

GE
Water & Process Technologies

Goldman Sachs Water Conference
March 26, 2008



Our reputation

2007 world's most respected companies
Financial Times

2006 **Dow Jones Sustainability Index**

2006 World's most admired company
Fortune

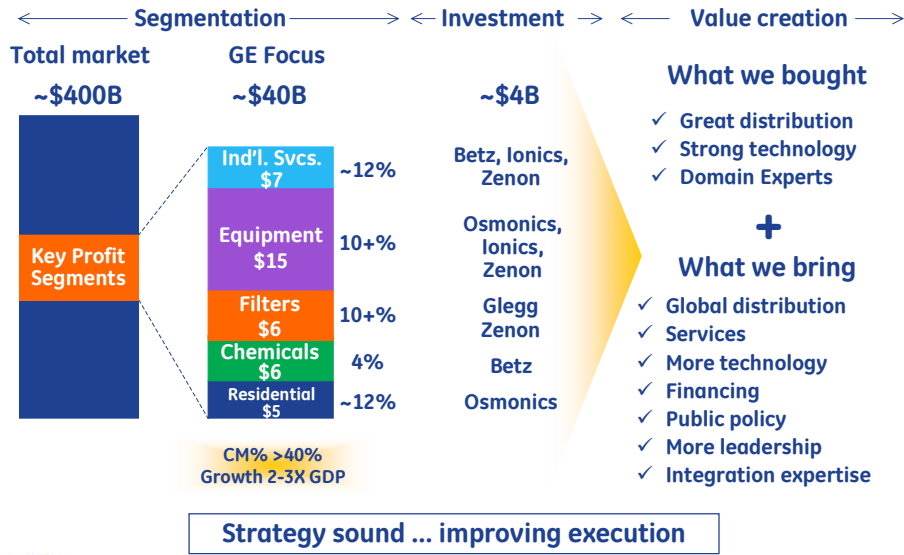
2007 most respected global company
Barron's

2007 World's top R&D company
R&D Magazine

2007 Most Ethical Companies
Ethisphere Magazine



Our strategy

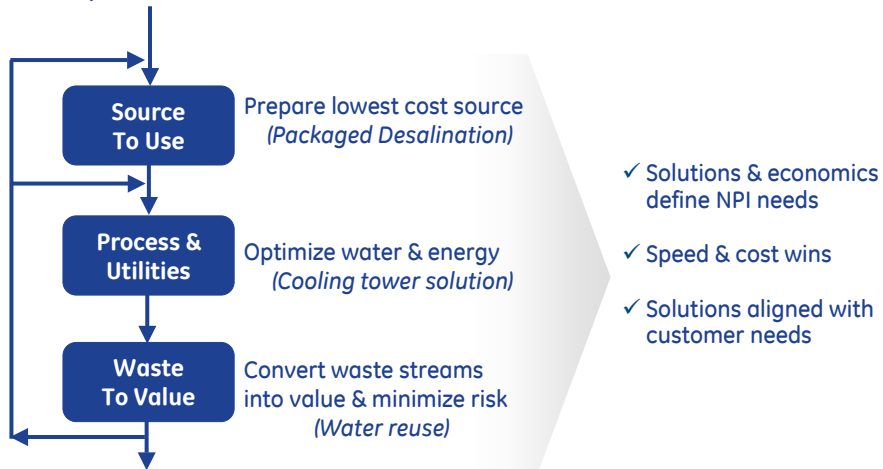


Enabling the future with portfolio solutions



Shift from products to solutions

How customers use our products



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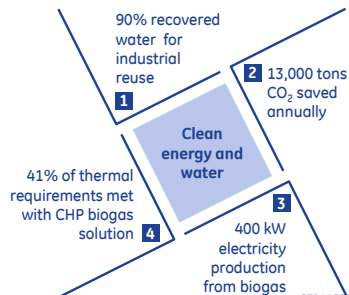
Waste to Energy: A complete, engineered package



Improves operating performance

- 10-15% Electricity & natural gas costs
- 20-30% Fresh water costs
- 50-70% Waste disposal fee reduction
- 5-25% Tax incentives
- 3-5% Carbon credits

Improves environmental performance



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Hamma Desalination Facility

Inauguration by President Bouteflika
24 February 2008



53 Million Gallon per Day
Seawater Desalination Facility

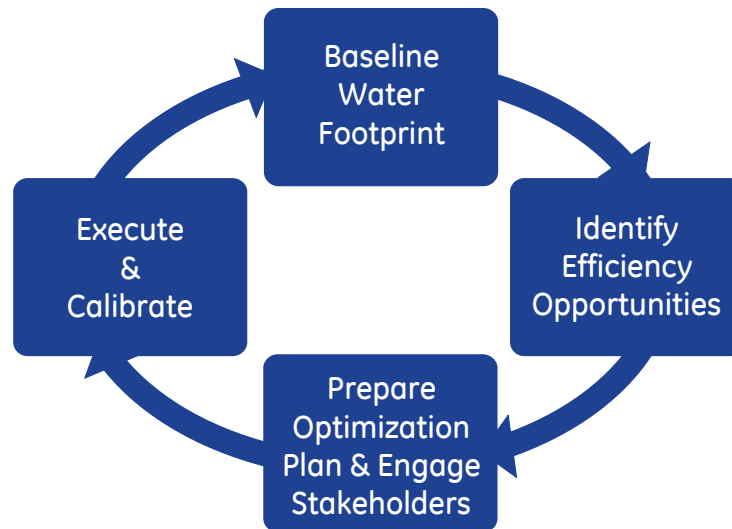
\$250MM Project
\$60MM Rev/year for 25 years



imagination at work

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A step by step framework to reducing environmental impact & generating cost savings

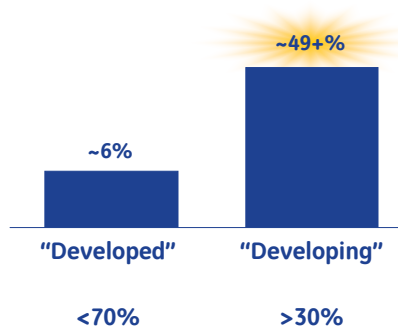


imagination at work

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Globalization ... opportunity everywhere

GE Water revenue growth
(‘07-‘10 CAGR)

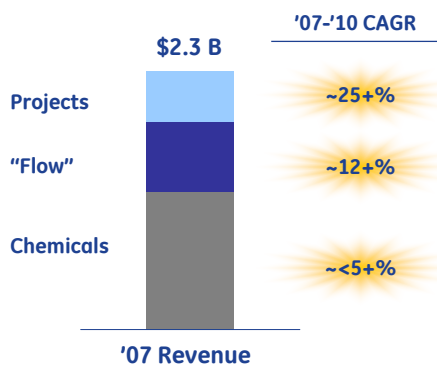


Continued actions

- ✓ Leverage GE scale
- ✓ Invest in country
 - Technology & fulfillment
- ✓ Redeploy service capability
- ✓ Enhance project capability
 - Partnerships, financing
- ✓ Monetize “Water Scarcity”



Portfolio Evolution



Outlook

- ✓ Chemicals ... ~ “GDP” growth
 - Highly competitive
 - Access to industrial customers
 - Integrated into operating projects
- ✓ “Flow” ... “2-3x GDP” growth
 - Breadth of portfolio
 - Innovate technologies
- ✓ Projects ... “mega” growth
 - Global demand ... ‘water scarcity’
 - Engineering intensive ... custom
 - “Service”-type annuity
 - Financing capabilities

Building a global, faster growth platform





imagination at work