

GE renewal

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Results are preliminary and unaudited. This document contains "forward-looking statements"- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as "expect," "anticipate," "intend," "plan," "believe," "seek," "see," or "will." Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: the severity and duration of current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; the impact of U.S. and foreign government programs to restore liquidity and stimulate national and global economies; the impact of conditions in the financial and credit markets on the availability and cost of GE Capital's funding and on our ability to reduce GE Capital's asset levels and commercial paper exposure as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the soundness of other financial institutions with which GE Capital does business; the adequacy of our cash flow and earnings and other conditions which may affect our ability to maintain our quarterly dividend at the current level; the level of demand and financial performance of the major industries we serve, including, without limitation, air and rail transportation, energy generation, network television, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks; strategic actions, including acquisitions and dispositions and our success in integrating acquired businesses; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements."

"In this document, "GE" refers to the Industrial businesses of the Company including GECS on an equity basis. "GE (ex. GECS)" and/or "Industrial" refer to GE excluding Financial Services."



imagination at work

Messages

- 1 We have positioned the company for solid earnings & cash flow growth in the future
- 2 Our strength in technology, services, global markets & solutions positions us for value creation in today's environment
- 3 We have defined the businesses that fully utilize the GE competitive advantages ... this is where we will invest & grow
- 4 The worst is behind us in Financial Services ... our GE Capital franchise will be a smaller but still meaningful contributor to the company going forward
- 5 We will generate significant available cash and be extremely thoughtful about creating long-term shareholder value as we deploy capital



imagination at work

Challenging environment, but improving



Short-term dynamics

Improving

- + Capital markets are dramatically improved ... losses are stabilizing
- + Global economies are stable/improving; emerging markets remain strong
- + Positive indicators ... ad market ↑
- + Government stimulus initiatives still in place ... low interest rates

Headwinds

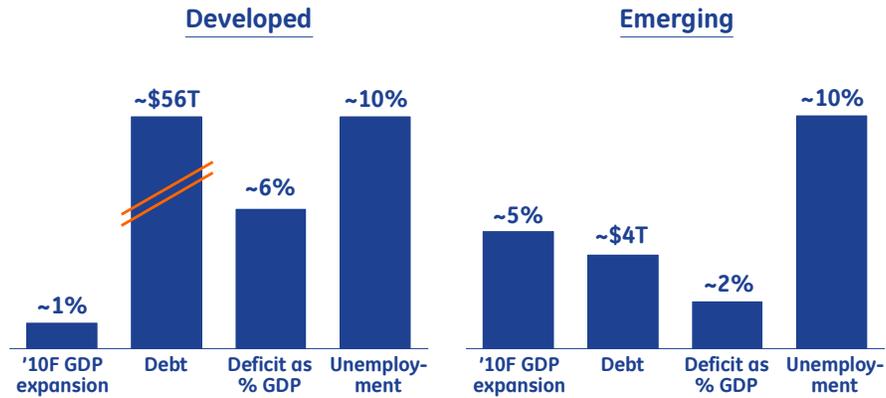
- High unemployment remains
- Record levels of excess capacity
- Construction & commercial real estate remain weak
- Reforms are creating uncertainty

Our assessment

- ✓ Growth will require organic investment ... technology, geography
- ✓ Can still capitalize on cost out ... inflation is tame



Long-term dynamics



Our assessment

- ✓ Emerging markets have recovered more quickly ... solid growth
- ✓ Developed countries have structural challenges that may subdue growth

Financial Services dynamics

Pre-crisis
Banks, fincos, captives, monolines, other

Post-crisis
Primarily banks



Our assessment

- ✓ Worst days are behind us
- ✓ Plenty of room to compete & win
- ✓ Origination & domain are key strengths

Government dynamics

| | <u>Regions</u> | <u>Factors</u> | <u>Impact on GE</u> |
|--------------------------|----------------|--|--|
| Financial reform | U.S. Europe | ✓ Regulatory structure ✓ Regulation/capital | ✓ GE will fit into system ✓ SME lending is a key strength |
| Healthcare reform | U.S. | ✓ Reimbursement ✓ Employer cost | ✓ Resolving uncertainty a positive ✓ New opportunities emerge |
| Energy/ climate | Global | ✓ Carbon price ✓ Technology | ✓ Right portfolio for change ✓ Pollution ↓ ... jobs ↑ |
| Stimulus/ jobs | Global | ✓ Industry focus ✓ Job creation | ✓ Energy, Healthcare, jobs ✓ Project impact accelerating |

Our assessment

- ✓ Global governments will remain more active
- ✓ GE well prepared for change ... sustain focus



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Macro themes



What you invest in

- + An American company winning in emerging markets
- + Great solutions company
- + Technical leader, innovator & global investor
- + A low-cost, high-quality manufacturer
- + A good partner ... small business, global enterprise, government
- + A high-integrity brand

Renewed GE is built for this environment



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2009 wrap-up

Financial performance

Profit

| | | |
|------------------------|------------|--|
| Industrial | Flat | + Energy, C&I ✓ Healthcare improving |
| NBCU | - | + Cable, ad markets - Network, movies |
| Capital Finance | Profitable | + Margins, cash - Losses, carry cost |
| Corporate | Flat | - Restructuring + Cost out |

4Q dynamics

- + Orders strengthening
- + Services/global model strong
- + Capital Finance profitable
- More restructuring underway

2009 performance keys

- 1 **GE Capital safe & secure**
 - + Solid funding plans
 - + Margins improving
 - + Strong capital ratios
 - + Cost out
 - CRE/losses

Refocus business model

- 2 **Outperform in a tough environment**
 - + Backlog growing ... global growth
 - + Service model strong
 - + Dramatic restructuring
 - Orders tough but improving

Position for growth

- 3 **Maximize financial flexibility**
 - + Great cash generation
 - + Positive portfolio actions

Creating surplus cash

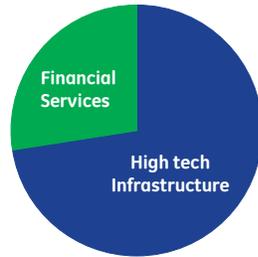


End 2009 back on offense

GE renewal: this is a better company



GE renewal



Competitive advantage

- ✓ Broad & deep technology
- ✓ Installed-base leadership
- ✓ Global brand & distribution
- ✓ Financial strength & discipline
- ✓ Leadership development

Positioned for the future

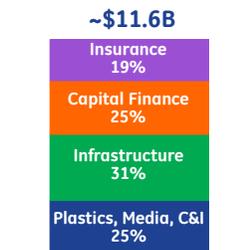
- 1 More valuable portfolio
- 2 Generating significant cash ... allocating to create value
- 3 Enduring growth initiatives
- 4 Unified competitive advantage

Versus peers
Leadership in: EPS growth, margins, ROTC

Dramatically improved portfolio

(\$ in billions – earnings ex. restructuring/pension)

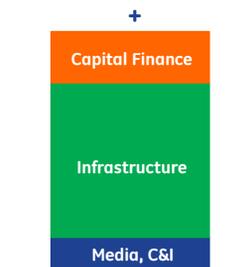
Early decade



Clean up & reload

- Exit Insurance ... de-risk
- + Grow Capital Finance ... global, consumer
- + Globalize & diversify Infrastructure
- ✓ Manage through short cycle "staleness"

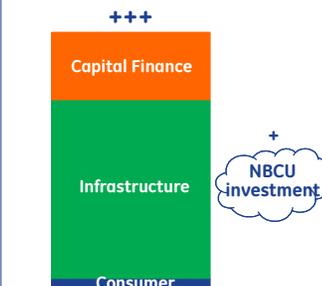
Today



Reposition, simplify & invest

- ✓ Reposition Capital Finance
- + Reestablish strength in Industrial platforms
- + Invest & grow Infrastructure
- ✓ Maximize/protect media investment

Future

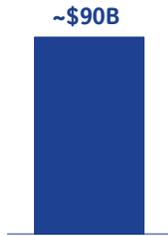


Growth & value creation

- ✓ Profitable Capital Finance
- + Invest & grow Infrastructure
 - ✓ Services
 - ✓ Global
 - ✓ Technology
 - ✓ Partnerships

Valuable Industrial businesses

(\$ in billions – excluding NBCU)

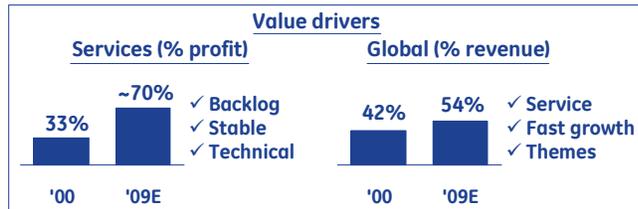


'09E revenue

Margins 16%+
ROTC 16%+

| Industrial | | |
|------------|----|-------|
| Net income | GE | S&P |
| 3 year | 4% | (20)% |

| | Market position | GE capabilities | | | | |
|----------------|-----------------|-----------------|---------|--------|--------|-------|
| | | GRC | Service | Themes | Global | Brand |
| Energy | Leader | + | + | + | + | + |
| Oil & Gas | Leader | + | + | + | + | + |
| Water | Growing | + | + | + | + | + |
| Healthcare | Leader | + | + | + | + | + |
| Aviation | Leader | + | + | + | + | + |
| Transportation | Leader | + | + | + | + | + |
| Consumer | N.A. leader | + | ✓ | + | ✓ | + |



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Restoring value in Financial Services

(\$ in billions)

Ending net investment^(a)



GECC Tier 1 common
'09E ~8.0
'12F >8.5

- + Growing equity
- + Exiting higher leveraged assets
- + Goal to restore dividend to parent

(a- excluding SFAS167; constant 4Q'08 FX)

We will operate our way into any requirements

Where we want to be

| | Goals | | GE advantages |
|------------------------------|---------|-------|---|
| | ENI | ROI | |
| Connected to GE "verticals" | ~20% | 2-3% | + Domain + Origination + Asset management/risk |
| Mid Market Lending & Leasing | ~40-50% | ~2% | + Origination + Product development + Risk/operations |
| Consumer | ~15-20% | ~2% | + Brand + Risk/operations + Origination |
| Real Estate | ~15% | ~1-2% | + Domain + Asset management |

We expect to generate attractive returns on ~\$400B net investment over the near future

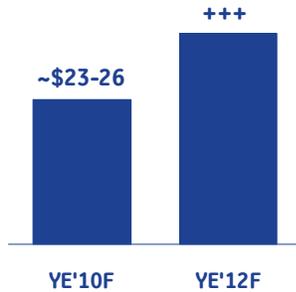


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Excess cash available

(\$ in billions)

Parent cash



- + Operate the company to retain a high rating
- + Capital efficient business model

Capital allocation options

- + **Sustain a strong GE Capital**
 - ✓ Expect \$2B under income maintenance agreement in 2011
- + **Invest in Infrastructure**
 - ✓ Organic and value-added M&A
 - ✓ Replace NBCU earnings
- + **Think opportunistically about buybacks**
 - ✓ Look for value opportunities
 - ✓ Redeem preferred shares
- + **GE dividend at historic payout ratio**

Grow the company & generate attractive returns



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Investment strategy & result

| | | Strategic | Financial | Status | |
|---------------------------|--------------------|-----------|-----------|-----------------|---|
| New growth platform | Oil & Gas | G | G | Winning | White space challenging |
| | Hispanic | G | R | Valuation | |
| | Healthcare IT | G | Y | Long-term play | |
| | Water | G | R | Long-term play | |
| | Security | R | Y | Sold | |
| Strengthen Infrastructure | Sensing/Controls | Y | G | Energy focus | Core investments generally good |
| | Renewable energy | G | G | Big win | |
| | Healthcare devices | G | G | Solid execution | |
| | Life Sciences | G | G | Big win | |
| | MDX | G | Y | Long-term play | |
| | Avionics | G | G | Long-term play | |
| Protect + diversify NBCU | Services | G | G | Winning | Played our hand very well in a dynamic industry |
| | Universal | G | G | Big win | |
| | Cable | G | G | Winning | |
| | Internet | Y | R | Very hard | |

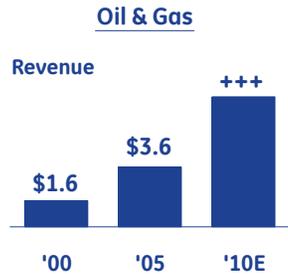
- ✓ Achieving returns > cost of capital vs. goal of 15%
- ✓ Significantly improved company for the future
- ✓ New growth platforms taking longer to reach returns ... still strategic



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Building value: inorganic platforms

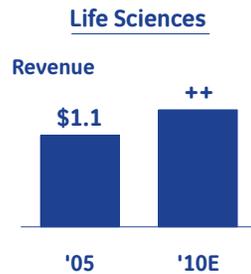
(\$ in billions)



GE value creation

- ✓ Broad technology ... Aviation
- ✓ Customer trust ... IOC, NOC
- ✓ Service expansion
- ✓ Capital & financial strength

One of the industry leaders



GE value creation

- ✓ GRC impact
- ✓ Service expansion
- ✓ Additional acquisitions

One of the industry leaders



GE value creation

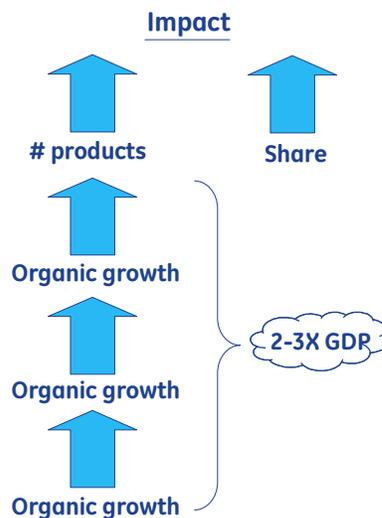
- ✓ Quality & supply chain
- ✓ Customer trust
- ✓ Global footprint
- ✓ Financing capability

Will be #1 in this cycle



Enduring growth initiatives

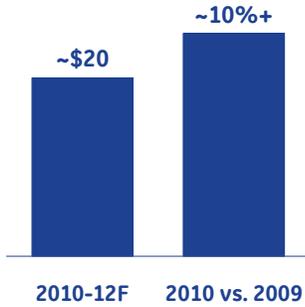
- 1 Broad technical leadership
- 2 Expand services growth
- 3 Invest in emerging markets
- 4 Align with big solutions
 - ✓ Clean energy
 - ✓ Affordable healthcare



Broad technical leadership

(\$ in billions)

Investment



20,000+ patents filed this decade

Central theme: more products at more price points

- + Accelerate NPI development
- + Sustain innovation
- + Partner to build products
- + Reverse innovation ... leverage globalization

Drive incremental growth



Energy expansion

2002



U.S. gas turbine
% of total revenue
~45%

Today



~15%

Future



~10%

- ✓ Created additional \$14B revenue in 7 segments
- ✓ 140 countries ... additional capabilities



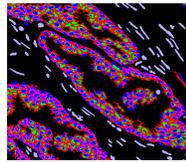
Sustain innovation

Offshore wind



- ✓ Integrate Scan Wind
- ✓ Invest in NPI → 3.5MW → 5+MW
- ✓ Create world class project/service organization
- ✓ Target 25% share

Molecular pathology



- ✓ Multiple biomarker detection in tissues ... morphology & molecular data
- ✓ Understand disease states better ... research & diagnostic potential

Leap X



- ✓ 20% increase in fuel burn efficiency
- ✓ New composites
- ✓ Fits with COMAC
- ✓ Use in business jets

Water reuse



- ✓ Reclaim, treat & reuse industrial waste water
- ✓ Improve water quality & reduce contamination of drinking water sources
- ✓ Leverage stimulus & tax credits

Constant stream of imagination breakthroughs



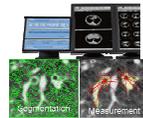
Partnerships

Intel: home health



- ✓ Market & develop home-based technology
- ✓ Targeted remote monitoring, diagnostic & disease management solutions for home & retail

Digital pathology



- ✓ 50/50 JV with University of Pittsburgh Medical Center
- ✓ Digitization & diagnosis of anatomical pathology specimens
- ✓ Improves diagnostic accuracy

Google: smart home



- ✓ Develop & promote Smart Grid technology
- ✓ Help energy users reduce their electricity usage
- ✓ Foundation for zero energy home

A123 battery



- ✓ 8% investment in A123
- ✓ Expansion in U.S. lithium ion battery & Smart Grid capabilities
- ✓ Leader in electric verticals



Small steam turbine - India



- ✓ Develop 30-100 MW ST
- ✓ Attractive margins, low cost structure & mindset



High speed rail - China



- ✓ MOU to jointly advance high speed rail opportunities in U.S.
- ✓ China investing \$300B in railway infrastructure by 2013



Fill out product line & grow

Expand services growth

Service revenue (\$B)



Central theme: extend markets

- + Build competitive advantage in service technology
- + Add value to CSA for long-term growth
- + Expand services capability through software
- + Provide customer productivity solutions

2010 profit growth

Energy + Healthcare +
O&G + Aviation +
Transportation -

Sustain service revenue growth at 2-3X GDP



Services technology

Remote monitoring, diagnostics & prognostics

CSA analytics & modeling



- ✓ Fundamental to improve CSAs predictability & profitable growth



- ✓ Critical to monetizing OEM product & knowledge history

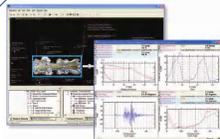
Inspection & repair



- ✓ Continue innovation in inspection & repair tech

Digitized records of asset configuration & history

Business process to digitized workflow

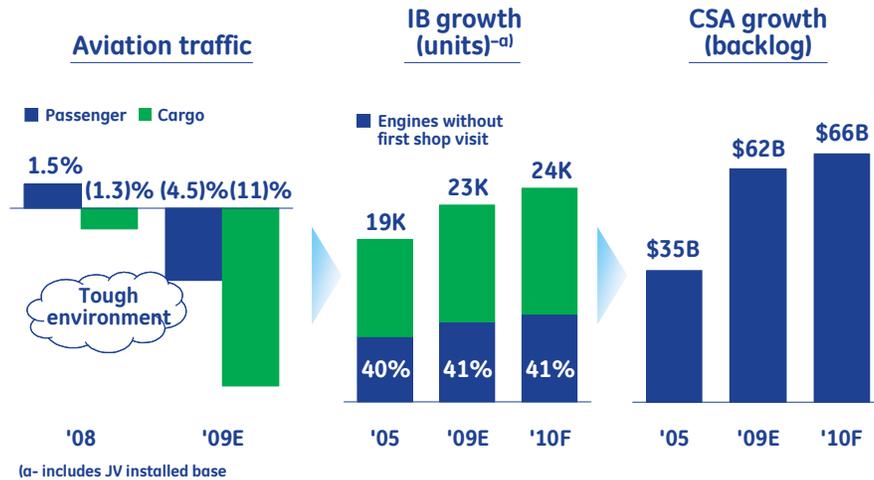


- ✓ Speed in business process innovation with customers

Innovation creates competitive advantage



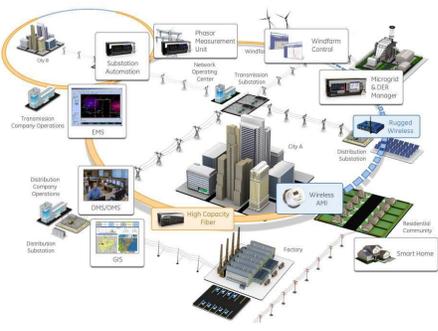
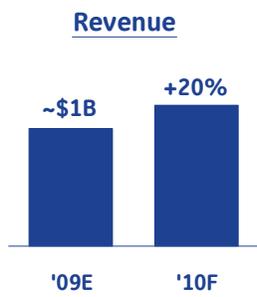
Aviation: business model drives growth



Earnings growth through very difficult environment



Energy: win in Smart Grid



Wins/cities

| | | | |
|----------|------------------|-------------|---------------|
| Miami | FPL GROUP | D.C. | PHI |
| Columbus | AEP | Chicago | Exelon |
| Tokyo | TEPCO | Lyon/London | EDF |

GE wins ~50%

- Key initiatives**
- ✓ Grow technical content & software
 - ✓ Win the "high-visibility" deals
 - ✓ Maximize coverage & secure/expand scope for global partners



Services = customer productivity

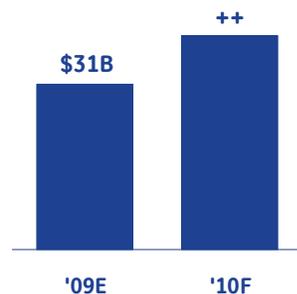
Hospital productivity



Invest in emerging markets

(\$ in billions)

Priority region revenues



- ✓ **Resource rich:** Middle East, Latin America, Africa, Russia, CIS, Canada, Australia
- ✓ **Rising Asia:** China, India, SEA

Central theme: globalization favors GE

- + **Company to country strategies** to leverage GE's capabilities
- + **Localize** to gain share
- + **Position** with governments & customers ... a good partner

Sustain revenue growth at 2-3X GDP

China company-to-country



Well-positioned for content on upcoming C919 narrowbody...

- ✓ Engine ... LeapX a strong fit & successful reference of CF34-10 engines on ARJ21
- ✓ Power ... integrated with LeapX technology
- ✓ Avionics ... JV with AVIC* for global avionics
- ✓ Nacelles ... GE/Safran JV with AVIC* on nacelles and components

*China Aviation Industry Corporation

Healthcare ICFC

\$5B opportunity



- ✓ Localize manufacturing, design & customized solutions
- ✓ Integrate strategy ... distribution services & organization ... +1,000 reps

Locomotives

\$4B opportunity



- ✓ 300 more Evolution locomotive assemblies to China (600 total)
- ✓ JV to develop, build and service Evolution diesel engines

Energy

\$3B opportunity



- ✓ Smart Grid cooperation with State Grid
- ✓ JV and R&D with Shenhua Group for cleaner coal

- 1 Align GE initiatives to China's long-term growth
- 2 Localize technology & production
- 3 Partner with strong players to grow together



Oil & Gas ... investing to win

Algeria



- Expanded Algesco JV with Sonatrach & Sonelgaz
- NOCs to supply 20% of Europe's gas

Angola



- \$250 million contract for subsea production of Kizomba satellite projects off coast of Angola

Australia



- \$1.1B of integrated gas projects from subsea to LNG
- \$5B opportunity

Russia



- 16 gas turbines to be installed across Gazprom pipeline through REPH Licensing Agreement

China



- West-to-East I & II - world's largest gas transmission projects are supported by GE Oil & Gas tech

Brazil



- \$250MM 3-yr. frame agreement with Petrobras for supply of 250 subsea wellheads



Mubadala partnership

Background

- ✓ Announced partnership July '08
- ✓ Formalized Commercial Finance JV May '09
- ✓ GE anchor partner in Masdar initiative helping create solutions to clean energy
- ✓ Abu Dhabi Leadership Development Center breaking ground
- ✓ Mubadala is a big GE investor

Commercial Finance JV



Energy & Power Project Finance



Water & Infrastructure Project Finance



Healthcare Financial Services



Aviation Financing



Vendor Finance & Equipment Finance



Sponsor Finance

- ✓ Global 50/50 JV with an MEA focus ... HQ in Abu Dhabi
- ✓ Complementary capabilities
- ✓ Targeting ~\$1B in 4Q'09E

Products

Lending

Leasing

Equity

- ✓ Build Shari'a-compliant financing capabilities

On track for a great partnership



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Align with big solutions

"Clean technology"

ecomagination

"Green is green"

+

"Affordable healthcare"

healthymagination

"Better health for more people"

Central themes: clear GE leadership; foundation for GE brand
 + Solutions are a unique domain of a multi-business company
 + Rejuvenates our business in eyes of customer
 + Aligns: investor, customer, employees & public

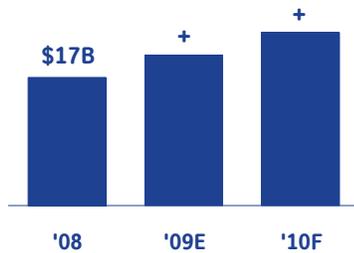


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ecomagination = growth

(Revenue \$ in billions)

Growth in a recession



- Commitments on track**
- 1) 2X technology
 - 2) \$25B revenues by 2010
 - 3) Reduce GE GHG ... save \$s
 - 4) Align with public ... USCAP

Next generation 2010-15

- 1) Double R&D to \$10B
- 2) Grow at 2x GE revenue growth rate
- 3) Reduce GE's energy intensity by 50%
- 4) Reduce water consumption by 25%
- 5) Inspire a competitive green economy



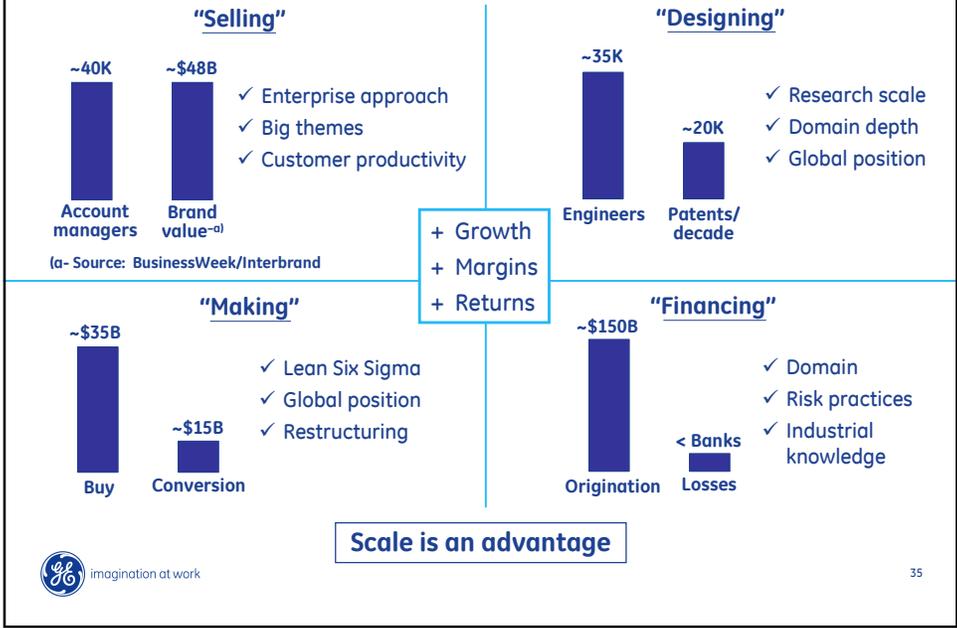
- Bold initiatives**
- 1) \$300MM ecomagination fund
 - 2) 10 flagship partnerships
 - 3) 20MM smart energy homes

healthmagination → GE leadership

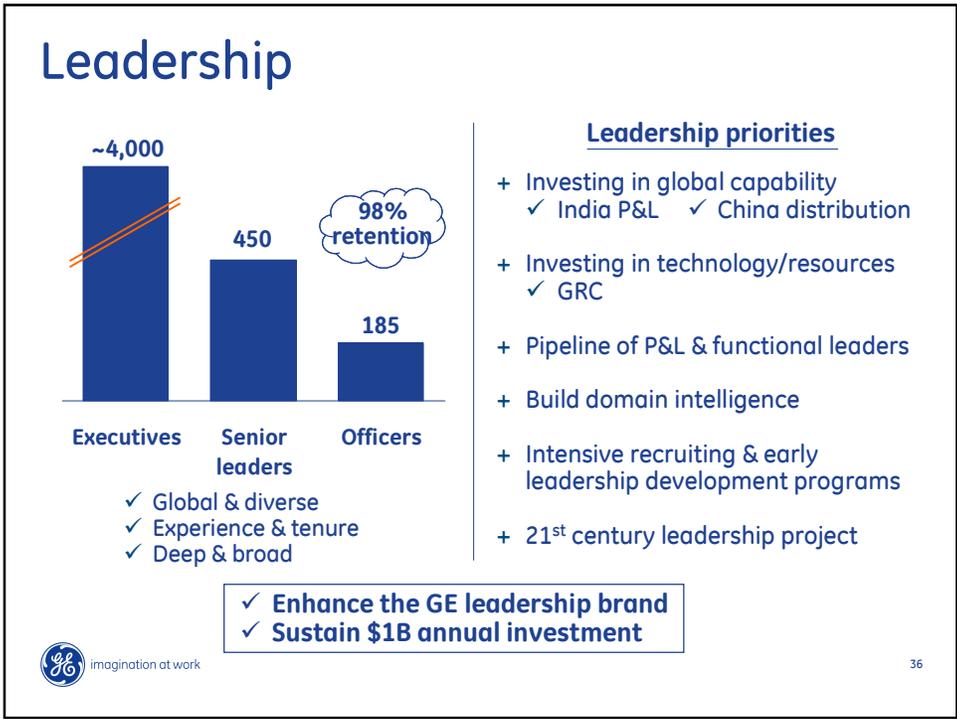


- healthmagination goals:**
- ✓ Invest \$6B by '15 to launch 100+ innovations
 - ✓ GE healthcare costs growth ≤ CPI (U.S.)
 - ✓ Long-term Healthcare organic growth 2-3x GDP
 - ✓ Partner with others ... engage policy leaders

“Unified” competitive advantage



Leadership



Enterprise strength

Why GE works

- + **Scale:** technology + supply chain 
- + **Domain expertise:** able to finance & sell 
- + **Focus broad interface:** value around global footprint 
- + **Brand:** launch big themes 
- + **Depth/experience:** build strong customer relationships 
- + **Culture:** learn from each other 



Goal = outperform peers (3Q'09 YTD)

| | Vs. peers |
|----------------------------------|-----------|
| Revenue growth | + |
| Industrial segment Profit growth | + |
| Segment margins | + |
| Industrial ROTC | + |



GE's near-term execution will be solid



2010 “framework”

| Profit | 2010E | Drivers |
|------------------------|--------------|--|
| Industrial | ~Flat | + NPI, service growth, lower cost, global - Excess capacity remains, invest in growth |
| Media | - | + Cable, improved ad markets - Olympics |
| Capital Finance | ~Flat | + Higher yields and lower costs - CRE losses |
| Corporate | ~Flat | - Pension costs higher ✓ Restructuring TBD |
| CFOA | \$13-15B | + Working capital improvements - Lower progress payments |

Dynamics

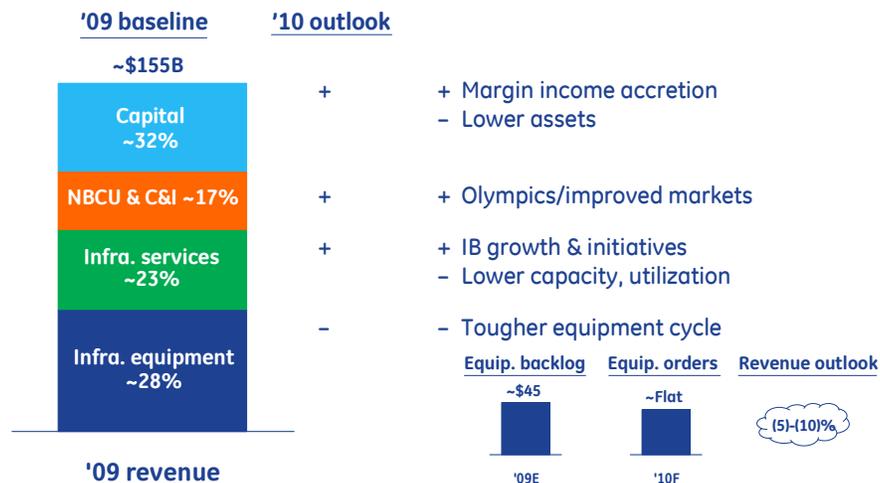
+/- Financial & economic risks in balance
✓ May do more restructuring to improve GE for the future



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2010 revenue framework

(\$ in billions)



Current total outlook is roughly flat

40

Global stimulus related activity

Good momentum



Focus areas

1,000+ projects

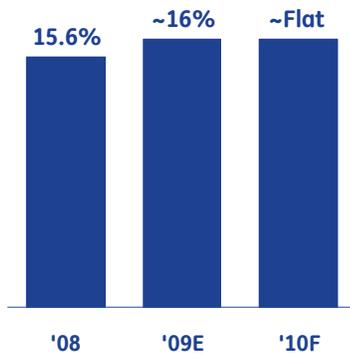
| | Region | Revenue |
|-------------------|--------------|--|
| Clean energy | Global | Europe offshore wind U.S. wind PTC Nuclear |
| Smart Grid | Global | "Model cities" |
| Healthcare access | China, ME | Rural build-out |
| Healthcare IT | U.S., Japan | Implement new technology |
| Infra. projects | Global | Brazil oil & gas U.S. rail |
| Water reuse | U.S., China | Tax credits |
| Technical funding | U.S., Europe | Multiple |
| Energy Star | U.S. | Appliances |

GE well positioned



Margin dynamics

Segment OP %



Drivers

| | '09E | '10F |
|---------------|------|------|
| Value gap | ++ | + |
| Restructuring | + | + |
| Service mix | + | + |
| Business mix | + | - |
| Olympics | + | - |

Opportunity to sustain high margins



2010 cash execution

CFOA (\$B)



2009E 2010F

- Progress payment flows down ~\$5B in 2009-10
- + Offset by ~\$5B improvement in working capital

| Turns (x) | '08 | '10 |
|--------------|-----|-----|
| Inventory | 8.0 | + |
| Receivables | 7.5 | + |
| Payables (D) | 57 | + |

Execution is solid



Parent cash (\$B)



2009E 2010F

'10 drivers

| | |
|--------------|------------------|
| CFOA | ~\$13-15B |
| Divestitures | ~10 |
| Dividends | ~(4) |
| P&E | ~(3) |
| Total | ~\$16-18B |

Dynamics & goals

- ✓ Continue strong working capital initiatives
- ✓ Execute well on portfolio actions
- ✓ Capital allocation opportunities in 2010

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GE Capital Finance

(\$ in billions)



| | '09E | '10F | '11F |
|---------|-----------|-----------|-----------|
| ENI-(a) | \$475-485 | \$445-455 | \$415-425 |
| Margins | - | + | + |
| Losses | - | = | + |
| SG&A | + | + | + |

Taxes

| | | | |
|--------------------|---|---|---|
| Structural benefit | + | = | = |
| Provision/rate | + | - | - |

(a)- excluding SFAS167; constant 4Q'08 FX

Operating focus

- ✓ Origination at high margins
- ✓ Opportunistically look for bulk origination
- ✓ Execute funding plan ... diversify & lower cost
- ✓ Execute well on red assets
- ✓ Losses peak in 2010
- ✓ Manage brutal CRE cycle

GE Capital positioned for recovery



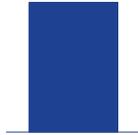
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Strong Financial Service franchises

(\$ in billions)

America's Lending & Leasing

\$121



Assets
High margins

New 5.8%
Run-off 2.8%

GE advantage

- ✓ Originations
- ✓ Asset management/risk

U.S. Retail Finance

\$37



Assets
High margins

New 13.3%
Run-off 11.7%

GE advantage

- ✓ Brand
- ✓ Risk/operations

Connected to GE "Verticals"

\$73



Assets
High margins

New ~3%
Run-off ~3%

GE advantage

- ✓ Domain expertise
- ✓ Asset management/risk

- ✓ Originate-to-hold model works
- ✓ Strong mid-market franchise
- ✓ \$30B YTD to small & medium businesses in U.S.



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Energy Infrastructure

(\$ in billions)

Segment profit

~\$6.8

0/+



| | '09E | '10F |
|--------|------|------|
| OP (%) | 19% | + |
| Energy | + | 0/+ |
| O&G | + | + |

Operating focus

- ✓ Global leader in gas & wind
- ✓ New product pipeline ... new 7FA, 2.5MW
- ✓ Services remain robust
- ✓ Positioned for stimulus programs
- ✓ Margin expansion, positive value gap, deflation ↑
- ✓ Shape global energy policy

Outperforming in a challenging environment



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Energy key wins

CEZ - Romania



- ✓ 220 units ... largest wind farm in Europe
- ✓ Value \$1.0B

Aldur Independent Water & Power - Bahrain



- ✓ Steam & gas turbines & services
- ✓ Value \$500MM

Caithness - USA



- ✓ Largest 2.5X wind farm in the world ... 302 units
- ✓ Value \$1.4B

LNG - Australia



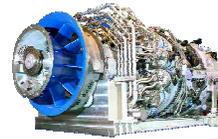
- ✓ Turbomachinery and D&P
- ✓ Value \$1.1B

Petrobras - Brazil



- ✓ 250 subsea wellhead systems
- ✓ Value \$250MM

Sabiya - Kuwait



- ✓ 2000MW ... largest combined cycle power plant
- ✓ Value \$800MM



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Technology Infrastructure

(\$ in billions)

Segment profit



| | '09E | '10F |
|------------|------|------|
| OP (%) | 18% | 0/- |
| Aviation | + | 0/- |
| Healthcare | - | + |
| Transp. | - | - |

Operating focus

- ✓ Execute on new product pipeline
- ✓ Grow services through industry cycles
- ✓ Continue to work on cost structure
- ✓ Drive global growth
- ✓ Manage through reform uncertainty
- ✓ No repeat of Aviation '09 transactions
- ✓ Manage through very difficult Transportation cycle

These are leadership franchises



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Key wins ... Technology Infrastructure

Etihad & American



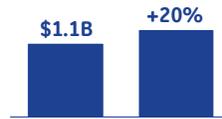
- ✓ GEnX, GP7000, GE90 & services
- ✓ Value \$9B

Joint Strike Fighter



- ✓ F136 JSF
- ✓ Included in 2010 defense bill

Healthcare - India/China



- ✓ In country, for country distribution
- ✓ Rural market penetration

Diesel locos - South Africa



- ✓ Freight Rail
- ✓ 100 diesel locos



Life Sciences - Butantan



- ✓ Turnkey plasma fractionation
- ✓ First enterprise deal

Evolution locos - China



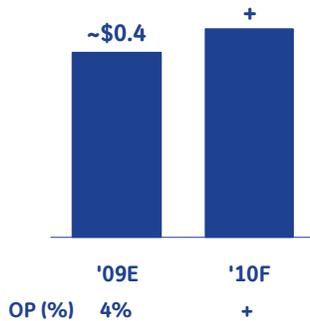
- ✓ 300 loco kits for China mainline
- ✓ CSR Qishuyan diesel engine JV

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C&I

(\$ in billions)

Segment profit



- ✓ Energy Star investment generates tax benefits

Operating focus

- ✓ Prepare for an improved but still challenging market
- ✓ Launch more NPIs
- ✓ Improve lighting product line
- ✓ Reduced cost ... deflation, restructuring

Energy Star



Hybrid water heater

- ✓ Growth
- ✓ Incentives
- ✓ Cycle
- ✓ Quality



Horizontal axis washer

Good execution in a tough cycle

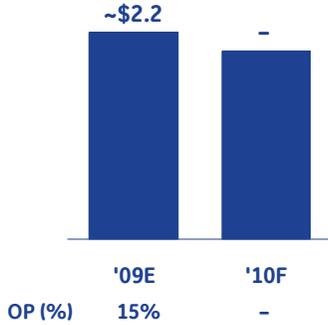


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NBCU

(\$ in billions)

Segment profit



Operating focus

- ✓ Market recovering ... scatter broadly better
- ✓ Stations improving in better economy
- ✓ Double-digit growth in Cable ... strong ratings, deals complete, global growth
- ✓ Growth in Film & Parks ... further execution & economic rebound
- ✓ Rebuild Network performance
- ✓ Manage through tough Olympics economics in 1Q

Segment profit growing excluding effects of '10 Winter Olympics



Have made NBCU better

GE at 100%

GE at 80%

GE at 49%



Advertising as % of revenue

~90%



~40%



~35%

- ✓ Expanded cable offering ... strong management team
- ✓ Chance to create new offerings in key segments - i.e., sports
- ✓ Larger Internet presence ... additional capabilities



Execution framework

2010-12 incentive plan measurements

1 3-year EPS (cumulative)

2 3-year CFOA (cumulative)

3 Industrial ROTC

4 GE Capital ending net investment

Objectives

- ✓ Substantial growth in EPS
- ✓ Manage GE Capital through end of cycle
- ✓ Strong Industrial performance
- ✓ Continued strong cash performance
- ✓ Generate significant free cash flow
- ✓ Leading Industrial ROTC ... top 25% of peers
- ✓ Deploy cash in an investor-friendly way
- ✓ Achieve ENI reduction target

Management team is aligned



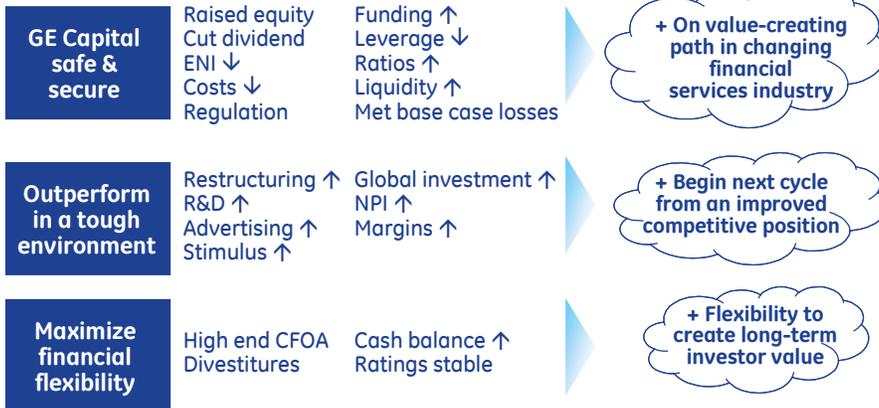
Looking forward



Rebuilding trust

Actions 9/15/08 to today

Going forward playing offense



Investor: last year → uncertainty; this year → control destiny



Macro themes

What you invest in

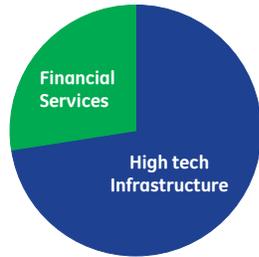


- + An American company winning in emerging markets
- + Great solutions company
- + Technical leader, innovator & global investor
- + A low-cost, high-quality manufacturer
- + A good partner ... small business, global enterprise, government
- + A high-integrity brand

Renewed GE is built for this environment



GE renewal



Competitive advantage

- ✓ Broad & deep technology
- ✓ Installed-base leadership
- ✓ Global brand & distribution
- ✓ Financial strength & discipline
- ✓ Leadership development

Positioned for the future

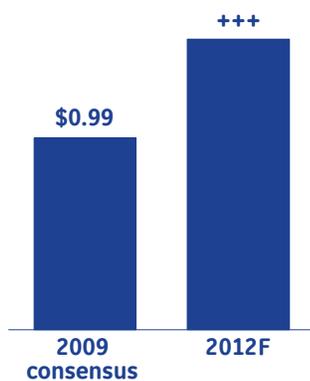
- 1 More valuable portfolio
- 2 Generating significant cash ... allocating to create value
- 3 Enduring growth initiatives
- 4 Unified competitive advantage

Versus peers

Leadership in: EPS growth, margins, ROTC

What investors should believe

Earnings (EPS \$/share)



What we must do

- 1 Big GE Capital earnings rebound post loss cycle
- 2 ~70% Industrial earnings are services ... expect continued growth
- 3 Equipment backlog strong ... we plan to outperform as the cycle improves ... NPI, global, stimulus
- 4 Cash optionality ... deploy in an investor-friendly way

Well positioned to perform in this cycle

Summary

- 1 We have positioned the company for solid earnings & cash flow growth in the future
- 2 Our strength in technology, services, global markets & solutions positions us for value creation in today's environment
- 3 We have defined the businesses that fully utilize the GE competitive advantages ... this is where we will invest & grow
- 4 The worst is behind us in Financial Services ... our GE Capital franchise will be a smaller but still meaningful contributor to the company going forward
- 5 We will generate significant available cash and be extremely thoughtful about creating long-term shareholder value as we deploy capital