

Maintenance MAX[®]

Equipment owners face increased challenges in managing railcar maintenance events:

- Equipment out-of-service time
- Escalating repair costs
- Understanding repair estimates
- Extensive paperwork and administration management
- Accurate, predictable maintenance analysis

The Maintenance MAX Program

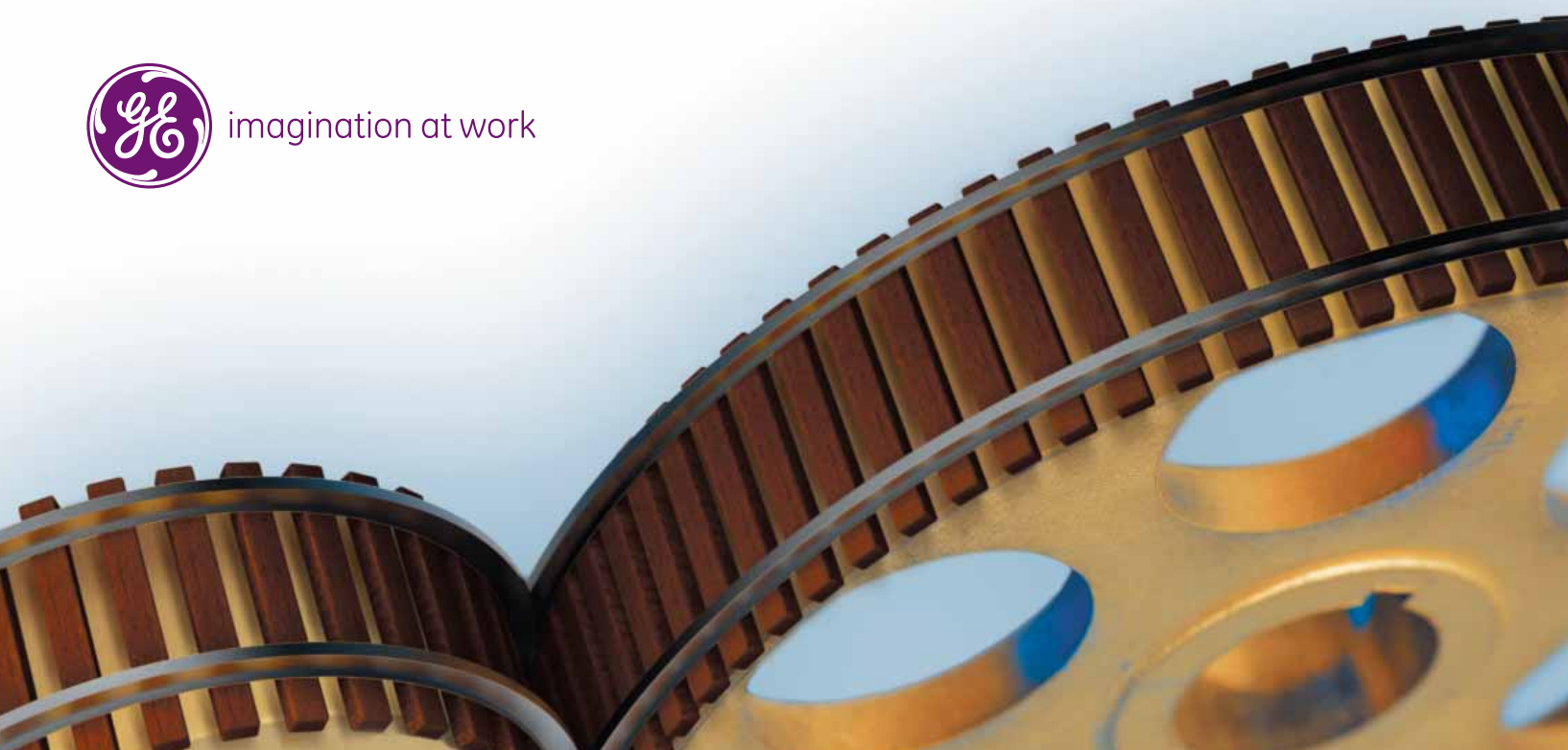
GE Rail Services created the Maintenance MAX[®] suite of services to apply our experience in managing railcars to help you understand and optimize your fleet operations. By leveraging our core competency of maintaining one of the world's most diverse railcar fleets and analyzing different materials, suppliers and types of equipment, we can quickly determine the best repair to maintain reliability.

The Rail Services Advantage

- **Experience** - GE brings years of experience and continuous improvements in managing our own fleet and will help you customize a maintenance product to fit your needs
- **Quarterly Consultations** - Offering you recommendations and observations for more effective fleet management
- **Six Sigma and Lean Processes** - We can help improve your fleet productivity by providing the metrics to reduce cycle time and improve maintenance through-put
- **Our Repair Network** - Giving you access to GE-owned shops, our network of approved shops, mobile repair units and repair facilities in the United States and Canada
- **Engineering and Regulatory Knowledge** - Deep knowledge based on extensive experience regarding equipment, railcar maintenance and performance information via the web
- **Business Intelligence** - State of the art systems that will allow you to access your own key equipment, maintenance, and performance information via the web



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Maintenance MAX Services Menu

| | Fleet Administration | Lessee Responsible Repair Management | Select | Complete |
|--------------------------------|----------------------|--------------------------------------|--------|----------|
| AAR Bill Management | X | | X | X |
| RR Wreck Settlement | X | | X | X |
| Mileage Accounting | X | | X | X |
| State Property Tax Preparation | X | | X | X |
| Registration and Authorization | X | | X | X |
| Records Management | X | X | X | X |
| Shop Repair | | X | X | X |
| Technical Services | | X | X | X |
| Regulatory Compliance | | X | X | X |
| Fixed Maintenance Cost | | | | X |

Maintenance MAX Fleet Administration

Rail Services will manage administrative functions associated with managing your rail fleet.

Maintenance MAX Lessee Responsible Repair Management

This service is tailored to manage the maintenance events that are the responsibility of the Lessee under Full Service Leases.

Maintenance MAX Select

This service is designed to manage your company's rail fleet maintenance events, programs and administrative functions for a monthly management fee plus the actual costs of the services.

Maintenance MAX Complete

This service fixes the costs of your regular monthly maintenance spend protecting you from the increasing variability of bad order and AAR repair costs and includes all the features of the Select offering.

Maintenance MAX Lease Management System

Enables fleet managers to store key vendor and contact information in one, easy to use system. The robust audit engine will reconcile your monthly lease invoices and align correct lease terms and conditions against the appropriate supplier agreement.

For more information on how GE can help you manage your specific fleet management needs, contact us at: (800) 445-6126 or www.ge.com/railservices

Leasing and other services provided to the rail industry by General Electric Railcar Services Corporation, its subsidiaries, and affiliates.



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