

PREDIX PROFESSIONAL SERVICES

ARCHITECTURE AND BLUE PRINTING

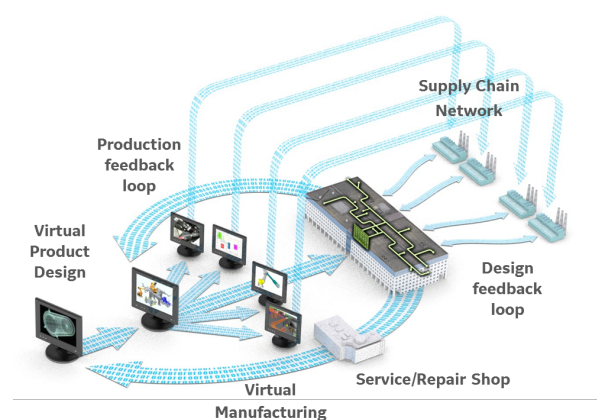


The road to becoming a Digital Industrial company starts with a careful evaluation of where you are today. Our onsite Discovery and Blueprinting offer is aimed at providing just that while tapping into the broad experience of our subject matter experts to develop a collaborative, multi-generational, prioritized plan that will marry the right process enhancements with the right technology to accelerate your path to brilliance, while maximizing the value from the existing investments you already have.

APPROACH

During the engagement, we will solicit input and work with your key stakeholders to identify key quantitative and qualitative operational issues within your current process and identify the key levers where new value can quickly be realized and existing operational issues overcome.

- The methodology is designed to facilitate:
- Alignment on key business issues and opportunities
- Key obstacles and risks along with high level mitigation strategies
- Development of a business case for the proposed offer
- Design and mapping of a roadmap to the highest impacting opportunities
- Acceleration of time to outcome



While this engagement is ideal for those who already have existing systems and solutions in place who want to understand how to accelerate a path to Predix and becoming a Digital Industrial business, it can also be applied to opportunities that are Greenfield in nature.

ACTIVITIES

- Initial Discovery – review process and identify stakeholders
- Engagement Prep – customer and team alignment in preparation of on-site work
- On-Site Discovery - sessions with review of existing systems and organizational readiness
- Results Definition - mapping exercise to align levers with desired outcomes including identification of technologies (Predix, SaaS, ...)
- Results Delivery - present to executive management & key stakeholders, assess joint opportunities, establish path forward

DURATION AND COST

A typical engagement will cost between \$15,000 and \$30,000 USD for Small and Large facilities, respectively and will usually run about a week in duration