

Realize the most value from your Asset Performance Management (APM) investment.

Subscribe to Enterprise Acceleration
Plans and gain access to a range of
technical, advisory, and education
services designed to help your
organization generate more value and
maximize your investment in APM.





GENERATE GREATER, FASTER RETURN ON YOUR SOFTWARE INVESTMENT

Digital industrial transformation requires more than just installing new software. It requires the adoption and utilization of new tools and solutions across your enterprise.

Ensure you get the most from your software investment with our Enterprise Acceleration Plans.



ENTERPRISE ACCELERATION PLANS ARE IDEAL FOR:



Organizations operating multiple sites and more than one type of asset.



Organizations developing a digital-first culture to increase engagement and decrease risk.



Organizations that will have multiple users of APM that require consistent training and access to the latest innovations in APM.



Organizations that want to supplement asset/ engineering expertise with more insights from GE Vernova's deep industry expertise.



Under an easy-to-manage subscription model, you have three options to accelerate the success of your APM program:

		ENTERPRISE		
BENEFITS	PREMIER	SILVER	GOLD	PLATINUM
General support				
Phone support	•	•	•	•
Web support	•	•	•	•
24/7 access to customer community/online portal	•	•	•	•
Access to extensive knowledge base	•	•	•	•
Maintenance and releases	•	•	•	•
Emergency 24/7 after hours support	•	•	•	•
Education services				
Online education content	•	•	•	•
Enhanced education services				
Exclusive online education content		•	•	•
Personalized education portal			•	•
Education strategy workshop			•	•
Outcome services				
Account health monitoring	•	•	•	•
Disruption escalation		•	•	•
Annual account health review		•	•	•
Governance/adoption readiness		•	•	•
Outcome solution roadmap		•	•	•
Solution roadmap/release readiness		•	•	•
Named customer success manager		•	•	•
Value services				
Included training credits			400	600
Included consulting hours			80	200
Add-ons discount		5%	10%	15%

Enterprise support made easy, scalable, and value oriented to maximize the impact of your APM program



The Enterprise Acceleration Plan is packed with comprehensive benefits.

ENHANCED EDUCATION SERVICES

Exclusive Online Education Content:

Access to enterprise education content, such as advanced education courses, webinars, hands-on demos, and sessions with GE Vernova product managers for new and upcoming features and updates.

Personalized Education Portal:

Continuous access to eLearning courses, education roadmaps mapping user profiles, and useful metrics regarding assigned training completion.

Education Strategy Workshop:

Consulting workshop to develop a long-term education journey prompting customer adoption and a training roadmap that is measurable, consistent, and aligned with the customer value realization goals throughout your journey.

OUTCOME SERVICES

Disruption Escalation:

Process for ongoing, non-technical issue management and escalation. Allows communication channel and resolution mechanism for non-support related account health issues.

Annual Account Health Review:

Recurrent operating mechanism for reviewing account health indicators: commercial, product, project, support, and adoption. Provides you the opportunity to review issue remediation progress, identify possible barriers to success, and agree on a path forward.

Governance/Adoption Readiness:

GE Vernova outlines appropriate stakeholders at each hierarchy layer and defines regular operating mechanisms for each group. Also, assesses and identifies outcome barriers prior to go-live.

Outcome Solution Roadmap:

GE Vernova translates desired outcomes into an attainment plan and multi-generation roadmap, establishing a pathway to success

Solution Roadmap/Release Readiness:

Provides an overview of upcoming releases and best-practices, enabling early input on upcoming changes and feedback into roadmap.

Named Customer Success Manager:

A Customer Success Manager (CSM) will be assigned to your account to coordinate the delivery of Outcome Services, Enhanced Education Services, and Value Services.

VALUE SERVICES

Training Credits:

Provides your organization maximum flexibility to purchase and redeem training. Applicable to GE Vernova* training offerings, including Instructor-Led Training, Open Enrollment, Distance Learning or On-Site training, as well as eLearning, assessments, and certifications.

Consulting Hours:

Provides access to GE Vernova experts when customers need advisory or optimization consultancy to increase the value and adoption of their GE Digital solutions. Our services catalog includes functional consulting services such as Solution Road mapping, Change Readiness assessments, Functional Advisory assessments, Value Realization assessments, as well as technical consulting such as Content creation, Analytics, Reporting and Visualization services, and Configuration Services.

^{*}For GE Vernova Asset Performance Management for Power Generation and Oil & Gas

ACCELERATION PLAN ADD-ONS

Acceleration Plan Add-Ons are additional consulting hours or training credits that can be added to any Acceleration Plan. Add-Ons enhance your Acceleration Plan with the following benefits:

- Extend Acceleration Plan entitlements.
- · Provides flexible training credits or consulting hours.
- · No need for additional procurement activity
- Improved time to value from request to delivery.
- · Can be extended into any Acceleration Plan (Premier or Enterprise)
- Pre-configured package (100 training credits, 40 consulting hours)

PARTNER WITH GE VERNOVA'S DIGITAL BUSINESS FOR SUCCESSFUL TRANSFORMATION

With your success as a priority, GE Vernova has created Acceleration Plans boasting the capabilities needed to accelerate ROI of your software investment. Contact us today and let's discuss the best plan for your organization.



