



GE Additive

# For the ready.

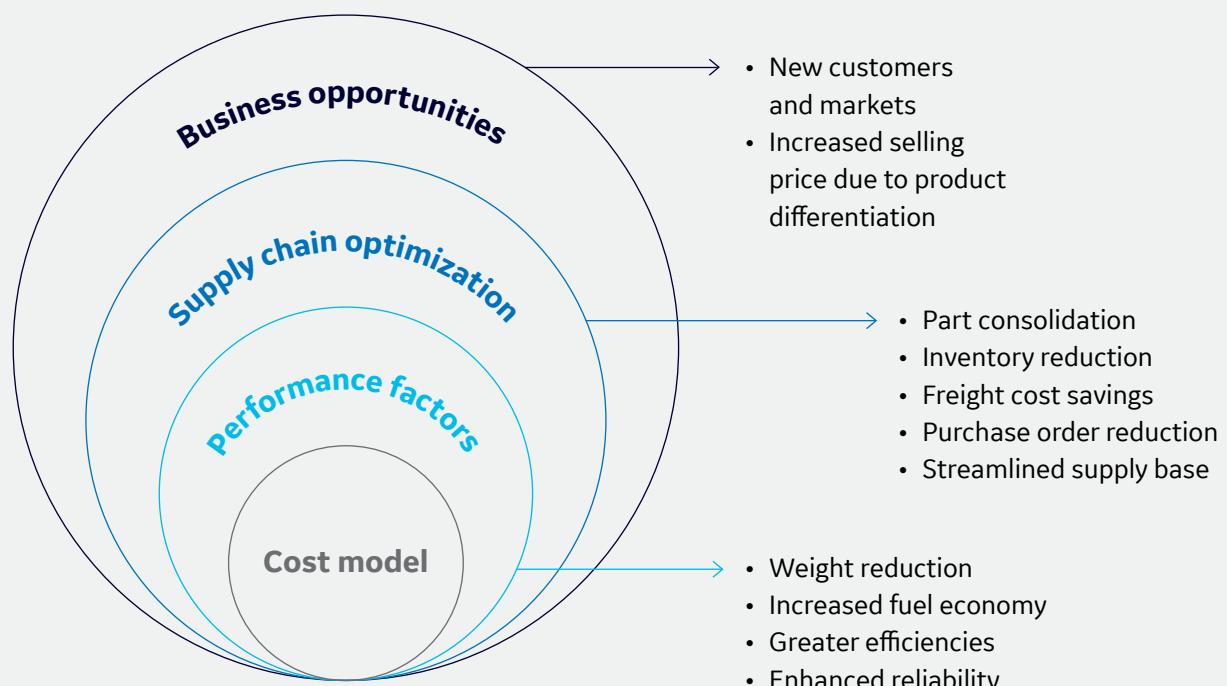
**Collaborate with the AddWorks™\* team at GE Additive to find a faster path to full-scale metal additive production.**



# Realize ROI beyond the cost to make a part.

No one knows your parts and your industry like you. No one knows metal additive like we do. Together, we can transform the way your business is done.

## Thinking through the bigger business case



**Look beyond the limits of a part-per-cost model. Turn metal additive into your competitive advantage.** As a power user of metal additive technology, GE Additive's AddWorks™ team is your trusted partner.

# Achieve your additive advantage.

Whether you're looking to additively manufacture critical parts in industries like aerospace and medical (certifications required) or non-critical parts (certifications not required), **GE Additive's AddWorks team applies best practices and a proven methodology to solve your biggest technical and business challenges.**

Collaborate alongside the global leaders in metal additive to:



### Accelerate innovation

Identify new opportunities for growth and bring innovative parts to market faster when you brainstorm and problem-solve alongside our additive experts.



### Reduce risk

Tap into our advanced technical capabilities to qualify your metal additive parts faster and increase your success rate with additive parts.



### Lower costs

Shorten your time to market and find cost savings wherever you are in the additive process with tailored solutions designed for your team.



### Improve part performance and processes

Leverage our team of additive designers, engineers and material scientists to optimize your parts and processes with a systematic approach that goes beyond the part.

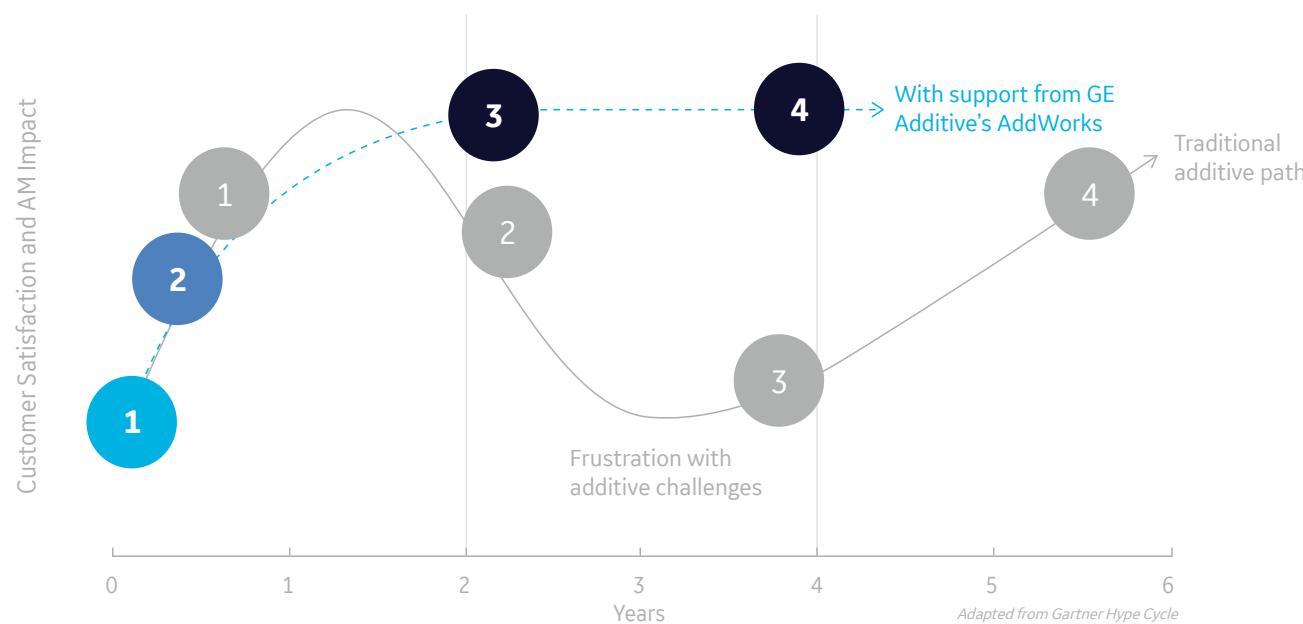


### Transform your business

Rewrite the rules of manufacturing, optimize your supply chain and open new market opportunities with our unparalleled expertise and proven methodology.

Move to full production of critical parts—faster with proven solutions from our AddWorks team.

#### Path to Production for Critical Parts



#### Key process steps and AddWorks Sprints:

Concept Sprint	Development Sprint	Production Sprint
1. Build a business case and identify a part.	2. Design the part for metal additive.	3. Qualify the part and enable full production. 4. Help you certify the part with a third party.

#### What are the Application Sprints?

Whether manufacturing critical or non-critical parts, you can get to full production faster with fewer challenges by using our Application Sprints.

For the ready.

Comprehensive support—workshops and training, hands-on consulting and print services—to accelerate time to market

For the ready.

Extra expertise where you need it, whether in concept, development, qualification or full production

#### CASE STUDY: GE9X HEAT EXCHANGER

# From design to production in 5 years

When it comes to flying, every ounce counts. That's why the teams at GE Aviation and AddWorks looked to additive to reduce weight—and related cost—of the GE9X engine.

Introducing the first heat exchanger certified for aerospace.

#### Solutions from GE Additive's AddWorks:

**Duration:** 5 years from design to production



Engineering Services



Concept Laser M2 machine

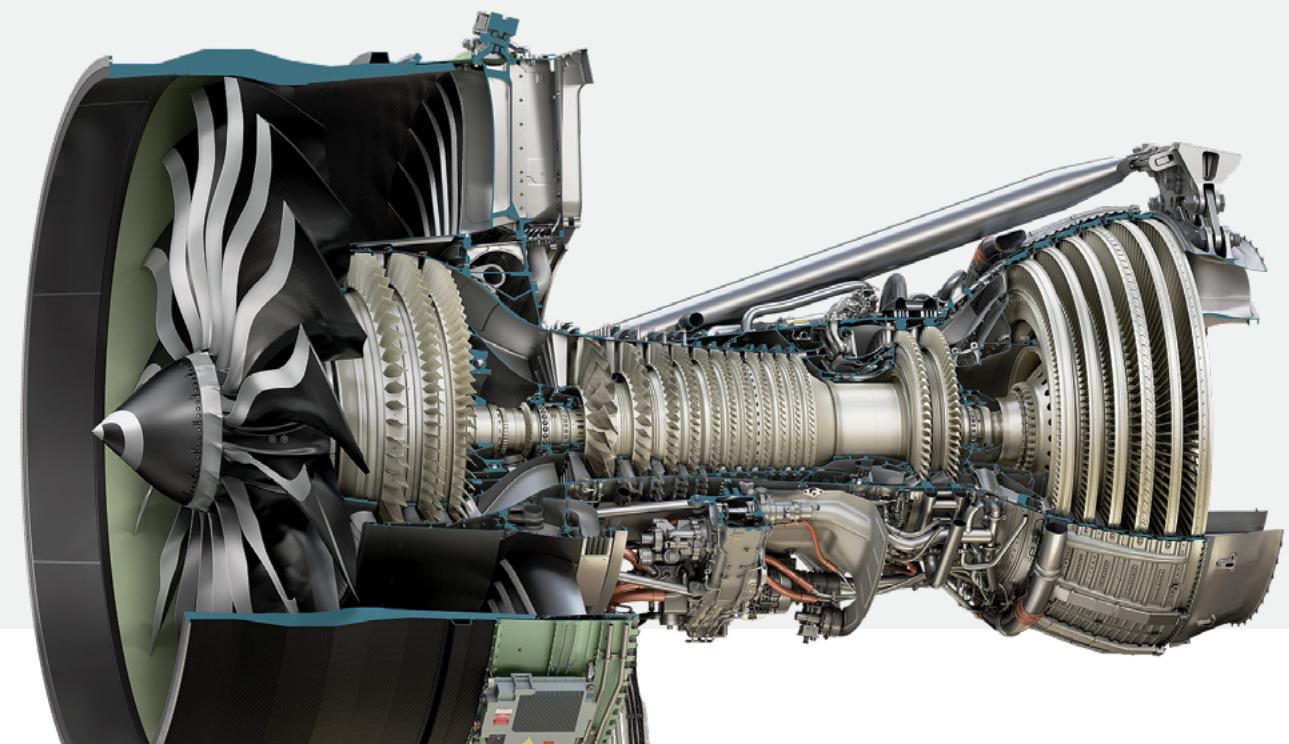


Aluminum (F357) powder

#### How much further did additive take the GE9X heat exchanger?

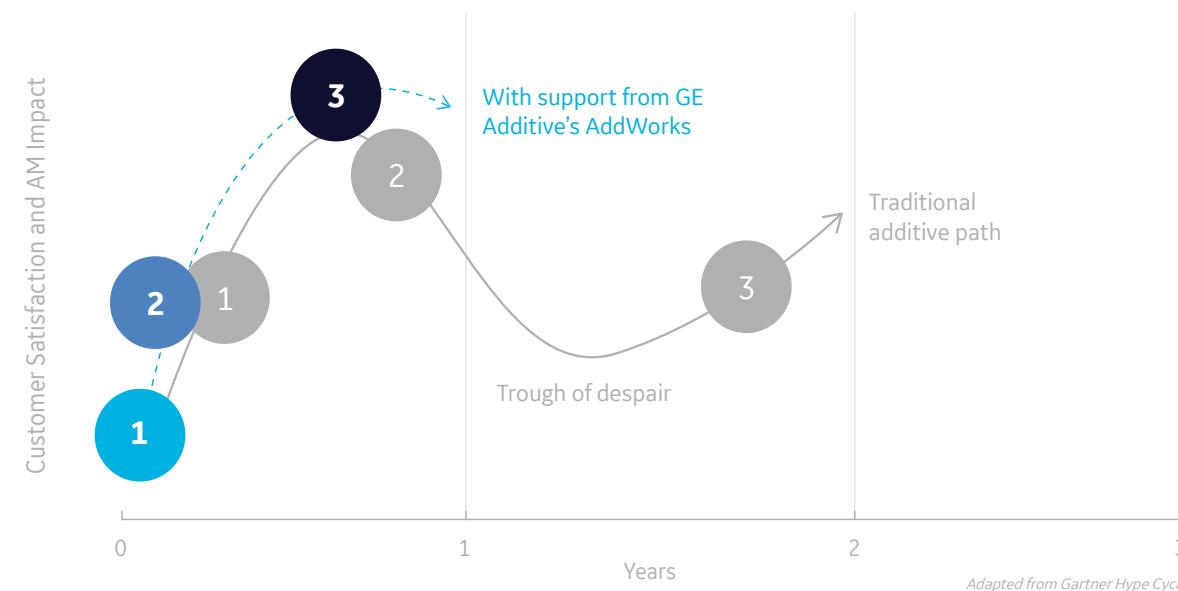
##### Results:<sup>1</sup>

163 traditionally manufactured parts **> 1** additively manufactured part **40% lighter parts** **25% cost reduction**

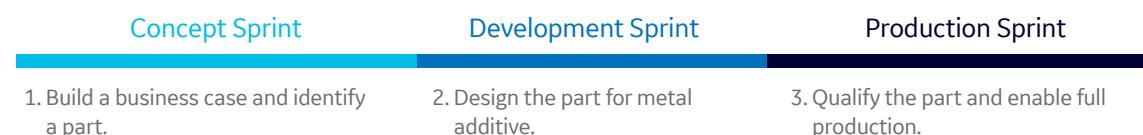


Move toward full production of non-critical parts—faster with proven solutions from our AddWorks team.

#### Path to Production for Non-Critical Parts



#### Key process steps and AddWorks Sprints:



#### Get there faster with a trusted partner.

Whether manufacturing critical or non-critical parts with metal additive, you can get to full production faster when working alongside someone who's done it before.

#### With support from GE Additive's AddWorks

- Work side by side with metal additive experts.
- Avoid missteps in creating a business case and selecting a part.
- Incorporate proven methodologies and best practices for additive design.
- Get access to GE's established material parameters and production tools.

#### Without support

- Undergo a steep, long learning curve for technical team.
- Risk your business case and part decision failing during development.
- Experience unanticipated expenses and obstacles.
- Go without existing best practices, templates or material parameters.

#### CASE STUDY: GENERAL ATOMICS

# Accelerating the adoption of metal additive

General Atomics Aeronautical Systems Inc. (GA-ASI) shot for the moon—and stuck the landing. After six months of close collaboration with GE Additive's AddWorks, the GA-ASI team launched a test flight of its MQ-9B SkyGuardian, the first remotely piloted aircraft (RPA) with a metal printed part, its NACA inlet.

#### Solutions from GE Additive's AddWorks:



Application Sprints



Engineering Services



Concept Laser M2 machines



Titanium Ti6Al4V AP&C powder

**Duration:** 6 months\* from business case to qualification

#### How much further did additive take General Atomics' SkyGuardian?

#### Results:<sup>2</sup>



# Fast-track your path to production. **We're ready.**

Our global team of engineers and manufacturing specialists are ready to help you realize your additive advantage. Minimize the learning curve for additive and get to full production faster than your competitors when you work with GE Additive's AddWorks experts.



## Challenge 1

### **Proving ROI and Building a Business Case**

Sometimes manufacturers won't see a positive ROI with additive if they look only at the cost to make a part. A part-focused business case fails to capture the larger impact additive can have on your business, which limits your ability to innovate.

**Fast track:** Our experts help you assess how additive impacts the whole process, from part performance to efficiency to supply chain, when designing your business plan. You'll uncover all the opportunities for ROI that go beyond part cost and consolidation.

## Challenge 2

### **Identifying the Right Part for Additive**

A business plan for metal additive can fall apart in the development phase when the team realizes the part they chose won't result in the ROI they envisioned.

**Fast track:** The best part for additive isn't always the hardest or costliest to manufacture. To find a part that works for metal additive, engineers must adopt an additive mindset and, once again, look beyond saving on part costs. Experts from GE Additive's AddWorks can help your team identify the best part and build a roadmap for development.

## Challenge 3

### **Experience Gap/Talent or Resource Shortage**

**"Lack of adequate skill sets is an industry issue,"** according to an estimated three in four business executives.

**Fast track:** Leverage GE Additive's technical expertise and material parameters, based on our additive challenges and successes. Our experts are ready to support your team in the format you need, whether via consulting, training, hands-on support or making the product for you.

## Challenge 4

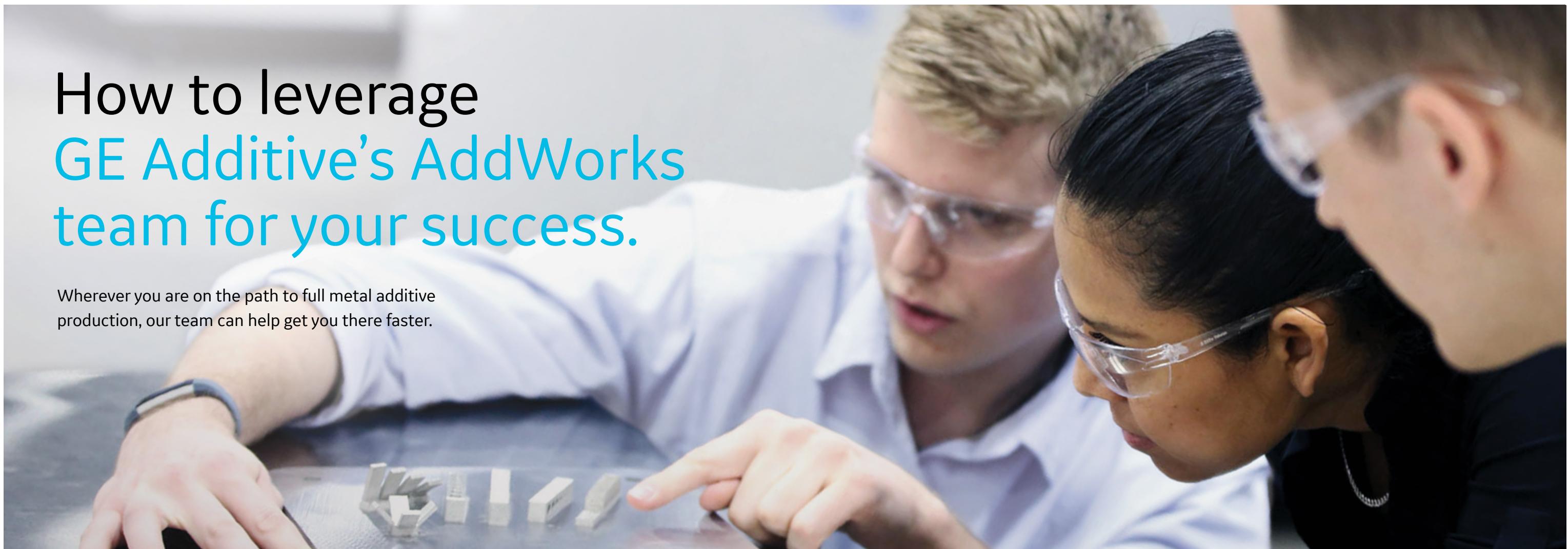
### **Issues with Production**

Initially, achieving printing repeatability of high-quality parts can prove challenging.

**Fast track:** Engage GE Additive's AddWorks team to use our pre-established process parameters for several key parts, materials and machines to shorten your development time. As you work toward qualifying and certifying parts, we'll help you create a locked-down process to prove repeatability and meet industry certification requirements.

# How to leverage GE Additive's AddWorks team for your success.

Wherever you are on the path to full metal additive production, our team can help get you there faster.



## Workshops

Learn foundational knowledge and additive strategies in a classroom environment. Workshops typically run three to five days.

**Discovery Workshop**  
Explore potential parts for additive manufacturing and build your business case. Draft your project roadmap with cost analysis, benefits and implementation strategy.

**Design Workshop**  
Learn to design, analyze and optimize parts and processes for additive. Solve advanced design and manufacturing challenges of additive parts, including a support structure and intricate geometries.

**Industrialization Workshop**  
Access tools, such as machines and facilities, to enable full production. Create a step-by-step plan and a time frame to move toward the production of your metal additive part.

## Application Sprints

Combine workshops, hands-on consulting and print services to fast-track the path to full production. Sprints vary in length from one to 10 months.

**Concept Sprint**  
Discovery Workshop + develop a plan for a selected application.

**Development Sprint**  
Design Workshop + iterate design and method for metal additive parts. Arrive at a final design with a team of specialists and build a roadmap for the development phase with a mission-based team.

**Production Sprint**  
Industrialization Workshop + establish process specifications. Identify and document your "critical X's" and quality control measures to enable the full production of your application.

## Engineering Services

Let our experts tackle the challenges for you. We can take your part requirements and develop the application-specific design, material or manufacturing process to meet your needs, so you can explore additive without adding infrastructure to adopt the technology.

## Consulting Services

Leverage our experts to work beside your team, teaching additive skills and strategies to overcome challenges in additive design, materials, manufacturing and overall production.



GE Additive

# Are you ready?

To collaborate with the metal additive experts.  
To reach full-scale production at the speed of today.  
To reimagine and redefine the rules of manufacturing.  
And hit the production floor running.

Get to full production faster than ever before when you realize your metal additive advantage. Our experts are ready to walk the path to production with you.

**Let's go. Talk to GE Additive's AddWorks experts today.**  
[ge.com/additive/addworks](http://ge.com/additive/addworks)