# GE Capital First quarter 2015 supplement

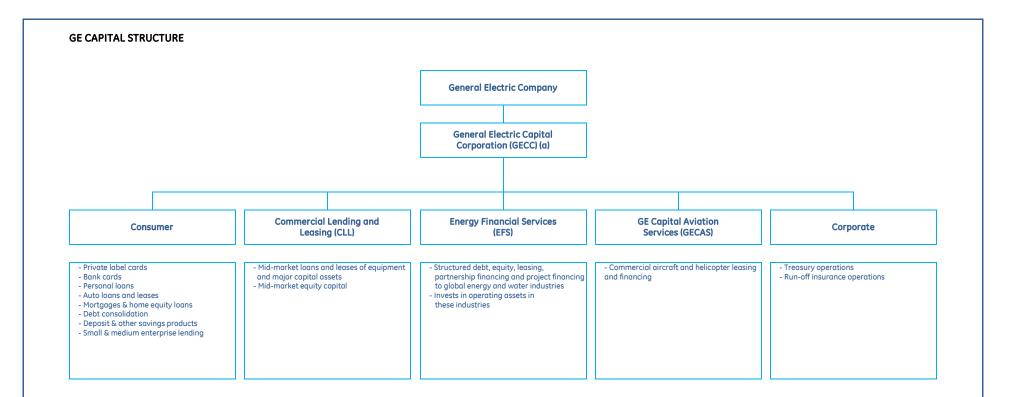
Results are unaudited. This document contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect." "anticipate." "intend." "believe." "seek." "see." "will." "would." or "taraet." Forward-looking statements by their nature address matters that are, to different degrees, uncertain, such as statements about GE's announced plan to reduce the size of its financial services businesses, including expected cash and non-cash charges associated with this plan; expected income; revenues; net interest margin; cost structure; restructuring charges; cash flows; assets; return on capital or assets; capital structure, including Tier 1 common ratio; and dividends. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: obtaining (or the timing of obtaining) any required regulatory reviews or approvals or any other consents or approvals associated with GE's announced plan to reduce the size of its financial services businesses; our ability to complete incremental asset sales as part of this plan in a timely manner (or at all) and at the prices we have assumed; changes in law, economic and financial conditions, including interest and exchange rate volatility, commodity and equity prices and the value of financial assets, including the impact of these conditions on our ability to sell or the value of incremental assets to be sold as part of this plan as well as other aspects of this plan; the impact of conditions in the financial and credit markets on the availability and cost of GECC's fundina. GECC's exposure to counterparties and GECC's ability to reduce asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; pending and future mortgage loan repurchase claims and other litigation claims in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; GECC's ability to pay dividends to GE at the planned level, which may be affected by GECC's cash flows and earnings, financial services regulation and oversight, and other factors; the level of demand and financial performance of the major industries and customers GE serves; the effectiveness of our risk management framework; the impact of regulation and regulatory, investigative and leaal proceedings and leaal compliance risks, including the impact of financial services regulation and litigation; adverse market conditions, timing of and ability to obtain required bank regulatory approvals, or other factors relating to GE or Synchrony Financial that could prevent GE from completing the Synchrony Financial split-off as planned; our success in completing, including obtaining regulatory approvals for, announced transactions, such as the proposed transactions with Real Estate; our success in integrating acquired businesses and operating joint ventures; the impact of potential information technology or data security breaches; and the other factors that are described in "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2014. These or other uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements. This document includes certain forward-looking projected financial information that is based on current estimates and forecasts. Actual results could differ materially.

This document may also contain non-GAAP financial information. Management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of our financial performance, identifying trends in our results and providing meaningful period-to-period comparisons.

Prior period amounts have been recast for discontinued operations.

First quarter 2015 supplemental information

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(a) On April 10, 2015, General Electric Capital Corporation's ("GECC") parent company, General Electric Company ("GE"), announced a plan (the GE Capital Exit Plan or the Exit Plan) to reduce the size of its financial services businesses through the sale of most of the assets of its wholly owned subsidiary, GECC, over the next 24 months, and to focus on continued investment and growth in GE's industrial businesses. Under the Exit Plan, GE will retain certain GECC businesses, principally its vertical financing businesses-GE Capital Aviation Services, Energy Financial Services, and Healthcare Equipment Finance-that directly relate to GE's core industrial businesses. The assets planned for disposition, include Real Estate, which has been classified as discontinued operations, most of Commercial Lending and Leasing and all Consumer platforms (including all U.S. banking assets), the majority of which has been reclassified to either financing receivables held for sale or assets of businesses held for sale. In connection with GE's plan to dispose of most of its financial services assets, approximately \$16 billion of after-tax charges were recorded in the first quarter of 2015 which include tax expense related to repatriation of earnings and deferred tax assets, asset impairments due to shortened hold periods, and charges on business held for sale, including goodwill allocation. The following pages have been adjusted to reflect these changes.

# **Financial Statements**

### GE Capital – Statement of Earnings (Loss)

|  | For the three months ended |                      |                       |                  |                   |  |  |  |  |  |  |  |
|--|----------------------------|----------------------|-----------------------|------------------|-------------------|--|--|--|--|--|--|--|
| (In millions)  | March 31,<br>2015          | December 31,<br>2014 | September 30,<br>2014 | June 30,<br>2014 | March 31,<br>2014 |  |  |  |  |  |  |  |
| Revenues   |                            |                      |                       |                  |                   |  |  |  |  |  |  |  |
| Revenues from services   | \$ 5,961                   | \$ 10,503            | \$ 9,726              | \$ 9,548         | \$ 9,858          |  |  |  |  |  |  |  |
| Sales of goods   | 21                         | 32                   | 28                    | 34               | 27                |  |  |  |  |  |  |  |
| Total revenues   | 5,982                      | 10,535               | 9,754                 | 9,582            | 9,885             |  |  |  |  |  |  |  |
| Cost and expenses  |                            |                      |                       |                  |                   |  |  |  |  |  |  |  |
| Interest   | 1,651                      | 1,810                | 1,823                 | 1,798            | 1,887             |  |  |  |  |  |  |  |
| Operating and administrative   | 3,194                      | 3,373                | 2,975                 | 3,022            | 2,811             |  |  |  |  |  |  |  |
| Cost of goods sold   | 18                         | 23                   | 25                    | 31               | 25                |  |  |  |  |  |  |  |
| Investment contracts, insurance losses and insurance annuity benefits  | 644                        | 637                  | 700                   | 698              | 643               |  |  |  |  |  |  |  |
| Provision for losses on financing receivables                          | 4,859                      | 1,092                | 945                   | 1,058            | 984               |  |  |  |  |  |  |  |
| Depreciation and amortization  | 1,917                      | 1,681                | 1,812                 | 1,510            | 1,530             |  |  |  |  |  |  |  |
| Total cost and expenses  | 12,283                     | 8,617                | 8,280                 | 8,118            | 7,880             |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations before income taxes         | (6,301)                    | 1,918                | 1,474                 | 1,466            | 2,005             |  |  |  |  |  |  |  |
| Benefit (provision) for income taxes                                   | (6,152)                    | (81)                 | (103)                 | 123              | (301)             |  |  |  |  |  |  |  |
| Earnings (loss) from continuing operations                             | (12,453)                   | 1,837                | 1,371                 | 1,587            | 1,704             |  |  |  |  |  |  |  |
| Earnings (loss) from discontinued operations, net of taxes             | (2,201)                    | 161                  | 233                   | 251              | 252               |  |  |  |  |  |  |  |
| Net earnings (loss)  | (14,654)                   | 1,998                | 1,604                 | 1,838            | 1,956             |  |  |  |  |  |  |  |
| Less: net earnings (loss) attributable to noncontrolling interests (a) | 91                         | 86                   | 55                    | 10               | 11                |  |  |  |  |  |  |  |
| Net earnings (loss) attributable to GECC                               | (14,745)                   | 1,912                | 1,549                 | 1,828            | 1,945             |  |  |  |  |  |  |  |
| Preferred stock dividends declared (b)                                 | -                          | (161)                | -                     | (161)            | -                 |  |  |  |  |  |  |  |
| Net earnings (loss) attributable to GECC common shareowner             | \$ (14,745)                | \$ 1,751             | \$ 1,549              | \$ 1,667         | \$ 1,945          |  |  |  |  |  |  |  |
|  | <u> </u>                   | <u> </u>             | <u>+ 1,049</u>        | + 1,007          | <u>+ 1,545</u>    |  |  |  |  |  |  |  |

(a) Included \$85 million, \$82 million and \$50 million related to Synchrony Financial for the three months ended March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

(b) Represents declared dividends on 40,000 shares of non-cumulative perpetual preferred stock issued during 2012 and 10,000 shares of non-cumulative perpetual preferred stock issued in 2013. Dividends on the GECC preferred stock are paid semi-annually, in June and December.

### GE Capital –Statement of Comprehensive Income (Loss)

|   |                            | Fo                       | or the three months   | ended                          |                                       |
|---|----------------------------|--------------------------|-----------------------|--------------------------------|---------------------------------------|
| (In millions)   | March 31,<br>2015          | December 31,<br>2014     | September 30,<br>2014 | June 30,<br>2014               | March 31,<br>2014                     |
| <b>Net earnings (loss)</b><br>Less: net earnings (loss) attributable to noncontrolling interests<br><b>Net earnings (loss) attributable to GECC</b>   | \$ (14,65<br>              | 1 86                     | 55                    | \$ 1,838<br>10<br><b>1,828</b> | \$ 1,956<br><u>11</u><br><b>1,945</b> |
| Other comprehensive income (loss)<br>Investment securities<br>Currency translation adjustments<br>Cash flow hedges<br>Benefit plans<br>Other comprehensive income (loss)<br>Less: other comprehensive income (loss) attributable to |                            | 7) 185<br>0 90<br>0 (217 | (546)<br>90<br>) 11   |                                | \$ 484 (84) 68 (18) 450               |
| Other comprehensive income (loss) attributable to GECC  | (1,59<br>(1,59)<br>(16,28) |                          | \$ (701)              | 3<br><b>\$ 456</b><br>2,297    | 2<br>\$ 448<br>2,406                  |
| Less: comprehensive income (loss) attributable to<br>noncontrolling interests<br>Comprehensive income (loss) attributable to GECC   |                            | 9 70                     | 51                    | 13<br>\$ 2,284                 | 13<br>\$ 2,393                        |

### GE Capital –Statement of Changes in Shareowners' Equity

|  |    |                                   |     | For t                      | or the three months ended |                                |    |                              |    |                            |
|--|----|-----------------------------------|-----|----------------------------|---------------------------|--------------------------------|----|------------------------------|----|----------------------------|
| (In millions)  | M  | arch 31,<br>2015                  | Dec | ember 31,<br>2014          | Sep                       | tember 30,<br>2014             |    | June 30,<br>2014             | M  | larch 31,<br>2014          |
| GECC shareowners' equity balance at beginning of period  | \$ | 87,499                            | \$  | 86,273                     | \$                        | 85,798                         | \$ | 84,587                       | \$ | 82,694                     |
| Increases from net earnings attributable to GECC<br>Dividends and other transactions with shareowners (a)<br>Other comprehensive income (loss) attributable to GECC<br>Changes in additional paid-in capital |    | (14,745)<br>(450)<br>(1,598)<br>6 |     | 1,912<br>(940)<br>254<br>– |                           | 1,549<br>(805)<br>(701)<br>432 |    | 1,828<br>(1,077)<br>456<br>4 |    | 1,945<br>(500)<br>448<br>- |
| Ending balance   | \$ | 70,712                            | \$  | 87,499                     | \$                        | 86,273                         | \$ | 85,798                       | \$ | 84,587                     |
| Noncontrolling interests (b)   |    | 2,987                             |     | 2,899                      |                           | 2,804                          |    | 350                          |    | 440                        |
| Total equity balance at end of period  | \$ | 73,699                            | \$  | 90,398                     | \$                        | 89,077                         | \$ | 86,148                       | \$ | 85,027                     |
| (a) Dividends to GE<br>Dividends on preferred stock  |    | (450)<br>_                        |     | (779)<br>(161)             |                           | (805)<br>–                     |    | (916)<br>(161)               |    | (500)<br>-                 |

(b) Included \$2,393 million related to the Synchrony Financial initial public offering.

### GE Capital – Statement of Financial Position

| (In millions)  | M         | larch 31,<br>2015 | De | cember 31,<br>2014 | Sep | otember 30,<br>2014 |    | June 30,<br>2014 |    | March 31,<br>2014 |
|--|-----------|-------------------|----|--------------------|-----|---------------------|----|------------------|----|-------------------|
| Assets<br>Cash and equivalents   | \$        | 73,632            | \$ | 74,105             | \$  | 79,716              | \$ | 76,090           | \$ | 75,044            |
| Investment securities  | Ψ         | 41,853            | Ψ  | 47,478             | Ψ   | 46,306              | Ψ  | 46,043           | Ψ  | 44,996            |
| Inventories  |           | 49                |    | 50                 |     | 57                  |    | 62               |    | 62                |
| Financing receivables - net  |           | 78,064            |    | 217,382            |     | 217,760             |    | 222,059          |    | 227,181           |
| Other receivables  |           | 14,149            |    | 16,278             |     | 14,802              |    | 15,680           |    | 15,196            |
| Property, plant & equipment, less accumulated amortization                 |           |                   |    |                    |     |                     |    |                  |    |                   |
| of \$22,363, \$27,604, \$27,173, \$26,984, and \$26,943                    |           | 45,130            |    | 49,429             |     | 48,979              |    | 50,522           |    | 50,303            |
| Goodwill   |           | 19,639            |    | 24,489             |     | 25,027              |    | 25,355           |    | 25,625            |
| Other intangible assets - net  |           | 1,116             |    | 1,067              |     | 1,063               |    | 1,133            |    | 1,104             |
| Other assets   |           | 25,019            |    | 29,038             |     | 29,794              |    | 28,928           |    | 30,121            |
| Financing receivables held for sale  |           | 92,959            |    | 1,830              |     | 2,446               |    | 2,002            |    | 1,081             |
| Assets of businesses held for sale   |           | 53,598            |    | 3,474              |     | 3,158               |    | 3,294            |    | 48                |
| Assets of discontinued operations  |           | 31,252            |    | 36,785             |     | 39,233              |    | 39,700           |    | 41,076            |
| Total assets   | \$        | 476,460           | \$ | 501,405            | \$  | 508,341             | \$ | 510,868          | \$ | 511,837           |
| Liabilities and equity   |           |                   |    |                    |     |                     |    |                  |    |                   |
| Short-term borrowings  | \$        | 66,178            | \$ | 68,515             | \$  | 68,192              | \$ | 71,842           | \$ | 74,658            |
| Accounts payable   |           | 4,960             |    | 5,632              |     | 6,620               |    | 7,070            |    | 7,083             |
| Non-recourse borrowings of consolidated securitization entities            |           | 29,035            |    | 29,938             |     | 30,231              |    | 30,201           |    | 28,724            |
| Bank deposits  |           | 62,691            |    | 62,839             |     | 60,815              |    | 58,140           |    | 54,743            |
| Long-term borrowings   |           | 178,037           |    | 187,749            |     | 198,464             |    | 202,065          |    | 206,433           |
| Investment contracts, insurance liabilities and insurance annuity benefits |           | 28,222            |    | 28,027             |     | 27,991              |    | 27,908           |    | 27,604            |
| Other liabilities  |           | 14,292            |    | 16,314             |     | 16,330              |    | 18,526           |    | 18,204            |
| Deferred income taxes  |           | 11,061            |    | 7,420              |     | 7,124               |    | 5,940            |    | 6,346             |
| Liabilities of businesses held for sale                                    |           | 6,334             |    | 2,434              |     | 914                 |    | 289              |    | 2                 |
| Liabilities of discontinued operations                                     |           | 1,951             |    | 2,139              |     | 2,583               |    | 2,739            |    | 3,013             |
| Total liabilities  | \$        | 402,761           | \$ | 411,007            | \$  | 419,264             | \$ | 424,720          | \$ | 426,810           |
| Common stock   |           | -                 |    | -                  |     | -                   |    | -                |    | -                 |
| Preferred stock  |           | -                 |    | -                  |     | -                   |    | -                |    | -                 |
| Accumulated other comprehensive income - net                               |           |                   |    |                    |     |                     |    |                  |    |                   |
| Investment securities  |           | 1,207             |    | 1,010              |     | 830                 |    | 1,092            |    | 793               |
| Currency translation adjustments   |           | (2,653)           |    | (838)              |     | (1,196)             |    | (656)            |    | (773)             |
| Cash flow hedges   |           | (162)             |    | (172)              |     | (105)               |    | (195)            |    | (225)             |
| Benefit plans  |           | (567)             |    | (577)              |     | (360)               |    | (371)            |    | (381)             |
| Additional paid-in capital<br>Retained earnings                            |           | 33,005<br>39,882  |    | 32,999<br>55,077   |     | 32,999<br>54,105    |    | 32,567<br>53,361 |    | 32,563<br>52,610  |
| Retained earnings  |           | 39,002            |    | 55,077             |     | 54,105              |    | 55,501           |    | 52,010            |
| Total GECC shareowners' equity   |           | 70,712            |    | 87,499             |     | 86,273              |    | 85,798           |    | 84,587            |
| Noncontrolling interests   |           | 2,987             |    | 2,899              |     | 2,804               |    | 350              |    | 440               |
| Total equity   |           | 73,699            |    | 90,398             |     | 89,077              |    | 86,148           |    | 85,027            |
| Total liabilities and equity   | <u>\$</u> | 476,460           | \$ | 501,405            | \$  | 508,341             | \$ | 510,868          | \$ | 511,837           |

### **GE Capital – Continuing Operations**

|   |  | For  | the three months e                             |  |  |
|---|--|--|--|--|--|
| (In millions)   | March 31,                                      | December 31,                                   | September 30,                                  | June 30,                                       | March 31,                                    |
|   | 2015   | 2014   | 2014   | 2014   | 2014   |
| Revenues  | \$5,982  | \$ 10,535                                      | \$ 9,754                                       | \$ 9,582                                       | \$         9,885                             |
| Interest expense  | (1,651)  | (1,810)  | (1,823)  | (1,798)  | (1,887)                                      |
| <b>Net revenues</b>   | <b>4,331</b>                                   | <b>8,725</b>                                   | <b>7,931</b>                                   | <b>7,784</b>                                   | <b>7,998</b>                                 |
| <b>Cost and expenses</b><br>Selling, general and administrative<br>Depreciation and amortization<br>Operating and other expenses<br><b>Total costs and expenses</b> | 2,757<br>1,917<br><u>1,099</u><br><b>5,773</b> | 2,923<br>1,681<br><u>1,111</u><br><b>5,715</b> | 2,634<br>1,812<br><u>1,066</u><br><b>5,512</b> | 2,709<br>1,510<br><u>1,043</u><br><b>5,262</b> | 2,594<br>1,530<br><u>885</u><br><b>5,009</b> |
| Earnings (loss) before income taxes and provisions for losses   | <b>(1,442)</b>                                 | <b>3,010</b>                                   | <b>2,419</b>                                   | <b>2,522</b>                                   | <b>2,989</b>                                 |
| Provision for losses on financing receivables   | (4,859)  | (1,092)  | (945)  | (1,058)  | (984)  |
| Earnings (loss) from continuing operations before income taxes  | <b>(6,301)</b>                                 | <b>1,918</b>                                   | <b>1,474</b>                                   | <b>1,464</b>                                   | <b>2,005</b>                                 |
| Benefit (provision) for income taxes  | (6,152)  | (81)   | (103)  | 123  | (301)  |
| Earnings (loss) from continuing operations  | <b>\$ (12,453)</b>                             | <b>\$ 1,837</b>                                | <b>\$ 1,371</b>                                | <b>\$ 1,587</b>                                | <b>\$ 1,704</b>                              |
| Less: net earnings attributable to noncontrolling interests   | 91   | 86   | 55   | 10   | 11   |
| Earnings (loss) from continuing operations attributable to GECC<br>Less: Preferred stock dividends declared   | \$    (12,544)<br>                             | <b>\$ 1,751</b> (161)                          | \$   | <b>\$ 1,577</b> (161)                          | \$   |
| GE Capital segment profit (loss) (a)  | <u>\$ (12,544)</u>                             | \$ 1,590                                       | <u>\$ 1,316</u>                                | <u>\$ 1,416</u>                                | \$ 1,693                                     |

|   |                  | For th            | e three | e months en            | ded |                 |                  |
|---|------------------|-------------------|---------|------------------------|-----|-----------------|------------------|
| (In millions)                               | arch 31,<br>2015 | ember 31,<br>2014 | Se      | ptember<br>30,<br>2014 |     | une 30,<br>2014 | arch 31,<br>2014 |
|   | <br>2015         | <br>2014          |         | 2014                   |     | 2014            | <br>2014         |
| Segment profit                              |                  |                   |         |                        |     |                 |                  |
| CLL   | \$<br>(3,847)    | \$<br>549         | \$      | 617                    | \$  | 541             | \$<br>564        |
| Consumer                                    | (2,775)          | 1,137             |         | 621                    | -   | 472             | 786              |
| EFS   | 35               | 111               |         | 61                     |     | 76              | 153              |
| GECAS                                       | 307              | 218               |         | 133                    |     | 343             | 352              |
|   | \$<br>(6,280)    | \$<br>2,015       | \$      | 1,432                  | \$  | 1,432           | \$<br>1,855      |
| GE Capital corporate items and eliminations | (6,264)          | (264)             |         | (116)                  |     | 145             | (162)            |
| Preferred stock dividends declared          | -                | (161)             |         | -                      |     | (161)           | -                |
| GE Capital segment profit                   | \$<br>(12,544)   | \$<br>1,590       | \$      | 1,316                  | \$  | 1,416           | \$<br>1,693      |

(a) Effective in the second quarter of 2014, GE Capital segment results include the effects of the GECC preferred stock dividends. Previously, such dividends had been reported in the caption GE Corporate Items and Eliminations in GE's Summary of Operating Segments table. Presenting GE Capital segment results including the effects of the GECC preferred stock dividends is consistent with the way management now measures the results of the financial services business. Prior-period segment information has been recast to be consistent with how management currently evaluates the performance of GE Capital.

# **GE Capital Asset Quality**

### GE Capital – Assets by Region (a)

|                                   | 4       | At  |  |  |   |  |  |   |   |
|-----------------------------------|---------|---|--|--|---|--|--|---|---|
| March 31,<br>2015<br>Total assets |         | December 31,<br>2014<br>Total assets  |  | September 30,<br>2014<br>Total assets  |   | June 30,<br>2014<br>Total assets   |  | March 31,<br>2014<br>Total assets   |   |
|                                   |         |   |  |  |   |  |  |   |   |
|                                   | 67,712  |   | 83,307   |  | 88,729  |  | 94,750   |   | 96,822  |
|                                   | 23,445  |   | 26,457   |  | 28,604  |  | 30,102   |   | 29,882  |
|                                   | 12,902  |   | 13,794   |  | 13,803  |  | 16,556   |   | 17,464  |
|                                   | 44,372  |   | 40,222   |  | 40,869  |  | 41,734   |   | 42,673  |
| \$                                | 445,208 | \$  | 464,620  | \$   | 469,108   | \$   | 471,168  | \$  | 470,761   |
|                                   | То      | March 31,<br>2015           Total assets           \$         296,777           67,712         23,445           12,902         44,372 | 2015<br>Total assets To<br>\$ 296,777 \$<br>67,712<br>23,445<br>12,902<br>44,372 | March 31,<br>2015         December 31,<br>2014           Total assets         Total assets           \$ 296,777         \$ 300,840           67,712         83,307           23,445         26,457           12,902         13,794           44,372         40,222 | March 31,<br>2015         December 31,<br>2014         September 31,<br>2014           Total assets         Total assets         Total assets           \$ 296,777         \$ 300,840         \$<br>67,712         \$<br>83,307           23,445         26,457         12,902         13,794           44,372         40,222         40,222         40,222 | March 31,<br>2015         December 31,<br>2014         September 30,<br>2014           Total assets         Total assets         Total assets           \$ 296,777         \$ 300,840         \$ 297,103           67,712         83,307         88,729           23,445         26,457         28,604           12,902         13,794         13,803           44,372         40,222         40,869 | March 31,<br>2015         December 31,<br>2014         September 30,<br>2014            Total assets         Total assets         Total assets         To           \$ 296,777         \$ 300,840         \$ 297,103         \$<br>67,712         \$<br>83,307         \$<br>88,729           23,445         26,457         28,604         13,803         44,372         40,222         40,869 | March 31,<br>2015         December 31,<br>2014         September 30,<br>2014         June 30,<br>2014           Total assets         Total assets         Total assets         Total assets           \$ 296,777         \$ 300,840         \$ 297,103         \$ 288,026           67,712         83,307         88,729         94,750           23,445         26,457         28,604         30,102           12,902         13,794         13,803         16,556           44,372         40,222         40,869         41,734 | March 31,<br>2015         December 31,<br>2014         September 30,<br>2014         June 30,<br>2014         M           Total assets         Total assets |

(a) Excludes assets of discontinued operations.

(b) Total assets include our global Treasury operations, including both U.S. and non U.S. cash equivalents.

(c) Includes total assets of \$43,974 million at GECAS, approximately \$11,546 million of which relates to European airlines and other investments at March 31, 2015.

### GE Capital – Assets in Selected Emerging Markets (a)

|                      |              | A A              | ٨t                   |        |                       |        |                  |        |     |                  |
|----------------------|--------------|------------------|----------------------|--------|-----------------------|--------|------------------|--------|-----|------------------|
|                      |              | arch 31,<br>2015 | December 31,<br>2014 |        | September 30,<br>2014 |        | June 30,<br>2014 |        |     | arch 31,<br>2014 |
| (In millions)        | Total assets |                  | Total assets         |        | Total assets          |        | Total assets     |        | Tot | al assets        |
| Eastern Europe       |              |                  |                      |        |                       |        |                  |        |     |                  |
| Poland               | \$           | 7,799            | \$                   | 9,404  | \$                    | 9,614  | \$               | 10,467 | \$  | 10,552           |
| Czech Republic       |              | 5,519            |                      | 6,398  |                       | 6,297  |                  | 6,753  |     | 6,812            |
| Hungary              |              | 3,068            |                      | 3,385  |                       | 3,474  |                  | 3,712  |     | 3,838            |
| Total Eastern Europe |              | 16,386           |                      | 19,187 |                       | 19,385 |                  | 20,932 |     | 21,202           |
| Americas             |              |                  |                      |        |                       |        |                  |        |     |                  |
| Mexico               |              | 2,756            |                      | 3,104  |                       | 3,272  |                  | 3,252  |     | 3,189            |
| Total Americas       |              | 2,756            |                      | 3,104  |                       | 3,272  |                  | 3,252  |     | 3,189            |
| Total                | \$           | 19,142           | \$                   | 22,291 | \$                    | 22,657 | \$               | 24,184 | \$  | 24,391           |

(a) We have disclosed here selected emerging markets where our total assets at March 31, 2015 exceed \$1 billion. Assets of discontinued operations are excluded.

### GE Capital – CLL Portfolio Overview (a)

### (In millions)

| Balances |                   |                      | Financing receivables (b)(c)   |                  |                   |
|----------|-------------------|----------------------|--------------------------------|------------------|-------------------|
| CLL      | March 31,<br>2015 | December 31,<br>2014 | September 30,<br>2014          | June 30,<br>2014 | March 31,<br>2014 |
| Total    | \$ 12,555         | \$ 110,503           | \$ 110,139                     | \$ 113,243       | \$ 114,575        |
|          |                   |                      | Nonaccrual receivables (d)     |                  |                   |
|          | March 31,         | December 31,         | September 30,                  | June 30,         | March 31,         |
| CLL      | 2015              | 2014                 | 2014                           | 2014             | 2014              |
| Total    | \$ 25             | \$ 2,000             | \$ 2,114                       | \$ 2,530         | \$ 2,654          |
|          |                   |                      | Allowance for losses (e)(f)    |                  |                   |
|          | March 31,         | December 31,         | September 30,                  | June 30,         | March 31,         |
| CLL      | 2015              | 2014                 | 2014                           | 2014             | 2014              |
| Total    | \$ 35             | \$ 831               | \$ 805                         | \$ 850           | \$ 868            |
|          |                   | Write-o              | ffs (net) - for three months e | nding (g)        |                   |
|          | March 31.         | December 31.         | September 30,                  | June 30,         | March 31.         |
| CLL      | 2015              | 2014                 | 2014                           | 2014             | 2014              |
| Total    | \$ 2,295 (h)      | \$ 121               | \$ 116                         | \$ 123           | \$ 213            |
|          | <u> </u>          | · <u> </u>           | <u> </u>                       | <u> </u>         | <u> </u>          |

(a) Local currency exposure includes amounts payable to the Corporation by borrowers with a country of residence other than the one in which the credit is booked.

(b) Financing receivables include impaired loans of \$14 million at March 31, 2015.

(c) Excludes financing receivables classified as financing receivables held for sale or assets of businesses held for sale.

(d) Excludes nonaccrual receivables classified as financing receivables held for sale or assets of businesses held for sale.

(e) For information on the determination of allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

(f) Excludes allowance for losses classified as assets of businesses held for sale.

(g) Write-offs to net realizable value are recognized against the allowance for losses primarily in the reporting period in which management has deemed all or a portion of the financing receivable to be uncollectible, but not later than 360 days after initial recognition of a specific reserve for a collateral dependent loan

(h) Includes \$2,213 million related to write-offs on financing receivables reclassified to financing receivables held for sale.

### GE Capital – CLL Portfolio Overview

| Ratios  |                             | Nonaccrual receiva             | bles as a percent of financin   | g receivables              |                             |
|---|-----------------------------|--------------------------------|---------------------------------|----------------------------|-----------------------------|
| CLL<br>Total  | March 31,<br>2015<br>0.20 % | December 31,<br>2014<br>1.81 % | September 30,<br>2014<br>1.92 % | June 30,<br>2014<br>2.23 % | March 31,<br>2014<br>2.32 % |
|   |                             | Allowance for losses a         | is a percent of total financing | g receivables (a)          |                             |
| CLL   | March 31,<br>2015           | December 31,<br>2014           | September 30,<br>2014           | June 30,<br>2014           | March 31,<br>2014           |
| Total   | 0.28 %                      | 0.75 %                         | 0.73 %                          | 0.75 %                     | 0.76 %                      |
|   |                             | Write-offs (net) as            | a percent of financing recei    | vables (b)(c)              |                             |
| CLL   | March 31,<br>2015           | December 31,<br>2014           | September 30,<br>2014           | June 30,<br>2014           | March 31,<br>2014           |
| Total   | 14.92 %                     | 0.44 %                         | 0.42 %                          | 0.43 %                     | 0.74 %                      |
|   |                             |                                | CLL                             |                            |                             |
|   | March 31,<br>2015           | December 31,<br>2014           | September 30,<br>2014           | June 30,<br>2014           | March 31,<br>2014           |
| Delinquency   | 5.06 %                      | 1.80 %                         | 1.96 %                          | 1.94 %                     | 2.14 %                      |
| Allowance for losses as a percent of nonaccrual receivables | 140.00                      | 41.55                          | 38.08                           | 33.60                      | 32.71                       |

(a) For information on the determination of the allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

(b) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

(c) Write-offs to net realizable value are recognized against the allowance for losses primarily in the reporting period in which management has deemed all or a portion of the financing receivable to be uncollectible, but not later than 360 days after initial recognition of a specific reserve for a collateral dependent loan.

### GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

(In millions)

| Balances              |                             |                             | Financing | receivables (a        | I) |                       |                             |
|-----------------------|-----------------------------|-----------------------------|-----------|-----------------------|----|-----------------------|-----------------------------|
|                       | arch 31,<br>2015            | mber 31,<br>2014            | Septe     | mber 30,<br>2014      | Ju | ne 30,<br>2014        | ırch 31,<br>2014            |
| EFS<br>GECAS<br>Other | \$<br>2,666<br>7,817<br>127 | \$<br>2,580<br>8,263<br>130 | \$        | 2,798<br>8,449<br>134 | \$ | 2,776<br>8,440<br>138 | \$<br>2,753<br>8,851<br>139 |
| oner                  |                             |                             |           | al receivables        |    |                       |                             |
|                       | arch 31,<br>2015            | mber 31,<br>2014            |           | mber 30,<br>2014      |    | ne 30,<br>2014        | ırch 31,<br>2014            |
| EFS<br>GECAS<br>Other | \$<br>63<br>255<br>-        | \$<br>68<br>419<br>-        | \$        | 57<br>153<br>-        | \$ | 76<br>153<br>-        | \$<br>43<br>275<br>-        |
|                       |                             |                             | Allowance | e for losses (b)      |    |                       |                             |
|                       | arch 31,<br>2015            | mber 31,<br>2014            |           | mber 30,<br>2014      |    | ne 30,<br>2014        | ırch 31,<br>2014            |
| EFS<br>GECAS<br>Other | \$<br>17<br>42<br>-         | \$<br>26<br>46<br>-         | \$        | 6<br>15<br>-          | \$ | 21<br>21<br>-         | \$<br>16<br>25<br>-         |
|                       |                             |                             |           | r three mont          |    |                       |                             |
|                       | arch 31,<br>2015            | mber 31,<br>2014            |           | mber 30,<br>2014      |    | ne 30,<br>2014        | ırch 31,<br>2014            |
| EFS<br>GECAS          | \$<br>15                    | \$<br>(4)<br>(1)            | \$        | 15<br>4               | \$ | (1)<br>7              | \$<br>1                     |
| Other                 | -                           | -                           |           | -                     |    | -                     | -                           |

(a) Financing receivables include \$63 million, \$170 million, and \$0 million of impaired loans at EFS, GECAS, and Other, respectively, at March 31, 2015.

(b) For information on the determination of the allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

### GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

| Ratios | Nonaccrual receivables as a percent of financing receivables |                         |                             |                     |                   |  |  |  |  |  |  |  |  |
|--------|--|-------------------------|-----------------------------|---------------------|-------------------|--|--|--|--|--|--|--|--|
|        | March 31,<br>2015  | December 31,<br>2014    | September 30,<br>2014       | June 30,<br>2014    | March 31,<br>2014 |  |  |  |  |  |  |  |  |
| EFS    | 2.36 %   | 2.64 %                  | 2.04 %                      | 2.74 %              | 1.56 %            |  |  |  |  |  |  |  |  |
| GECAS  | 3.26   | 5.07                    | 1.81                        | 1.81                | 3.11              |  |  |  |  |  |  |  |  |
| Other  | -  | -                       | -                           | -                   | -                 |  |  |  |  |  |  |  |  |
|        |  | Allowance for losse     | s as a percent of nonaccr   | ual receivables     |                   |  |  |  |  |  |  |  |  |
|        | March 31,  | December 31,            | September 30,               | June 30,            | March 31,         |  |  |  |  |  |  |  |  |
|        | 2015   | 2014                    | 2014                        | 2014                | 2014              |  |  |  |  |  |  |  |  |
| EFS    | 26.98 %  | 38.24 %                 | 10.53 %                     | 27.63 %             | 37.21 %           |  |  |  |  |  |  |  |  |
| GECAS  | 16.47  | 10.98                   | 9.80                        | 13.73               | 9.09              |  |  |  |  |  |  |  |  |
| Other  | -  | -                       | -                           | -                   | -                 |  |  |  |  |  |  |  |  |
|        |  | Allowance for losses as | s a percent of total financ | ing receivables (a) |                   |  |  |  |  |  |  |  |  |
|        | March 31,<br>2015  | December 31,<br>2014    | September 30,<br>2014       | June 30,<br>2014    | March 31,<br>2014 |  |  |  |  |  |  |  |  |
| EFS    | 0.64 %   | 1.01 %                  | 0.21 %                      | 0.76 %              | 0.58 %            |  |  |  |  |  |  |  |  |
| GECAS  | 0.54   | 0.56                    | 0.21 %                      | 0.25                | 0.38 %            |  |  |  |  |  |  |  |  |
| Other  |  | -                       | -                           | -                   | - 0.28            |  |  |  |  |  |  |  |  |
|        |  | Write-offs (net) a      | s a percent of financing re | eceivables (b)      |                   |  |  |  |  |  |  |  |  |
|        | March 31,  | December 31,            | September 30,               | June 30,            | March 31,         |  |  |  |  |  |  |  |  |
|        | 2015   | 2014                    | 2014                        | 2014                | 2014              |  |  |  |  |  |  |  |  |
| EFS    | 2.29 %   | (0.60)%                 | 2.15 %                      | (0.14)%             | 0.14 %            |  |  |  |  |  |  |  |  |
| GECAS  | -  | (0.05)                  | 0.19                        | 0.32                | -                 |  |  |  |  |  |  |  |  |
| Other  | -  | -                       | -                           | -                   | -                 |  |  |  |  |  |  |  |  |

(a) For information on the determination of the allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

(b) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

### GE Capital – Consumer Portfolio Overview

(In millions)

| Balances          | Financing receivables (a)(b)          |   |  |  |                                       |  |  |  |  |  |  |  |
|-------------------|---------------------------------------|---|--|--|---------------------------------------|--|--|--|--|--|--|--|
|                   | March 31,                             | December 31,  | September 30,  | June 30,   | March 31,                             |  |  |  |  |  |  |  |
| Consumer          | 2015                                  | 2014  | 2014   | 2014   | 2014                                  |  |  |  |  |  |  |  |
| Total             | \$ 58,248                             | \$ 100,820  | \$ 101,256   | \$ 102,455   | \$ 105,832                            |  |  |  |  |  |  |  |
|                   |                                       |   | Nonaccrual receivables (c)   |  |                                       |  |  |  |  |  |  |  |
|                   | March 31,                             | December 31,  | September 30,  | June 30,   | March 31,                             |  |  |  |  |  |  |  |
| Consumer          | 2015                                  | 2014  | 2014   | 2014   | 2014                                  |  |  |  |  |  |  |  |
| Total             | * 2010                                |   |  |  |                                       |  |  |  |  |  |  |  |
| lotal             | \$ 2                                  | \$ 1,484  | \$ 2,249   | <u>\$2,419</u>   | \$ 2,566                              |  |  |  |  |  |  |  |
|                   |                                       |   |  |  |                                       |  |  |  |  |  |  |  |
|                   |                                       |   | Allowance for losses (d)(e)  |  |                                       |  |  |  |  |  |  |  |
|                   | March 31.                             | December 31.  |  |  | March 31.                             |  |  |  |  |  |  |  |
| Consumer          | March 31,<br>2015                     | December 31,<br>2014                                | Allowance for losses (d)(e)<br>September 30,<br>2014   | June 30,<br>2014   | March 31,<br>2014                     |  |  |  |  |  |  |  |
| Consumer<br>Total |                                       |   | September 30,  | June 30,   |                                       |  |  |  |  |  |  |  |
|                   | 2015                                  | 2014<br>\$ 4,011                                    | September 30,<br>2014  | June 30,<br>2014<br>\$4,101                                    | 2014                                  |  |  |  |  |  |  |  |
|                   | 2015<br>\$ 3,255                      | 2014<br>\$ 4,011<br>Write-o                         | September 30,<br>2014<br>\$ 4,190<br>ffs (net) - for three months (  | June 30,<br>2014<br>\$ 4,101<br>ending (f)                     | 2014<br>\$ 4,060                      |  |  |  |  |  |  |  |
| Total             | 2015<br>\$ 3,255<br>March 31,         | 2014<br>\$ 4,011<br>Write-o<br>December 31,         | September 30,<br>2014<br>\$ 4,190<br>ffs (net) - for three months<br>September 30,   | June 30,<br>2014<br>\$ 4,101<br>ending (f)<br>June 30,         | 2014<br>\$ 4,060<br>March 31,         |  |  |  |  |  |  |  |
| Total<br>Consumer | 2015<br>\$ 3,255<br>March 31,<br>2015 | 2014<br>\$ 4,011<br>Write-o<br>December 31,<br>2014 | September 30,           2014           \$         4,190           ffs (net) - for three months of September 30,           September 30,           2014 | June 30,<br>2014<br>\$ 4,101<br>ending (f)<br>June 30,<br>2014 | 2014<br>\$ 4,060<br>March 31,<br>2014 |  |  |  |  |  |  |  |
| Total             | 2015<br>\$ 3,255<br>March 31,         | 2014<br>\$ 4,011<br>Write-o<br>December 31,         | September 30,<br>2014<br>\$ 4,190<br>ffs (net) - for three months<br>September 30,   | June 30,<br>2014<br>\$ 4,101<br>ending (f)<br>June 30,         | 2014<br>\$ 4,060<br>March 31,         |  |  |  |  |  |  |  |

(a) Financing receivables include impaired loans of \$726 million at March 31, 2015.

(b) Excludes financing receivables classified as financing receivables held for sale or assets of businesses held for sale.

(c) Excludes nonaccrual receivables classified as financing receivables held for sale or assets of businesses held for sale.

(d) For information on the determination of allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

(e) Excludes allowance for losses classified as assets of businesses held for sale.

(f) Write-offs to net realizable value are recognized against the allowance for losses primarily in the reporting period in which management has deemed all or a portion of the financing receivable to be uncollectible, but not later than 360 days after initial recognition of a specific reserve for a collateral dependent loan.

(g) Includes \$2,859 million related to write-offs on financing receivables reclassified to financing receivables held for sale.

### GE Capital – Consumer Portfolio Overview

| Ratios   | Nonaccrual receivables as a percent of financing receivables |    |                              |         |                               |         |                          |     |                           |         |  |  |  |
|--|--|----|------------------------------|---------|-------------------------------|---------|--------------------------|-----|---------------------------|---------|--|--|--|
| Consumer<br>Total  | March 31,<br>2015 –  | %  | December 31,<br>2014<br>1.47 | %       | September 30,<br>2014<br>2.22 | %       | June 30,<br>2014<br>2.36 | %   | March 31,<br>2014<br>2.42 | -<br>-% |  |  |  |
|  |  |    |                              | sses a: | s a percent of total fi       | nancing |                          |     |                           | -       |  |  |  |
| Consumer   | March 31,<br>2015  |    | December 31,<br>2014         |         | September 30,<br>2014         |         | June 30,<br>2014         |     | March 31,<br>2014         |         |  |  |  |
| Total  |  | %  | 3.98                         | %       | 4.14                          | %       |                          | %   | 3.84                      | _%      |  |  |  |
|  |  |    | Write-offs                   | (net) a | s a percent of financi        | ng rece | eivables (b)             |     |                           |         |  |  |  |
| Consumer   | March 31,<br>2015  |    | December 31,<br>2014         |         | September 30,<br>2014         |         | June 30,<br>2014         |     | March 31,<br>2014         | -       |  |  |  |
| Total  |  | %  | 2.99                         | %       | 2.82                          | %       |                          | %   | 2.99                      | _%      |  |  |  |
|  |  |    |                              | -       | Consumer                      | -       |                          | -   |                           | -       |  |  |  |
|  | March 31,  |    | December 31,                 |         | September 30,                 |         | June 30,                 |     | March 31,                 | -       |  |  |  |
| Delineueneu  | 2015   | 0/ | 2014                         |         | 2014                          | · -     | 2014                     | · - | 2014                      |         |  |  |  |
| Delinquency<br>Allowance for losses as a percent of nonaccrual receivables | 3.79<br>(c)  | %  | 5.10<br>270.28               | 70      | 5.87<br>186.31                | 70      | 5.84<br>169.53           | 70  | 5.75<br>158.22            |         |  |  |  |

(a) For information on the determination of the allowance for losses on financing receivables, refer to Note 1 of the financial statements of General Electric Capital Corporation Form 10-K for the annual period ended December 31, 2014.

(b) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

(c) Not meaningful.

### GE Capital – Consumer Allowance for Losses on Financing Receivables

| (In millions)     | Balance<br>January 1,<br>2015 | January 1, charged                    |                 | Gross<br>write-offs (a)(c) | Recoveries (c) | Balance<br>March 31,<br>2015 |
|-------------------|-------------------------------|---------------------------------------|-----------------|----------------------------|----------------|------------------------------|
| Consumer<br>Total | \$ 4,011                      | \$ 3,107                              | <u>\$ (274)</u> | \$ (3,885)                 | \$ 296         | \$ 3,255                     |
| (In millions)     | Balance<br>January 1,<br>2014 | Provision<br>charged<br>to operations | Other (b)       | Gross<br>write-offs (c)    | Recoveries (c) | Balance<br>March 31,<br>2014 |
| Consumer<br>Total | \$ 3,981                      | \$ 866                                | <u>\$ 16</u>    | \$ (1,083)                 | \$ 280         | \$ 4,060                     |

(a) Provisions charged to operations included \$2,405 million and gross write-offs included \$2,859 million related to the effects of the 2015 reclassification of financing receivables to financing receivables held for sale recorded at the lower of cost or fair value.

(b) Other primarily included the reclass of ANZ Consumer Lending to held for sale and the effects of currency exchange in 2015, and primarily included the effects of currency exchange in 2014.

(c) Net write-offs (gross write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as a result of losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

### GE Capital – Consumer Financing Receivables by Region

| (In millions)     | Financing Receivables |                      |         |                       |         |    |                 |    |                  |  |  |  |  |  |  |
|-------------------|-----------------------|----------------------|---------|-----------------------|---------|----|-----------------|----|------------------|--|--|--|--|--|--|
| <u>.</u>          | arch 31,<br>2015      | December 31,<br>2014 |         | September 30,<br>2014 |         |    | une 30,<br>2014 |    | arch 31,<br>2014 |  |  |  |  |  |  |
| U.S.              | \$<br>58,173          | \$                   | 61,196  | \$                    | 56,671  | \$ | 54,774          | \$ | 54,192           |  |  |  |  |  |  |
| Europe<br>Western | -                     |                      | 22,201  |                       | 24,329  |    | 26,161          |    | 29,803           |  |  |  |  |  |  |
| Eastern           | -                     |                      | 11,419  |                       | 13,743  |    | 14,578          |    | 15,038           |  |  |  |  |  |  |
| Pacific Basin     | -                     |                      | 5,913   |                       | 6,417   |    | 6,845           |    | 6,707            |  |  |  |  |  |  |
| Americas          | 75                    |                      | 91      |                       | 96      |    | 97              |    | 92               |  |  |  |  |  |  |
| Total             | \$<br>58,248          | \$                   | 100,820 | \$                    | 101,256 | \$ | 102,455         | \$ | 105,832          |  |  |  |  |  |  |
|                   | <br>                  |                      |         |                       |         |    |                 |    |                  |  |  |  |  |  |  |

### GE Capital – Consumer Mortgage Portfolio by Country (a)

(\$ in millions)

| March 31, 2015 (b)          |    | nancing<br>eivables | As a % of total | Nonaccrual<br>receivables | Delinquent<br>more than<br>30 days | December 31, 2014              |    | nancing<br>ceivables | As a % of total | Nonaccrual<br>receivables | Delinquent<br>more than<br>30 days |
|-----------------------------|----|---------------------|-----------------|---------------------------|------------------------------------|--------------------------------|----|----------------------|-----------------|---------------------------|------------------------------------|
| И.К.                        | \$ | -                   | - %             | - %                       | - %                                | U.K. (c) (d)                   | \$ | 12,635               | 50.76 %         | 6.54 %                    | 12.76 %                            |
| France                      |    | -                   | -               | -                         | -                                  | France (d)                     |    | 6,345                | 25.49           | 4.96                      | 5.06                               |
| Poland                      |    | -                   | -               | -                         | -                                  | Poland                         |    | 4,305                | 17.29           | 1.30                      | 2.39                               |
| Czech Republic              |    | -                   | -               | -                         | -                                  | Czech Republic                 |    | 760                  | 3.05            | 2.55                      | 3.24                               |
| Hungary                     |    | -                   | -               | -                         | -                                  | Hungary (e)                    |    | -                    | -               | -                         | -                                  |
| Spain                       |    | -                   | -               | -                         | -                                  | Spain                          |    | 594                  | 2.39            | 5.54                      | 14.58                              |
| All other                   |    | -                   | -               |                           | -                                  | All other                      |    | 254                  | 1.02            | 4.05                      | 9.16                               |
| Total at March 31, 2015     | \$ |                     | <u> </u>        | %                         | %                                  | Total at December 31, 2014 (f) | \$ | 24,893               | <u> </u>        | 5.06 %                    | 8.72 %                             |
| September 30, 2014          |    | nancing<br>eivables | As a % of total | Nonaccrual receivables    | Delinquent<br>more than<br>30 days | <u>June 30, 2014</u>           |    | nancing<br>ceivables | As a % of total | Nonaccrual receivables    | Delinquent<br>more than<br>30 days |
| U.K.                        | \$ | 13,963              | 50.46 %         | 9.94 %                    | 16.64 %                            | U.K.                           | \$ | 14,953               | 50.53 %         | 9.91 %                    | 16.85 %                            |
| France                      | •  | 6,767               | 24.45           | 4.85                      | 5.05                               | France                         | •  | 7,252                | 24.50           | 4.37                      | 4.83                               |
| Poland                      |    | 4,529               | 16.37           | 1.31                      | 2.38                               | Poland                         |    | 4,782                | 16.16           | 1.28                      | 2.34                               |
| Czech Republic              |    | 803                 | 2.90            | 2.76                      | 3.10                               | Czech Republic                 |    | 853                  | 2.88            | 2.66                      | 3.14                               |
| Hungary                     |    | 652                 | 2.36            | 16.54                     | 18.60                              | Hungary                        |    | 719                  | 2.43            | 19.19                     | 21.31                              |
| Spain                       |    | 646                 | 2.33            | 6.17                      | 15.40                              | Spain                          |    | 692                  | 2.34            | 6.33                      | 16.00                              |
| All other                   |    | 314                 | 1.13            | 4.46                      | 8.13                               | All other                      |    | 343                  | 1.16            | 5.53                      | 8.81                               |
| Total at September 30, 2014 | \$ | 27,674              | 100.00 %        | 7.08 %                    | 11.00 %                            | Total at June 30, 2014         | \$ | 29,594               | 100.00 %        | 7.04 %                    | <u>11.16 </u> %                    |
| March 31, 2014              |    | nancing<br>eivables | As a % of total | Nonaccrual<br>receivables | Delinquent<br>more than<br>30 days |                                |    |                      |                 |                           |                                    |
| U.K.                        | \$ | 14,991              | 49.39 %         |                           | 15.27 %                            |                                |    |                      |                 |                           |                                    |
| France                      |    | 7,587               | 24.99           | 4.14                      | 4.66                               |                                |    |                      |                 |                           |                                    |
| Poland                      |    | 4,996               | 16.46           | 1.30                      | 2.32                               |                                |    |                      |                 |                           |                                    |
| Czech Republic              |    | 885                 | 2.92            | 2.82                      | 3.49                               |                                |    |                      |                 |                           |                                    |
| Hungary                     |    | 743                 | 2.45            | 19.52                     | 21.80                              |                                |    |                      |                 |                           |                                    |
| Spain                       |    | 732                 | 2.41            | 7.70                      | 17.36                              |                                |    |                      |                 |                           |                                    |
| All other                   |    | 421                 | 1.39            | 7.73                      | 12.13                              |                                |    |                      |                 |                           |                                    |
| Total at March 31, 2014     | \$ | 30,355              | 100.00 %        | 7.05 %                    | 10.31 %                            |                                |    |                      |                 |                           |                                    |

(a) Consumer loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 180 days past due.

(b) During the first quarter of 2015, we transferred all of our non-U.S. Consumer financing receivables to financing receivables held for sale or assets of business held for sale as a result of the Exit Plan and the signing of an agreement to sell our Consumer finance businesses in Australia and New Zealand.

- (c) At December 31, 2014 we had in repossession stock 142 houses in the U.K., which had a value of less than \$0.1 billion.
- (d) At December 31, 2014 our U.K. and France portfolios had reindexed loan-to-value ratios of 70% and 55%, respectively.
- (e) During the fourth quarter of 2014, we committed to sell Budapest Bank to a local government entity. The related financing receivables were reclassed to held for sale accordingly.

(f) At December 31, 2014, net of credit insurance, about 43% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception (greater than 90%); whose terms permitted repayments that are less than the repayments for fully amortizing loans; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. About 85% of these loans in our U.K. and France portfolios, which comprise mainly loans whose terms permitted repayments that are less than the repayments for fully amortizing loans; or whose terms permitted repayments that are less than the repayments for fully amortizing loans, high loan-to-value ratios at inception and introductory below market rates, had a delinquency rate of 10% and had a loan-to-value ratio at origination of 82%. At December 31, 2014, 13% (based on dollar values) of these loans in our U.K. and France portfolios had been restructured.

| (In millions)    | Balance<br>January 1,<br>2015 | Provision charged<br>to operations (a) | Other (b) | Gross<br>write-offs (a) (c) | Recoveries (c) | Balance<br>March 31,<br>2015 |
|------------------|-------------------------------|--|-----------|-----------------------------|----------------|------------------------------|
| CLL              | 831                           | 1,749                                  | (250)     | (2,345)                     | 50             | 35                           |
| EFS              | 26                            | 7                                      | (1)       | (15)                        | -              | 17                           |
| GECAS            | 46                            | (4)                                    | -         | -                           | -              | 42                           |
| Other            | -                             | -                                      | -         | -                           | -              | -                            |
| Total Commercial | \$ 903                        | \$ 1,752                               | \$ (251)  | \$ (2,360)                  | <b>\$</b> 50   | <b>\$</b> 94                 |

| (In millions)    | Balance<br>January 1,<br>2014 | Provision charged<br>to operations | Other (b)                                     | Gross<br>write-offs (c) | Recoveries (c) | Balance<br>March 31,<br>2014 |
|------------------|-------------------------------|------------------------------------|---|-------------------------|----------------|------------------------------|
| CLL (c)          | 978                           | 102                                | 1   | (256)                   | 43             | 868                          |
| EFS              | 8                             | 9                                  | -   | (2)                     | 1              | 16                           |
| GECAS            | 17                            | 8                                  | -   | -                       | -              | 25                           |
| Other            | 2                             | (1)                                | (1)   | -                       | -              | -                            |
| Total Commercial | \$ 1,005                      | \$ 118                             | <u>\$                                    </u> | \$ (258)                | <u>\$ 44</u>   | \$ 909                       |

(a) Provision charged to operations included \$1,550 million and gross write-offs included \$2,213 million related to the effects of the 2015 reclassification of financing receivables to financing receivables held for sale recorded at the lower of cost or fair value.

(b) Other primarily included the 2015 reclassification of financing receivables to assets of businesses held for sale and the effects of currency exchange.

(c) Net write-offs (gross write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as a result of losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

### GE Capital – Equipment Leased to Others (ELTO), Net of Depreciation and Amortization Overview

### (In millions)

| March 31, 2015<br>Collateral type   | <br>CLL   | <br>GECAS (a)                    | <br>EFS                  | <br>Total  | December 31, 2014<br>Collateral type  | <br>CLL   | <br>GECAS                        | <br>EFS                  | <br>Total  |
|---|---|----------------------------------|--------------------------|--|---|---|----------------------------------|--------------------------|--|
| Aircraft<br>Vehicles (b)<br>Railroad rolling stock<br>Construction and manufacturing<br>All other | \$<br>1,631<br>1,097<br>3,025<br>2,191<br>1,770 | \$<br>34,253<br>-<br>-<br>-      | \$<br>-<br>-<br>-<br>489 | \$<br>35,884<br>1,097<br>3,025<br>2,191<br>2,259 | Aircraft<br>Vehicles<br>Railroad rolling stock<br>Construction and manufacturing<br>All other | \$<br>2,222<br>8,144<br>2,998<br>2,321<br>1,867 | \$<br>30,573<br>-<br>-<br>-      | \$<br>-<br>-<br>-<br>493 | \$<br>32,795<br>8,144<br>2,998<br>2,321<br>2,360 |
| Total at March 31, 2015   | \$<br>9,714                                     | \$<br>34,253                     | \$<br>489                | \$<br>44,456                                     | Total at December 31, 2014  | \$<br>17,552                                    | \$<br>30,573                     | \$<br>493                | \$<br>48,618                                     |
| September 30, 2014<br>Collateral type   | <br>CLL   | <br>GECAS                        | <br>EFS                  | <br>Total  | June 30, 2014<br>Collateral type  | <br>CLL   | <br>GECAS                        | <br>EFS                  | <br>Total  |
| Aircraft<br>Vehicles<br>Railroad rolling stock<br>Construction and manufacturing<br>All other     | \$<br>2,286<br>8,350<br>2,977<br>2,354<br>1,718 | \$<br>29,961<br>-<br>-<br>-<br>- | \$<br>-<br>-<br>-<br>498 | \$<br>32,247<br>8,350<br>2,977<br>2,354<br>2,216 | Aircraft<br>Vehicles<br>Railroad rolling stock<br>Construction and manufacturing<br>All other | \$<br>2,364<br>8,579<br>3,043<br>2,184<br>1,825 | \$<br>31,189<br>-<br>-<br>-<br>- | \$<br>-<br>-<br>-<br>503 | \$<br>33,553<br>8,579<br>3,043<br>2,184<br>2,328 |
| Total at September 30, 2014   | \$<br>17,685                                    | \$<br>29,961                     | \$<br>498                | \$<br>48,144                                     | Total at June 30, 2014  | \$<br>17,995                                    | \$<br>31,189                     | \$<br>503                | \$<br>49,687                                     |
| March 31, 2014<br>Collateral type   | <br>CLL   | <br>GECAS                        | <br>EFS                  | <br>Total  |   |   |                                  |                          |  |
| Aircraft<br>Vehicles<br>Railroad rolling stock<br>Construction and manufacturing<br>All other     | \$<br>2,490<br>8,492<br>3,045<br>2,108<br>1,732 | \$<br>31,101<br>-<br>-<br>-<br>- | \$<br>-<br>-<br>-<br>505 | \$<br>33,591<br>8,492<br>3,045<br>2,108<br>2,237 |   |   |                                  |                          |  |
| Total at March 31, 2014   | \$<br>17,867                                    | \$<br>31,101                     | \$<br>505                | \$<br>49,473                                     |   |   |                                  |                          |  |

(a) Includes the first quarter 2015 Milestone acquisition.

(b) Excludes ELTO classified as assets of businesses held for sale.

### GE Capital – Commercial Aircraft and Helicopter Asset Details

|                               | Loans and leases |                  |                      |        |                       |        |                  |        |    |                   |  |  |  |  |
|-------------------------------|------------------|------------------|----------------------|--------|-----------------------|--------|------------------|--------|----|-------------------|--|--|--|--|
| Collateral type (in millions) | M                | arch 31,<br>2015 | December 31,<br>2014 |        | September 30,<br>2014 |        | June 30,<br>2014 |        | M  | larch 31,<br>2014 |  |  |  |  |
| Narrow-body aircraft          | \$               | 22,854           | \$                   | 23,204 | \$                    | 22,816 | \$               | 23,492 | \$ | 23,877            |  |  |  |  |
| Wide-body aircraft            |                  | 7,340            |                      | 7,266  |                       | 7,247  |                  | 7,645  |    | 7,466             |  |  |  |  |
| Regional jets                 |                  | 3,993            |                      | 4,021  |                       | 4,106  |                  | 4,271  |    | 4,343             |  |  |  |  |
| Helicopters                   |                  | 3,428            |                      | -      |                       | -      |                  | -      |    | -                 |  |  |  |  |
| Engines                       |                  | 2,519            |                      | 2,377  |                       | 2,201  |                  | 2,123  |    | 2,093             |  |  |  |  |
| Cargo                         |                  | 1,808            |                      | 1,863  |                       | 1,941  |                  | 1,997  |    | 2,064             |  |  |  |  |
| Total (a)                     | \$               | 41,942           | \$                   | 38,731 | \$                    | 38,311 | \$               | 39,528 | \$ | 39,843            |  |  |  |  |

|   | Loans and leases<br>March 31, December 31, September 30, June 30, March 31, |  |                      |                                   |                       |                                   |                  |                                   |    |                                   |  |  |  |  |
|---|---|--|----------------------|-----------------------------------|-----------------------|-----------------------------------|------------------|-----------------------------------|----|-----------------------------------|--|--|--|--|
| Airline regions (in millions)                             | M   | March 31,<br>2015                          |                      |                                   | Sep                   | tember 30,<br>2014                |                  | June 30,<br>2014                  | M  | larch 31,<br>2014                 |  |  |  |  |
| U.S.<br>Europe<br>Pacific Basin<br>Americas               | \$  | 10,140<br>9,604<br>8,258<br>4,213<br>6,200 | \$                   | 10,183<br>9,809<br>8,063<br>4,361 | \$                    | 10,135<br>9,792<br>7,743<br>4,470 | \$               | 10,509<br>9,874<br>7,910<br>4,581 | \$ | 11,147<br>9,847<br>7,604<br>4,638 |  |  |  |  |
| Other<br>Total (b)  | <u>\$</u>   | 6,299<br><b>38,514</b>                     | \$                   | 6,315<br><b>38,731</b>            | \$                    | 6,171<br><b>38,311</b>            | \$               | 6,654<br><b>39,528</b>            | \$ | 6,607<br><b>39,843</b>            |  |  |  |  |
| GECAS-owned<br>aircraft vintage profile (in millions)     | M   | larch 31,<br>2015                          | December 31,<br>2014 |                                   | September 30,<br>2014 |                                   | June 30,<br>2014 |                                   | M  | larch 31,<br>2014                 |  |  |  |  |
| 0 - 5 years<br>6 - 10 years<br>11 - 15 years<br>15+ years | \$  | 17,285<br>8,423<br>7,917<br>1,437          | \$                   | 13,833<br>8,483<br>7,682<br>1,615 | \$                    | 13,294<br>8,864<br>7,562<br>1,526 | \$               | 14,296<br>8,978<br>7,812<br>1,557 | \$ | 14,245<br>9,299<br>7,647<br>1,582 |  |  |  |  |
| Total (c)   | \$  | 35,062                                     | \$                   | 31,613                            | \$                    | 31,246                            | \$               | 32,643                            | \$ | 32,773                            |  |  |  |  |

(a) Includes loans and financing leases of \$7,817 million, \$8,263 million, \$8,449 million, \$8,440 million and \$8,851 million (less non-aircraft loans and financing leases of \$128 million, \$105 million, \$99 million, \$101 million and \$109 million) and ELTO of \$34,253 million, \$30,573 million, \$29,961 million, \$31,189 million and \$31,101 at March 31, 2015, December 31, 2014, September 30, 2014, June 30, 2014 and March 31, 2014 respectively, related to commercial aircraft at GECAS.

(b) Excludes helicopters.

(c) Includes aircraft owned by GECAS and leased to others; excludes engines and loans.

## **GE Capital Other Key Areas**

### **GE Capital – Investment Securities**

|                                    | March 31, 2015 |                   |    |                              |    |                               |    |                         |    | December 31, 2014 |    |                            |                               |       |    |                     |  |  |
|------------------------------------|----------------|-------------------|----|------------------------------|----|-------------------------------|----|-------------------------|----|-------------------|----|----------------------------|-------------------------------|-------|----|---------------------|--|--|
| (In millions)                      | Ar             | Amortized<br>cost |    | Gross<br>unrealized<br>gains |    | Gross<br>unrealized<br>losses |    | Estimated<br>fair value |    | Amortized<br>cost |    | Gross<br>realized<br>gains | Gross<br>unrealized<br>losses |       |    | timated<br>ir value |  |  |
| Debt                               |                |                   |    |                              |    |                               |    |                         |    |                   |    |                            |                               |       |    |                     |  |  |
| U.S. corporate                     | \$             | 20,015            | \$ | 4,322                        | \$ | (52)                          | \$ | 24,285                  | \$ | 19,889            | \$ | 3,967                      | \$                            | (69)  | \$ | 23,787              |  |  |
| State and municipal                |                | 4,967             |    | 667                          |    | (50)                          |    | 5,584                   |    | 5,181             |    | 624                        |                               | (56)  |    | 5,749               |  |  |
| Residential mortgage-backed (a)    |                | 1,129             |    | 100                          |    | (4)                           |    | 1,225                   |    | 1,578             |    | 153                        |                               | (6)   |    | 1,725               |  |  |
| Commercial mortgage-backed         |                | 2,421             |    | 181                          |    | (5)                           |    | 2,597                   |    | 2,903             |    | 170                        |                               | (10)  |    | 3,063               |  |  |
| Asset-backed (b)                   |                | 301               |    | 11                           |    | (17)                          |    | 295                     |    | 8,084             |    | 9                          |                               | (175) |    | 7,918               |  |  |
| Corporate - non-U.S.               |                | 914               |    | 137                          |    | (1)                           |    | 1,050                   |    | 1,021             |    | 115                        |                               | (1)   |    | 1,135               |  |  |
| Government - non-U.S.              |                | 1,287             |    | 182                          |    | (1)                           |    | 1,468                   |    | 1,646             |    | 152                        |                               | (2)   |    | 1,796               |  |  |
| U.S. government and federal agency |                | 5,029             |    | 86                           |    | -                             |    | 5,115                   |    | 1,957             |    | 56                         |                               | -     |    | 2,013               |  |  |
| Retained interests                 |                | 16                |    | 1                            |    | -                             |    | 17                      |    | 16                |    | 1                          |                               | -     |    | 17                  |  |  |
| Equity                             |                |                   |    |                              |    |                               |    |                         |    |                   |    |                            |                               |       |    |                     |  |  |
| Available-for-sale                 |                | 144               |    | 55                           |    | (1)                           |    | 198                     |    | 197               |    | 58                         |                               | (1)   |    | 254                 |  |  |
| Trading                            |                | 19                |    | -                            |    | -                             |    | 19                      |    | 21                |    | -                          |                               | -     |    | 21                  |  |  |
| Total                              | \$             | 36,242            | \$ | 5,742                        | \$ | (131)                         | \$ | 41,853                  | \$ | 42,493            | \$ | 5,305                      | \$                            | (320) | \$ | 47,478              |  |  |

|                                    | March 31, 2015 - in loss position for |                   |      |                            |    |                |                     | December 31, 2014 - in loss position for |    |                     |                   |                            |    |                   |    |                                 |
|------------------------------------|---------------------------------------|-------------------|------|----------------------------|----|----------------|---------------------|--|----|---------------------|-------------------|----------------------------|----|-------------------|----|---------------------------------|
|                                    | Less than 12 months                   |                   |      | 12 months or more          |    |                | Less than 12 months |  |    |                     | 12 months or more |                            |    |                   |    |                                 |
| (In millions)                      |                                       | imated<br>r value | unre | ross<br>ealized<br>ses (c) |    | mated<br>value |                     | Gross<br>nrealized<br>osses (c)          |    | timated<br>ir value | unre              | ross<br>ealized<br>ses (c) |    | imated<br>r value | ur | Gross<br>nrealized<br>osses (c) |
| Debt                               |                                       |                   |      |                            |    |                |                     |  |    |                     |                   |                            |    |                   |    |                                 |
| U.S. corporate                     | \$                                    | 820               | \$   | (22)                       | \$ | 295            | \$                  | (30)                                     | \$ | 554                 | \$                | (16)                       | \$ | 836               | \$ | (53)                            |
| State and municipal                |                                       | 206               |      | (2)                        |    | 203            |                     | (48)                                     |    | 81                  |                   | (1)                        |    | 348               |    | (55)                            |
| Residential mortgage-backed (a)    |                                       | 127               |      | (1)                        |    | 97             |                     | (3)                                      |    | 30                  |                   | -                          |    | 159               |    | (6)                             |
| Commercial mortgage-backed         |                                       | 101               |      | -                          |    | 26             |                     | (5)                                      |    | 165                 |                   | (1)                        |    | 204               |    | (9)                             |
| Asset-backed (b)                   |                                       | 58                |      | -                          |    | 77             |                     | (17)                                     |    | 7,493               |                   | (158)                      |    | 77                |    | (17)                            |
| Corporate - non-U.S.               |                                       | 27                |      | (1)                        |    | 2              |                     | -  |    | 42                  |                   | (1)                        |    | 3                 |    | -                               |
| Government - non-U.S.              |                                       | 403               |      | (1)                        |    | -              |                     | -  |    | 677                 |                   | (2)                        |    | 14                |    | -                               |
| U.S. government and federal agency |                                       | 1,497             |      | -                          |    | 1              |                     | -  |    | 705                 |                   | -                          |    | 1                 |    | -                               |
| Retained interests                 |                                       | -                 |      | -                          |    | -              |                     | -  |    | -                   |                   | -                          |    | -                 |    | -                               |
| Equity                             |                                       | 11                |      | (1)                        |    | -              |                     | -  |    | 14                  |                   | (1)                        |    | -                 |    | -                               |
| Total                              | \$                                    | 3,250             | \$   | (28)                       | \$ | 701            | \$                  | (103)                                    | \$ | 9,761               | \$                | (180)                      | \$ | 1,642             | \$ | (140)                           |
|                                    |                                       |                   |      |                            |    |                |                     |  |    |                     |                   |                            |    |                   |    |                                 |

(a) Substantially collateralized by U.S. mortgages. At March 31, 2015, \$1,191 million relates to securities issued by government-sponsored entities and \$34 million relates to securities of privatelabel issuers. Securities issued by private-label issuers are collateralized primarily by pools of individual direct mortgage loans of financial institutions.

(b) Excluded asset-backed debt securities transferred to assets of businesses held for sale at March 31, 2015.

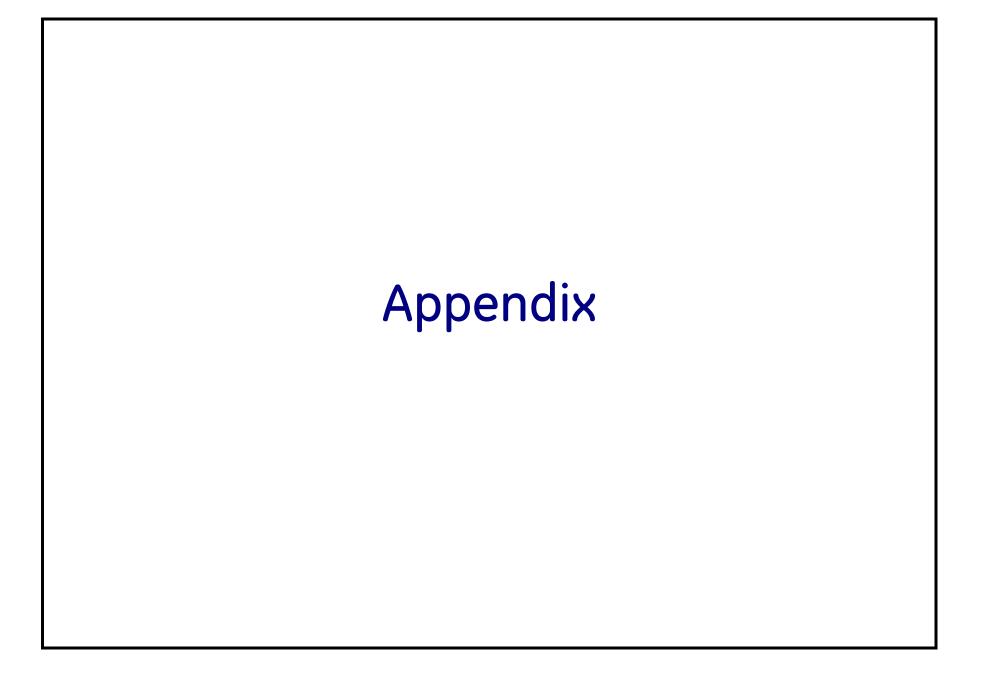
(c) Includes gross unrealized losses related to securities that had other-than-temporary impairments previously recognized of an insignificant amount and \$(29) million at March 31, 2015 and December 31, 2014, respectively.

### GE Capital – Net Interest Margin (a)

|  |                   | For the twelve<br>months ended |    |                  |                      |      |  |
|--|-------------------|--------------------------------|----|------------------|----------------------|------|--|
| (\$ in billions)                                   | March 31,<br>2015 |                                |    | ırch 31,<br>2014 | December 31,<br>2015 |      |  |
| Interest income from Loans and Leases              |                   | 4.7%                           |    | 4.7%             |                      | 4.8% |  |
| Yield Adjustors (Fees, Tax equivalency adjustment) |                   | 0.7%                           |    | 0.7%             |                      | 0.7% |  |
| Investment Income                                  | 0.6%              |                                |    | 0.6%             |                      | 0.6% |  |
| Operating Lease Income (net of depreciation)       | 1.0% 1.0%         |                                |    | 1.0%             | 0.9%                 |      |  |
| Total Interest Income                              |                   | 7.0%                           |    | 7.0%             |                      | 7.0% |  |
| Total GECC Interest Expense                        |                   | 1.7%                           |    | 1.9%             |                      | 1.8% |  |
| Net Interest Margin                                |                   | 5.3%                           |    | 5.1%             |                      | 5.2% |  |
| Average Gross Financing Receivables                | \$                | 224                            | \$ | 240              | \$                   | 243  |  |
| Average Investment Securities                      |                   | 48                             |    | 44               |                      | 46   |  |
| Average Interest-Earning Cash                      |                   | 68                             |    | 68               |                      | 69   |  |
| Average ELTO (net of depreciation)                 |                   | 51                             |    | 51               |                      | 50   |  |
| Average Earning Assets (AEA) (b)                   | \$                | 391                            | \$ | 402              | \$                   | 408  |  |
| Average Total Assets                               | \$                | 455                            | \$ | 473              | \$                   | 470  |  |
| AEA/Average Total Assets                           |                   | 86%                            |    | 85%              |                      | 87%  |  |

(a) YTD net interest margin (NIM)% annualized (annualized NIM \$ = 1Q \* 4, 2Q YTD \* 2, 3Q YTD \* 4/3, 4Q YTD \* 1); average asset balances calculated using average of quarter end balances (1Q = 2-point average, 2Q = 3-point average, 3Q = 4-point average, 4Q = 5-point average)

(b) Average Earning Assets includes gross financing receivables, investment securities, interest-earning cash and ELTO recorded in held for sale



Glossary

| Term                        | Definition   |
|-----------------------------|--|
| Borrowing                   | Financial liability (short or long-term) that obligates us to repay cash or another financial asset to another entity.   |
| Cash equivalents            | Highly liquid debt instruments with original maturities of three months or less, such as commercial paper. Typically included with cash for reporting purposes, unless designated as available-for-sale and included with investment securities.   |
| Cash flow hedge             | Qualifying derivative instruments that we use to protect ourselves against exposure to variability in future cash flows. The exposure may be associated with an existing asset or liability, or with a forecasted transaction. See "Hedge."  |
| Commercial paper            | Unsecured, unregistered promise to repay borrowed funds in a specified period ranging from overnight to 270 days.  |
| Comprehensive Income        | The sum of Net Income and Other Comprehensive Income. See "Other Comprehensive Income."  |
| Delinquency                 | Delinquent receivables are those that are 30 days or more past due based on their contractual terms.   |
| Derivative instrument       | A financial instrument or contract with another party (counterparty) that is designed to meet any of a variety of risk management objectives, including those related to fluctuations in interest rates, currency exchange rates or commodity prices. Options, forwards and swaps are the most common derivative instruments we employ. See "Hedge."   |
| Discontinued operations     | Certain businesses we have sold or committed to sell within the next year and therefore will no longer be part of our ongoing operations. The net<br>earnings, assets and liabilities, and cash flows of such businesses are separately classified on our Statement of Earnings, Statement of Financial<br>Position and Statement of Cash Flows, respectively, for all periods presented.                    |
| Ending Net Investment (ENI) | The total capital we have invested in the financial services business. It is the sum of short-term borrowings, long-term borrowings and equity<br>(excluding noncontrolling interests) adjusted for unrealized gains and losses on investment securities and hedging instruments. Alternatively, it is the<br>amount of assets of continuing operations less the amount of non-interest bearing liabilities. |
| Equipment leased to others  | Rental equipment we own that is available to rent and is stated at cost less accumulated depreciation.   |
| Fair value hedge            | Qualifying derivative instruments that we use to reduce the risk of changes in the fair value of assets, liabilities or certain types of firm commitments.<br>Changes in the fair values of derivative instruments that are designated and effective as fair value hedges are recorded in earnings, but are offset by<br>corresponding changes in the fair values of the hedged items. See "Hedge."          |
| Financing receivables       | Investment in contractual loans and leases due from customers (not investment securities).   |
| Goodwill                    | The premium paid for acquisition of a business. Calculated as the purchase price less the fair value of net assets acquired (net assets are identified tangible and intangible assets, less liabilities assumed).  |
| Hedge                       | A technique designed to eliminate risk. Often refers to the use of derivative financial instruments to offset changes in interest rates, currency exchange rates or commodity prices, although many business positions are "naturally hedged" - for example, funding a U.S. fixed-rate investment with U.S. fixed-rate borrowings is a natural interest rate hedge.  |
| Intangible asset            | A non-financial asset lacking physical substance, such as goodwill, patents, licenses, trademarks and customer relationships.  |
| Interest rate swap          | Agreement under which two counterparties agree to exchange one type of interest rate cash flow for another. In a typical arrangement, one party periodically will pay a fixed amount of interest, in exchange for which that party will receive variable payments computed using a published index. See "Hedge."   |

| Term                           | Definition   |
|--------------------------------|--|
| Investment securities          | Generally, an instrument that provides an ownership position in a corporation (a stock), a creditor relationship with a corporation or governmental<br>body (a bond), rights to contractual cash flows backed by pools of financial assets or rights to ownership such as those represented by options,<br>subscription rights and subscription warrants.  |
| Net interest margin            | A measure of the yield on interest earning assets relative to total interest expense. It is the amount of interest income less interest expense, divided by average interest earning assets.   |
| Net operating income           | Represents operating income less operating expenses for owned real estate properties.  |
| Nonaccrual receivables         | Financing receivables on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due, with the exception of consumer credit card accounts, for which we continue to accrue interest until the accounts are written off in the period that the account becomes 180 days past due. Although we stop accruing interest in advance of payments, we recognize interest income as cash is collected when appropriate, provided the amount does not exceed that which would have been earned at the historical effective interest rate. Recently restructured financing receivables are not considered delinquent when payments are brought current according to the restructured terms, but may remain classified as nonaccrual until there has been a period of satisfactory payment performance by the borrower and future payments are reasonably assured of collection. |
| Noncontrolling interest        | Portion of shareowners' equity in a subsidiary that is not attributable to GECC.   |
| Other comprehensive income     | Changes in assets and liabilities that do not result from transactions with shareowners and are not included in net income but are recognized in a separate component of shareowners' equity. Other comprehensive income includes the following components:  |
|                                | - Investment securities - unrealized gains and losses on securities classified as available-for-sale   |
|                                | - Currency translation adjustments - the result of translating into U.S. dollars those amounts denominated or measured in a different currency   |
|                                | - Cash flow hedges - the effective portion of the fair value of cash flow hedges. Such hedges relate to an exposure to variability in the cash flows of recognized assets, liabilities or forecasted transactions that are attributable to a specific risk   |
|                                | - Benefit plans - unamortized prior service costs and net actuarial losses (gains) related to pension and retiree health and life benefits   |
| Retained interest              | A portion of a transferred financial asset retained by the transferor that provides rights to receive portions of the cash inflows from that asset.  |
| Securitization                 | A process whereby loans or other receivables are packaged, underwritten and sold to investors. In a typical transaction, assets are sold to a special purpose entity, which purchases the assets with cash raised through issuance of beneficial interests (usually debt instruments) to third-party investors. Whether or not credit risk associated with the securitized assets is retained by the seller depends on the structure of the securitization. See "Variable interest entity."  |
| Variable interest entity (VIE) | An entity that must be consolidated by its primary beneficiary, the party that holds a controlling financial interest. A variable interest entity has one or<br>both of the following characteristics: (1) its equity at risk is not sufficient to permit the entity to finance its activities without additional subordinated<br>financial support from other parties, or (2) as a group, the equity investors lack one or more of the following characteristics: (a) the power to direct the<br>activities that most significantly affect the economic performance of the entity, (b) obligation to absorb expected losses, or (c) right to receive<br>expected residual returns.  |