

GE fourth quarter '10 supplemental information

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imagination at work

GE Capital segment results

(\$ in millions – net earnings)

	<u>4Q'10</u>	<u>4Q'09</u>	<u>V%</u>
CLL	\$567	\$352	61
Real Estate	(409)	(593)	31
Consumer	574	225	F
GECAS	432	283	53
EFS	33	31	6
Corporate & elims.	<u>(141)</u>	<u>(199)</u>	<u>29</u>
GE Capital	<u><u>\$1,056</u></u>	<u><u>\$99</u></u>	<u><u>F</u></u>

GE Capital segment assets

(\$ in billions)

	<u>4Q'10</u>	<u>4Q'09</u>	<u>V%</u>
CLL	\$202.7	\$210.7	(4)%
Real Estate	72.6	81.5	(11)
Consumer	154.5	160.5	(4)
GECAS	49.1	48.2	2
EFS	19.5	22.6	(14)
Corporate & elims.	<u>77.5</u>	<u>84.2</u>	<u>(8)</u>
GE Capital	<u><u>\$575.9</u></u>	<u><u>\$607.7</u></u>	<u><u>(5)%</u></u>

GE Capital non-earnings/write-offs

(\$ in millions)

Non-earning assets/non-earnings % fin. rec.

	<u>4Q'10</u>	<u>3Q'10</u>	<u>4Q'09</u>
CLL	\$4,226 3.05%	\$4,308 3.04%	\$5,196 3.58%
Real Estate	1,347 3.35	1,425 3.35	1,252 2.79
GECAS	– 0.00	– 0.00	153 1.15
EFS	62 0.88	163 2.24	78 1.01
Consumer	5,829 4.59	6,014 4.81	6,248 5.15
Corporate & elims.	102 5.70	90 4.32	72 2.74
GE Capital	\$11,566 3.53%	\$12,001 3.63%	\$12,999 3.88%

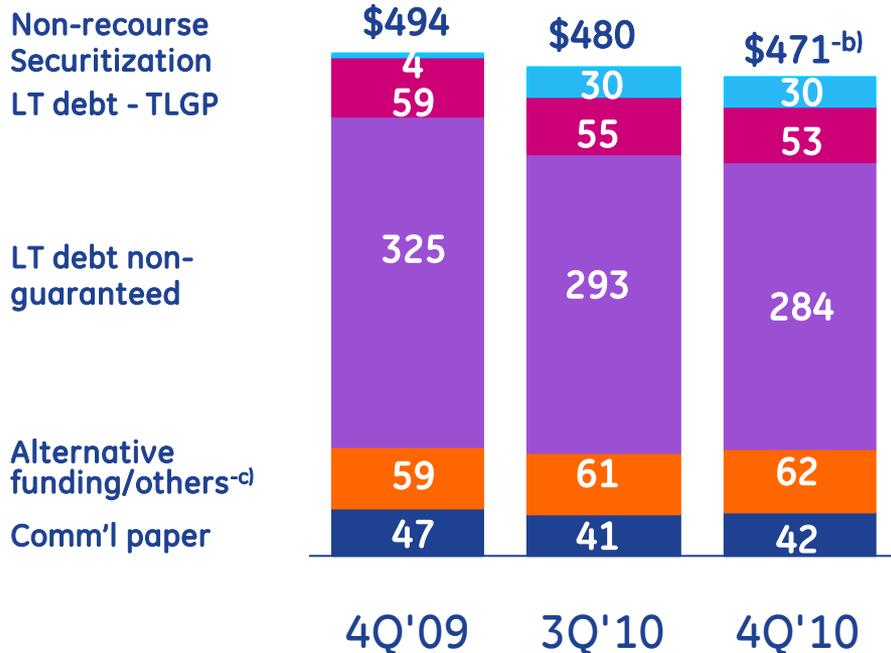
Total write-offs/write-offs % fin. rec.

	<u>4Q'10</u>	<u>3Q'10</u>	<u>4Q'09</u>
CLL	\$442 1.26%	\$254 0.71%	\$505 1.36%
Real Estate	365 3.53	222 2.05	72 0.64
GECAS	– 0.00	7 0.23	16 0.48
EFS	72 4.03	– 0.00	67 3.30
Consumer	1,346 4.27	1,275 4.12	1,221 3.98
Corporate & elims.	6 1.24	0.00 0.03	2 0.34
GE Capital	\$2,231 2.71%	\$1,758 2.12%	\$1,882 2.21%

GECS funding

(\$ in billions)

Debt composition^{a)}



Alternative funding/others^{c)}
Comm'l paper

	4Q'09	3Q'10	4Q'10
Bank lines	\$52	\$52	\$52
CP coverage	100%+	100%+	100%+
Cash & equiv.	\$63	\$64	\$60
LT debt < 1 yr.	\$70	\$63	\$66

(a- Continuing operations

(b- Includes ~\$(5) YTD FX impact, partially offset by ~\$3B YTD FAS 133

(c- Includes GE-GECS inter-company loan

Unsecured term issuances



'10 Highlights

- Issued ~\$25B LT debt in '10 in 9 currencies... 42% in non-US currencies
- \$49B ENI reduction YTD helped debt reduction, offset by FAS 167 consolidation
- Liquidity position remains strong

Debt/equity ratio^{-a)}

(\$ in billions)

	GECC			GECS		
	<u>4Q'09</u>	<u>3Q'10</u>	<u>4Q'10</u>	<u>4Q'09</u>	<u>3Q'10</u>	<u>4Q'10</u>
As reported						
Debt	\$497.5	\$481.4	\$465.4	\$500.3	\$486.5	\$470.6
Shareowner's equity ^{-b)}	73.7	70.5	72.9	70.8	66.9	69.0
Book leverage (debt/equity)	6.7	6.8	6.4	7.1	7.3	6.8
Debt	497.5	481.4	465.4	500.3	486.5	470.6
Subtract: hybrids from debt	(7.7)	(7.7)	(7.7)	(7.7)	(7.7)	(7.7)
Subtract: cash & equiv. from debt	(63.7)	(65.4)	(59.6)	(64.4)	(66.0)	(60.3)
Adjusted book debt	<u>426.1</u>	<u>408.3</u>	<u>398.1</u>	<u>428.2</u>	<u>412.8</u>	<u>402.6</u>
Shareowner's equity ^{-b)}	73.7	70.5	72.9	70.8	66.9	69.0
Add: hybrids to equity	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>	<u>7.7</u>
Adjusted book equity	<u>81.4</u>	<u>78.2</u>	<u>80.6</u>	<u>78.5</u>	<u>74.6</u>	<u>76.7</u>
Adjusted leverage	5.2	5.2	4.9	5.5	5.5	5.2

(a- Includes discontinued operations for all periods

(b- Total equity ex. noncontrolling interests

Tier 1 common ratio estimate^{-a), -b)}

(\$ in billions)

	GECC			GECS		
	<u>4Q'09</u>	<u>3Q'10</u>	<u>4Q'10</u>	<u>4Q'09</u>	<u>3Q'10</u>	<u>4Q'10</u>
As reported						
Shareowner's equity ^{-c)}	\$73.7	\$70.5	\$72.9	\$70.8	\$66.9	\$69.0
Shareowner's equity ^{-c)}	73.7	70.5	72.9	70.8	66.9	69.0
- Intang. & GW	(32.0)	(30.1)	(29.5)	(32.4)	(30.1)	(29.5)
- Unr. G/(L) on invt. & hdg.	2.5	2.2	1.7	2.2	2.1	1.9
- Other additions/(deductions)	(1.1)	(0.5)	(0.8)	(1.1)	(0.5)	(0.8)
Tier 1 common	43.1	42.0	44.3	39.5	38.4	40.7
Estimated risk weighted assets	569.1	510.0	497.7	602.1	527.8	523.5
Tier 1 common ratio	7.6%	8.2%	8.9%	6.6%	7.3%	7.8%

(a- Includes discontinued operations for all periods

(b- Estimated based on SCAP requirements

(c- Total equity ex. noncontrolling interests

GE Capital ending net investment

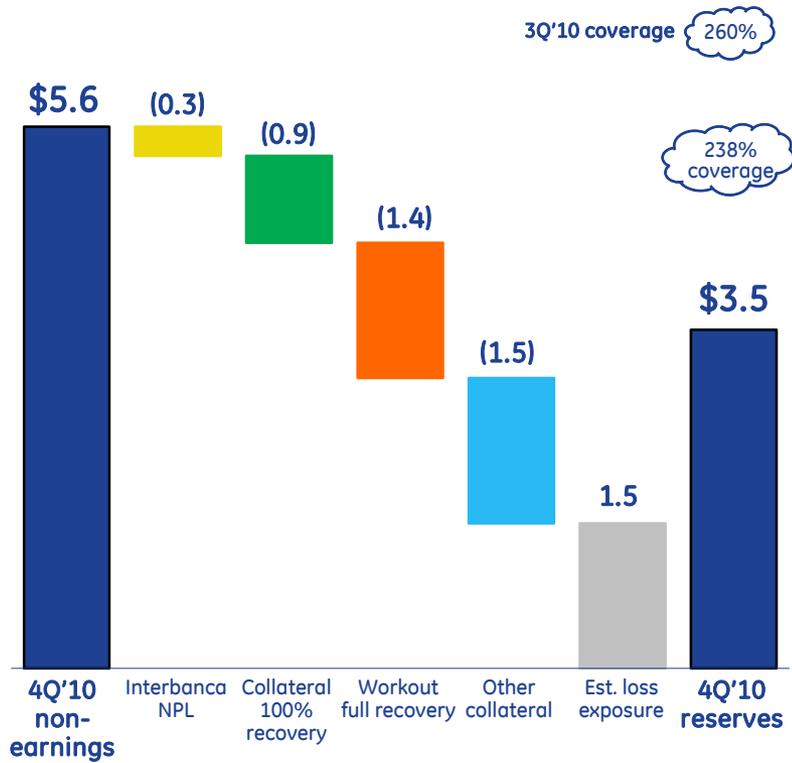
(\$ in billions)

	<u>4Q'09</u>	<u>1/1/10</u>	<u>1Q'10</u>	<u>2Q'10</u>	<u>3Q'10</u>	<u>4Q'10</u>
GECC assets (cont. ops.)	\$607.7	\$638.5	\$603.9	\$574.8	\$581.9	\$575.9
Subtract: non-debt liabilities	<u>47.8</u>	<u>50.3</u>	<u>41.5</u>	<u>39.3</u>	<u>39.4</u>	<u>38.9</u>
GECC ENI	559.9	588.2	562.4	535.5	542.5	537.0
Subtract: cash & equivalents	<u>61.9</u>	<u>61.9</u>	<u>57.9</u>	<u>59.4</u>	<u>63.7</u>	<u>59.6</u>
GE Capital ENI (ex. cash)	<u><u>\$498.0</u></u>	<u><u>\$526.3</u></u>	<u><u>\$504.5</u></u>	<u><u>\$476.1</u></u>	<u><u>\$478.8</u></u>	<u><u>\$477.4</u></u>

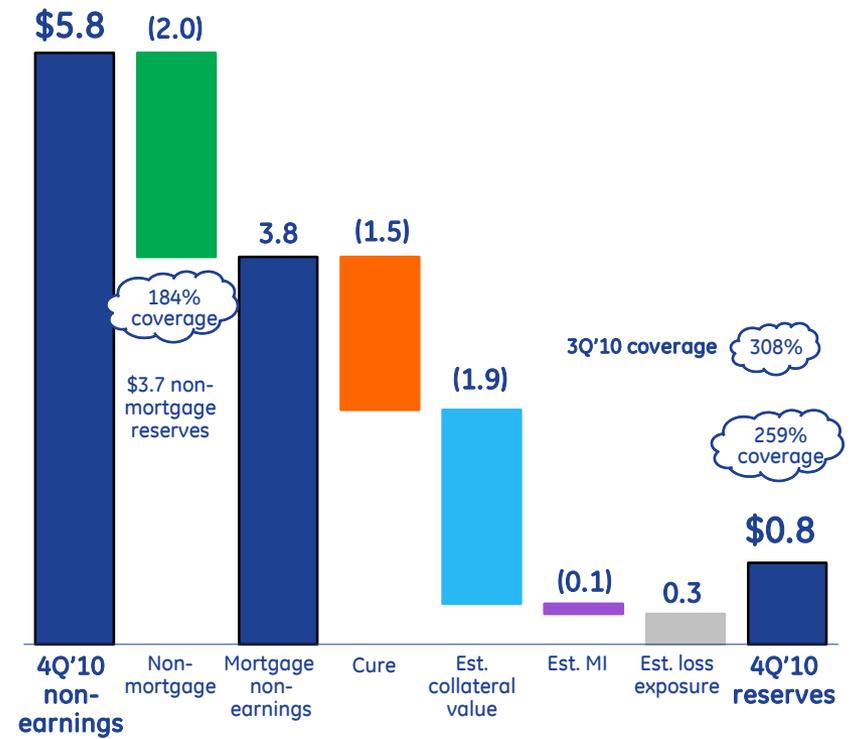
GE Capital non-earnings exposure

(\$ in billions)

Commercial



Consumer



Industrial CFOA from continuing operations

(\$ in millions)

	<u>4Q'10</u>	<u>4Q'10 YTD</u>	<u>4Q'09 YTD</u>	<u>YTD V%</u>
Cash from GE's operating activities as reported	\$4,604	\$14,746	\$16,405	(10)%
Less GECS dividends	<u>—</u>	<u>—</u>	<u>—</u>	
Cash from GE's operating activities excluding dividends from GECS (Industrial CFOA)	<u>\$4,604</u>	<u>\$14,746</u>	<u>\$16,405</u>	(10)%

Effective tax rate GE (ex. GECS)

(\$ in millions)

	3Q'10 <u>YTD</u>	<u>4Q'10</u>	<u>TY'10</u>
GE earnings from continuing operations before income taxes	\$11,487	\$3,679	\$15,166
Less GECS earnings from continuing ops. attributable to the company	<u>2,094</u>	<u>1,036</u>	<u>3,130</u>
Adjusted earnings from continuing ops. before income taxes	<u>\$9,393</u>	<u>\$2,643</u>	<u>\$12,036</u>
GE (ex. GECS) provision for income taxes – continuing ops.	<u>\$2,479</u>	<u>\$(455)</u>	<u>\$2,024</u>
Effective tax rate GE (ex. GECS)	26.4%	(17.2)%	16.8%

Segment operating profit margin

(\$ in millions)

	4Q'10			4Q'09			
	<u>Revenues</u>	<u>Op. profit</u>	<u>Op. profit %</u>	<u>Revenues</u>	<u>Op. profit</u>	<u>Op. profit %</u>	<u>V pts.</u>
As reported							
Energy Infrastructure	\$10,960	\$2,224		\$11,338	\$2,275		
Technology Infrastructure	10,930	1,883		10,051	1,695		
Home & Bus. Solutions	2,333	139		2,214	131		
Industrial ex. Media	\$24,223	\$4,246	17.5%	\$23,603	\$4,101	17.4%	0.1 pts.
NBCU	4,762	830		4,268	602		
Total Industrial	\$28,985	\$5,076	17.5%	\$27,871	\$4,703	16.9%	0.6 pts.

'10 NBCU performance ex. Olympics & transition costs

(\$ in thousands)

	<u>2010</u>	<u>2009</u>	<u>V%</u>
Segment profit	\$2,261	\$2,264	(0)%
Less effects of:			
Olympics	(193)	(8)	
Transition costs	<u>(35)</u>	<u> </u>	<u> </u>
Segment profit (ex. Olympics & transition costs)	<u><u>\$2,489</u></u>	<u><u>\$2,272</u></u>	<u><u>10%</u></u>

GE Industrial organic revenue growth – continuing operations

(\$ in millions)

	<u>4Q'10</u>	<u>4Q'09</u>	<u>V%</u>
GE revenue as reported	\$30,133	\$28,515	
Less GECS earnings from continuing operations	<u>1,036</u>	<u>73</u>	
Industrial revenue	\$29,097	\$28,442	
Less the effects of:			
Acquisitions, business dispositions (other than dispositions of businesses acquired for investment) & currency exchange rates	<u>(384)</u>	<u>680</u>	
Industrial revenues excluding the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment), currency exchange rates	<u><u>\$29,481</u></u>	<u><u>\$27,762</u></u>	6%

Operating earnings per share

(\$ per share)

	<u>Total year 2010</u>
Earnings per share from continuing operations	\$1.15
Less the effects of excluding non-operating pension costs	<u>0.02</u>
Operating earnings per share	<u><u>\$1.13</u></u>