

GE fourth quarter '07 supplemental information

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GECS segment results – continuing operations

(\$ in millions – net earnings)

	<u>4Q'07</u>	<u>4Q'06</u>	<u>V%</u>
Commercial Finance	\$1,761	\$1,609	9%
– Capital Solutions	587	472	24
– Real Estate	605	626	(3)
GE Money	\$957	\$898	7
Infrastructure^{-a)}	\$439	\$536	(18)
Corp. items & elims.	\$212	\$(131)	F

(a- Includes only portions of the segment that are Financial Services)

GECS segment assets

GECS & consolidated affiliates
(\$ in billions)

	<u>4Q'07</u>	<u>4Q'06</u>	<u>V%</u>
Commercial Finance	\$310.4	\$252.9	23%
GE Money	211.0	179.3	18
Infrastructure ^{-a)}	64.4	60.7	6
Corp. items & elims.	53.7	60.7	(12)
Total GECS – continuing operations	<u>\$639.4</u>	<u>\$553.6</u>	16%
Assets of discontinued operations	<u>6.7</u>	<u>11.1</u>	(40)
Total GECS	<u><u>\$646.1</u></u>	<u><u>\$564.7</u></u>	14%

(a- Includes only portions of the segment that are Financial Services)



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GECS non-earnings/write-offs

(\$ in millions)

	<u>Non-earnings</u>				<u>Write-offs</u>		
	<u>4Q'07</u>	<u>3Q'07</u>	<u>4Q'06</u>		<u>4Q'07</u>	<u>3Q'07</u>	<u>4Q'06</u>
Commercial Finance				Commercial Finance			
Non-earnings	\$1,722	\$1,513	\$1,576	Write-offs	\$192	\$169	\$178
% financing receivables	0.92%	0.86%	1.02%	% ANI	0.28%	0.26%	0.32%
GE Money				GE Money			
Non-earnings	3,708	3,446	3,162	Write-offs	788	840	613
% financing receivables	2.12	2.12	2.10	% ANI	1.63	1.83	1.51
Infrastructure^(a)				Infrastructure^(a)			
Non-earnings	-	-	1	Write-offs	7	(1)	13
% financing receivables	-	-	-	% ANI	0.05	-	0.10
Corp. items & elims.				Corp. items & elims.			
Non-earnings	71	61	80	Write-offs	10	3	9
% financing receivables	1.40	1.09	1.16	% ANI	0.22	0.05	0.17
Total GECS				Total GECS			
Non-earnings	\$5,501	\$5,020	\$4,818	Write-offs	\$997	\$1,011	\$813
% financing receivables	1.41%	1.37%	1.45%	% ANI	0.73%	0.78%	0.71%

(a- Includes only portions of the segment that are Financial Services)



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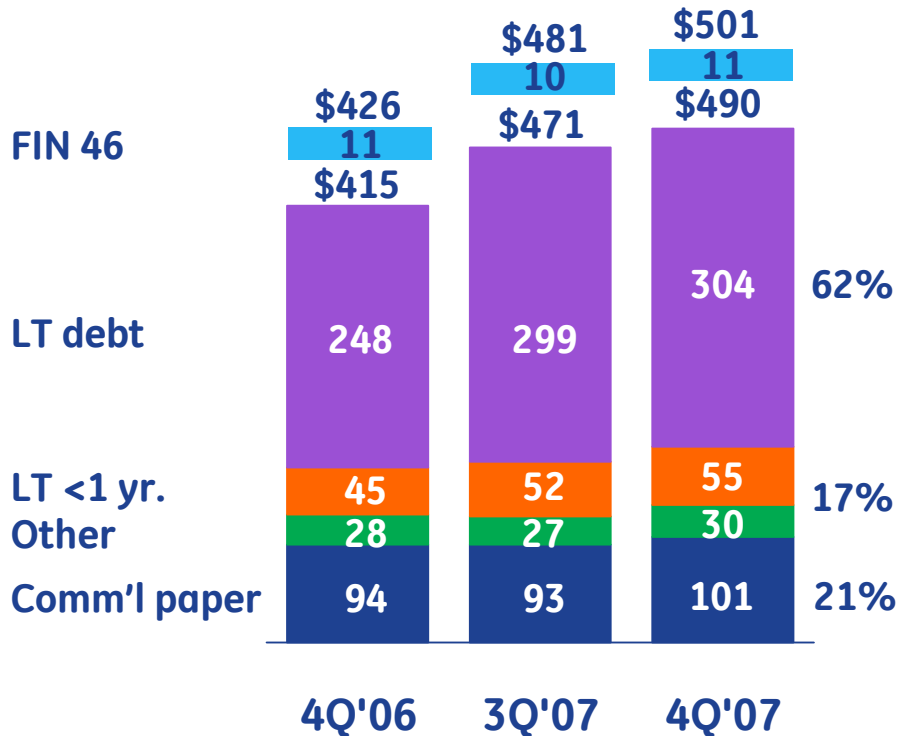
GECS delinquency

	<u>4Q'07</u>	<u>3Q'07</u>	<u>4Q'06</u>
GE Money			
On-book delinquency	5.20%	5.16%	5.19%
Off-book delinquency	6.59	5.87	5.49
Managed delinquency	5.36	5.24	5.21
Equipment Financing			
On-book delinquency	1.33%	1.50%	1.42%
Off-book delinquency	0.71	0.72	0.52
Managed delinquency	1.21	1.35	1.22

GECS funding

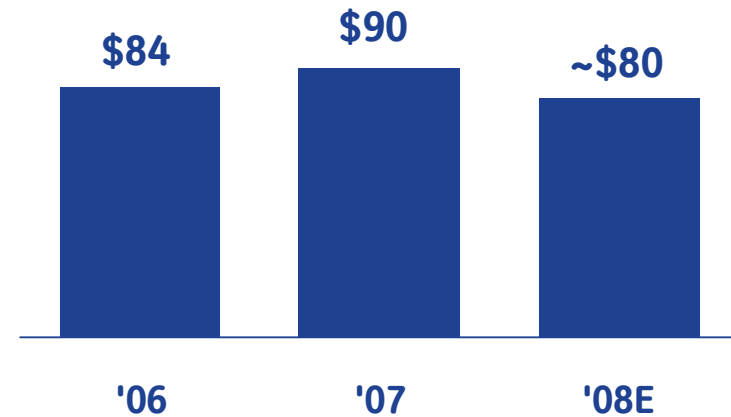
(\$ in billions)

Debt composition



Bank lines	\$60	\$61	\$65
CP coverage	64%	66%	64%

Unsecured term issuances



Highlights

- \$90B term debt issuances in '07 to support business growth
- Global presence ... unsecured term issuances in 18 currencies ... 42% issuances in non-U.S. currencies
- Issued \$5.7B of hybrid securities

Solid funding & liquidity strategy in a volatile market



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GE organic revenue growth – continuing operations

(\$ in millions)

	<u>4Q'07</u>	<u>4Q'06</u>	<u>V%</u>	<u>TY'07</u>	<u>TY'06</u>	<u>V%</u>
Revenues as reported	\$48,588	\$41,277	18%	\$172,738	\$151,843	14%
Less effects of:						
Acquisitions, business dispositions (other than dispositions of businesses acquired for investment), currency exchange rates & the '06 Olympics broadcasts	4,140	953		12,803	5,676	
	_____	_____		_____	_____	
Revenues excluding the effects of acquisitions, business dispositions (other than dispositions of businesses acquired for investment), currency exchange rates & the '06 Olympics broadcasts	<u>\$44,448</u>	<u>\$40,324</u>	10%	<u>\$159,935</u>	<u>\$146,167</u>	9%



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Industrial CFOA from continuing operations

(\$ in millions)

	<u>4Q'07</u>	<u>4Q'06</u>	<u>V%</u>
Cash from GE's operating activities as reported	\$23,301	\$23,772	(2)%
Less GECS dividends	<u>7,291</u>	<u>9,847</u>	
Cash from GE's operating activities excluding dividends from GECS (Industrial CFOA)	<u>\$16,010</u>	<u>\$13,925</u>	15%

Effective tax rate GE (ex. GECS)

(\$ in millions)

	<u>4Q'07</u>	<u>TY'07</u>
GE earnings from continuing operations before income taxes	\$7,608	\$25,262
Less GECS earnings from continuing operations	<u>\$3,369</u>	<u>\$12,428</u>
Adjusted earnings from continuing operations before income taxes	<u>\$4,239</u>	<u>\$12,834</u>
GE (ex. GECS) provision for income taxes – continuing operations	<u>\$787</u>	<u>\$2,794</u>
Effective tax rate GE (ex. GECS)	19%	22%

Segment operating profit margin

(\$ in millions)

	4Q'07			4Q'06			V pts.
	Revenues	Op profit	Op profit %	Revenues	Op profit	Op profit %	
As reported							
Infrastructure	\$17,338	\$3,424		\$13,387	\$2,717		
Industrial	4,709	497		4,306	463		
Healthcare	4,995	1,035		4,700	1,083		
NBCU	4,551	923		4,217	841		
	<u>31,593</u>	<u>5,879</u>		<u>26,610</u>	<u>5,104</u>		
Less effects of:							
Financial Services components reported in Infrastructure	2,011	439		1,694	536		
Inter-company transactions between GE industrial & Financial Services components	<u>(133)</u>	<u>-</u>		<u>(135)</u>	<u>-</u>		
GE industrial operating profit margin excluding the effects of the GE industrial portion of Corporate items & eliminations	<u>\$29,715</u>	<u>\$5,440</u>	18.3%	<u>\$25,051</u>	<u>\$4,568</u>	18.2%	0.1 pts.



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YTD segment operating profit margin

(\$ in millions)

	4Q'07 YTD			4Q'06 YTD			
	<u>Revenues</u>	<u>Op profit</u>	<u>Op profit %</u>	<u>Revenues</u>	<u>Op profit</u>	<u>Op profit %</u>	<u>V pts.</u>
As reported							
Infrastructure	\$57,925	\$10,810		\$46,965	\$8,848		
Industrial	17,725	1,743		17,741	1,602		
Healthcare	16,997	3,056		16,560	3,142		
NBCU	15,416	3,107		16,188	2,919		
	<u>108,063</u>	<u>18,716</u>		<u>97,454</u>	<u>16,511</u>		
Less effects of:							
Financial Services							
components reported in							
Infrastructure	7,244	1,935		6,017	1,869		
Inter-company transactions							
between GE industrial &							
Financial Services components	<u>(555)</u>	<u>-</u>		<u>(542)</u>	<u>-</u>		
GE industrial operating							
profit margin excluding							
the effects of the GE industrial							
portion of Corporate items							
and eliminations	<u>\$101,374</u>	<u>\$16,781</u>	16.6%	<u>\$91,979</u>	<u>\$14,642</u>	15.9%	0.7 pts.



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Return on average total capital invested (ROTC)

	Three months ended Dec. 31	
	'07	'06
Adjusted earnings from continuing operations	\$24,470	\$21,089
Average total shareowners' equity (a)	\$113,842	\$109,174
Less: cumulative earnings from discontinued operations	-	-
Less: average net investment in discontinued operations	3,640	11,658
Average total shareowners' equity, excluding effects of discontinued operations (b)	<u>110,202</u>	<u>97,516</u>
Average minority interest	6,058	5,422
Average borrowings	13,286	10,714
Average total capital invested	<u>129,546</u>	<u>113,652</u>
Average return/average total capital invested (ROTC) %	18.9%	18.6%

- (a) On a 12-month basis, calculated using a five-point average.
- (b) Used for computing return on average total capital invested (ROTC). For GE, ROTC is earnings from continuing operations plus the sum of after-tax interest and other financial charges and minority interest, divided by the sum of the averages of total shareowners' equity (excluding effects of discontinued operations), borrowings, mandatorily redeemable preferred stock and minority interest (on a 12-month basis, calculated using a five-point average).

U.S. GAAP requires earnings of discontinued operations to be displayed separately in the Statement of Earnings. Accordingly, the numerators used in our calculations of returns on average total capital invested exclude those earnings (losses). Further, we believe it is appropriate to exclude from the denominators, specifically the average total shareowners' equity component, the cumulative effect of those earnings for each of the years for which related discontinued operations were presented, as well as our average net investment in discontinued operations since the second half of 2005. Had we disposed of these operations before mid-2005, proceeds would have been applied to reduce parent-supported debt at GE Capital; however, since parent-supported debt at GE Capital was retired in the first half of 2005, we have assumed that any proceeds after that time would have been distributed to shareowners by means of share repurchases, thus reducing average total shareowners' equity.

8-K adjustment impact on '06 & '07 revenues & net earnings

(\$ in millions)

	2006 actual					2007 actual		
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q
Revenues								
Continuing ex. adjustment	\$35,569	\$37,096	\$37,874	\$41,243	\$151,782	\$39,250	\$42,378	\$42,534
8-K adjustment	21	15	(9)	34	61	(50)	6	32
Continuing revenues	\$35,590	\$37,111	\$37,865	\$41,277	\$151,843	\$39,200	\$42,384	\$42,566
Earnings								
Continuing ex. adjustment	\$3,993	\$4,676	\$4,749	\$5,924	\$19,342	\$4,960	\$5,610	\$5,086
8-K adjustment	13	9	(5)	21	38	(32)	3	20
Continuing earnings	4,006	4,685	4,744	5,945	19,380	4,928	5,613	5,106
Discontinued ops.	513	236	117	496	1,362	(357)	(231)	453
Net earnings	\$4,519	\$4,921	\$4,861	\$6,441	\$20,742	\$4,571	\$5,382	\$5,559



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