



RailConnect™

Revenue Management System (RMS)

Core Capabilities

- Features a powerful rating engine and rate database that stores current and historic rates
- Ensures that all traced waybills have associated revenue value related to car movement
- Automates electronic transmission of invoices to customers
- Integrates seamlessly with industry standard EDI transaction sets
- Optimizes revenue management performance

Differentiating Features

- Automated electronic invoicing
- Advanced analytics that offers enhanced auditing tools and provides complete visibility

Optimized Outcomes

- Provides 95-100% automating rating of waybills
- Automates EDI transmission of invoices
- Integrates seamless with industry standard AAR Data Exchange
- Streamlines monthly accounting practices and provides complete revenue assurance

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Boost productivity and keep your business on track with optimized revenue management.

In today's fast-moving world of rail, revenue management presents distinct challenges. Ever-changing rates and the involvement of multiple roads can affect the quality and efficiency of waybill settlement.

RailConnect Revenue Management System (RMS) is a comprehensive railroad accounting system that fully automates the rating process and optimizes revenue management performance. Integrating seamlessly with the industry standard Interline Settlement System® (ISS), RMS features a powerful rating engine and rate database that successfully manages the settlement of freight revenue between railroads.

Revenue Management Advanced Analytics (RMAA) is a powerful offering designed to provide fast, comprehensive and user-friendly business solutions to support accounting and management decision making. RMAA provides greater productivity through labor and cash flow savings, integrating reporting with business processes and streamlining workflows.

The result? Streamlined accounting processes. Reduced costs. Improved cash flow. Greater revenue recognition. And enhanced efficiency and productivity across the board.

