User Customers.



“Packaged Solution” means a customer solution that (i) is intended to be used for such customer’s internal business operations (“End User Customer”) and not to be further distributed or sold and (ii) includes significant value add from products and/or services of Participant that are in addition to the applicable Authorized Products.

Term and Termination

These SP Terms will continue for as long as Participant remains active and in good standing in the Solution Provider program under the terms of the corresponding Program Plan and the Program Guide, subject to any early termination specified in the Master Agreement or these SP Terms. GE Digital has the right to terminate these SP Terms and Participant’s participation in the Solution Provider program upon written notice if Participant fails to pay applicable fees or achieve the applicable minimum performance requirements specified in the Program Plan or the Program Guide.
