

GE Works

Supplemental information

- GE Capital Ending Net Investment
- Operating earnings & EPS



imagination at work

GE Capital ending net investment

(\$ in billions)

	<u>1Q'13</u>	<u>4Q'12^(a)</u>
GECC total assets	\$529.5	\$539.2
Less: assets of discontinued operations	(1.9)	(1.1)
Less: non-interest bearing liabilities	<u>(57.8)</u>	<u>(57.6)</u>
GE Capital ENI	469.8	480.5
Less: cash & equivalents	<u>(67.7)</u>	<u>(61.9)</u>
GE Capital ENI (ex. cash)	<u><u>\$402.1</u></u>	<u><u>\$418.6</u></u>

(a- As reported in 4Q'12)

Operating earnings & EPS

(\$ in millions except earnings per share)

	<u>TY'12</u>	<u>TY'11</u>	<u>TY'10</u>
Earnings from continuing operations attributable to GE	\$14,679	\$14,227	\$12,613
Adjustment (net of tax): non-operating pension costs/(income)	<u>1,386</u>	<u>688</u>	<u>(205)</u>
Operating earnings	<u>\$16,065</u>	<u>\$14,915</u>	<u>\$12,408</u>
<u>Earnings per share – diluted^(a)</u>			
Continuing earnings per share	\$1.39	\$1.24	\$1.15
Adjustment (net of tax): non-operating pension costs/(income)	<u>.13</u>	<u>.06</u>	<u>(.02)</u>
Operating earnings per share	<u>\$1.52</u>	<u>\$1.31</u>	<u>\$1.13</u>
Less: preferred stock redemption	<u>-</u>	<u>0.08</u>	<u>-</u>
Operating earnings per share excluding the effects of the preferred stock redemption	<u>\$1.52</u>	<u>\$1.38</u>	<u>\$1.13</u>

(a- Earnings-per-share amounts are computed independently. As a result, the sum of per-share amounts may not equal the total.

Note - For 2012, the amount of Corporate items and elimination costs was \$4.8 billion, as reported. Excluding non-operating pension pre-tax costs of \$2.1 billion, the operating measure of Corporate items and elimination costs was \$2.7 billion.