# WELCOME BACK TO ACCELERATION PLANS – SPECIAL OFFER

Save 40% on Reinstatement Rates with Limited-Time Offer

### **Reconnect and Save When You Get Back on World-Class Support!**

Five facts about industrial software:

- 1. Maintenance and support reduce unplanned downtime and waste.
- 2. Supported software decreases risk.
- 3. Training helps to mitigate the effects of workforce turnover.
- 4. "Set and forget" is not applicable to modern industrial systems.
- 5. Knowledgeable support professionals facilitate your success.

To provide you with world-class support, training, and adoption services, GE Vernova wants to welcome you back to our Acceleration Plans for Proficy® software with a special, limited-time offer.

With our Acceleration Plans, you benefit from:

- Exceptional technical support and maintenance
- Extensive education offerings available online 24 x 7
- Structured adoption readiness and outcome plans to ensure success

Take advantage of this special offer and help your organization be more efficient, agile, and secure.

#### Save 40% on Reinstatement Rates with a **Three-Year Acceleration Plan**

- Enjoy significant savings on our 1-time reinstatement choose an Acceleration Plan (AP) level that meets your organization needs: Premier or Enterprise
- Eligibility: Your AP contract has been lapsed >12 months or you had never purchased an AP contract. Eligible Products: GE Vernova's Proficy software including iFIX and CIMPLICITY
- Terms: Single PO with upfront payment, net 30-day payment terms or as negotiated contractually. New software purchased during contract must include 12 months of AP. AP purchased during contract synchronized to next renewal period.
- Offer expires August 31, 2024



Rely on the expertise of GE Vernova's world-class product technical support staff

- Average tenure of 10 years
- Deep technical domain expertise
- 93% overall satisfaction rating

## **Education Services & Training**

Comprehensive education options

- 24 x 7 online access
- Progress through different levels of in-depth product and solution training options
- · Gain expertise at your own pace online or during expert-led sessions



#### **Adoption & Outcome Services**

Account Health services, adoption plans and outcome realization plans for customers

Partner with designated customer success managers through the solution lifecycle to:

 Monitor account health, manage escalation, review roadmaps, have adoption benchmarks, and follow continuous improvement to achieve ROI

#### Not sure what's included in our Acceleration Plans? Get our Enterprise Acceleration Plans for Proficy<sup>®</sup> Software datasheet.







#### Customer Comments about GE Vernova's **Acceleration Plans and World-Class Support**

• "The level of support and knowledge of support personnel is great."

 "GE is very responsive to requests and engaged in ensuring that business objectives are met."

• "GE responds to stated and unstated needs in a proactive, responsive, and insightful way. The team consistently educates on their product as well as the industry."

 "GE has been very responsive to my questions and needs. Their support staff is exceptional."

• "Very good communication with them, they listen to our needs and recommendations. They treat us as a partner instead of a customer. The service and support are good and helpful. We have periodic followup meetings with customer success manager, which is fantastic."

• *"GE is an excellent partner. We do have monthly health checks of the* engagement going over commercial, project, product, and support health and address all the concerns and issues."

> LEARN MORE ABOUT WELCOME BACK TO **ACCELERATION PLANS**