

GE third quarter '07 supplemental information

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GECS segment results – continuing operations

(\$ in millions – net earnings)

	<u>3Q'07</u>	<u>3Q'06</u>	<u>V%</u>
Commercial Finance	\$1,450	\$1,290	12%
– Capital Solutions	424	525	(19)
– Real Estate	640	440	45
GE Money	\$942	\$830	13
Infrastructure^{-a)}	\$540	\$509	6
Industrial^{-a)}	\$84	\$91	(8)
Corp. items & elims.	\$198	\$(199)	F

(a- Includes only portions of the segment that are Financial Services)

GECS segment assets

GECS & consolidated affiliates
(\$ in billions)

	<u>3Q'07</u>	<u>3Q'06</u>	<u>V%</u>
Commercial Finance	\$275.7	\$215.3	28%
GE Money	198.5	165.3	20
Infrastructure ^{-a)}	63.0	57.6	9
Industrial ^{-a)}	18.4	19.0	(3)
Corp. items & elims.	<u>56.5</u>	<u>63.1</u>	(10)
Total GECS – continuing operations	<u>\$612.1</u>	<u>\$520.3</u>	18%
Assets of discontinued operations	<u>7.4</u>	<u>25.9</u>	(71)
Total GECS	<u><u>\$619.5</u></u>	<u><u>\$546.2</u></u>	13%

(a- Includes only portions of the segment that are Financial Services)

GECS non-earnings/write-offs

(\$ in millions)

	<u>Non-earnings</u>				<u>Write-offs</u>		
	<u>3Q'07</u>	<u>2Q'07</u>	<u>3Q'06</u>		<u>3Q'07</u>	<u>2Q'07</u>	<u>3Q'06</u>
Commercial Finance				Commercial Finance			
Non-earnings	\$1,506	\$1,502	\$1,623	Write-offs	\$177	\$176	\$96
% financing receivables	0.86%	0.91%	1.15%	% ANI	0.29%	0.30%	0.20%
GE Money				GE Money			
Non-earnings	3,446	3,317	2,932	Write-offs	840	815	702
% financing receivables	2.12	2.14	2.14	% ANI	1.83	1.86	1.84
Infrastructure^(a)				Infrastructure^(a)			
Non-earnings	-	-	1	Write-offs	(1)	0	35
% financing receivables	-	-	-	% ANI	-	-	0.29
Industrial^(a)				Industrial^(a)			
Non-earnings	7	8	5	Write-offs	(9)	12	(5)
% financing receivables	0.84	0.84	0.56	% ANI	(0.23)	0.33	(0.13)
Corp. items & elims.				Corp. items & elims.			
Non-earnings	61	55	71	Write-offs	3	1	8
% financing receivables	1.09	0.93	0.90	% ANI	0.05	0.02	0.14
Total GECS				Total GECS			
Non-earnings	\$5,020	\$4,882	\$4,632	Write-offs	\$1,011	\$1,005	\$836
% financing receivables	1.37%	1.40%	1.50%	% ANI	0.78%	0.81%	0.77%

(a- Includes only portions of the segment that are Financial Services



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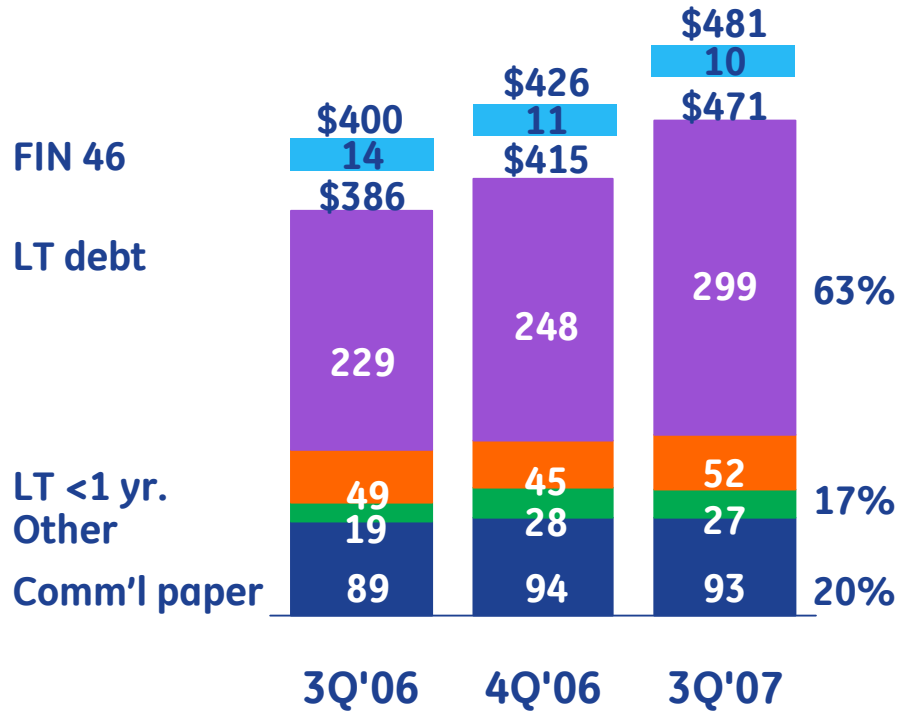
GECS delinquency

	<u>3Q'07</u>	<u>2Q'07</u>	<u>3Q'06</u>
GE Money			
On-book delinquency	5.16%	5.23%	5.32%
Off-book delinquency	5.87	5.11	5.50
Managed delinquency	5.24	5.22	5.33
Equipment Financing			
On-book delinquency	1.48%	1.44%	1.55%
Off-book delinquency	0.81	0.69	0.59
Managed delinquency	1.35	1.28	1.33

GECS funding

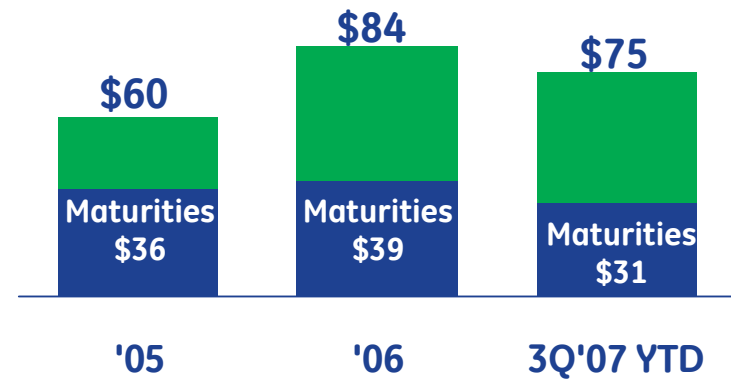
(\$ in billions)

Debt composition



Bank lines	\$60	\$60	\$61
CP coverage	67%	64%	66%

Unsecured term issuances



YTD highlights

- \$75B term debt issuances YTD to support business growth
- 43% issuances in 16 international currencies
- Issued hybrid security in 2 tranches – Euro 1.5B & GBP 0.6B (~\$3B USD equivalent)

Strong global demand for GE paper despite market volatility

GE organic revenue growth – continuing operations

(\$ in millions)

	<u>3Q'07</u>	<u>3Q'06</u>	<u>V%</u>
Revenues as reported	\$42,534	\$37,874	12%
Less effects of:			
Acquisitions, business dispositions (other than dispositions of businesses acquired for investment) & currency exchange rates	2,790	1,253	
The GECS commercial paper interest rate swap adjustment	-	(163)	
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Revenues excluding the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment), currency exchange rates & the GECS commercial paper interest rate swap adjustment	<u>\$39,744</u>	<u>\$36,784</u>	8%



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Industrial CFOA from continuing operations

(\$ in millions)

	<u>3Q'07</u>	<u>3Q'06</u>	<u>V%</u>
Cash from GE's operating activities as reported	\$16,334	\$17,659	(8)%
Less GECS dividends	<u>5,871</u>	<u>8,672</u>	
Cash from GE's operating activities excluding dividends from GECS (Industrial CFOA)	<u>\$10,463</u>	<u>\$8,987</u>	16%

Effective tax rate GE (ex. GECS)

(\$ in millions)

	<u>3Q'07</u>	<u>YTD 3Q'07</u>
GE earnings from continuing operations before income taxes	\$5,710	\$17,669
Less GECS earnings from continuing operations	<u>3,214</u>	<u>9,059</u>
Adjusted earnings from continuing operations before income taxes	<u>\$2,496</u>	<u>\$8,610</u>
GE (ex. GECS) provision for income taxes – continuing operations	<u>\$624</u>	<u>\$2,013</u>
Effective tax rate GE (ex. GECS)	25%	23%

Segment operating profit margin

(\$ in millions)

	3Q'07			3Q'06			V pts.
	Revenues	Op profit	Op profit %	Revenues	Op profit	Op profit %	
As reported							
Infrastructure	\$14,451	\$2,615		\$12,113	\$2,339		
Industrial	6,229	513		6,256	485		
Healthcare	4,062	692		3,891	699		
NBCU	3,756	589		3,631	542		
	<u>28,498</u>	<u>4,409</u>		<u>25,891</u>	<u>4,065</u>		
Less effects of:							
Financial Services components reported in Infrastructure & Industrial	3,794	624		3,482	600		
Inter-company transactions between Industrial & Financial Services components	<u>(112)</u>	<u>-</u>		<u>(162)</u>	<u>-</u>		
GE Industrial operating profit margin excluding the effects of the Industrial portion of Corporate items & eliminations	<u>\$24,816</u>	<u>\$3,785</u>	15.3%	<u>\$22,571</u>	<u>\$3,465</u>	15.4%	(0.1) pts.



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YTD segment operating profit margin

(\$ in millions)

	3Q'07 YTD			3Q'06 YTD			
	<u>Revenues</u>	<u>Op profit</u>	<u>Op profit %</u>	<u>Revenues</u>	<u>Op profit</u>	<u>Op profit %</u>	<u>V pts.</u>
As reported							
Infrastructure	\$40,587	\$7,386		\$33,578	\$6,131		
Industrial	18,285	1,365		18,696	1,307		
Healthcare	12,002	2,021		11,860	2,059		
NBCU	10,865	2,184		11,971	2,078		
	<u>81,739</u>	<u>12,956</u>		<u>76,105</u>	<u>11,575</u>		
Less effects of:							
Financial Services							
components reported in							
Infrastructure & Industrial	10,503	1,653		9,602	1,500		
Inter-company transactions							
between Industrial & Financial							
Services components	<u>(423)</u>	<u>-</u>		<u>(425)</u>	<u>-</u>		
GE Industrial operating							
profit margin excluding							
the effects of the Industrial							
portion of Corporate items							
and eliminations	<u>\$71,659</u>	<u>\$11,303</u>	15.8%	<u>\$66,928</u>	<u>\$10,075</u>	15.1%	0.7 pts.



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Return on average total capital invested (ROTC)

	Three months ended Sept. 30	
	<u>'07</u>	<u>'06</u>
Adjusted earnings from continuing operations	\$23,392	\$20,213
Average total shareowners' equity (a)	\$113,433	\$109,912
Less: cumulative earnings from discontinued operations	-	-
Less: average net investment in discontinued operations	5,410	11,762
Average total shareowners' equity, excluding effects of discontinued operations (b)	<u>108,023</u>	<u>98,150</u>
Average minority interest	5,842	5,350
Average borrowings	<u>12,419</u>	<u>10,635</u>
Average total capital invested	<u>126,284</u>	<u>114,135</u>
Average return/average total capital invested (ROTC) %	18.5%	17.7%

(a) On a 12-month basis, calculated using a five-point average.

(b) Used for computing return on average total capital invested (ROTC). For GE, ROTC is earnings from continuing operations plus the sum of after-tax interest and other financial charges and minority interest, divided by the sum of the averages of total shareowners' equity (excluding effects of discontinued operations), borrowings, mandatorily redeemable preferred stock and minority interest (on a 12-month basis, calculated using a five-point average).

U.S. GAAP requires earnings of discontinued operations to be displayed separately in the Statement of Earnings. Accordingly, the numerators used in our calculations of returns on average total capital invested exclude those earnings (losses). Further, we believe it is appropriate to exclude from the denominators, specifically the average total shareowners' equity component, the cumulative effect of those earnings for each of the years for which related discontinued operations were presented, as well as our average net investment in discontinued operations since the second half of 2005. Had we disposed of these operations before mid-2005, proceeds would have been applied to reduce parent-supported debt at GE Capital; however, since parent-supported debt at GE Capital was retired in the first half of 2005, we have assumed that any proceeds after that time would have been distributed to shareowners by means of share repurchases, thus reducing average total shareowners' equity.

Discontinued operations – WMC & Japan

(\$ in millions)

	<u>1Q'06</u>	<u>2Q'06</u>	<u>3Q'06</u>	<u>4Q'06</u>	<u>TY'06</u>	<u>1Q'07</u>	<u>2Q'07</u>
GECS revenues							
Total revenues (as reported)	\$14,889	\$15,455	\$16,112	\$17,146	\$63,602	\$17,334	\$17,104
WMC & Japan	(495)	(518)	(526)	(437)	(1,976)	151	131
Total revenues (adjusted)	<u>\$14,394</u>	<u>\$14,937</u>	<u>\$15,586</u>	<u>\$16,709</u>	<u>\$61,626</u>	<u>\$17,485</u>	<u>\$17,235</u>
GECS net income							
Cont. ops. (as reported)	\$2,405	\$2,594	\$2,607	\$2,889	\$10,495	\$3,025	\$2,167
WMC & Japan	(88)	(89)	(86)	23	(240)	399	254
Cont. ops. (adjusted)	<u>\$2,317</u>	<u>\$2,505</u>	<u>\$2,521</u>	<u>\$2,912</u>	<u>\$10,255</u>	<u>\$3,424</u>	<u>\$2,421</u>



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