

PROFESSIONAL SERVICES

IloT WORKSHOP



The road to becoming a Digital Industrial company starts with a careful evaluation of where you are today, uncovering what is possible given new IloT capabilities, and what stands in the way of taking advantage of these capabilities.

Our onsite engagement is aimed at providing just that, while tapping the experience of our subject matter experts who have deep industrial domain expertise, not just broad IT knowledge. Together, we will develop a collaborative, multi-generational plan that will marry the right process enhancements with the right technology to accelerate your path to IloT maturity. We will get an understanding of your current architecture and technology plans, which business outcomes impact your bottom line, and create a path that will minimize downtime, optimize work processes and provide critical insight into the overall health of your industrial assets.

APPROACH

During this engagement, we will identify operational issues within your business and discover the critical levers where new value can be created related to IloT.

The methodology is designed to facilitate:

- Alignment and understanding of key business priorities, issues and opportunities
- Key obstacles and risks along with mitigation strategies
- Adoption readiness review
- Development of a business case for a proposed IloT offering

ACTIVITI

- Engagement Prep – identify stakeholders and review processes
- On-Site Discovery – review existing systems and organization readiness for adoption
- Results Definition – mapping exercise to align levers with desired outcomes including identification of technologies
- Results Delivery – present findings to executive stakeholders and establish a path for execution

DELIVERABLES

- Mapping that aligns levers with desired outcomes, including identification of appropriate technologies
- Roadmap that coordinates use of existing and emerging capabilities with business outcome requirements
- Prescriptive transformational adoption strategy with recommended best practices to accelerate outcome realization

COST

\$25k per engagement