

GE third quarter '10 supplemental information

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imagination at work

GE Capital segment results

(\$ in millions – net earnings)

	<u>3Q'10</u>	<u>3Q'09</u>	<u>V%</u>
CLL	\$443	\$130	F
Real Estate	(405)	(538)	25
Consumer	826	443	86
GECAS	158	187	(16)
EFS	55	41	34
Corporate & elims.	<u>(206)</u>	<u>(122)</u>	<u>(69)</u>
GE Capital continuing operations	<u><u>\$871</u></u>	<u><u>\$141</u></u>	<u><u>F</u></u>

GE Capital segment assets

(\$ in billions)

	<u>3Q'10</u>	<u>3Q'09</u>	<u>V%</u>
CLL	\$203.6	\$219.1	(7)%
Real Estate	75.2	83.7	(10)
Consumer	166.5	177.9	(6)
GECAS	48.7	47.4	3
EFS	19.8	22.6	(12)
Corporate & elims.	80.9	78.0	4
GE Capital – continuing operations	<u><u>\$594.8</u></u>	<u><u>\$628.7</u></u>	<u><u>(5)%</u></u>

GE Capital non-earnings/write-offs

(\$ in millions)

Non-earning assets/non-earnings % fin. rec.

	<u>3Q'10</u>	<u>2Q'10</u>	<u>3Q'09</u>
CLL	\$4,308 3.04%	\$4,424 3.08%	\$5,393 3.55%
Real Estate	1,425 3.35	1,618 3.68	1,320 2.90
GECAS	- 0.00	77 0.62	194 1.50
EFS	163 2.24	77 1.03	360 4.31
Consumer	6,291 4.67	6,350 4.79	6,463 4.81
Corporate & elims.	90 4.32	105 4.64	78 2.53
GE Capital	\$12,278 3.61%	\$12,652 3.70%	\$13,808 3.88%

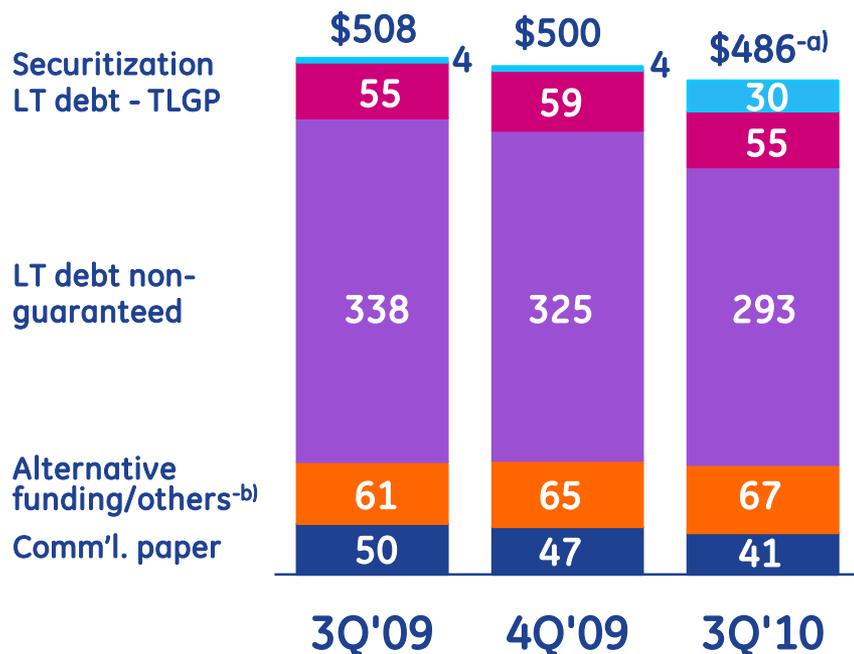
Total write-offs/write-offs % fin. rec.

	<u>3Q'10</u>	<u>2Q'10</u>	<u>3Q'09</u>
CLL	\$254 0.71%	\$423 1.14%	\$399 1.03%
Real Estate	222 2.05	186 1.62	106 0.92
GECAS	7 0.23	18 0.58	- -
EFS	- -	(0.00) (0.02)	- -
Consumer	1,327 3.97	1,542 4.47	1,407 4.14
Corporate & elims.	0.00 0.03	(0.00) (0.01)	7 0.87
GE Capital	\$1,809 2.12%	\$2,168 2.45%	\$1,919 2.13%

GECS funding

(\$ in billions)

Debt composition

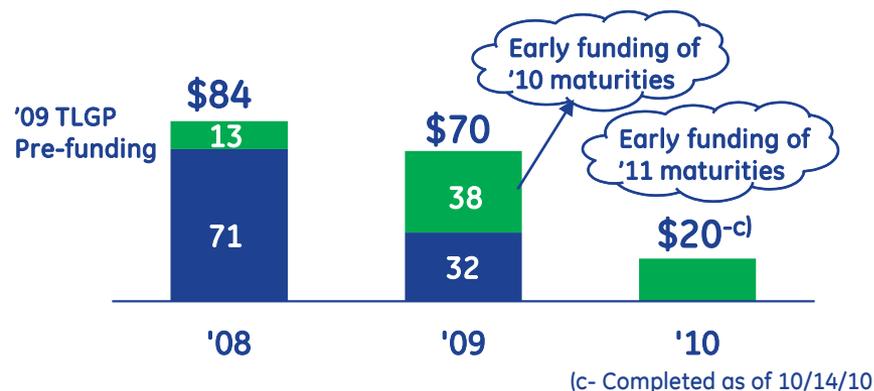


Bank lines	\$52	\$52	\$52
CP coverage	100%+	100%+	100%+
Cash & equiv.	\$57	\$64	\$66
LT debt <1 yr.	\$69	\$70	\$63

(a- Includes ~\$(9)B YTD FX impact, partially offset by ~\$6B YTD FAS 133

(b- Includes GE-GECS inter-company loan

Unsecured term issuances



Highlights

- Plan to issue ~\$25 LT debt in '10 ... ~\$20B completed in 9 currencies ... ~41% in non-U.S. currencies
- ~\$41B business ENI reduction (ex. FX) YTD helped debt reduction, offset by FAS 167 consolidation
- Alternative funding growth driven by U.S. & international bank deposits
- Liquidity position remains strong

Debt/equity ratio

(\$ in billions)

	GECC			GECS		
	<u>4Q'09</u>	<u>2Q'10</u>	<u>3Q'10</u>	<u>4Q'09</u>	<u>2Q'10</u>	<u>3Q'10</u>
As reported						
Debt	\$497.5	\$476.6	\$481.4	\$500.3	\$481.7	\$486.5
Shareowner's equity ^{-a)}	73.7	69.8	70.5	70.8	67.3	66.9
Book leverage (debt/equity)	6.7	6.8	6.8	7.1	7.2	7.3
Debt	497.5	476.6	481.4	500.3	481.7	486.5
Subtract: hybrids from debt	(7.7)	(7.7)	(7.7)	(7.7)	(7.7)	(7.7)
Subtract: cash & equiv. from debt	(63.7)	(61.2)	(65.4)	(64.4)	(61.5)	(66.0)
Adjusted book debt	<u>426.1</u>	<u>407.7</u>	<u>408.3</u>	<u>428.2</u>	<u>412.5</u>	<u>412.8</u>
Shareowner's equity ^{-a)}	73.7	69.8	70.5	70.8	67.3	66.9
Add: hybrids to equity	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>
Adjusted book equity	<u>81.4</u>	<u>77.5</u>	<u>78.2</u>	<u>78.5</u>	<u>75.0</u>	<u>74.6</u>
Adjusted leverage	5.2	5.3	5.2	5.5	5.5	5.5

(a- Total equity ex. noncontrolling interests)

Tier 1 common ratio estimate^{-a)}

(\$ in billions)

	GECC			GECS		
	<u>4Q'09</u>	<u>2Q'10</u>	<u>3Q'10</u>	<u>4Q'09</u>	<u>2Q'10</u>	<u>3Q'10</u>
As reported						
Shareowner's equity ^{-b)}	\$73.7	\$69.8	\$70.5	\$70.8	\$67.3	\$66.9
Shareowner's equity ^{-b)}	73.7	69.8	70.5	70.8	67.3	66.9
- Intang. & GW	(32.0)	(29.5)	(30.1)	(32.4)	(29.9)	(30.1)
- Unr. G/(L) on invt. & hdg.	2.5	2.0	2.2	2.2	1.0	2.1
- Other additions/(deductions)	(1.1)	(1.1)	(0.5)	(1.1)	(1.1)	(0.5)
Tier 1 common	43.1	41.2	42.0	39.5	37.3	38.4
Estimated risk weighted assets	569.1	508.4	510.0	602.1	525.3	527.8
Tier 1 common ratio	7.6%	8.1%	8.2%	6.6%	7.1%	7.3%

(a- Estimated based on SCAP requirements
 (b- Total equity ex. noncontrolling interests)

GE Capital ending net investment

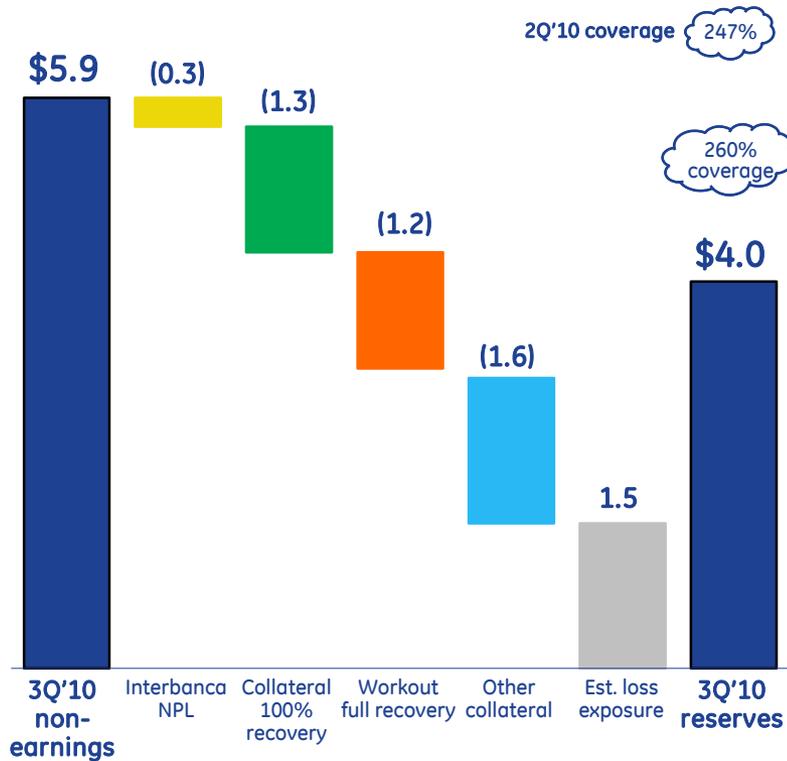
(\$ in billions)

	<u>1Q'10</u>	<u>2Q'10</u>	<u>3Q'10</u>
GECC assets (cont. ops.)	\$617.2	\$588.0	\$594.8
Subtract: non-debt liabilities	<u>42.0</u>	<u>39.8</u>	<u>40.0</u>
GECC ENI	575.2	548.2	554.8
Subtract: cash & equivalents	<u>59.6</u>	<u>61.2</u>	<u>65.4</u>
GE Capital ENI (ex. cash)	<u><u>\$515.6</u></u>	<u><u>\$487.0</u></u>	<u><u>\$489.4</u></u>

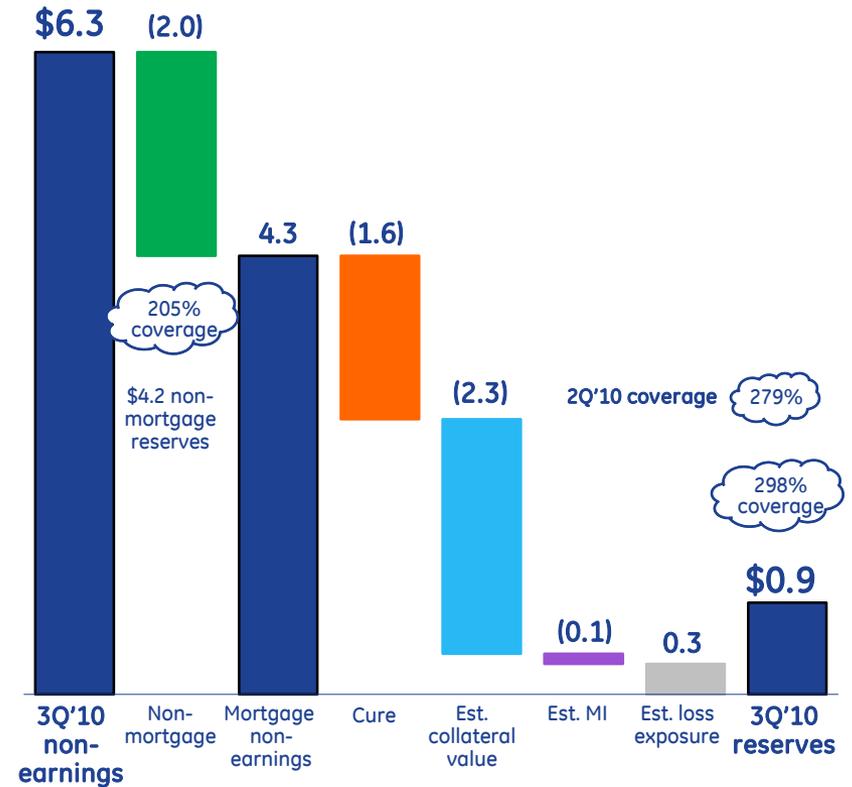
GE Capital non-earnings exposure

(\$ in billions)

Commercial



Consumer



Industrial CFOA from continuing operations

(\$ in millions)

	<u>3Q'10</u>	<u>3Q'10 YTD</u>	<u>3Q'09 YTD</u>	<u>YTD V%</u>
Cash from GE's operating activities as reported	\$3,828	\$10,142	\$11,442	(11)%
Less GECS dividends	<u>—</u>	<u>—</u>	<u>—</u>	
Cash from GE's operating activities excluding dividends from GECS (Industrial CFOA)	<u>\$3,828</u>	<u>\$10,142</u>	<u>\$11,442</u>	(11)%

Effective tax rate GE (ex. GECS)

(\$ in millions)

	<u>3Q'10</u>	<u>3Q'09</u>
GE earnings from continuing operations before income taxes	\$4,004	\$3,105
Less GECS earnings from continuing ops. attributable to the company	<u>832</u>	<u>133</u>
Adjusted earnings from continuing ops. before income taxes	<u>\$3,172</u>	<u>\$2,972</u>
GE (ex. GECS) provision for income taxes – continuing ops.	<u>\$705</u>	<u>\$654</u>
Effective tax rate GE (ex. GECS)	22.2%	22.0%

Segment operating profit margin

(\$ in millions)

	3Q'10			3Q'09			
	<u>Revenues</u>	<u>Op. profit</u>	<u>Op. profit %</u>	<u>Revenues</u>	<u>Op. profit</u>	<u>Op. profit %</u>	<u>V pts.</u>
As reported							
Energy Infrastructure	\$8,359	\$1,656		\$9,769	\$1,649		
Technology Infrastructure	9,210	1,474		9,306	1,645		
Home & Bus. Solutions	2,125	104		2,136	104		
Industrial ex. Media	\$19,694	\$3,234	16.4%	\$21,211	\$3,398	16.0%	0.4 pts.
NBCU	4,069	625		4,079	732		
Total Industrial	\$23,763	\$3,859	16.2%	\$25,290	\$4,130	16.3%	(0.1) pts.