GE Capital

First quarter 2013 supplement

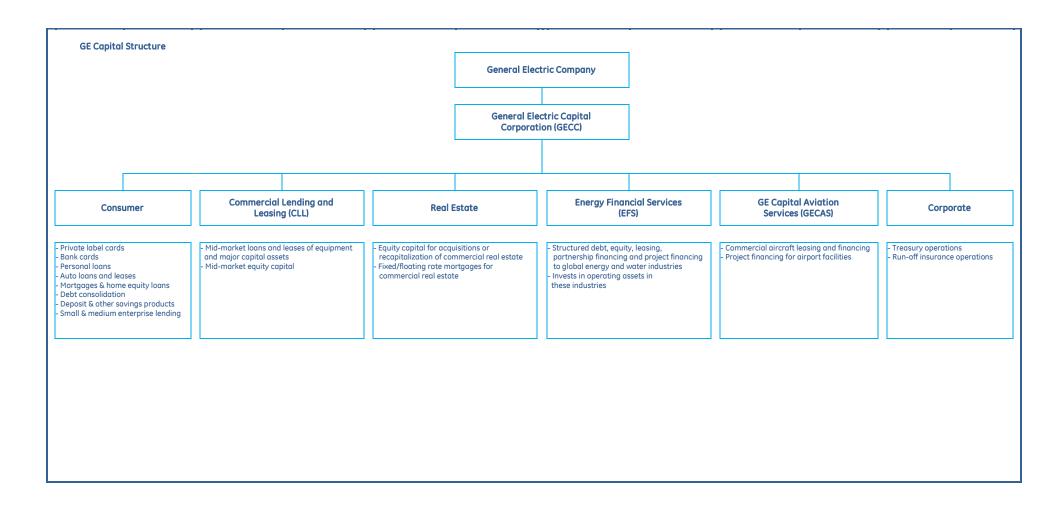
Results are unaudited. This document contains "forward-looking statements" - that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; potential market disruptions or other impacts arising in the United States or Europe from developments in the European sovereign debt situation; the impact of conditions in the financial and credit markets on the availability and cost of General Electric Capital Corporation's (GECC) funding and on our ability to reduce GECC's asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; changes in Japanese consumer behavior that may affect our estimates of liability for excess interest refund claims (GE Money Japan): pending and future mortgage securitization claims and litigation in connection with WMC, which may affect our estimates of liability, including possible loss estimates; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the adequacy of our cash flow and earnings and other conditions which may affect our ability to pay our quarterly dividend at the planned level; GECC's ability to pay dividends at the planned level; the level of demand and financial performance of the major industries we serve, including, without limitation, air transportation, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of financial services regulation; strategic actions, including acquisitions, joint ventures and dispositions and our success in completing announced transactions and integrating acquired businesses; the impact of potential information technology or data security breaches; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

This document may also contain non-GAAP financial information. Management uses this information in its internal analysis of results and believes that this information may be informative to investors in gauging the quality of our financial performance, identifying trends in our results and providing meaningful period-to-period comparisons.

Prior period amounts have been recast for discontinued operations.

First quarter 2013 supplemental information

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GE Capital – Condensed Statement of Earnings

	For the three months ended												
(In millions)		rch 31, 2013		ember 31, 2012	Sept	ember 30, 2012		une 30, 2012	M	arch 31, 2012			
Revenues													
Revenues from services	\$	11,509	\$	11,643	\$	11,240	\$	11,328	\$	11,310			
Sales of goods		26		29		34		26		30			
Total revenues		11,535		11,672		11,274		11,354		11,340			
Cost and expenses													
Interest		2,400		2,699		2,798		2,979		3,185			
Operating and administrative		3,219		3,240		3,020		3,031		2,845			
Cost of goods sold		21		24		27		23		25			
Investment contracts, insurance losses and insurance annuity benefits		689		713		798		702		771			
Provision for losses on financing receivables (see pages 21, 24-25)		1,488		1,163		1,122		743		863			
Depreciation and amortization		1,698		1,883		1,734		1,636		1,652			
Total cost and expenses		9,515		9,722		9,499		9,114		9,341			
Earnings from continuing operations before income taxes		2,020		1,950		1,775		2,240		1,999			
Benefit (provision) for income taxes		(82)		(124)		(80)		(104)		(215)			
Earnings from continuing operations		1,938		1,826		1,695		2,136		1,784			
Earnings (loss) from discontinued operations, net of taxes		(109)		(306)		(107)		(553)		(197)			
Net earnings (loss)		1,829		1,520		1,588		1,583		1,587			
Less: net earnings (loss) attributable to noncontrolling interests		11		17		20		14		12			
Net earnings (loss) attributable to GECC		1,818		1,503		1,568		1,569		1,575			
Preferred stock dividends declared (a)		-		(123)		-		_		-			
Net earnings attributable to GECC Common Shareowner	\$	1,818	\$	1,380	\$	1,568	\$	1,569	\$	1,575			

⁽a) Represents declared dividends on 40,000 shares of non-cumulative perpetual preferred stock. Dividends on the GECC preferred stock are paid semi-annually with the first payment made in December 2012.

GE Capital – Condensed Statement of Comprehensive Income

			For	the thre	ee months e	nded		
Net earnings (loss) Less: net earnings (loss) attributable to noncontrolling interests Net earnings (loss) attributable to GECC Other comprehensive income (loss) Investment securities Currency translation adjustments Cash flow hedges Benefit plans Other comprehensive income (loss) Less: other comprehensive income (loss) attributable to noncontrolling interests Other comprehensive income (loss) attributable to GECC Comprehensive income	arch 31, 2013	December 31, 2012		September 30, 2012		June 30, 2012		arch 31, 2012
Less: net earnings (loss) attributable to noncontrolling interests	\$ 1,829 11 1,818	\$	1,520 17 1,503	\$	1,588 20 1,568	\$	1,583 14 1,569	\$ 1,587 12 1,575
Investment securities Currency translation adjustments	\$ 66 8 92	\$	71 25 215	\$	128 529 27	\$	176 (408) 40	\$ 332 134 72
Benefit plans Other comprehensive income (loss)	 13 179		(157) 154		(11) 673		19 (173)	 (24) 514
noncontrolling interests	\$ (3) 182	\$	11 143	\$	671	\$	(11) (162)	\$ 10 504
Comprehensive income Less: comprehensive income attributable to	2,008		1,674		2,261		1,410	2,101
noncontrolling interests Comprehensive income attributable to GECC	\$ 2,000	\$	28 1,646	\$	22 2,239	\$	3 1,407	\$ 22 2,079

GE Capital – Condensed Statement of Changes in Shareowners' Equity

		For t	the thre	ee months e	nded		
(In millions)	arch 31, 2013	ember 31, 2012	•	ember 30, 2012	J	une 30, 2012	arch 31, 2012
GECC shareowners' equity balance at beginning of period	\$ 81,890	\$ 81,349	\$	79,827	\$	79,192	\$ 77,110
Increases from net earnings attributable to GECC Dividends and other Other comprehensive income (loss) attributable to GECC Changes in additional paid-in capital	1,818 - 182 (8)	1,503 (1,102) 143 (3)		1,568 (2,447) 671 1,730		1,569 (3,000) (162) 2,228	1,575 - 504 3
Ending balance	\$ 83,882	\$ 81,890	\$	81,349	\$	79,827	\$ 79,192
Noncontrolling interests	587	707		711		759	767
Total equity balance at end of period	\$ 84,469	\$ 82,597	\$	82,060	\$	80,586	\$ 79,959

GE Capital – Condensed Statement of Financial Position

(In millions)	M	larch 31, 2013	Dec	ember 31, 2012	Sep	tember 30, 2012	J	lune 30, 2012		1arch 31, 2012
Assets Cash and equivalents Investment securities (see page 31) Inventories	\$	67,721 48,261 80	\$	61,942 48,439 79	\$	77,667 48,695 73	\$	66,253 47,906 60	\$	76,165 47,814 42
Financing receivables - net (see pages 10 - 26) Other receivables Property, plant & equipment, less accumulated amortization		258,324 14,400		268,951 13,917		271,623 13,706		273,984 13,634		281,383 13,937
of \$26,009, \$26,113, \$22,852, \$22,662 and \$22,818 Goodwill Other intangible assets - net		52,452 26,895 1,311		52,974 27,032 1,294		51,561 27,071 1,361		51,214 26,811 1,443		50,695 27,055 1,468
Other assets Assets of businesses held for sale Assets of discontinued operations		58,047 171 1,856		62,201 211 2,299		64,868 2,700 2,393		71,882 3,039 2,692		71,658 640 2,613
Total assets	\$	529,518	\$	539,339	\$	561,718	\$	558,918	\$	573,470
Liabilities and equity Short-term borrowings Accounts payable Non-recourse borrowings of consolidated securitization entities Bank deposits Long-term borrowings Investment contracts, insurance liabilities and insurance annuity benefits Other liabilities Deferred income taxes Liabilities of businesses held for sale Liabilities of discontinued operations	\$	81,411 7,079 30,488 49,427 224,252 28,681 15,878 5,522 4 2,307	\$	95,940 6,259 30,123 46,461 224,776 28,696 15,961 5,988 157 2,381	\$	113,587 6,990 31,171 45,196 230,402 28,806 15,354 6,061 206 1,885	\$	119,796 7,680 30,696 41,942 225,539 28,328 14,675 7,506 283 1,887	\$	132,028 8,134 29,544 41,106 229,195 30,227 14,280 7,376 305 1,316
Total liabilities	<u>\$</u>	445,049	<u>\$</u>	456,742	\$	479,658	<u>\$</u>	478,332	<u>\$</u>	493,511
Common stock Preferred stock Accumulated other comprehensive income - net Investment securities Currency translation adjustments Cash flow hedges Benefit plans Additional paid-in capital Retained earnings		738 (119) (654) (723) 31,578 53,062		673 (131) (746) (736) 31,586 51,244		- 602 (145) (961) (579) 31,589 50,843		476 (673) (989) (568) 29,859 51,722		298 (274) (1,029) (587) 27,631 53,153
Total GECC shareowners' equity		83,882	-	81,890		81,349		79,827		79,192
Noncontrolling interests		587		707		711		759		767
Total equity		84,469		82,597		82,060		80,586		79,959
Total liabilities and equity	\$	529,518	\$	539,339	\$	561,718	\$	558,918	\$	573,470

GE Capital – Continuing Operations

	For the three months ended											
(In millions)	M	arch 31, 2013		ember 31, 2012	September 30, 2012		June 30, 2012		March 31, 2012			
Revenues	\$	11,535	\$	11,672	\$	11,274	\$	11,354	\$	11,340		
Interest expense Net revenues		(2,400) 9,135		(2,699) 8,973		(2,798) 8,476		(2,979) 8,375		(3,185) 8,155		
Cost and expenses												
Selling, general and administrative		2,676		2,904		2,709		2,782		2,719		
Depreciation and amortization		1,698		1,883		1,734		1,636		1,652		
Operating and other expenses		1,253		1,073		1,136		974		922		
Total costs and expenses		5,627		5,860		5,579		5,392		5,293		
Earnings before income taxes and provisions for losses		3,508		3,113		2,897		2,983		2,862		
Provision for losses on financing receivables		(1,488)		(1,163)		(1,122)		(743)		(863)		
Earnings from continuing operations before income taxes		2,020		1,950		1,775		2,240		1,999		
Benefit (provision) for income taxes		(82)		(124)		(80)		(104)		(215)		
Earnings from continuing operations	\$	1,938	\$	1,826	\$	1,695	\$	2,136	\$	1,784		
Less: net earnings (loss) attributable to noncontrolling interests		11		17		20		14		12		
GE Capital segment profit	\$	1,927	\$	1,809	\$	1,675	\$	2,122	\$	1,772		

		For th	e three	months en	ded		
(In millions)	rch 31, 2013	mber 31, 2012	•	ember 30, 2012		ine 30, 2012	arch 31, 2012
Segment profit							
CLL	\$ 398	\$ 546	\$	563	\$	628	\$ 664
Consumer	523	755		749		907	829
Real Estate	690	309		217		221	56
EFS	83	107		132		122	71
GECAS	348	343		251		308	318
	\$ 2,042	\$ 2,060	\$	1,912	\$	2,186	\$ 1,938
GE Capital corporate items and eliminations	(115)	(251)		(237)		(64)	(166)
GE Capital segment profit	\$ 1,927	\$ 1,809	\$	1,675	\$	2,122	\$ 1,772



GE Capital – Assets by Region (a)

						A	t							
				ırch 31, 2013			De	cember 31, 2012	Sept	tember 30, 2012	J	une 30, 2012		arch 31, 2012
		nancing		erty, plant and	_									
(In millions)	recei	vables (net)	equip	ment (net)	To	tal assets		tal assets	Tot	al assets	Tot	al assets	Tote	al assets
U.S. (b) Europe (c)	\$	130,448	\$	11,407	\$	300,331	\$	301,359	\$	322,842	\$	321,732	\$	332,196
Western (including U.K.)		65,906		3,675		89,124		92,374		92,172		91,596		95,415
Eastern		16,032		166		23,099		23,842		23,677		22,853		24,548
Pacific Basin		21,708		2,498		41,258		44,374		45,500		45,614		45,723
Americas (excluding U.S.)		15,829		1,675		27,014		27,303		27,592		26,165		25,991
Other (d)		8,401		33,031		46,836		47,788		47,542		48,266		46,984
Total	\$	258,324	\$	52,452	\$	527,662	\$	537,040	\$	559,325	\$	556,226	\$	570,857
Total at December 31, 2012	\$	268,951	\$	52,974	\$	537,040								
Total at September 30, 2012	\$	271,623	\$	51,561	\$	559,325								
Total at June 30, 2012	\$	273,984	\$	51,214	\$	556,226								
Total at March 31, 2012	\$	281,383	\$	50,695	\$	570,857								

⁽a) Excludes assets of discontinued operations.

⁽b) Total assets include our global Treasury operations, including both U.S. and non U.S. cash equivalents.

⁽c) Total assets include non-financing assets (cash, goodwill and other intangible assets, property, plant and equipment and allowance for losses on financing receivables) of approximately \$12,333 million at March 31, 2013.

⁽d) Includes total assets of \$45,223 million at GECAS, approximately \$11,756 million of which relates to European airlines and other investments at March 31, 2013.

GE Capital – Assets in Selected Emerging Markets (a)

						A	t							
				rch 31, 2013			Dec	ember 31, 2012	Sep	tember 30, 2012		ine 30, 2012		rch 31, 2012
		nancing		erty, plant and		_		_		_		_		_
(In millions)	receiv	ables (net)	equip	ment (net)	T	otal assets	Tot	al assets	To	tal assets	Toto	al assets	Toto	ıl assets
Eastern Europe														
Poland	\$	7,664	\$	83	\$	10,922	\$	11,094	\$	10,991	\$	10,575	\$	11,341
Czech Republic		4,905		35		6,856		6,913		7,039		6,805		7,535
Hungary		2,601		35		3,952		4,222		4,031		3,915		4,014
Total Eastern Europe		15,170		153		21,730		22,229		22,061		21,295		22,890
Pacific Basin and Other														
India		783		14		1,254		1,446		1,418		1,475		1,501
Thailand		169		_		1,593		1,477		1,831		1,737		1,699
Total Pacific Basin and Other		952		14		2,847		2,923		3,249		3,212		3,200
Americas														
Mexico		5,691		837		7,969		7,861		8,179		7,618		7,732
Total Americas		5,691		837		7,969		7,861		8,179		7,618		7,732
Total	\$	21,813	\$	1,004	\$	32,546	\$	33,013	\$	33,489	\$	32,125	\$	33,822
					_					*		*		
Total at December 31, 2012	<u>\$</u>	22,592	<u>\$</u>	1,013	<u>\$</u>	33,013								
Total at September 30, 2012	\$	22,156	\$	965	\$	33,489								
Total at June 30, 2012	\$	21,692	\$	965	\$	32,125								
Total at March 31, 2012	\$	22,549	\$	938	\$	33,822								

⁽a) We have disclosed here selected emerging markets where our total assets at March 31, 2013 exceed \$1 billion. Assets of discontinued operations are excluded.

GE Capital – CLL Portfolio Overview (a)

(In millions)

(In millions) Balances				ı	Financin	g receivables (b)			
CLL		March 31, 2013	Dec	ember 31, 2012	Sep	tember 30, 2012		lune 30, 2012	М	arch 31, 2012
Americas	\$	72,318	\$	72,517	\$	74,488	\$	77,241	\$	79,645
Europe	•	35,435	•	37,035	•	34,916	•	34,722	•	35,613
Asia		10,158		11,401		11,597		11,313		11,048
Other		534		605		659		711		382
Total	\$	118,445	\$	121,558	\$	121,660	\$	123,987	\$	126,688
					Ionearnii	ng receivables (
CLL		March 31, 2013	Dec	ember 31, 2012	Sep	tember 30, 2012		lune 30, 2012	M	arch 31, 2012
Americas	\$	1,401	\$	1,333	\$	1,600	\$	1,739	\$	1,664
Europe		1,122		1,299		1,533		1,390		1,354
Asia		170		193		206		232		245
Other		9		52		53		9		9
Total	<u>\$</u>	2,702	<u>\$</u>	2,877	<u>\$</u>	3,392	<u>\$</u>	3,370	<u>\$</u>	3,272
						ce for losses (d)				
CLL		March 31, 2013	Dec	ember 31, 2012	Sep	tember 30, 2012	•	lune 30, 2012	М	arch 31, 2012
Americas	\$	490	\$	490	\$	567	\$	662	\$	802
Europe		411		445		574		484		458
Asia		72		80		72		87		112
Other	-	3		6		2		1		2
Total	<u>\$</u>	976	\$	1,021	\$	1,215	<u>\$</u>	1,234	\$	1,374
						for three montl				
		March 31,		ember 31,	Sep	tember 30,	•	lune 30,	M	arch 31,
CLL		2013		2012 (e)		2012		2012		2012
Americas	\$	73	\$	111	\$	92	\$	121	\$	133
Europe		112		232		35		33		26
Asia		14		14		17		29		51
Other				<u>-</u>		8				2
Total	<u>\$</u>	199	\$	357	\$	152	\$	183	\$	212

- (a) Local currency exposure includes amounts payable to the Corporation by borrowers with a country of residence other than the one in which the credit is booked.
- (b) Financing receivables include impaired loans of \$4,831 million at March 31, 2013.
- (c) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.
- (d) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.
- (e) Includes write-offs resulting from the modification to our write-off policy, effective October 1, 2012, in line with regulatory guidance, where we now write off a portion of the loans against specific reserves carried for more than 12 months.

GE Capital – CLL Portfolio Overview

Ratios CLL Americas Europe Asia Other Total CLL Americas Europe Asia Other Total CLL Americas Europe Asia Other Total		Nonearning receivables as a percent of financing receivables (a)										
	March 31,	December 31,	September 30,	June 30,	March 31,							
	2013	2012	2012	2012	2012							
	1.9%	1.8%	2.1%	2.3%	2.1%							
	3.2	3.5	4.4	4.0	3.8							
	1.7	1.7	1.8	2.1	2.2							
	1.7	8.6	8.0	1.3	2.4							
Total	2.3	2.4	2.8	2.7	2.6							
		Allowance for losses	s as a percent of nonearning	receivables (b)								
	March 31,	December 31,	September 30,	June 30,	March 31,							
CLL	2013	2012	2012	2012	2012							
Americas	35.0%	36.8%	35.4%	38.1%	48.2%							
Europe	36.6	34.3	37.4	34.8	33.8							
	42.4	41.5	35.0	37.5	45.7							
Other	33.3	11.5	3.8	11.1	22.2							
	36.1	35.5	35.8	36.6	42.0							
		Allowance for losses	as a percent of total financin	a receivables (b)								
	March 31,	December 31,	September 30,	June 30,	March 31,							
CLL	2013	2012	2012	2012	2012							
Americas	0.7%	0.7%	0.8%	0.9%	1.0%							
Europe	1.2	1.2	1.6	1.4	1.3							
Asia	0.7	0.7	0.6	0.8	1.0							
Other	0.6	1.0	0.3	0.1	0.5							
Total	0.8	0.8	1.0	1.0	1.1							
		Write-offs (net)	as a percent of financing rec	eivables (c)								
CLL	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012							
Americas	0.4%	0.6%	0.5%	0.6%	0.7%							
Europe	1.2	2.6	0.4	0.4	0.3							
Asia	0.5	0.5	0.6	1.0	1.8							
Other		=	4.7		2.0							
Total	0.7	1.2	0.5	0.6	0.7							
	-	_	CLL	<u>-</u>								
	March 31,	December 31,	September 30,	June 30,	March 31,							
CLL	2013	2012	2012	2012	2012							
Delinquency	1.88%	1.87%	2.01%	1.90%	2.05%							

⁽a) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.

⁽b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition adde of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.

⁽c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

(In millions)

Financing receivables (a)												
March 31, 2013			mber 31, 2012		mber 30, 2012	J:	une 30, 2012		rch 31, 2012			
\$	4,734 10,557 456	\$	4,851 10,915 486	\$	4,989 11,628 537	\$	5,159 12,046 587	\$	5,287 11,721 681			
			N	onearning	receivables (b)						
			mber 31,	Septe	mber 30,				rch 31, 2012			
\$	-	\$	-	\$	2	\$	2	\$	29			
	13		13		50 16		56 22		17 42			
				Allowance	e for losses (c)							
									rch 31, 2012			
\$	8	\$	9	\$	13	\$	12	\$	25			
	7 2		8 3		12 9		32 12		14 20			
			Write-of	fs (net) - fo	r three montl	ns ending	ſ					
			mber 31,	Septe	mber 30,		une 30,		rch 31, 2012			
\$	- - 1	\$	- 2 3	\$	(3) - 2	\$	24 11 10	\$	-			
	\$ Ma \$ Ma \$	2013 \$ 4,734 10,557 456 March 31, 2013 \$ - 13 March 31, 2013 \$ 8 7 2 March 31, 2013	2013 \$ 4,734 \$ 10,557 456 March 31, 2013 \$ - \$ 13 March 31, 2013 \$ 8 \$ 7 2	2013 2012	2013 2012 22 \$ 4,734 \$ 4,851 \$ 10,557 10,915 456 486	2013 2012 2012	2013 2012 2012	2013 2012 2012 2012	2013 2012 2012 2012 3 3 3 3 3 3 3 3 3			

⁽a) Financing receivables include zero, zero, and \$16 million of impaired loans at EFS, GECAS, and Other, respectively, at March 31, 2013.

⁽b) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.

⁽c) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.

GE Capital – EFS, GECAS and Commercial Other Portfolio Overview

Nonearning receivables as a percent of financing receivables (a)											
March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012							
- %	- %	- %	- %	0.5%							
-	-	0.4	0.5	0.1							
2.9	2.7	3.0	3.7	6.2							
	Allowance for losses	as a percent of nonearnin	g receivables (b)								
March 31,	December 31,	September 30,	June 30,	March 31,							
2013	2012	2012	2012	2012							
- %	- %	650.0%	600.0%	86.2%							
-	_	24.0	57.1	82.4							
15.4	23.1	56.3	54.5	47.6							
	Allowance for losses as	s a percent of total financ	ing receivables (b)								
March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012							
0.2%	0.2%	0.3%	0.2%	0.5%							
0.1	0.1	0.1	0.3	0.1							
0.4	0.6	1.7	2.0	2.9							
	Write-offs (net) a	s a percent of financing re	eceivables (c)								
March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012							
- %	- %	(0.2)%	1.8%	- %							
-	0.1	_	0.4	-							
0.8	2.3	1.4	6.3	-							
	2013 - % - 2.9 March 31, 2013 - % - 15.4 March 31, 2013 0.2% 0.1 0.4 March 31, 2013 - %	March 31, 2013 2012 -% -% -% -	March 31, 2013 2012 2012 2012	March 31, 2013 December 31, 2012 September 30, 2012 June 30, 2012 -% -% -% -% -% -% - - 0.4 0.5 3.7 3.0 3.7 Allowance for losses as a percent of nonearning receivables (b) March 31, 2013 December 31, 2012 September 30, 2012 June 30, 2012 - - - 650.0% 600.0% 600.0% - - - 24.0 57.1 15.4 23.1 56.3 54.5 Allowance for losses as a percent of total financing receivables (b) March 31, 2013 December 31, 2012 September 30, 2012 June 30, 2012 0.2% 0.2% 0.3% 0.2% 0.1 0.1 0.1 0.3 0.4 0.6 1.7 2.0 Write-offs (net) as a percent of financing receivables (c) March 31, 2013 December 31, 2012 September 30, 2012 June 30, 2012 Write-offs (net) as a percent of financing receivables (c)							

⁽a) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.

⁽b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.

⁽c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

GE Capital – Real Estate Portfolio Overview (a)

(In millions, unless otherwise noted)

Balances		arch 31, 2013	De	ecember 31, 2012	Sep	tember 30, 2012		June 30, 2012	March 31, 2012		
Financing receivables (b)	\$	19,733	\$	20,946	\$	26,294	\$	27,710	\$	31,531	
Nonearning receivables (c)		456		444	682		630			761	
Allowance for losses (d)		265		320		736	787			929	
Write-offs (net) - for three months ending (e)		29		350		115		146		186	

- (a) On October 1, 2012, we sold a significant portion of our Business Properties business in Real Estate. As a result, prior period disclosures have been recast to combine the Real Estate Debt business and the remaining owner occupied/credit tenant portfolio.
- (b) Financing receivables include \$5,255 million of impaired loans at March 31, 2013.
- (c) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.
- (d) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.
- (e) Includes write-offs resulting from the modification to our write-off policy, effective October 1, 2012, in line with regulatory guidance, where we now write off a portion of the loans against specific reserves carried for more than 12 months.

GE Capital – Real Estate Portfolio Overview (a)

March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012	March 31, 2012
2.3 %	2.1 %	2.6 %	2.3 %	2.4 %
58.1	72.1	107.9	124.9	122.1
1.3	1.5	2.8	2.8	2.9
0.6	5.9	1.7	2.0	2.3
2.16	2.27	2.84	2.81	3.08
	2013 2.3 % 58.1 1.3 0.6	2013 2012 2.3 % 2.1 % 58.1 72.1 1.3 1.5 0.6 5.9	2013 2012 2012 2.3 % 2.1 % 2.6 % 58.1 72.1 107.9 1.3 1.5 2.8 0.6 5.9 1.7	2013 2012 2012 2012 2.3 % 2.1 % 2.6 % 2.3 % 58.1 72.1 107.9 124.9 1.3 1.5 2.8 2.8 0.6 5.9 1.7 2.0

- (a) On October 1, 2012, we sold a significant portion of our Business Property business in Real Estate. As a result, prior period disclosures have been recast to combine the Real Estate Debt business and the remaining owner occupied/credit tenant portfolio.
- (b) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.
- (c) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.
- (d) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

GE Capital – Consumer Portfolio Overview

(In millions)

	Financing receivables (a)											
March 3			June 3		March 31,							
Consumer 2013	2012	2012	2012	2	2012							
Non-U.S. residential mortgages \$ 3	1,689 \$ 33,4	51 \$ 33,855	\$	33,826 \$	35,257							
Non-U.S. installment and revolving credit	8,050 18,5	46 18,504	ŀ	17,960	18,963							
U.S. installment and revolving credit	8,523 50,8	53 46,939)	45,531	44,283							
Non-U.S. auto	3,937 4,2	60 4,601	L	4,740	5,166							
Other	7,559 8,0	70 7,996	j	7,643	7,520							
Total \$ 10	9,758 \$ 115,1	80 \$ 111,895	\$ 1	109,700 \$	111,189							
		Nonearning receivabl	es (b)									
March 3	•		June 3		March 31,							
Consumer 2013	2012	2012	2012		2012							
Non-U.S. residential mortgages \$	2,452 \$ 2,5	\$ 2,659	\$	2,720 \$	2,863							
Non-U.S. installment and revolving credit	231 2	24 234	ŀ	243	253							
U.S. installment and revolving credit	931 1,0	26 896	;	773	876							
Non-U.S. auto	23	24 27	,	28	30							
Other	342	51 339)	380	381							
Total \$	3,979 \$ 4,1	94 \$ 4,155	\$	4,144 \$	4,403							
		Allowance for losses	; (c)									
March 3	1, December 31	September 30,	June 3	30,	March 31,							
Consumer 2013	2012	2012	2012	2	2012							
	2012	2012 80 \$ 467		2 481 \$	2012 498							
Consumer 2013	2012 477 \$		\$									
Consumer 2013 Non-U.S. residential mortgages \$	2012 477 \$	80 \$ 467 23 654	\$	481 \$	498							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit	2012 477 \$ 477 712 6	80 \$ 467 23 654	\$ })	481 \$ 665	498 726							
Consumer 2013 Non-U.S. residential mortgages \$ Non-U.S. installment and revolving credit U.S. installment and revolving credit	2012 477 \$ 4 712 6 2,665 2,2 66	80 \$ 467 23 654 82 2,030	\$ \$ 0	481 \$ 665 1,724	498 726 1,845							
Consumer 2013 Non-U.S. residential mortgages \$ Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other	2012 477 \$ 4 712 6 2,665 2,2 66	80 \$ 467 23 654 82 2,030 67 73 72 171	\$ \$ 0 6	481 \$ 665 1,724 79	498 726 1,845 88							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$	2012 477 \$ 2 712 6 2,665 2,2 66 181 1 4,101 \$ 3,6	80 \$ 467 23 654 82 2,030 67 73 72 171	\$ \$ \$ \$ \$ onths ending	481 \$ 665 1,724 79 179 3,128 \$	498 726 1,845 88 195 3,352							
Consumer 2013 Non-U.S. residential mortgages \$ Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ March 3	2012 477 \$ 2012 712 66 2,665 2,2 66 181 1 4,101 \$ 3,6 Wri 1, December 31	80 \$ 467 23 654 82 2,030 67 73 72 171 24 \$ 3,395 te-offs (net) - for three mo	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	481 \$ 665 1,724 79 179 3,128 \$	498 726 1,845 88 195 3,352 March 31,							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$	2012 477 \$ 2 712 6 2,665 2,2 66 181 1 4,101 \$ 3,6	80 \$ 467 23 654 82 2,030 67 73 72 171 24 \$ 3,395 te-offs (net) - for three mo	\$ \$ \$ \$ \$ onths ending	481 \$ 665 1,724 79 179 3,128 \$	498 726 1,845 88 195 3,352							
Consumer 2013 Non-U.S. residential mortgages \$ Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ March 3	2012 477 \$ 2012 2,665 \$ 2,2 66 181 \$ 1 4,101 \$ 3,6 Writh the second of the second	80 \$ 467 23 654 82 2,030 67 73 72 171 24 \$ 3,395 te-offs (net) - for three mo	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	481 \$ 665 1,724 79 179 3,128 \$	498 726 1,845 88 195 3,352 March 31,							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ March 3 Consumer 2013	2012 477 \$ 2012 2,665 \$ 2,2 66 181 \$ 1 4,101 \$ 3,6 Writh the second of the second	80 \$ 467 23 654 82 2,030 67 73 72 171 24 \$ 3,395 te-offs (net) - for three mo	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	481 \$ 665 1,724 79 179 3,128 \$ 30,	498 726 1,845 88 195 3,352 March 31, 2012							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ March 3 Consumer 2013 Non-U.S. residential mortgages \$	2012 477 \$ 2012 2,665 \$ 2,2 66 181 \$ 1 4,101 \$ 3,6 Writh the second of the second	80 \$ 467 23 654 82 2,030 67 73 72 171 24 \$ 3,395 te-offs (net) - for three more september 30, 2012	\$ ponths ending June 3 2012	481 665 1,724 79 179 3,128 \$ 30, 2 43 \$	498 726 1,845 88 195 3,352 March 31, 2012							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ March 3 Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit	2012 477 \$ 2012 2,665 \$ 2,2 66 181 \$ 1 4,101 \$ 3,6 Writh the second of the second	80 \$ 467 23 654 82 2,030 67 73 72 177 24 \$ 3,395 te-offs (net) - for three mo September 30, 2012 \$ 22 15 91	\$ s onths ending June 3 2012	481 \$ 665 1,724 79 179 3,128 \$ 30, 2 \$ 121	498 726 1,845 88 195 3,352 March 31, 2012 85 143							
Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other Total \$ Consumer 2013 Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit U.S. installment and revolving credit U.S. installment and revolving credit	2012 477 712 2,665 66 181 4,101 \$ December 31 2012 43 107 581 \$ 2012	80 \$ 467 23 654 82 2,030 67 73 72 177 24 \$ 3,395 te-offs (net) - for three mo September 30, 2012 \$ 22 15 91 01 551	s s s onths ending June 3 2012	481 \$ 665 1,724 79 179 3,128 \$ 30, 2 \$ 121 575	498 726 1,845 88 195 3,352 March 31, 2012 85 143 641							

⁽a) Financing receivables include impaired loans of \$3,202 million at March 31, 2013.

⁽b) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.

⁽c) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.

GE Capital – Consumer Portfolio Overview

Ratios	Nonearning receivables as a percent of financing receivables (a)									
_	March 31,	December 31,	September 30,	June 30,	March 31,					
Consumer	2013	2012	2012	2012	2012					
Non-U.S. residential mortgages	7.7%	7.7%	7.9%	8.0%	8.1%					
Non-U.S. installment and revolving credit	1.3	1.2	1.3	1.4	1.3					
U.S. installment and revolving credit	1.9	2.0	1.9	1.7	2.0					
Non-U.S. auto	0.6	0.6	0.6	0.6	0.6					
Other	4.5	4.3	4.2	5.0	5.1					
Total	3.6	3.6	3.7	3.8	4.0					
	<u> </u>	Allowance for losses	s as a percent of nonearning	receivables (b)						
	March 31,	December 31,	September 30,	June 30,	March 31,					
Consumer	2013	2012	2012	2012	2012					
Non-U.S. residential mortgages	19.5%	18.7%	17.6%	17.7%	17.4%					
Non-U.S. installment and revolving credit	308.2	278.1	279.5	273.7	287.0					
U.S. installment and revolving credit	286.3	222.4	226.6	223.0	210.6					
Non-U.S. auto	287.0	279.2	270.4	282.1	293.3					
Other	52.9	49.0	50.4	47.1	51.2					
Total	103.1	86.4	81.7	75.5	76.1					
		Allowance for losses	as a percent of total financing	g receivables (b)						
	March 31,	December 31,	September 30,	June 30,	March 31,					
Consumer	2013	2012	2012	2012	2012					
Non-U.S. residential mortgages	1.5%	1.4%	1.4%	1.4%	1.4%					
Non-U.S. installment and revolving credit	3.9	3.4	3.5	3.7	3.8					
U.S. installment and revolving credit	5.5	4.5	4.3	3.8	4.2					
Non-U.S. auto	1.7	1.6	1.6	1.7	1.7					
Other	2.4	2.1	2.1	2.3	2.6					
Total	3.7	3.1	3.0	2.9	3.0					
		Write-offs (net)	as a percent of financing rec	eivables (c)						
	March 31,	December 31,	September 30,	June 30,	March 31,					
Consumer	2013	2012	2012	2012	2012					
Non-U.S. residential mortgages	0.5%	0.4%	0.3%	0.5%	1.0%					
Non-U.S. installment and revolving credit	2.3	2.5	2.0	2.6	3.1					
U.S. installment and revolving credit	4.7	4.9	4.8	5.1	5.6					
Non-U.S. auto	1.3	0.8	0.9	0.9	1.3					
Other	2.3	2.3	2.5	2.0	2.5					
Total	2.8	2.8	2.6	2.9	3.3					
			Consumer							
	March 31,	December 31,	September 30,	June 30,	March 31,					
	2013	2012	2012	2012	2012					
Delinquency	6.10%	6.46%	6.69%	6.74%	6.67%					

- (a) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.
- (b) Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, on a portfolio basis, as appropriate. Loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may have the effect of causing lower reserve coverage ratios for those portfolios.
- (c) Write-offs percent is calculated as the ratio of annualized write-offs for the quarter divided by average of financing receivables at the beginning and end of the period.

GE Capital – Nonearning and Nonaccrual Financing Receivables

(\$ millions, unless otherwise noted)

March 31, 2013	Nonearning financing receivables (a)				
Commercial CLL EFS GECAS Other Total Commercial	\$	2,702 - - 13 2,715	\$	3,886 - - 14 3,900	
Real Estate		456		4,417	
Consumer		3,979		4,072	
Total	\$	7,150	\$	12,389	

⁽a) Nonearning receivables are those that are 90 days or more past due (or for which collection is otherwise doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, Receivables, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans that are paying on a cash accounting basis but classified as nonaccrual and impaired.

⁽b) Nonaccrual financing receivables are those on which we have stopped accruing interest. We stop accruing interest at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days past due. Total nonaccrual financing receivables of \$12.4 billion includes \$7.1 billion classified as nonearning financing receivables. Substantially all of this difference relates to loans which are classified as nonaccrual financing receivables but are paying on a cash accounting basis, and therefore are excluded from nonearning financing receivables.

GE Capital – Consumer Allowance for Losses on Financing Receivables

(In millions)	Jan	lance uary 1, 2013	Provision charged to operations		Other (a)		Gross te-offs (b)	Recov	veries (b)	Balance March 31, 2013	
Consumer Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other	\$	480 623 2,282 67 172	\$	56 211 1,014 17 47	\$	(16) (15) (50) (5) 7	\$ (55) (252) (744) (30) (52)	\$	12 145 163 17 7	\$	477 712 2,665 66 181
Total Consumer	\$	3,624	\$	1,345	\$	(79)	\$ (1,133)	\$	344	\$	4,101
(In millions)	Jan	lance uary 1,	ch	ovision larged perations	Oti	her (a)	Gross te-offs (b)	Recov	veries (b)	Ma	llance rch 31, 2012
Consumer Non-U.S. residential mortgages Non-U.S. installment and revolving credit U.S. installment and revolving credit Non-U.S. auto Other	\$	546 717 2,008 101 199	\$	29 124 478 10 26	\$	8 28 - (6) 16	\$ (103) (273) (772) (41) (66)	\$	18 130 131 24 20	\$	498 726 1,845 88 195
Total Consumer	\$	3,571	\$	667	\$	46	\$ (1,255)	\$	323	\$	3,352

⁽a) Other primarily included the effects of currency exchange.

⁽b) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as a result of losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

GE Capital – Consumer Financing Receivables by Region

(In millions)

March 31, 2013	Mo	rtgages	Installm revolvin		Auto	<u> </u>	Ot	her (a)	Total	December 31, 2012	Mo	rtgages	ment and ing credit		Auto	0	ther (a)		Total
U.S.	\$	-	\$	48,523	\$	-	\$	1,307	\$ 49,830	U.S.	\$		\$ 50,853	\$	-	\$	1,345	\$	52,198
Europe Western		24.650		C 700		0.057		1 505	75 506	Europe Western		26 150	C 574		7 100		1 704		77.617
Eastern		24,650 6,874		6,398 4,479	2	2,953 536		1,585 4,527	35,586 16,416	Eastern		26,150 7,122	6,574 4,622		3,189 585		1,704 4,845		37,617 17,174
Pacific Basin		165		7,077		448		135	7,825	Pacific Basin		179	7,241		486		171		8,077
Americas		103		96		-		5	101	Americas			109				5		114
Other		-		-		-		-	-	Other		-	-	-	-		-		-
Total at March 31, 2013	\$	31,689	\$	66,573	\$ 3	3,937	\$	7,559	\$ 109,758	Total at December 31, 2012	\$	33,451	\$ 69,399	\$	4,260	\$	8,070	\$	115,180
September 30, 2012	Mo	rtgages		nent and ng credit	Auto	<u>) </u>	Ot	her (a)	Total	June 30, 2012	Mo	ortgages	ment and ing credit		Auto	0	ther (a)		Total
																		_	
U.S.	\$	-	\$	46,939	\$	-	\$	1,373	\$ 48,312	U.S.	\$	-	\$ 45,531	. \$	-	\$	1,363	\$	46,894
Europe Western		26,494		6,623	7	3,278		1,863	38,258	Europe Western		26,270	6,500		3,364		1,870		38,004
Eastern		7,172		4,699	3	623		4,651	17,145	Eastern		7,094	4,436		630		4,301		16,461
Pacific Basin		189		7,060		700		104	8,053	Pacific Basin		190	6,899		746		104		7,939
Americas		-		121		-		5	126	Americas		-	124		740		5		129
Other		-		1		-		-	1	Other		272	1		-		-		273
Total at September 30, 2012	\$	33,855	\$	65,443	\$ 4	,601	\$	7,996	\$ 111,895	Total at June 30, 2012	\$	33,826	\$ 63,491	. \$	4,740	\$	7,643	\$	109,700
March 31, 2012	Мо	rtgages		nent and ng credit	Auto	<u> </u>	Ot	her (a)	 Total										
U.S. Europe	\$	-	\$	44,283	\$	-	\$	828	\$ 45,111										
Western		27,242		6,769	7	3,592		2,044	39,647										
Eastern		7,493		4,803	-	696		4,493	17,485										
Pacific Basin		208		7,253		878		151	8,490										
Americas		-		137		-		4	141										
Other		314		1		-		-	315										
Total at March 31, 2012	\$	35,257	\$	63,246	\$5	5,166	\$	7,520	\$ 111,189										

⁽a) Represents mainly small and medium enterprise loans.

GE Capital – Consumer Mortgage Portfolio by Country (a)

(\$ in millions)

March 31, 2013	Financing receivables	As a % of total	Nonearning receivables	Delinquent more than 30 days	December 31, 2012	nancing eivables	As a % of total	Nonearning receivables	Delinquent more than 30 days
U.K. (b) (c)	\$ 14,981	47.3%	11.6%	17.5 %	U.K.	\$ 16,245	48.6%	11.4%	18.8%
France (c)	7,865	24.8	3.6	3.9	France	8,046	24.1	3.5	3.8
Poland	4,992	15.8	1.5	2.5	Poland	5,174	15.5	1.3	2.9
Czech Republic	975	3.1	2.7	3.4	Czech Republic	1,029	3.1	2.6	3.4
Netherlands	801	2.5	1.5	1.9	Netherlands	824	2.5	1.3	1.6
Hungary	793	2.5	21.6	25.0	Hungary	818	2.4	20.3	24.7
Spain	789	2.5	12.3	23.4	Spain	810	2.4	12.9	23.0
All other	493	1.6	7.6	13.1	All other	 505	1.5	13.3	13.4
Total at March 31, 2013 (d)	\$ 31,689	100.0%	7.7%	11.2%	Total at December 31, 2012	\$ 33,451	100.0%	7.7%	12.0%
September 30, 2012	Financing receivables	As a % of total	Nonearning receivables	Delinquent more than 30 days	June 30, 2012	nancing eivables	As a % of total	Nonearning receivables	Delinquent more than 30 days
U.K.	\$ 16,517	48.8%	11.8%	19.2%	U.K.	\$ 16,344	48.3%	12.2%	19.9%
France	8,086	23.9	3.5	3.8	France	8,025	23.7	3.4	3.8
Poland	5,182	15.3	1.3	2.5	Poland	5,162	15.3	1.3	2.6
Czech Republic	1,080	3.2	2.6	3.3	Czech Republic	1,042	3.1	2.5	3.2
Netherlands	834	2.5	1.6	1.8	Netherlands	839	2.5	1.6	2.0
Hungary	806	2.4	18.3	23.3	Hungary	781	2.3	17.8	22.4
Spain	829	2.4	13.8	24.2	Spain	833	2.5	14.2	26.6
All other	521	1.5	13.8	16.0	All other	 800	2.4	9.4	11.2
Total at September 30, 2012	\$ 33,855	100.0%	7.9%	12.2%	Total at June 30, 2012	\$ 33,826	100.0%	8.0%	12.5%
March 31, 2012	Financing receivables	As a % of total	Nonearning receivables	Delinquent more than 30 days					
U.K.	\$ 16,768	47.6%	12.7%	19.1%					
France	8,418	23.9	3.3	3.7					
Poland	5,423	15.4	1.2	2.5					
Czech Republic	1,126	3.2	2.4	3.1					
Netherlands	916	2.6	1.5	1.8					
Hungary	827	2.3	16.6	21.3					
Spain	894	2.5	14.7	27.0					
All other	885	2.5	8.4	12.7					
Total at March 31, 2012	\$ 35,257	100.0%	8.1%	12.0%	l				

⁽a) Consumer loans secured by residential real estate (both revolving and closed-end loans) are written down to the fair value of collateral, less costs to sell, no later than when they become 360 days past due.

⁽b) At March 31, 2013, we had in repossession stock 504 houses in the U.K., which had a value of approximately \$0.1 billion.

⁽c) Our U.K. and France portfolios have reindexed loan-to-value ratios of 82% and 56%, respectively.

⁽d) At March 31, 2013, net of credit insurance, about 40% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception (greater than 90%); whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. About 85% of these loans are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments, high loan-to-value ratios at inception and introductory below market rates, have a delinquency rate of 15% and have a loan-to-value ratio at origination of 82%. At March 31, 2013, 11% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

GE Capital – Commercial Allowance for Losses on Financing Receivables

(In millions)	Balance January 1, 2013		Provision charged to operations		Other (a)			Gross e-offs (b)	Recov	eries (b)	Balance March 31, 2013	
CLL Americas Europe Asia Other	\$	490 445 80 6	\$	74 83 11 (3)	\$	(1) (5) (5) -	\$	(103) (132) (18) -	\$	30 20 4 -	\$	490 411 72 3
EFS		9		(1)		-		-		-		8
GECAS		8		(1)		-		-		-		7
Other		3		-		-		(1)		-		2
Total Commercial	\$	1,041	\$	163	\$	(11)	\$	(254)	\$	54	\$	993
(In millions)	Jan	lance uary 1, 012	cho	vision Irged Erations	Oth	ner (a)		Gross e-offs (b)	Recov	eries (b)	Mar	ance ch 31, 012
(In millions) CLL Americas Europe Asia Other	Jan	uary 1,	cho	ırged	Oth	(20) 1 (5)			Recov	eries (b) 23 19 5 -	Mar	ch 31,
CLL Americas Europe Asia	Jan 2	889 400 157	cho to ope	erations 66 83 11		(20)	write	(156) (45) (56)	_	23 19	Mar 20	802 458 112
CLL Americas Europe Asia Other	Jan 2	889 400 157 4	cho to ope	erations 66 83 11		(20)	write	(156) (45) (56)	_	23 19	Mar 20	802 458 112 2
CLL Americas Europe Asia Other	Jan 2	889 400 157 4	cho to ope	66 83 11 - (1)		(20)	write	(156) (45) (56)	_	23 19	Mar 20	802 458 112 2

⁽a) Other primarily included the effects of currency exchange.

⁽b) Net write-offs (write-offs less recoveries) in certain portfolios may exceed the beginning allowance for losses as a result of losses that are incurred subsequent to the beginning of the fiscal year due to information becoming available during the current year, which may identify further deterioration on existing financing receivables.

GE Capital – Real Estate Allowance for Losses on Financing Receivables (a)

(In millions)	Jan	lance uary 1, 2013	cho	vision orged erations	Other (b)		_	ross te-offs	Recov	eries	Mar	lance ch 31, 013
Allowance for losses on Financing Receivables	\$	320	\$	(20)	\$	(6)	\$	(29)	\$	-	\$	265
(In millions)	Jan	lance uary 1, 2012	cho	vision orged erations	Oth	er (b)	_	ross te-offs	Recov	eries	Mar	lance ch 31, 012
Allowance for losses on Financing Receivables	\$	1,089	\$	38	\$	(12)	\$	(188)	\$	2	\$	929

⁽a) On October 1, 2012, we sold a significant portion of our Business Property business in Real Estate. As a result, prior period disclosures have been recast to combine the Real Estate Debt business and the remaining owner occupied/credit tenant portfolio.

⁽b) Other primarily included the effects of currency exchange.

GE Capital – Real Estate Debt Overview

(In millions)

	Financing receivables										
Region	M	arch 31, 2013		ember 31, 2012		ember 30, 2012		June 30, 2012		arch 31, 2012	
U.S. Europe Pacific Basin Americas	\$	10,041 3,236 1,268 5,188	\$	10,434 3,483 1,683 5,346	\$	15,486 3,798 1,873 5,137	\$	16,687 3,802 2,117 5,104	\$	19,779 3,973 2,441 5,338	
Total (a)	\$	19,733	\$	20,946	\$	26,294	\$	27,710	\$	31,531	
		arch 31	Doc	ember 31,		g receivables ember 30,		June 30,	M	arch 71	
Property type		March 31, 2013		2012		2012		2012	March 31, 2012		
Office buildings Owner occupied Apartment buildings Hotel properties Warehouse properties Retail facilities Mixed use Parking facilities Other	\$	4,682 1,135 3,143 3,147 2,825 2,661 690 24 1,426	\$	5,217 1,200 3,410 3,244 2,899 2,938 624 25 1,389	\$	5,966 5,069 3,680 3,389 2,736 3,174 672 69 1,539	\$	6,043 5,301 3,828 3,490 3,393 3,112 738 71 1,734	\$	6,659 8,020 4,315 3,603 3,091 3,247 850 134 1,612	
Total (a)	\$	19,733	\$	20,946	\$	26,294	\$	27,710	\$	31,531	
Vintage profile Originated in pre-2010		arch 31, 2013			Due in	3 and prior (b)	ties			4,925	
2010 2011 2012 2013		156 1,460 3,254 641			2014 2015 2016 2017	5				3,922 3,718 3,020 4,148	
Total	\$	19,733			Total				\$	19,733	

⁽a) Represents total gross financing receivables for Real Estate only.

⁽b) Includes \$439 million relating to loans with contractual maturities prior to March 31, 2013.

GE Capital – Real Estate Equity Overview (a)

(\$ in millions)	Equity												
Region	M	arch 31, 2013	Dec	ember 31, 2012	Sept	tember 30, 2012		une 30, 2012	M	arch 31, 2012			
U.S. Europe Pacific Basin	\$	5,125 6,887 5,571	\$	5,767 7,169 6,391	\$	6,044 7,456 6,696	\$	6,309 7,235 6,763	\$	6,509 7,487 6,672			
Americas Total	\$	1,211 18,794	\$	1,303 20,630	\$	2,068 22,264	\$	2,624 22,931	\$	2,709 23,377			
			- -			Equity	<u>-</u>						
Property type	M	arch 31, 2013	Dec	ember 31, 2012	Sept	tember 30, 2012		une 30, 2012	M	arch 31, 2012			
Office buildings Apartment buildings Warehouse properties Retail facilities Mixed use Parking facilities Owner occupied Hotel properties Other Total	\$ \$	10,950 2,690 1,774 1,515 902 6 318 218 421 18,794	\$	11,693 2,941 1,835 2,026 854 6 342 220 713	\$	12,143 3,088 2,674 2,091 900 6 415 209 738 22,264	\$	12,385 3,320 2,797 2,014 965 8 491 274 677	\$	12,731 3,288 2,901 2,042 953 13 510 284 655			
Key metrics	<u>* </u>	arch 31, 2013	Dec	ember 31, 2012	Sept	tember 30, 2012	<u>*</u>	une 30, 2012	<u>*</u>	arch 31, 2012			
Owned real estate (b)	 \$	16,666	\$	18,126	\$	19,733	\$	20,384	\$	20,664			
Net operating income (annualized) Net operating income yield (c)		983 5.7%		1,077 5.7%		1,194 6.0%		1,239 6.0%		1,212 5.8%			
End of period vacancies (d)		18.1%		18.2%		17.6%		18.0%		19.0%			
Foreclosed properties (e)		911		893		954		966		734			
Vintage profile	M	arch 31, 2013											
Originated in pre-2010 2010 2011 2012 2013 Total	\$ \$	18,271 39 137 220 127 18,794											

⁽a) Includes real estate investments related to Real Estate only. Excludes foreclosed properties.

⁽b) Excludes joint ventures, equity investment securities, and foreclosed properties.

⁽c) Net operating income yield is calculated as annualized net operating income for the relevant quarter as a percentage of the average owned real estate.

⁽d) Excludes hotel properties, apartment buildings and parking facilities.

⁽e) Excludes foreclosed properties related to loans acquired at a discount with an expectation to foreclose.

GE Capital – Equipment Leased to Others (ELTO), Net of Depreciation and Amortization Overview

1,768

17,115 \$

(In millions)

All other

Total at March 31, 2012

March 31, 2013 Collateral type		CLL	GECAS		EFS	С	onsumer		Total	December 31, 2012 Collateral type		CLL		GECAS	E	FS	Cor	nsumer	٦	Γotal
Aircraft	\$	2,782 \$	33,011	\$	_	\$	_	\$	35,793	Aircraft	\$	2,809	\$	33,422	5	_	\$	- :	\$	36,231
Vehicles	•	8,502	-	•	_	•	1	٠	8,503	Vehicles	·	8,633	·	-		_	•	1	•	8,634
Railroad rolling stock		3,135	_		_		_		3,135	Railroad rolling stock		2,744		_		_		-		2,744
Construction and manufacturing		1,950	_		_		_		1,950	Construction and manufacturing		2,069		_		_		-		2,069
All other		1,545	-		524	ŀ	3		2,072	All other		1,492		-		795		3		2,290
Total at March 31, 2013	\$	17,914	33,011	\$	524	\$	4	\$	51,453	Total at December 31, 2012	\$	17,747	\$	33,422 \$		795	\$	4	\$	51,968
September 30, 2012 Collateral type		CLL	GECAS		EFS	С	Consumer		Total	June 30, 2012 Collateral type		CLL		GECAS	E	FS	Cor	nsumer	7	Γotal
Aircraft	\$	3,150 \$	32,689	\$	_	\$	_	\$	35,839	Aircraft	\$	3,033	\$	32,387 \$	å	_	\$	- :	\$	35,420
Vehicles	•	7,731	-	•	_	•	2	•	7,733	Vehicles	•	7,534	•	-	•	_	•	2	•	7,536
Railroad rolling stock		2,755	_		_		_		2,755			2,797		_		_		_		2,797
Construction and manufacturing		1,893	-		-		_		1,893	Construction and manufacturing		1,829		-		_		-		1,829
All other		1,499	-		802	2	3		2,304			1,663		-		825		4		2,492
Total at September 30, 2012	\$	17,028 \$	32,689	\$	802	\$	5	\$	50,524	Total at June 30, 2012	\$	16,856	\$	32,387		825	\$	6	\$	50,074
March 31, 2012 Collateral type		CLL	GECAS		EFS	_	onsumer		Total											
Colluter dr type		CLL _	GECAS	_	EF3		onsumer	_	Total											
Aircraft	\$	2,935 \$	31,557	\$	-	\$	_	\$	34,492											
Vehicles		7,899	-		-		2		7,901											
Railroad rolling stock		2,825	-		-		-		2,825											
Construction and manufacturing		1,688	-		-		-		1,688											
All allers		4 760			054		_		2 (2)	I .										

5

851

851 \$

31,557 \$

2,624

49,530

GE Capital – Commercial Aircraft Asset Details

	Loans and leases												
Collateral type (in millions)	March 31, 2013			mber 31, 2012		ember 30, 2012	J	une 30, 2012		arch 31, 2012			
Narrow-body aircraft Wide-body aircraft Cargo Regional jets Engines	\$	24,964 8,766 2,961 4,568 2,202	\$	25,570 8,949 3,012 4,585 2,107	\$	25,394 8,716 3,457 4,560 2,076	\$	25,141 8,989 3,422 4,695 2,074	\$	24,336 8,497 3,561 4,802 1,970			
Total (a)	\$	43,461	\$	44,223	\$	44,203	\$	44,321	\$	43,166			
Airline regions (in millions)		arch 31, 2013		mber 31, 2012	Septe	and leases ember 30, 2012	J	une 30, 2012		arch 31, 2012			
U.S. Europe Pacific Basin Americas Other	\$	13,173 10,443 7,864 5,309 6,672	\$	13,360 10,629 7,904 5,279 7,051	\$	13,499 10,813 8,010 5,060 6,821	\$	13,992 10,789 7,830 5,083 6,627	\$	13,917 9,893 7,988 5,043 6,325			
Total (a)	\$	43,461	\$	44,223	\$	44,203	\$	44,321	\$	43,166			
GECAS-owned aircraft vintage profile (in millions)		arch 31, 2013											
0 - 5 years 6 - 10 years 11 - 15 years 15+ years	\$	16,025 10,442 6,762 2,128											
Total (b)	\$	35,357											

⁽a) Includes loans and financing leases of \$10,557 million, \$10,915 million, \$11,628 million, \$12,046 million and \$11,721 million, (less non-aircraft loans and financing leases of \$107 million, \$114 million, \$114 million, \$112 million and \$112 million) and ELTO of \$33,011 million, \$33,422 million, \$32,689 million, \$32,387 million and \$31,557 million at March 31, 2013, December 31, 2012, September 30, 2012, June 30, 2012 and March 31, 2012, respectively, related to commercial aircraft at GECAS.

⁽b) Includes aircraft owned by GECAS and leased to others; excludes engines and loans.



GE Capital – Investment Securities

				At Marc	h 31, 20	13		At December 31, 2012									
(In millions)	An	nortized cost	uni	Gross realized gains	uni	Gross realized osses		Estimated fair value	An	nortized cost	uni	Gross realized gains	unr	Gross ealized osses		timated ir value	
Debt																	
U.S. corporate	\$	20,098	\$	3,889	\$	(88)	\$	23,899	\$	20,233	\$	4,201	\$	(302)	\$	24,132	
State and municipal		4,207		553		(112)		4,648		4,084		575		(113)		4,546	
Residential mortgage-backed (a)		2,123		184		(90)		2,217		2,198		183		(119)		2,262	
Commercial mortgage-backed		2,941		263		(78)		3,126		2,930		259		(95)		3,094	
Asset-backed		5,621		36		(55)		5,602		5,784		31		(77)		5,738	
Corporate - non-U.S.		2,409		155		(110)		2,454		2,391		150		(126)		2,415	
Government - non-U.S.		1,904		131		(3)		2,032		1,617		149		(3)		1,763	
U.S. government and federal agency		3,404		86		-		3,490		3,462		103		-		3,565	
Retained interests		74		17		-		91		76		7		-		83	
Equity																	
Available-for-sale		404		122		(10)		516		513		86		(3)		596	
Trading		186		-		-		186		245		-		-		245	
Total	\$	43,371	\$	5,436	\$	(546)	\$_	48,261	\$	43,533	\$	5,744	\$	(838)	\$	48,439	

	At March 31, 2013 - in loss position for									At December 31, 2012 - in loss position for								
		Less than	12 month	S		12 mont	hs or mo	ore		Less than	12 month	S	12 months or more					
(In millions)		mated value	unre	ross ealized es (b)		mated value		Gross nrealized osses (b)		mated value	unre	oss alized es (b)		imated r value	uni	Gross realized sses (b)		
Debt	•	722	*	(15)	*	444	•	(22)	*	474	•	(7)	•	017	*	(205)		
U.S. corporate State and municipal	\$	722 232	\$	(15) (4)	\$	414 327	\$	(73) (108)	\$	434 146	\$	(7) (2)	\$	813 326	\$	(295) (111)		
Residential mortgage-backed		96		(1)		663		(89)		98		(1)		691		(111)		
Commercial mortgage-backed		117		(1)		921		(77)		37		(1)		979		(95)		
Asset-backed		11		(1)		568		(54)		18		(1)		658		(76)		
Corporate - non-U.S.		240		(4)		606		(106)		167		(8)		602		(118)		
Government - non-U.S.		554		(1)		38		(2)		201		(1)		37		(2)		
U.S. government and federal agency		253		-		-		-		-		-		-		-		
Retained interests		5		-		-		-		3		-		-		-		
Equity		22		(10)		-		-		26		(3)		-		-		
Total	\$	2,252	\$	(37)	\$	3,537	\$ <u></u>	(509)	\$	1,130	\$	(23)	\$	4,106	\$	(815)		

⁽a) Substantially collateralized by U.S. mortgages. Of our total residential mortgage-backed securities (RMBS) portfolio at March 31, 2013, \$1,413 million relates to securities issued by government sponsored entities and \$804 million relates to securities of private label issuers. Securities issued by private label issuers are collateralized primarily by pools of individual direct mortgage loans of financial institutions.

⁽b) Includes gross unrealized losses at March 31, 2013 and at December 31, 2012 of \$(111) million and \$(157) million, respectively, related to securities that had other-than-temporary impairments previously recognized.

GE Capital – Investments Measured at Fair Value in Earnings (a)

Investment type (in millions)		ırch 31, 2013	ember 31, 2012	three mo	s impact for onths ended 31, 2013 (b)
Equities - trading Assets held for sale (LOCOM) Assets of businesses held for sale (LOCOM) Other (investment companies and loans)	\$	186 5,403 171 409	\$ 245 4,197 211 432	\$	25 (40) - (2)
Total	<u>\$</u>	6,168	\$ 5,085	\$	(17)

⁽a) Excludes derivatives portfolio.

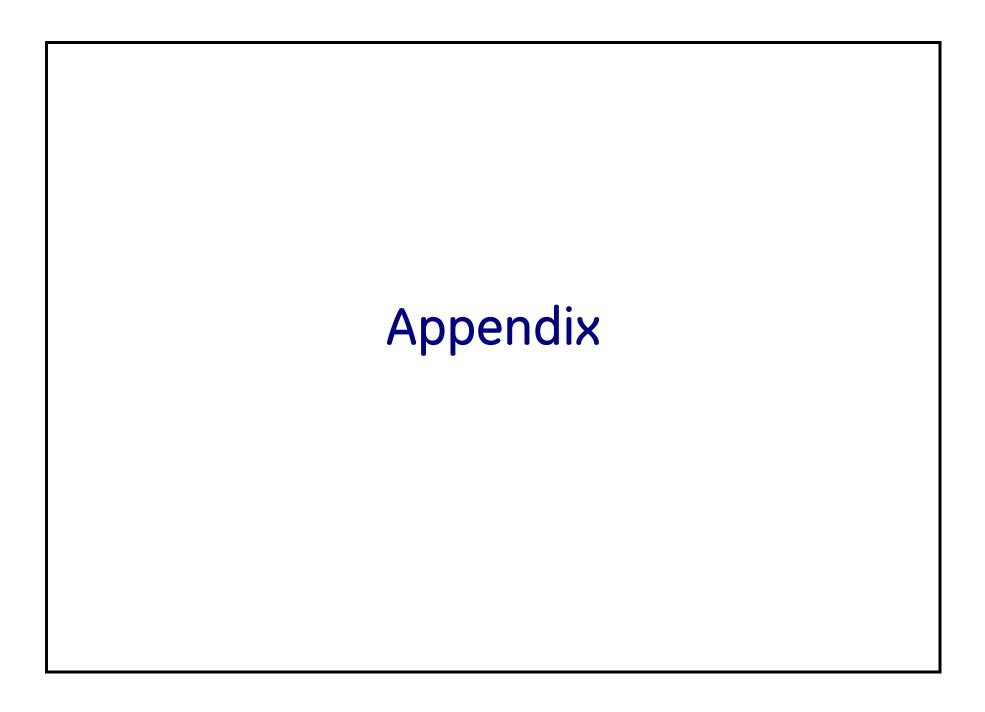
⁽b) All numbers are pre-tax.

GE Capital – Net Interest Margin (a)

	For three months ended							
(\$ in billions)	March 31, 2013			larch 31, 2012	De	cember 31, 2012		
Interest income from Loans and Leases		5.0%		6.0%		6.0%		
Yield Adjustors (Fees, Tax equivalency adjustment)		0.7%		0.8%		0.8%		
Investment Income		0.6%		0.2%		0.2%		
Operating Lease Income (net of depreciation)		1.0%		1.3%		1.2%		
Total Interest Income		7.3%		8.3%		8.2%		
Total GECC Interest Expense		2.2%		3.6%		3.3%		
Net Interest Margin (b)		5.0%		4.8%		4.9%		
Average Gross Financing Receivables	\$	273	\$	291	\$	282		
Average Investment Securities		48		17		16		
Average Interest-Earning Cash		53		N/A		N/A		
Average ELTO (net of depreciation)		54		49		50		
Average Earning Assets (AEA) (b)	\$	428	\$	357	\$	349		
Average Total Assets	\$	532	\$	540	\$	524		
AEA/Average Total Assets		80%		66%		67%		

⁽a) YTD net interest margin (NIM)% annualized (annualized NIM \$ = 1Q * 4, 2Q YTD * 2, 3Q YTD * 4/3, 4Q YTD * 1); average asset balances calculated using average of quarter end balances (1Q = 2-point average, 2Q = 3-point average, 3Q = 4-point average, 4Q = 5-point average)

⁽b) Adjustments were made in the first quarter of 2013 to more closely align the calculation with regulatory reporting requirements. Primary changes include incorporation of income and balances related to the legacy insurance business, incorporation of income and balances related to interest-earning cash and equivalents, and other items. Prior periods have not been recast. Primary remaining differences from regulatory reporting requirements are the inclusion of ELTO revenue and depreciation and the exclusion of retail client sharing payments.



Term	Definition
Borrowing	Financial liability (short or long-term) that obligates us to repay cash or another financial asset to another entity.
Cash equivalents	Highly liquid debt instruments with original maturities of three months or less, such as commercial paper. Typically included with cash for reporting purposes, unless designated as available-for-sale and included with investment securities.
Cash flow hedge	Qualifying derivative instruments that we use to protect ourselves against exposure to variability in future cash flows. The exposure may be associated with an existing asset or liability, or with a forecasted transaction. See "Hedge".
Commercial paper	Unsecured, unregistered promise to repay borrowed funds in a specified period ranging from overnight to 270 days.
Derivative instrument	A financial instrument or contract with another party (counterparty) that is designed to meet any of a variety of risk management objectives, including those related to fluctuations in interest rates, currency exchange rates or commodity prices. Options, forwards and swaps are the most common derivative instruments we employ. See "Hedge."
Discontinued operations	Certain businesses we have sold or committed to sell within the next year and therefore will no longer be part of our ongoing operations. The net earnings, assets and liabilities, and cash flows of such businesses are separately classified on our Statement of Earnings, Statement of Financial Position and Statement of Cash Flows, respectively, for all periods presented.
Ending Net Investment (ENI)	The total capital we have invested in the financial services business. It is the sum of short-term borrowings, long-term borrowings and equity (excluding noncontrolling interests) adjusted for unrealized gains and losses on investment securities and hedging instruments. Alternatively, it is the amount of assets of continuing operations less the amount of non-interest bearing liabilities.
Equipment leased to others	Rental equipment we own that is available to rent and is stated at cost less accumulated depreciation.
Fair value hedge	Qualifying derivative instruments that we use to reduce the risk of changes in the fair value of assets, liabilities or certain types of firm commitments. Changes in the fair values of derivative instruments that are designated and effective as fair value hedges are recorded in earnings, but are offset by corresponding changes in the fair values of the hedged items. See "Hedge."
Financing receivables	Investment in contractual loans and leases due from customers (not investment securities).
Goodwill	The premium paid for acquisition of a business. Calculated as the purchase price less the fair value of net assets acquired (net assets are identified tangible and intangible assets, less liabilities assumed).
Hedge	A technique designed to eliminate risk. Often refers to the use of derivative financial instruments to offset changes in interest rates, currency exchange rates or commodity prices, although many business positions are "naturally hedged" - for example, funding a U.S. fixed-rate investment with U.S. fixed-rate borrowings is a natural interest rate hedge.

Term	Definition
Intangible asset	A non-financial asset lacking physical substance, such as goodwill, patents, licenses, trademarks and customer relationships.
Interest rate swap	Agreement under which two counterparties agree to exchange one type of interest rate cash flow for another. In a typical arrangement, one party periodically will pay a fixed amount of interest, in exchange for which that party will receive variable payments computed using a published index. See "Hedge."
Investment securities	Generally, an instrument that provides an ownership position in a corporation (a stock), a creditor relationship with a corporation or governmental body (a bond), rights to contractual cash flows backed by pools of financial assets or rights to ownership such as those represented by options, subscription rights and subscription warrants.
Net interest margin	A measure of the yield on interest earning assets relative to total interest expense. It is the amount of interest income less interest expense, divided by average interest earning assets.
Net operating income	Represents operating income less operating expenses for owned real estate properties.
Noncontrolling interest	Portion of shareowners' equity in a subsidiary that is not attributable to GECC.
Other comprehensive income	Changes in assets and liabilities that do not result from transactions with shareowners and are not included in net income but are recognized in a separate component of shareowners' equity. Other comprehensive income includes the following components:
	- Investment securities - unrealized gains and losses on securities classified as available for sale
	- Currency translation adjustments - the result of translating into U.S. dollars those amounts denominated or measured in a different currency
	- Cash flow hedges - the effective portion of the fair value of cash flow hedges. Such hedges relate to an exposure to variability in the cash flows of recognized assets, liabilities or forecasted transactions that are attributable to a specific risk
	- Benefit plans - unamortized prior service costs and net actuarial losses (gains) related to pension and retiree health and life benefits
Retained interest	A portion of a transferred financial asset retained by the transferor that provides rights to receive portions of the cash inflows from that asset.
Securitization	A process whereby loans or other receivables are packaged, underwritten and sold to investors. In a typical transaction, assets are sold to a special purpose entity, which purchases the assets with cash raised through issuance of beneficial interests (usually debt instruments) to third-party investors. Whether or not credit risk associated with the securitized assets is retained by the seller depends on the structure of the securitization. See "Variable interest entity."
Variable interest entity (VIE)	An entity that must be consolidated by its primary beneficiary, the party that holds a controlling financial interest. A variable interest entity has one or both of the following characteristics: (1) its equity at risk is not sufficient to permit the entity to finance its activities without additional subordinated financial support from other parties, or (2) as a group, the equity investors lack one or more of the following characteristics: (a) the power to direct the activities that most significantly affect the economic performance of the entity, (b) obligation to absorb expected losses, or (c) right to receive expected residual returns.