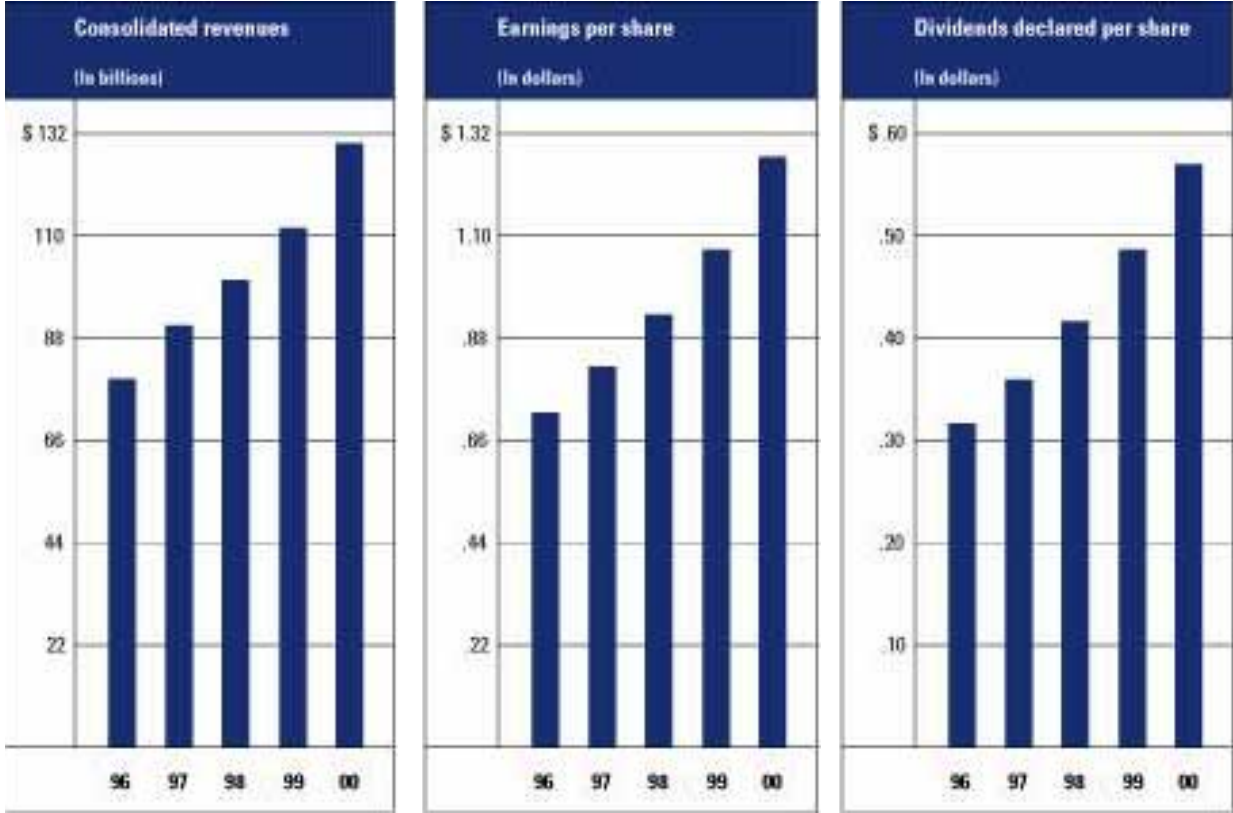


Financial Section

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Statement of Earnings

General Electric Company and consolidated affiliates

For the years ended December 31 (In millions; per-share amounts in dollars)

	2000	1999	1998
Revenues			
Sales of goods	\$ 54,828	\$ 47,785	\$ 43,749
Sales of services	18,126	16,283	14,938
Other income (note 2)	436	798	649
Earnings of GECS	—	—	—
GECS revenues from services (note 3)	56,463	46,764	41,133
Total revenues	129,853	111,630	100,469
Costs and expenses (note 4)			
Cost of goods sold	39,312	34,554	31,772
Cost of services sold	12,511	11,404	10,508
Interest and other financial charges	11,720	10,013	9,753
Insurance losses and policyholder and annuity benefits	14,399	11,028	9,608
Provision for losses on financing receivables (note 14)	2,045	1,671	1,603
Other costs and expenses	30,993	27,018	23,483
Minority interest in net earnings of consolidated affiliates	427	365	265
Total costs and expenses	111,407	96,053	86,992
Earnings before income taxes	18,446	15,577	13,477
Provision for income taxes (note 7)	(5,711)	(4,860)	(4,181)
Net earnings	\$ 12,735	\$ 10,717	\$ 9,296
Per-share amounts (note 8)			
Diluted earnings per share	\$ 1.27	\$ 1.07	\$ 0.93
Basic earnings per share	\$ 1.29	\$ 1.09	\$ 0.95
Dividends declared per share	\$ 0.57	\$ 0.48 ² / ₃	\$ 0.41 ² / ₃

Consolidated Statement of Changes in Share Owners' Equity

(In millions)

	2000	1999	1998
Changes in share owners' equity (note 25)			
Balance at January 1	\$ 42,557	\$ 38,880	\$ 34,438
Dividends and other transactions with share owners	(3,044)	(4,632)	(5,178)
Changes other than transactions with share owners			
Increase attributable to net earnings	12,735	10,717	9,296
Unrealized gains (losses) on investment securities—net	(552)	(1,776)	264
Currency translation adjustments	(1,204)	(632)	60
Total changes other than transactions with share owners	10,979	8,309	9,620
Balance at December 31	\$ 50,492	\$ 42,557	\$ 38,880

The notes to consolidated financial statements on pages 56-76 are an integral part of these statements. Per-share amounts have been adjusted for the 3-for-1 stock split effective on April 27, 2000.

GE			GECS		
2000	1999	1998	2000	1999	1998
\$45,427	\$ 39,045	\$ 36,376	\$ 9,408	\$ 8,740	\$ 7,374
18,380	16,600	15,170	—	—	—
498	856	684	—	—	—
5,192	4,443	3,796	—	—	—
—	—	—	56,769	47,009	41,320
69,497	60,944	56,026	66,177	55,749	48,694
30,782	26,578	24,996	8,537	7,976	6,777
12,765	11,721	10,740	—	—	—
811	810	883	11,111	9,359	8,966
—	—	—	14,399	11,028	9,608
—	—	—	2,045	1,671	1,603
8,392	7,732	7,177	22,767	19,433	16,432
213	179	117	214	186	148
52,963	47,020	43,913	59,073	49,653	43,534
16,534	13,924	12,113	7,104	6,096	5,160
(3,799)	(3,207)	(2,817)	(1,912)	(1,653)	(1,364)
\$12,735	\$ 10,717	\$ 9,296	\$ 5,192	\$ 4,443	\$ 3,796

In the consolidating data on this page, "GE" means the basis of consolidation as described in note 1 to the consolidated financial statements; "GECS" means General Electric Capital Services, Inc. and all of its affiliates and associated companies. Transactions between GE and GECS have been eliminated from the "General Electric Company and consolidated affiliates" columns on page 34.

Statement of Financial Position

General Electric Company
and consolidated affiliates

At December 31 (In millions)

	2000	1999
Assets		
Cash and equivalents	\$ 8,195	\$ 8,554
Investment securities (note 10)	91,339	81,758
Current receivables (note 11)	9,502	8,531
Inventories (note 12)	7,812	7,007
Financing receivables (investments in time sales, loans and financing leases)—net (notes 13 and 14)	143,299	134,215
Insurance receivables (note 15)	23,802	18,969
Other GECS receivables	11,714	14,153
Property, plant and equipment (including equipment leased to others)—net (note 16)	40,015	41,022
Investment in GECS	—	—
Intangible assets—net (note 17)	27,441	26,010
All other assets (note 18)	73,887	64,981
Total assets	\$ 437,006	\$ 405,200
Liabilities and equity		
Short-term borrowings (note 19)	\$ 119,180	\$ 130,346
Accounts payable, principally trade accounts	14,853	13,676
Progress collections and price adjustments accrued	8,271	4,618
Dividends payable	1,589	1,347
All other GE current costs and expenses accrued	12,219	11,229
Long-term borrowings (note 19)	82,132	71,427
Insurance liabilities, reserves and annuity benefits (note 20)	106,150	86,776
All other liabilities (note 21)	28,494	28,772
Deferred income taxes (note 22)	8,690	9,238
Total liabilities	381,578	357,429
Minority interest in equity of consolidated affiliates (note 23)	4,936	5,214
Accumulated unrealized gains on investment securities—net (a)	74	626
Accumulated currency translation adjustments (a)	(2,574)	(1,370)
Common stock (9,932,006,000 and 9,854,528,000 shares outstanding at year-end 2000 and 1999, respectively)	669	594
Other capital	15,195	10,790
Retained earnings	61,572	54,484
Less common stock held in treasury	(24,444)	(22,567)
Total share owners' equity (notes 25 and 26)	50,492	42,557
Total liabilities and equity	\$ 437,006	\$ 405,200

The notes to consolidated financial statements on pages 56-76 are an integral part of this statement. Share data have been adjusted for the 3-for-1 stock split effective on April 27, 2000.

(a) The sum of "Accumulated unrealized gains on investment securities—net" and "Accumulated currency translation adjustments" constitutes "Accumulated nonowner changes other than earnings," as shown in note 25, and was \$(2,500) and \$(744) at year-end 2000 and 1999, respectively.

GE		GECS	
2000	1999	2000	1999
\$ 7,210	\$ 2,000	\$ 6,052	\$ 6,931
1,009	1,273	90,330	80,485
9,727	8,743	—	—
7,146	5,798	666	1,209
—	—	143,299	134,215
—	—	23,802	18,969
—	—	13,288	15,126
12,199	12,381	27,816	28,641
23,022	20,321	—	—
12,424	11,262	15,017	14,748
24,028	20,805	50,366	44,694
\$ 96,765	\$ 82,583	\$ 370,636	\$ 345,018
\$ 940	\$ 2,245	\$ 123,992	\$ 129,259
6,153	5,068	10,436	9,749
8,271	4,618	—	—
1,589	1,347	—	—
12,219	11,048	—	—
841	722	81,379	70,766
—	—	106,150	86,776
14,840	13,872	13,451	14,801
452	283	8,238	8,955
45,305	39,203	343,646	320,306
968	823	3,968	4,391
74	626	4	170
(2,574)	(1,370)	(957)	(384)
669	594	1	1
15,195	10,790	2,752	2,682
61,572	54,484	21,222	17,852
(24,444)	(22,567)	—	—
50,492	42,557	23,022	20,321
\$ 96,765	\$ 82,583	\$ 370,636	\$ 345,018

In the consolidating data on this page, "GE" means the basis of consolidation as described in note 1 to the consolidated financial statements; "GECS" means General Electric Capital Services, Inc. and all of its affiliates and associated companies. Transactions between GE and GECS have been eliminated from the "General Electric Company and consolidated affiliates" columns on page 36.

Statement of Cash Flows

General Electric Company
and consolidated affiliates

For the years ended December 31 (In millions)

	2000	1999	1998
Cash flows—operating activities			
Net earnings	\$ 12,735	\$ 10,717	\$ 9,296
Adjustments to reconcile net earnings to cash provided from operating activities			
Depreciation and amortization of property, plant and equipment	5,039	4,908	4,377
Amortization of goodwill and other intangibles	2,697	1,783	1,483
Earnings retained by GECS	—	—	—
Deferred income taxes	1,153	1,502	1,143
Decrease (increase) in GE current receivables	(537)	143	649
Decrease (increase) in inventories	(924)	266	150
Increase in accounts payable	3,297	820	1,576
Increase (decrease) in insurance liabilities and reserves	(1,009)	4,584	3,670
Provision for losses on financing receivables	2,045	1,671	1,603
All other operating activities	(1,806)	(1,801)	(4,587)
Cash from operating activities	22,690	24,593	19,360
Cash flows—investing activities			
Additions to property, plant and equipment	(13,967)	(15,502)	(8,982)
Dispositions of property, plant and equipment	6,767	6,262	4,043
Net increase in GECS financing receivables	(16,076)	(12,628)	(5,999)
Payments for principal businesses purchased	(2,332)	(11,654)	(18,610)
All other investing activities	(12,091)	(8,657)	(10,585)
Cash used for investing activities	(37,699)	(42,179)	(40,133)
Cash flows—financing activities			
Net increase (decrease) in borrowings (maturities of 90 days or less)	(8,243)	6,171	16,881
Newly issued debt (maturities longer than 90 days)	47,645	48,158	42,008
Repayments and other reductions (maturities longer than 90 days)	(32,762)	(27,539)	(32,814)
Net dispositions (purchases) of GE shares for treasury	469	(1,002)	(2,819)
Dividends paid to share owners	(5,401)	(4,587)	(3,913)
All other financing activities	12,942	622	(114)
Cash from (used for) financing activities	14,650	21,823	19,229
Increase (decrease) in cash and equivalents during year	(359)	4,237	(1,544)
Cash and equivalents at beginning of year	8,554	4,317	5,861
Cash and equivalents at end of year	\$ 8,195	\$ 8,554	\$ 4,317
Supplemental disclosure of cash flows information			
Cash paid during the year for interest	\$ (11,617)	\$ (10,078)	\$ (9,297)
Cash paid during the year for income taxes	(2,604)	(1,597)	(2,098)

The notes to consolidated financial statements on pages 56-76 are an integral part of this statement.

GE			GECS		
2000	1999	1998	2000	1999	1998
\$ 12,735	\$ 10,717	\$ 9,296	\$ 5,192	\$ 4,443	\$ 3,796
1,725	1,735	1,761	3,314	3,173	2,616
523	584	531	2,174	1,199	952
(3,370)	(2,777)	(2,124)	—	—	—
470	655	594	683	847	549
(550)	190	520	—	—	—
(663)	(61)	69	(261)	327	81
845	104	199	3,047	699	1,673
—	—	—	(1,009)	4,584	3,670
—	—	—	2,045	1,671	1,603
3,701	616	(814)	(5,901)	(2,124)	(3,985)
15,416	11,763	10,032	9,284	14,819	10,955
(2,536)	(2,036)	(2,047)	(11,431)	(13,466)	(6,935)
53	—	6	6,714	6,262	4,037
—	—	—	(16,076)	(12,628)	(5,999)
(1,156)	(1,594)	(1,455)	(1,176)	(10,060)	(17,155)
(234)	(432)	477	(12,173)	(8,283)	(11,380)
(3,873)	(4,062)	(3,019)	(34,142)	(38,175)	(37,432)
(1,331)	(1,230)	1,015	(2,121)	7,308	16,288
785	558	509	46,887	47,605	41,440
(855)	(615)	(1,787)	(31,907)	(26,924)	(31,027)
469	(1,002)	(2,819)	—	—	—
(5,401)	(4,587)	(3,913)	(1,822)	(1,666)	(1,672)
—	—	—	12,942	622	(114)
(6,333)	(6,876)	(6,995)	23,979	26,945	24,915
5,210	825	18	(879)	3,589	(1,562)
2,000	1,175	1,157	6,931	3,342	4,904
\$ 7,210	\$ 2,000	\$ 1,175	\$ 6,052	\$ 6,931	\$ 3,342
\$ (388)	\$ (482)	\$ (620)	\$ (11,229)	\$ (9,596)	\$ (8,677)
(1,804)	(1,246)	(1,151)	(800)	(351)	(947)

In the consolidating data on this page, "GE" means the basis of consolidation as described in note 1 to the consolidated financial statements; "GECS" means General Electric Capital Services, Inc. and all of its affiliates and associated companies. Transactions between GE and GECS have been eliminated from the "General Electric Company and consolidated affiliates" columns on page 38.

Management's Discussion of Financial Responsibility

The financial data in this report, including the audited financial statements, have been prepared by management using the best available information and applying judgment. Accounting principles used in preparing the financial statements are those that are generally accepted in the United States of America.

Management believes that a sound, dynamic system of internal financial controls that balances benefits and costs provides a vital ingredient for the Company's Six Sigma Quality initiative as well as the best safeguard for Company assets. Professional financial managers are responsible for implementing and overseeing the financial control system, reporting on management's stewardship of the assets entrusted to it by share owners and maintaining accurate records.

GE is dedicated to the highest standards of integrity, ethics and social responsibility. This dedication is reflected in written policy statements covering, among other subjects, environmental protection, potentially conflicting outside interests of employees, compliance with antitrust laws, proper business practices, and adherence to the highest standards of conduct and practices in transactions with customers, including the U.S. government. Management continually emphasizes to all employees that even the appearance of impropriety can erode public confidence in the Company. Ongoing education and communication programs and review activities, such as those conducted by the Company's Policy Compliance Review Board, are designed to create a strong compliance culture—one that encourages employees to raise their policy questions and concerns and that prohibits retribution for doing so.

KPMG LLP, independent auditors, provide an objective, independent review of management's discharge of its obligations relating to the fairness of reporting of operating results and financial condition. Their report for 2000 appears below.

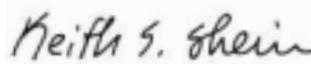
The Audit Committee of the Board (consisting solely of Directors from outside GE) maintains an ongoing appraisal—on behalf of share owners—of the activities and independence of the Company's independent auditors, the activities of its audit staff, financial reporting process, internal financial controls and compliance with key Company policies.



John F. Welch, Jr.
Chairman of the Board
and Chief Executive Officer



Jeffrey R. Immelt
President and Chairman-Elect



Keith S. Sherin
Senior Vice President, Finance,
and Chief Financial Officer

February 2, 2001

Independent Auditors' Report

To Share Owners and Board of Directors of General Electric Company

We have audited the accompanying statement of financial position of General Electric Company and consolidated affiliates as of December 31, 2000 and 1999, and the related statements of earnings, changes in share owners' equity and cash flows for each of the years in the three-year period ended December 31, 2000. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the aforementioned financial statements appearing on pages 34–39, 44, and 56–76 present fairly, in all material respects, the financial position of General Electric Company and consolidated affiliates at December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2000, in conformity with accounting principles generally accepted in the United States of America.



KPMG LLP
Stamford, Connecticut

February 2, 2001

Management's Discussion of Operations

Overview

General Electric Company's consolidated financial statements represent the combination of the Company's manufacturing and nonfinancial services businesses ("GE") and the accounts of General Electric Capital Services, Inc. ("GECS"). See note 1 to the consolidated financial statements, which explains how the various financial data are presented.

Management's Discussion of Operations is presented in three parts: Consolidated Operations, Segment Operations and International Operations.

Consolidated Operations

General Electric Company achieved record revenues, earnings and cash generation in 2000, demonstrating the benefits of its continuing emphasis on globalization, growth in services, Six Sigma Quality and e-Business.

Revenues rose 16% to a record \$129.9 billion in 2000, compared with \$111.6 billion in 1999, which was 11% higher than the \$100.5 billion reported in 1998. The improvements in revenues over the three-year period reflect continued growth from global activities and services.

Earnings increased to a record \$12,735 million, a 19% increase from \$10,717 million reported in 1999. Earnings per share increased to \$1.27 during 2000, up 19% from the prior year's \$1.07 (except as otherwise noted, earnings per share are presented on a diluted basis). Earnings in 1999 rose 15% from \$9,296 million in 1998. In 1999, earnings per share increased 15% from \$0.93 in 1998.

The Financial Accounting Standards

Board ("FASB") has issued, then subsequently amended, Statement of Financial Accounting Standards ("SFAS") No. 133, *Accounting for Derivative Instruments and Hedging Activities*, effective for GE on January 1, 2001. Upon adoption, all derivative instruments (including certain

derivative instruments embedded in other contracts) will be recognized in the balance sheet at their fair values; changes in such fair values must be recognized immediately in earnings unless specific hedging criteria are met. Effects of qualifying changes in fair value will be recorded in equity pending recognition in earnings as offsets to the related earnings effects of the hedged items. Management estimates that, at January 1, 2001, the effects on its consolidated financial statements of adopting SFAS No. 133, as amended, will be a one-time reduction of net earnings of less than \$0.5 billion, and a one-time reduction of equity, excluding the net earnings effect, of less than \$1.0 billion. The precise transition effect is uncertain because the accounting for certain derivatives and hedging relationships in accordance with SFAS No. 133 is subject to further interpretation by the FASB.

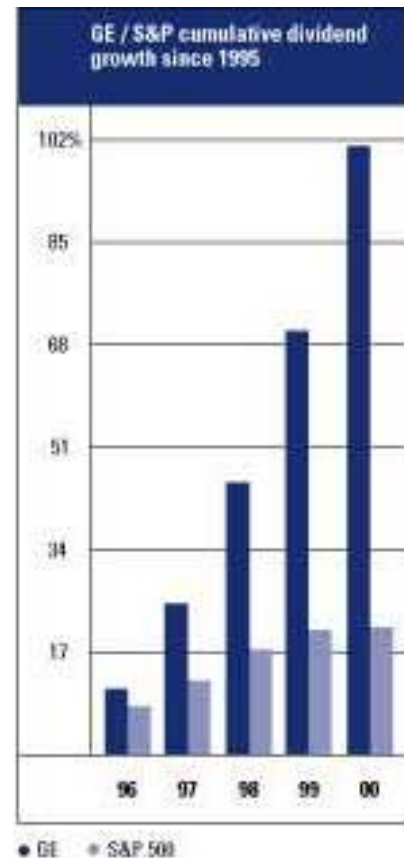
Dividends declared in 2000 amounted to \$5,647 million. Per-share dividends of \$0.57 were up 17% from 1999, following a 17% increase from the preceding year. GE has rewarded its share owners with 25 consecutive years of dividend growth. The chart above illustrates that GE's dividend growth for the past five years has significantly outpaced dividend growth of companies in the Standard & Poor's 500 stock index.

Return on average share owners' equity was 27.5% in 2000, up from 26.8% and 25.7% in 1999 and 1998, respectively.

Except as otherwise noted, the analysis in the remainder of this section presents GE results with GECS reported on an equity basis.

GE total revenues were \$69.5 billion in 2000, compared with \$60.9 billion in 1999 and \$56.0 billion in 1998.

- GE sales of goods and services were \$63.8 billion in 2000, an increase of 15% from 1999, which in turn was 8% higher



than in 1998. Volume was about 16% higher in 2000, reflecting growth across most businesses during the year, led by strong double-digit increases at Power Systems and Medical Systems. While overall selling prices were down slightly in 2000, the effects of selling prices on sales in various businesses differed markedly. The net effect of exchange rates on sales denominated in currencies other than the U.S. dollar also negatively affected revenues. Volume in 1999 was about 10% higher than in 1998, with selling price and currency effects both slightly negative.

For purposes of the financial statement display of sales and costs of sales on pages 34 and 35, "goods" is required to include sales of tangible products, and "services" must include all other sales, including broadcasting and information services activities.

An increasingly important element of GE sales includes both spare parts (goods) as well as repair services. Such sales are referred to by management as "product services." Sales of product services were \$16.2 billion in 2000, a 9% increase over 1999 on a comparable basis. Increases in product services revenues in 2000 were widespread, led by Power Systems, Medical Systems and Transportation Systems. Operating margin from product services was approximately \$3.9 billion, up 10% from 1999 on a comparable basis. The increase reflected improvements in most product services businesses and was led by Power Systems, Medical Systems and Transportation Systems.

- GE other income, earned from a wide variety of sources, was \$0.5 billion in 2000, \$0.9 billion in 1999 and \$0.7 billion in 1998. Comparisons over the three-year period are affected by a pre-tax gain of \$388 million in 1999 resulting from the contribution of certain of NBC's media properties to NBC Internet (NBCi), a publicly-traded company, in exchange for a noncontrolling interest in NBCi.
- Earnings of GECS were up 17% in 2000, following a 17% increase the year before. See page 45 for an analysis of these earnings.

Principal costs and expenses for GE are those classified as costs of goods and services sold, and selling, general and administrative expenses. Two GE initiatives had significant effects on costs:

- The Six Sigma Quality initiative has lowered GE's costs by dramatically reducing rework, simplifying processes and reducing direct material costs. Design for Six Sigma has been a key to the introduction of numerous high-

quality new products with significantly enhanced features.

- Costs have also been reduced by the e-Business initiative, a broad-based program under which GE is investing in internal infrastructure hardware and software that is enabling its businesses to conduct a growing portion of their business over the Internet. Benefits from the e-Business initiative include improved customer service, expanded product and service offerings and increased operating efficiency for both GE and its customers.

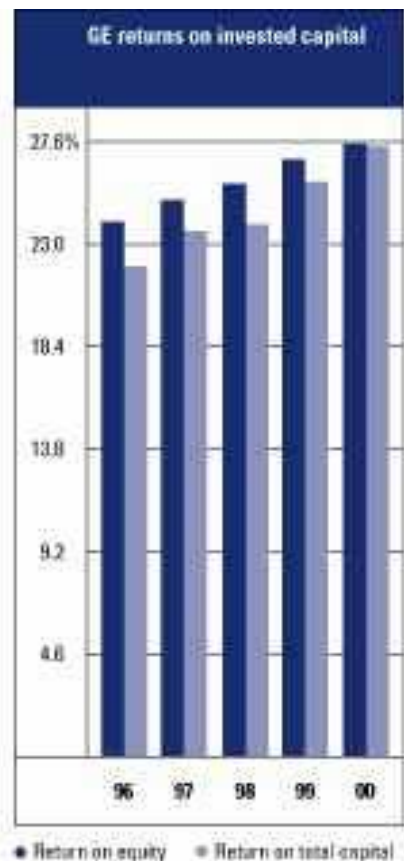
Principally because of the funding status of the GE Pension Plan (described in note 6) and other retiree benefit plans (described in note 5), principal U.S. postemployment benefit plans contributed pre-tax cost reductions of \$1,266 million and \$1,062 million in 2000 and 1999, respectively, about 6.5% of net earnings in both years. The present funding status provides assurance of benefits for participating employees, but future effects on operating results depend on economic conditions and investment performance.

Costs and expenses in 1999 included \$326 million of unusual charges, the largest of which resulted from fourth-quarter developments affecting liabilities associated with past activities at former manufacturing sites that are not part of any current business segment. Other significant components of unusual charges included amounts described on page 45 for NBC and costs for rationalizing certain operations and facilities of GE's worldwide industrial businesses. Major elements of the restructuring program included costs for employee severance, lease termination, dismantlement and site restoration. The program was essentially completed by the end of 2000.

Operating margin is sales of goods and services less the costs of goods and

services sold, and selling, general and administrative expenses. GE's ongoing operating margin reached a record 18.9% of sales in 2000, up from 17.8% in 1999 and 16.7% in 1998. Reported operating margin was 18.6% in 2000, including the effects of a one-time retirement benefit provision associated with the new labor agreement. Reported operating margin in 1999 was 17.3% of sales, including the \$326 million of unusual charges discussed in the preceding paragraph. The improvement in ongoing operating margin in 2000 was broad-based, with improvements in a majority of GE's businesses, led by Power Systems and Aircraft Engines, reflecting the increasing benefits from GE's product services, Six Sigma Quality and e-Business initiatives.

Total cost productivity (sales in relation to costs, both on a constant dollar basis) has paralleled the significant improvement in GE's ongoing operating margin.



Total cost productivity in 2000 was 3.6%, reflecting benefits from improvements in base cost productivity achieved through strong volume growth and the Six Sigma Quality and e-Business initiatives. Most businesses achieved improvements in base cost productivity in excess of 5%. Total cost productivity was 4.2% in 1999, reflecting Six Sigma Quality benefits as well as higher volume. The total contribution of productivity in the last two years offset not only the negative effects of total cost inflation, but also the effects of selling price decreases.

GE interest and other financial charges in 2000 amounted to \$811 million, about the same as 1999 and slightly lower than the \$883 million in 1998. During 2000, higher average interest rates were more than offset by lower average borrowing levels. The decrease in 1999 arose from a combination of lower average interest rates and lower average levels of borrowing.

Income taxes on a consolidated basis were 31.0% of pre-tax earnings in 2000, compared with 31.2% in 1999 and 31.0% in 1998. A more detailed analysis of differences between the U.S. federal statutory rate and the consolidated rate, as well as other information about income tax provisions, is provided in note 7.

Segment Operations

Revenues and segment profit for operating segments are shown on page 44. For additional information, including a description of the products and services included in each segment, see note 28.

Aircraft Engines reported a 17% increase in operating profit in 2000, on revenues that were slightly higher than in 1999. The improvement in operating profit reflected strong productivity. Revenues in 1999 increased 4%, principally reflecting higher volume in product services. Operating profit increased 19% in 1999 as a result

of productivity and growth in product services.

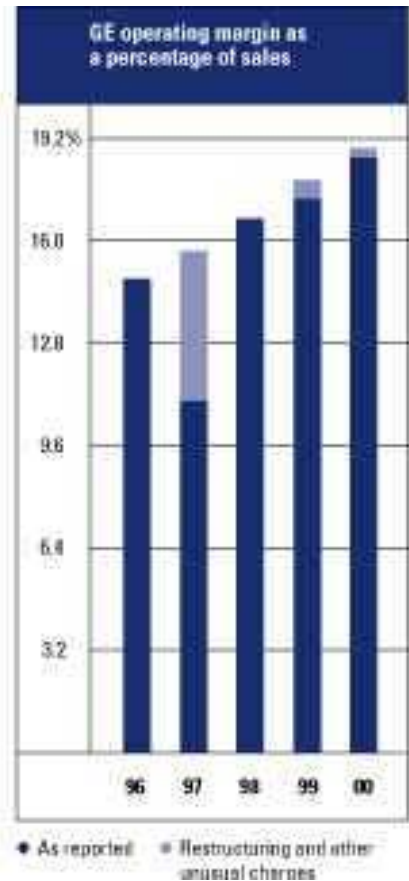
In 2000, \$1.6 billion of Aircraft Engines revenues were from sales to the U.S. government, about the same as in 1999.

Aircraft Engines received orders of \$13.5 billion in 2000 compared with \$12.0 billion in 1999. The \$12.0 billion total backlog at year-end 2000 comprised unfilled product orders of \$9.5 billion (of which 57% was scheduled for delivery in 2001) and product services orders of \$2.5 billion to be delivered in 2001. Comparable December 31, 1999 total backlog was \$10.0 billion.

Appliances revenues were 4% higher than a year ago, as volume increases more than offset lower selling prices. Operating profit also increased 4%, largely as a result of productivity and higher volume from new products. Revenues in 1999 were 1% higher than in 1998, as volume increases offset lower selling prices. Operating profit decreased 13% in 1999, reflecting lower selling prices and increased spending on programs for new products and e-Business.

Industrial Products and Systems revenues increased 3% in 2000, largely as a result of volume increases at Industrial Systems and growth in product services, including acquisitions, which more than offset lower selling prices. Operating profit increased 4%, primarily reflecting productivity and growth in product services. Revenues rose 3% in 1999, primarily as a result of volume increases at Transportation Systems, which more than offset lower selling prices. Operating profit increased 11% in 1999 as strong productivity at Industrial Systems and Lighting more than offset lower selling prices.

Transportation Systems received orders of \$2.1 billion in 2000, compared with \$1.4 billion in 1999. The \$1.4 billion total backlog at year-end 2000 comprised unfilled prod-



uct orders of \$1.0 billion (of which 78% was scheduled for delivery in 2001) and product services orders of \$0.4 billion to be delivered in 2001. Comparable December 31, 1999 total backlog was \$1.4 billion.

NBC revenues increased 17% in 2000, reflecting its coverage of the Summer Olympic Games as well as continued strong growth in cable operations, particularly at CNBC. Operating profit increased 14% as growth in owned-and-operated stations, cable operations and network operations was somewhat reduced by higher license fees associated with renewal of certain sports and prime-time programs. In 1999, revenues increased 10%, reflecting higher revenues in NBC's owned-and-operated stations and growth in cable operations. Operating profit was 17% higher, reflecting a strong advertising marketplace and improved pricing at the network, excellent results in cable

Summary of Operating Segments

General Electric Company and consolidated affiliates

For the years ended December 31 (In millions)	2000	1999	1998	1997	1996
Revenues					
GE					
Aircraft Engines	\$ 10,779	\$ 10,730	\$ 10,294	\$ 7,799	\$ 6,302
Appliances	5,887	5,671	5,619	5,801	5,586
Industrial Products and Systems	11,848	11,555	11,222	10,984	10,401
NBC	6,797	5,790	5,269	5,153	5,232
Plastics	7,776	6,941	6,633	6,695	6,509
Power Systems	14,861	10,099	8,500	7,986	7,704
Technical Products and Services	7,915	6,863	5,323	4,861	4,700
Eliminations	(2,075)	(1,767)	(1,401)	(1,247)	(1,093)
Total GE segment revenues	63,788	55,882	51,459	48,032	45,341
Corporate items (a)	517	619	771	3,227	1,407
GECS net earnings	5,192	4,443	3,796	3,256	2,817
Total GE revenues	69,497	60,944	56,026	54,515	49,565
GECS segment revenues	66,177	55,749	48,694	39,931	32,713
Eliminations (b)	(5,821)	(5,063)	(4,251)	(3,606)	(3,099)
Consolidated revenues	\$ 129,853	\$ 111,630	\$ 100,469	\$ 90,840	\$ 79,179
Segment profit					
GE					
Aircraft Engines	\$ 2,464	\$ 2,104	\$ 1,769	\$ 1,366	\$ 1,214
Appliances	684	655	755	771	748
Industrial Products and Systems	2,187	2,095	1,880	1,789	1,587
NBC	1,797	1,576	1,349	1,216	1,020
Plastics	1,923	1,651	1,584	1,500	1,443
Power Systems	2,809	1,753	1,338	1,275	1,189
Technical Products and Services	1,718	1,359	1,109	988	855
Total GE operating profit	13,582	11,193	9,784	8,905	8,056
GECS net earnings	5,192	4,443	3,796	3,256	2,817
Total segment profit	18,774	15,636	13,580	12,161	10,873
Corporate items and eliminations (c) (d)	(1,429)	(902)	(584)	(1,351)	(703)
GE interest and other financial charges	(811)	(810)	(883)	(797)	(595)
GE provision for income taxes	(3,799)	(3,207)	(2,817)	(1,810)	(2,295)
Consolidated net earnings	\$ 12,735	\$ 10,717	\$ 9,296	\$ 8,203	\$ 7,280

The notes to consolidated financial statements on pages 56–76 are an integral part of this statement. “GE” means the basis of consolidation as described in note 1 to the consolidated financial statements; “GECS” means General Electric Capital Services, Inc. and all of its affiliates and associated companies. The segment profit measure for GE’s industrial businesses is operating profit (earnings before interest and other financial charges, and income taxes). The segment profit measure for GECS is net earnings, reflecting the importance of financing and tax considerations to its operating activities.

- (a) Includes revenues of \$944 million and \$789 million in 1997 and 1996, respectively, from an appliance distribution affiliate that was deconsolidated in 1998. Also includes \$1,538 million in 1997 from an exchange of preferred stock in Lockheed Martin Corporation for the stock of a newly formed subsidiary.
- (b) Principally the elimination of GECS net earnings.
- (c) Includes income, principally from licensing activities, of \$79 million, \$62 million, \$271 million, \$310 million and \$282 million in 2000, 1999, 1998, 1997 and 1996, respectively.
- (d) 1999 includes unusual charges amounting to \$265 million. Of the total, amounts that relate to activities of GE operating segments were as follows: Aircraft Engines—\$42 million, Appliances—\$75 million, Industrial Products and Systems—\$12 million, Plastics—\$13 million and Technical Products and Services—\$34 million. 1997 includes unusual charges of \$2,322 million. Of the total, amounts that relate to activities of GE operating segments were as follows: Aircraft Engines—\$342 million, Appliances—\$330 million, Industrial Products and Systems—\$352 million, NBC—\$161 million, Plastics—\$63 million, Power Systems—\$437 million and Technical Products and Services—\$157 million. Also included in 1997 is \$1,538 million associated with the Lockheed Martin Corporation transaction described in (a) above.

operations and continued cost reductions, which more than offset higher license fees for certain prime-time programs that were renewed. Operating profit in 1999 included \$123 million of the gain from the NBCi transaction, described on page 42. That gain was entirely offset by \$62 million of operating losses from NBCi and predecessor operations (recorded as a reduction of "other income"), as well as \$61 million of unusual costs recorded as "other costs and expenses" for entering into a loss programming contract and for closing certain CNBC facilities.

Plastics operating profit increased 16% in 2000 on revenues that were 12% higher than a year ago. The increases in both revenues and operating profit were primarily attributable to higher volume and improved selling prices, which more than offset the effects of higher raw material prices. Revenues in 1999 increased by 5%, as improved volume across all product lines more than offset the effects of lower selling prices. Operating profit increased by 4% as productivity and the increase in volume more than offset lower prices.

Power Systems revenues increased 47% in 2000, primarily as a result of sharply higher volume in gas turbines and continued growth in product services, including acquisitions. Operating profit rose 60%, reflecting the increase in volume, selling prices and productivity. Revenues in 1999 were 19% higher than in 1998, primarily as a result of strong double-digit growth in gas turbine volume and in product services. Operating profit rose 31%, reflecting productivity, growth in product services and the increase in volume.

Power Systems orders were \$23.6 billion for 2000, a 68% increase over 1999, reflecting very strong Americas market growth. The \$25.1 billion total backlog at year-end 2000 comprised unfilled product

orders of \$21.9 billion (of which 63% was scheduled for delivery in 2001) and product services orders of \$3.2 billion to be delivered in 2001. Comparable December 31, 1999 total backlog was \$16.1 billion.

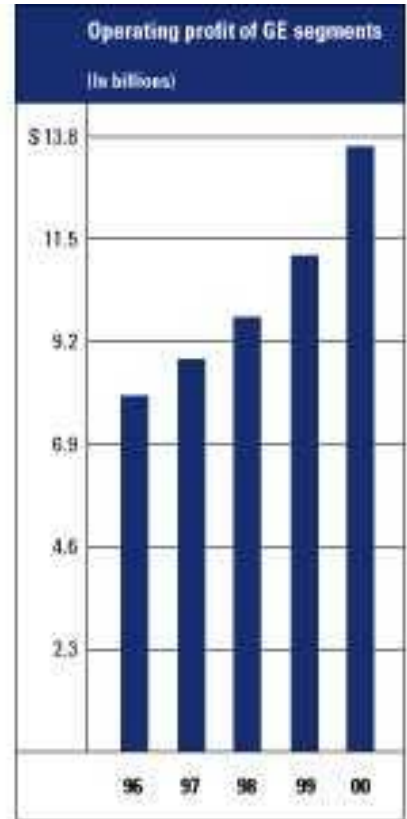
Technical Products and Services

revenues rose 15% in 2000, reflecting sharply higher volume at Medical Systems, including acquired businesses. Operating profit grew 26%, largely as a result of productivity and volume growth at Medical Systems, which more than offset lower selling prices across the segment. Revenues in 1999 were 29% higher than 1998 primarily attributable to growth at Medical Systems, the result of higher equipment volume, including new products, and continued growth in product services, partially offset by lower selling prices across the segment. Operating profit increased 23% as productivity and volume increases, particularly at Medical Systems, more than offset lower selling prices.

Orders received by Medical Systems in 2000 were \$7.6 billion, a 19% increase over 1999. The \$3.6 billion total backlog at year-end 2000 comprised unfilled product orders of \$2.3 billion (of which 87% was scheduled for delivery in 2001) and product services orders of \$1.3 billion to be delivered in 2001. Comparable December 31, 1999 total backlog was \$3.1 billion.

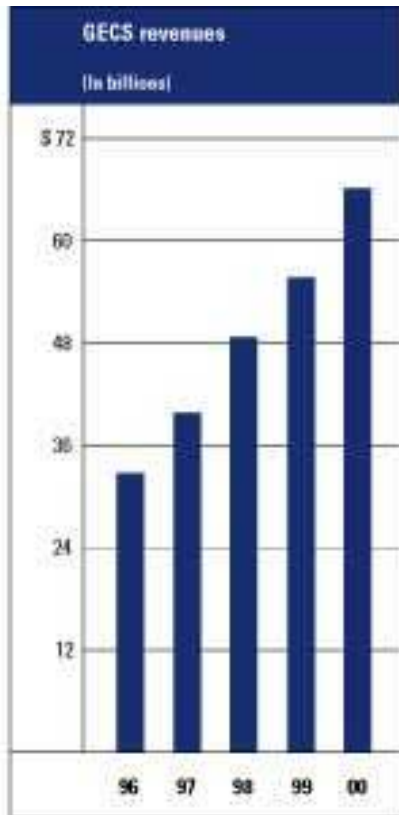
GECS businesses are categorized for management purposes into five operating activities: consumer services, equipment management, mid-market financing, specialized financing and specialty insurance.

GECS net earnings were \$5,192 million in 2000, up 17% from \$4,443 million in 1999, with strong double-digit earnings growth in four of the five operating activities. Net earnings in 1999 increased 17% from 1998. The earnings improvement throughout the three-year period resulted from asset growth, principally from acquisitions of businesses and portfolios, and origination volume.



On December 28, 2000, Montgomery Ward, LLC (Wards), formerly a GECS subsidiary, filed for bankruptcy protection and began liquidation proceedings. Net earnings for the year 2000 included operating losses from Wards amounting to \$245 million as well as a charge, primarily to other costs and expenses, for \$815 million (\$537 million, after tax) to recognize the additional losses resulting from the bankruptcy of Wards.

- GECS total revenues increased 19% to \$66.2 billion in 2000, following a 14% increase to \$55.7 billion in 1999. The increases in both years reflected the contributions of acquired businesses as well as growth in origination volume. Revenues in 2000 included a gain of \$1,366 million (\$848 million, after tax) from sale of GECS investment in common stock of Paine Webber Group, Inc. (PaineWebber).



- GECS cost of goods sold amounted to \$8.5 billion in 2000, compared with \$8.0 billion in 1999 and \$6.8 billion in 1998, and relates to IT Solutions and Wards. The increase in 2000 and 1999 primarily reflects the consolidation of Wards from August 2, 1999, when GECS acquired control, through December 28, 2000, when Wards commenced liquidation proceedings and was deconsolidated.
- GECS interest on borrowings in 2000 was \$11.1 billion, up from \$9.4 billion in 1999 and \$9.0 billion in 1998. The increase in both years reflected the effects of both interest rates and the average level of borrowings used to finance asset growth. GECS average composite interest rate was 5.89% in 2000, compared with 5.14% in 1999 and 5.92% in 1998. In 2000, average assets of \$360.5 billion were 13% higher than in 1999, which in turn were 16%

higher than in 1998. See page 52 for a discussion of interest rate risk management.

- GECS insurance losses and policyholder and annuity benefits increased to \$14.4 billion in 2000, compared with \$11.0 billion in 1999 and \$9.6 billion in 1998. This increase reflected effects of growth in premium volume and business acquisitions throughout the period, as well as a higher ratio of losses to premiums earned in the reinsurance business discussed on page 47.
- GECS provision for losses on financing receivables was \$2.0 billion in 2000, compared with \$1.7 billion in 1999 and \$1.6 billion in 1998. These provisions principally related to private-label credit cards, bank credit cards, personal loans and auto loans and leases in the consumer services operations, all of which are discussed on page 48 under financing receivables. The provisions throughout the three-year period reflected higher average receivable balances, changes in the mix of business, and the effects of lower average consumer delinquency rates.
- GECS other costs and expenses were \$22.8 billion in 2000, an increase from \$19.4 billion in 1999 and \$16.4 billion in 1998. The increase in 2000 reflected increased costs associated with acquired businesses and portfolios, the charges discussed previously for Wards, and the decision to rationalize certain operations discussed in the analysis of All Other GECS operating activities. The 1999 increase reflected increased costs associated with acquired businesses and portfolios, higher investment levels and increases in insurance commissions.

Financing spreads (the excess of yields over interest rates on borrowings) increased slightly during 2000, as the

improvement in yields outpaced increases in borrowing rates. Financing spreads in 1999 were relatively flat compared with 1998 as yields and borrowing rates decreased to a similar extent.

Revenues and net earnings from operating activities within the GECS segment for the past three years are summarized and discussed below.

Consumer Services revenues increased 28% in 2000 and 6% in 1999, and net earnings increased 47% in 2000 and 35% in 1999. Growth in revenues and net income in 2000 resulted from higher premium and investment income at GE Financial Assurance (GEFA), the consumer savings and insurance business, which experienced profitable growth from both acquisitions and volume. Revenues and net earnings also increased as a result of acquisition and volume growth at Card Services and Global Consumer Finance, partially offset by losses at Mortgage Services, which stopped accepting new business during 2000. The growth in revenues and net earnings during 1999 was led by Global Consumer Finance and improved results at GEFA, partially offset by the effects of asset reductions in Card Services. The portfolio at Auto Financial Services (AFS) began to run off in 1999 and continued in 2000, resulting in a significant decline in revenues; during 2000, AFS stopped accepting new business.

Equipment Management revenues declined 4% in 2000, following a 3% increase in 1999, as higher revenues from GE Capital Aviation Services (GECAS), Transport International Pool, GE Capital Modular Space and Americom, the satellite services business, were more than offset by lower revenues at IT Solutions. The increase in 1999 reflected acquisitions in the corporate auto fleet management operations and higher revenues at GECAS, largely offset by decreases in sales volume at the remaining equipment

GECS revenues and net earnings from operating activities

(In millions)	2000	1999	1998
Revenues			
Consumer services	\$23,893	\$18,705	\$17,621
Equipment management	14,747	15,383	14,926
Mid-market financing	5,483	4,634	3,676
Specialized financing	5,648	4,603	3,368
Specialty insurance	11,878	10,643	8,829
All other	4,528	1,781	274
Total revenues	\$66,177	\$55,749	\$48,694
Net earnings			
Consumer services	\$ 1,671	\$ 1,140	\$ 845
Equipment management	833	683	806
Mid-market financing	730	597	471
Specialized financing	1,503	1,244	745
Specialty insurance	879	1,167	1,115
All other	(424)	(388)	(186)
Total net earnings	\$ 5,192	\$ 4,443	\$ 3,796

management businesses. Net earnings increased 22% in 2000, following a 15% decrease in 1999. The increase in 2000 reflected volume growth at GECAS, Transport International Pool and GE Capital Modular Space, favorable tax effects and a higher level of asset gains, partially offset by lower results at IT Solutions. The decrease in net earnings in 1999 reflected lower results at IT Solutions and the European equipment management businesses, which more than offset growth at GECAS and Americom.

Mid-Market Financing revenues increased 18% in 2000, following a 26% increase in 1999, while net earnings grew 22% and 27%, respectively. Favorable tax effects and asset growth from originations were the most significant contributing factors to results in 2000, while asset growth from both acquisitions and originations was the most significant contributing factor in 1999.

Specialized Financing revenues rose 23% and 37%, while net earnings increased 21% and 67% in 2000 and 1999, respectively. Revenues and net earnings growth in 2000 was principally the result of origination growth across all businesses within Specialized Financing. Revenues and net earnings growth in 1999 was principally

and higher premium income in 1999 from acquisitions. Net realized investment gains amounted to \$639 million, \$811 million and \$574 million in 2000, 1999 and 1998, respectively. Investment income increased slightly in 2000, as higher interest income more than offset a decrease in net realized investment gains at GE Global Insurance (the parent of Employers Reinsurance).

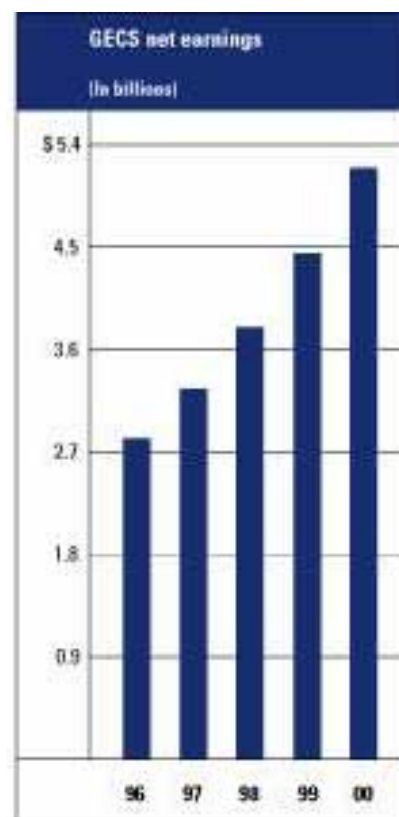
Net income decreased 25% in 2000, following a 5% increase in 1999. The decrease in 2000 was attributable to deterioration of underwriting results at GE Global Insurance, reflecting higher property and casualty-related losses (principally as a result of adverse development relating to prior-year loss events, including large loss events) and the continued effects of low premiums in the property and casualty insurance/reinsurance industry. Losses in 1999 were significantly affected by a number of large loss events. Large loss events are individual events that, after specific reinsurance recoveries and related premium adjustments, affect GE Global Insurance operations by \$2 million or more, and include losses from earthquakes, aviation and railroad accidents, fire damage, and weather-related damage from hurricanes, tornadoes, wind and ice. Large loss

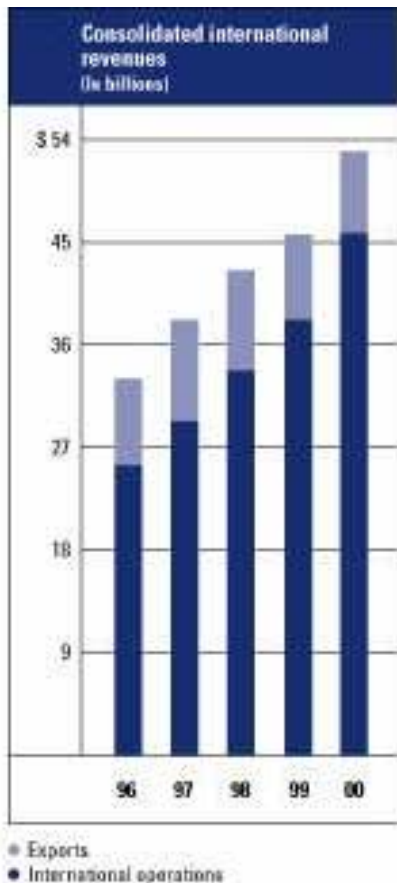
the result of gains on equity investments led by GE Equity, Commercial Finance and Real Estate. GE Equity experienced a high level of gains on sales of equity investments during 1999 and early 2000.

Specialty Insurance revenues increased 12% and 21% in 2000 and 1999, respectively, primarily resulting from premium growth throughout the period

events for GE Global Insurance occurring in 2000, 1999 and 1998 resulted in losses in those years of approximately \$250 million, \$510 million and \$150 million, respectively. A portion of the 2000 and 1999 losses were recovered under aggregate risk coverage obtained in the ordinary course of the reinsurance business. Overall insurance losses for Specialty Insurance were partially mitigated by favorable experience in the Mortgage Insurance business, particularly in 1999.

All Other GECS operating activities included the results of Wards from August 2, 1999, through December 28, 2000. The increase in revenues in 2000 also included a pre-tax gain of \$1,366 million from sale of GECS investment in common stock of PaineWebber. The net loss of \$424 million for 2000 comprised the PaineWebber after-tax gain of \$848 million, after-tax charges of \$537 million related to Wards and after-tax strategic rationalization costs of \$347 million, primarily for asset write-downs, employee





severance and lease termination. These strategic rationalization costs consisted of \$107 million related to Consumer Services, \$191 million related to Equipment Management and \$49 million related to Specialized Financing.

Financing Receivables is the largest category of assets for GECS and represents one of its primary sources of revenues. The portfolio of financing receivables, before allowance for losses, increased to \$147.3 billion at the end of 2000 from \$137.9 billion at the end of 1999, as discussed in the following paragraphs. The related allowance for losses at the end of 2000 amounted to \$4.0 billion (\$3.7 billion at the end of 1999), representing management's best estimate of probable losses inherent in the portfolio.

In GECS financing receivables, "non-earning" receivables are those that are

90 days or more delinquent (or for which collection has otherwise become doubtful) and "reduced-earning" receivables are commercial receivables whose terms have been restructured to a below-market yield.

Consumer financing receivables, primarily credit card and personal loans and auto loans and leases, were \$48.8 billion at year-end 2000, a decrease of \$3.5 billion from year-end 1999. Credit card and personal receivables increased \$0.2 billion, primarily from origination volume, partially offset by sales and securitizations and the net effects of foreign currency translation. Auto receivables decreased \$3.7 billion, primarily as a result of the run-off of the liquidating Auto Financial Services portfolio and the net effects of foreign currency translation. Nonearning consumer receivables at year-end 2000 were \$1.1 billion, about 2.3% of outstandings, compared with \$0.9 billion, about 1.8% of outstandings at year-end 1999. Write-offs of consumer receivables increased to \$1.3 billion from \$1.2 billion for 1999, reflecting shifts in the mix of products and global businesses. Consistent with industry trends, consumer delinquency rates increased somewhat toward the end of 2000 from the unusually low levels earlier in the year but were below year-end 1999 levels.

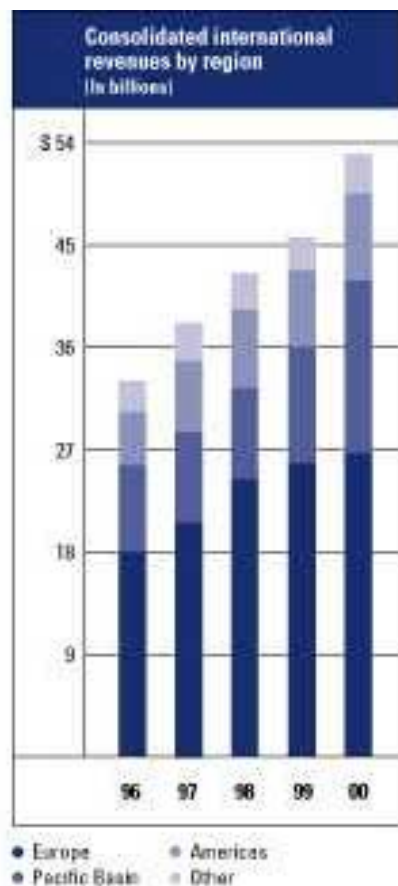
Other financing receivables, which totaled \$98.5 billion at December 31, 2000, consisted of a diverse commercial, industrial and equipment loan and lease portfolio. This portfolio increased \$12.9 billion during 2000, reflecting increased originations and acquisition growth, partially offset by sales and securitizations and the net effects of foreign currency translation. Related nonearning and reduced-earning receivables were \$0.9 billion, about 1.0% of outstandings at year-end 2000, compared with \$0.9 billion, about 1.1% of outstandings at year-end 1999.

GECS loans and leases to commercial airlines amounted to \$15.3 billion at the end of 2000, up from \$11.8 billion at the end of 1999. GECS commercial aircraft positions also included financial guarantees, funding commitments and aircraft orders as discussed in note 18.

International Operations

Estimated results of international activities include the results of GE and GECS operations located outside the United States plus all U.S. exports. Certain GECS operations that cannot meaningfully be associated with specific geographic areas are classified as "other international" for this purpose.

International revenues in 2000 were \$53.0 billion (41% of consolidated revenues), compared with \$45.7 billion in 1999 and \$42.5 billion in 1998. The chart above left depicts the growth in international revenues over the past five years.



Consolidated international revenues			
(In millions)	2000	1999	1998
Europe	\$ 24,144	\$ 22,919	\$ 21,665
Pacific Basin	12,921	7,879	5,166
Americas	5,912	5,229	5,030
Other	2,842	2,136	1,895
	45,819	38,163	33,756
Exports from the U.S. to external customers	7,138	7,513	8,751
	\$ 52,957	\$ 45,676	\$ 42,507

GE international revenues were \$26.7 billion in 2000, an increase of \$2.7 billion over 1999, which was \$0.3 billion lower than in 1998. Over the three-year period, international revenues were slightly less than half of total revenues. The increase in such revenues during 2000 was attributable to sales growth in operations based outside the United States, partially offset by a 5% decrease in U.S. exports, primarily at Power Systems. Revenues from operations based outside the United States grew 19% to \$19.5 billion in 2000. European revenues were 8% higher in 2000, led by increases at Power Systems and Plastics. Pacific Basin revenues were 39% higher in 2000, reflecting double-digit growth at Power Systems, Medical Systems and Plastics. Revenues from the Americas (North and South America, except for the United States) increased 17%, reflecting double-digit growth in both Canadian and Latin American operations.

GECS international revenues were \$26.3 billion in 2000, an increase of 21% from \$21.7 billion in 1999. Revenues in the Pacific Basin almost doubled in 2000, principally because of growth in Japan, the result of the purchase by GE Financial Assurance of the insurance policies and related assets of Toho Mutual Life Insurance Company (Toho). "Other international" revenues increased 27% in 2000, largely a result of higher revenues at GE Capital Aviation Services (GECAS). Overall, these increases reflect the continued

expansion of GECS as a global provider of a wide range of financial services.

Consolidated international operating profit was \$6.8 billion in 2000, an increase of 21% over 1999, which was 9% higher than in 1998.

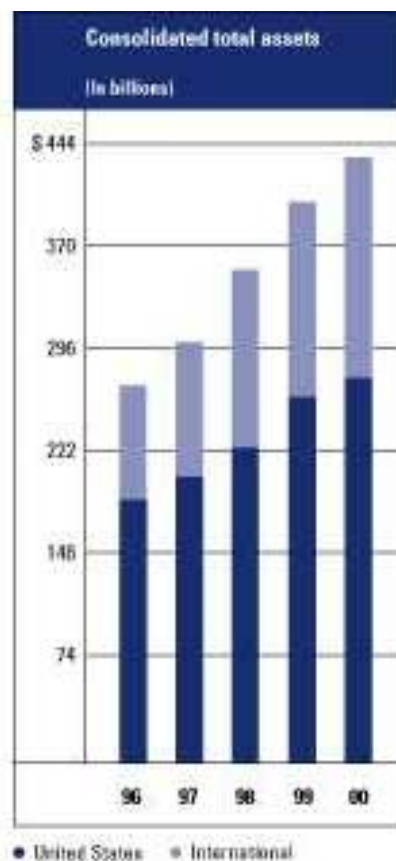
Additional information about operating profit by region is provided in note 29.

Total assets of international operations were \$159.4 billion in 2000 (37% of consolidated assets), an increase of 13% over 1999. The increase in 2000 reflected strong growth at GECS in the Pacific Basin, particularly in Japan, resulting from the acquisition of Toho discussed previously. GECS also achieved significant asset growth at GECAS, which is classified as "other international."

The international activities of GE and GECS span all global regions and primarily encompass manufacturing for local and export markets, import and sale of products produced in other regions, leasing of aircraft, sourcing for GE plants domiciled in other global regions and provision of financial services within these regional economies. Thus, when countries or regions experience currency and/or economic stress, GE may have increased exposure to certain risks but also may have new profit opportunities. Potential increased risks include, among other things, higher receivables delinquencies and bad debts, delays or cancellation of sales and orders principally related to power and aircraft equipment, higher local currency financing costs and a slowdown in established financial services activities. New profit opportunities include, among other things, lower costs of goods sourced from countries with weakened currencies, more opportunities

for lower cost outsourcing, expansion of industrial and financial services activities through purchases of companies or assets at reduced prices and lower U.S. debt financing costs.

Financial results of GE's international activities reported in U.S. dollars are affected by currency exchange. A number of techniques are used to manage the effects of currency exchange, including selective borrowings in local currencies and selective hedging of significant cross-currency transactions. Principal currencies are the major European currencies, including the euro, as well as the Japanese yen and the Canadian dollar. Certain of GE's operations in Europe will need to be fully euro-capable as of January 1, 2002. GE is taking appropriate actions to meet that requirement and no adverse consequences are expected.



Management's Discussion of Financial Resources and Liquidity

Overview

This discussion of financial resources and liquidity addresses the Statement of Financial Position (page 36), Statement of Changes in Share Owners' Equity (page 34) and the Statement of Cash Flows (page 38).

GECS is not a "captive finance company" or a vehicle for "off-balance-sheet financing" for GE. Only a small portion of GECS business is directly related to other GE operations. The fundamental differences between GE and GECS are reflected in the measurements commonly used by investors, rating agencies and financial analysts. These differences will become clearer in the discussion that follows with respect to the more significant items in the financial statements.

Statement of Financial Position

Because GE and GECS share certain significant elements of their Statements of Financial Position—property, plant and equipment, and borrowings, for example—the following discussion addresses significant captions in the "consolidated" statement. Within the following discussions, however, distinction is drawn between GE and GECS activities in order to permit meaningful analysis of each individual statement.

Investment securities for each of the past two years comprised mainly investment-grade debt securities held by GE Financial Assurance and the specialty insurance businesses of GECS in support of obligations to annuitants and policyholders. GE investment securities were \$1.0 billion at year-end 2000, a decrease of \$0.3 billion from 1999, reflecting decreases in the fair value of equity investment securities partially offset by additional investments.

GECS investment securities were \$90.3 billion in 2000, compared with \$80.5 billion in 1999. The increase of \$9.8 billion resulted from the addition of securities from acquired companies, investment of premiums received and increases in the fair value of debt securities, partially offset by the disposition of GECS investment in common stock of PaineWebber and a decrease in the fair value of certain equity securities, consistent with market conditions. See note 10 for further information.

Current receivables for GE were \$9.7 billion at the end of 2000, an increase of \$1.0 billion from year-end 1999, and included \$6.3 billion due from customers at the end of 2000, which was \$0.5 billion higher than the amount due at the end of 1999. Turnover of customer receivables from sales of goods and services was 10.0 in 2000, compared with 9.4 in 1999. Other current receivables are primarily amounts that did not originate from sales of GE goods or services, such as advances to suppliers in connection with large contracts.

Inventories for GE were \$7.1 billion at December 31, 2000, up \$1.3 billion from the end of 1999. GE inventory turnover was 8.5 in 2000, an increase from 8.3 in 1999. Acquisitions of inventories in business combinations and volume growth more than offset the positive effects of inventory management programs throughout the period. Last-in, first-out (LIFO) revaluations decreased \$82 million in 2000, compared with decreases of \$84 million in 1999 and \$87 million in 1998. Included in these changes were decreases of \$6 million, \$4 million and \$29 million in 2000, 1999 and 1998, respectively, that resulted from lower LIFO inventory levels. There were net cost decreases in each of the last three years.

Inventories (at FIFO) and customer receivables from sales of goods or services are two key components of GE's working capital turnover measurement. Working capital turnover was 24.0 in 2000, compared with 11.5 in 1999, principally reflecting effects of increased progress collections throughout the period.

GECS inventories were \$666 million and \$1,209 million at December 31, 2000 and 1999, respectively. The decrease in 2000 primarily relates to the deconsolidation of Wards because of its bankruptcy filing.

Financing receivables of GECS were \$143.3 billion at year-end 2000, net of allowance for doubtful accounts, up \$9.1 billion over 1999. These receivables are discussed on page 48 and in notes 13 and 14.

Insurance receivables of GECS were \$23.8 billion at year-end 2000, an increase of \$4.8 billion that was primarily attributable to acquisitions.

Other receivables of GECS, which consist of trade receivables, accrued investment income, operating lease receivables and a variety of sundry items, were \$13.3 billion and \$15.1 billion at December 31, 2000 and 1999, respectively. The decrease of \$1.8 billion primarily resulted from the planned run-off of assets from the 1999 acquisition of Japan Leasing Corporation.

Property, plant and equipment (including equipment leased to others) was \$40.0 billion at December 31, 2000, down \$1.0 billion from 1999. GE property, plant and equipment consists of investments for its own productive use, whereas the largest element for GECS is in equipment provided to third parties on operating leases. Details by category of investment are presented in note 16.

GE total expenditures for plant and equipment during 2000 totaled \$2.5 billion, compared with \$2.0 billion in 1999. Total expenditures for the past five years were \$11.3 billion, of which 39% was investment for growth through new capacity and product development; 32% was investment in productivity through new equipment and process improvements; and 29% was investment for such other purposes as improvement of research and development facilities and safety and environmental protection.

GECS additions to property, plant and equipment (including equipment leased to others), were \$11.4 billion during 2000 (\$13.5 billion during 1999), primarily reflecting acquisitions of transportation equipment.

Intangible assets were \$27.4 billion at year-end 2000, up from \$26.0 billion at year-end 1999. GE intangibles increased to \$12.4 billion from \$11.3 billion at the end of 1999, principally as a result of goodwill related to acquisitions, the largest of which were Harmon Industries and OEC Medical Systems, partially offset by amortization. GECS intangibles increased \$0.3 billion to \$15.0 billion, reflecting goodwill and other intangibles associated with acquisitions, the largest of which was the acquisition of the insurance policies and related assets of Toho Mutual Life Insurance Company by GE Financial Assurance, partially offset by amortization.

All other assets totaled \$73.9 billion at year-end 2000, an increase of \$8.9 billion from the end of 1999. GE other assets increased \$3.2 billion, principally reflecting an increase in the prepaid pension asset, higher costs associated with increased volume of long-term service

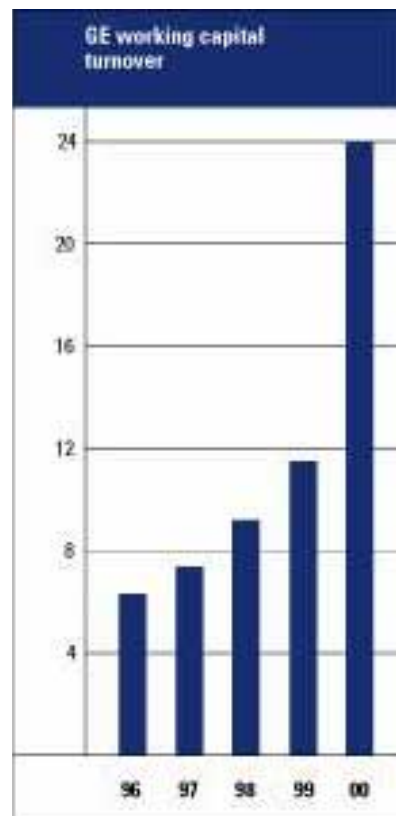
agreements and additions to capitalized software. GECS other assets increased \$5.7 billion as a result of additional investments in real estate ventures and associated companies, and increases in "separate accounts" (see note 18), partially offset by decreases in assets acquired for resale, which reflected sales and securitizations in excess of originations.

Consolidated borrowings aggregated \$201.3 billion at December 31, 2000, compared with \$201.8 billion at the end of 1999. The major debt-rating agencies evaluate the financial condition of GE and of GE Capital (the major public borrowing entity of GECS) differently because of their distinct business characteristics. Using criteria appropriate to each and considering their combined strength, those major rating agencies continue to give the highest ratings to debt of both GE and GE Capital.

GE has committed to contribute capital to GE Capital in the event of either a decrease below a specified level in GE Capital's ratio of earnings to fixed charges, or a failure to maintain a specified debt-to-equity ratio in the event certain GE Capital preferred stock is redeemed. GE also has guaranteed subordinated debt of GECS with a face amount of \$1.0 billion at December 31, 2000 and 1999. Management believes the likelihood that GE will be required to contribute capital under either the commitments or the guarantee is remote.

GE total borrowings were \$1.8 billion at year-end 2000 (\$0.9 billion short-term, \$0.9 billion long-term), a decrease of \$1.2 billion from year-end 1999. GE total debt at the end of 2000 equaled 3.3% of total capital, down from 6.4% at the end of 1999.

GECS total borrowings were \$205.4 billion at December 31, 2000, of which \$124.0 billion is due in 2001 and \$81.4



billion is due in subsequent years. Comparable amounts at the end of 1999 were \$200.0 billion in total, \$129.2 billion due within one year and \$70.8 billion due thereafter. A large portion of GECS borrowings (\$94.5 billion and \$96.6 billion at the end of 2000 and 1999, respectively) was issued in active commercial paper markets that management believes will continue to be a reliable source of short-term financing. Most of this commercial paper was issued by GE Capital. The average remaining terms and interest rates of GE Capital commercial paper were 45 days and 6.43% at the end of 2000, compared with 53 days and 5.82% at the end of 1999. The GE Capital ratio of debt to equity was 7.53 to 1 at the end of 2000 and 8.44 to 1 at the end of 1999.

Interest rate and currency risk management is important in the normal operations of GE and GECS. More detailed information about these financial instruments, as well as the strategies and policies for their use, is provided in notes 1, 19 and 30.

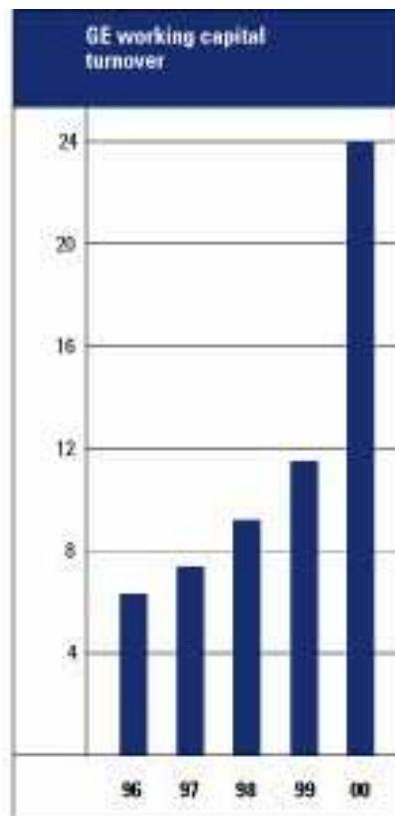
The U.S. Securities and Exchange Commission requires that registrants provide information about potential effects of changes in interest rates and currency exchange. Although the rules offer alternatives for presenting this information, none of the alternatives is without limitations. The following discussion is based on so-called "shock tests," which model effects of interest rate and currency shifts on the reporting company. Shock tests, while probably the most meaningful analysis permitted, are constrained by several factors, including the necessity to conduct the analysis based on a single point in time and by their inability to include the complex market reactions that normally would arise from the market shifts modeled. While the following results of shock tests for changes in interest rates and currency exchange rates may have some limited use as benchmarks, they should not be viewed as forecasts.

- One means of assessing exposure to interest rate changes is a duration-based analysis that measures the potential loss in net earnings resulting from a hypothetical increase in interest rates of 100 basis points across all maturities (sometimes referred to as a "parallel shift in the yield curve"). Under this model, it is estimated that, all else constant, such an increase, including repricing effects in the securities portfolio, would reduce the 2001 net earnings of GECS based on year-end 2000

positions by approximately \$124 million; the pro forma effect for GE was insignificant. Based on positions at year-end 1999, the pro forma effect on 2000 net earnings of such an increase in interest rates was estimated to be approximately \$105 million for GECS and \$13 million for GE.

- As shown in the chart to the right, the geographic distribution of GE and GECS operations is diverse. One means of assessing exposure to changes in currency exchange rates is to model effects on reported earnings using a sensitivity analysis. Year-end 2000 consolidated currency exposures, including financial instruments designated and effective as hedges, were analyzed to identify GE and GECS assets and liabilities denominated in other than their relevant functional currency. Net unhedged exposures in each currency were then remeasured assuming a 10% decrease (substantially greater decreases for hyperinflationary currencies) in currency exchange rates compared with the U.S. dollar. Under this model, it is estimated that, all else constant, such a decrease would have an insignificant effect on the 2001 net earnings of GE and GECS based on year-end 2000 positions. Based on conditions at year-end 1999, the effect on 2000 net earnings of such a decrease in exchange rates was estimated to be insignificant for GE and GECS.

Insurance liabilities, reserves and annuity benefits were \$106.2 billion, \$19.4 billion higher than in 1999. The increase was primarily attributable to the addition of liabilities from acquisitions, increases in separate accounts, and growth in guaranteed investment contracts. For additional information on these liabilities, see note 20.



Statement of Changes in Share Owners' Equity

Share owners' equity increased \$7,935 million to \$50,492 million at year-end 2000. The increase was largely attributable to net earnings during the period of \$12,735 million, partially offset by dividends of \$5,647 million.

Currency translation adjustments reduced equity by \$1,204 million in 2000. Changes in the currency translation adjustment reflect the effects of changes in currency exchange rates on GE's net investment in non-U.S. subsidiaries that have functional currencies other than the U.S. dollar. The decrease during 2000 largely reflected continued weakening in the euro. Accumulated currency translation adjustments affect net earnings only when all or a portion of an affiliate is disposed of.

Statement of Cash Flows

Because cash management activities of GE and GECS are separate and distinct, it is more useful to review their cash flows separately.

GE cash and equivalents aggregated \$7.2 billion at the end of 2000, up from \$2.0 billion at year-end 1999. During 2000, GE generated a record \$15.4 billion in cash from operating activities, a 31% increase over 1999. The increase reflected improvements in earnings and working capital, the latter principally from progress collections. The 2000 cash generation provided the necessary resources to purchase \$2.2 billion of GE common stock under the share repurchase program, to pay \$5.4 billion in dividends to share owners, to invest \$2.5 billion in plant and equipment and to make \$1.2 billion in acquisitions.

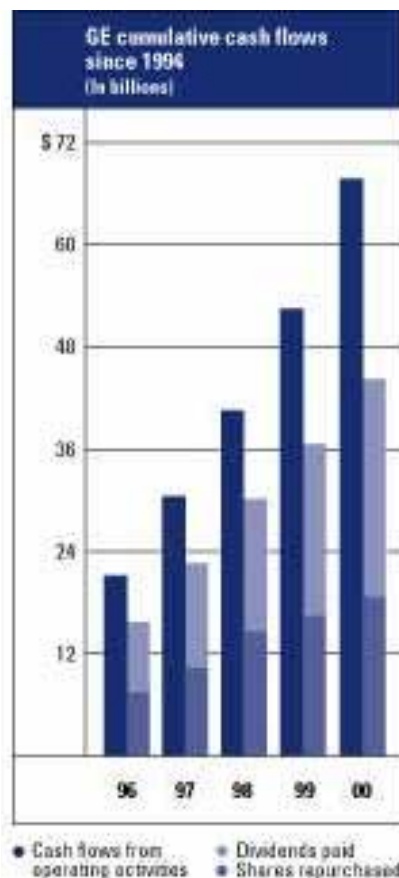
Operating activities are the principal source of GE's cash flows. Over the past three years, operating activities have provided more than \$37 billion of cash. The principal application of this cash was distributions of approximately \$22 billion to share owners, both through payment of dividends (\$13.9 billion) and through the share repurchase program (\$7.7 billion) described below. Other applications included investment in plant and equipment (\$6.6 billion) and acquisitions (\$4.2 billion).

Under the share repurchase program initiated in December 1994, GE has purchased more than \$17 billion of GE stock—over 950 million shares through 2000. In December 1999, GE's Board of Directors increased the amount authorized from \$17 billion to \$22 billion. Funds used for the share repurchase are expected to be generated largely from operating cash flow.

Based on past performance and current expectations, in combination with the financial flexibility that comes with a strong balance sheet and the highest credit ratings, management believes that GE is in a sound position to complete the share repurchase program, to grow dividends in line with earnings, and to continue making selective investments for long-term growth. Expenditures for plant and equipment are expected to be about \$2.9 billion in 2001, principally for productivity and growth.

GECS cash and equivalents aggregated \$6.1 billion at the end of 2000, down from \$6.9 billion at year-end 1999 principally as a result of liquidation of short-term investments, partially offset by \$13.2 billion of cash acquired in connection with the acquisition of the insurance policies and related assets of the Toho Mutual Life Insurance Company. The cash acquired with Toho is shown as cash from financing activities. Paydown of the acquired Toho insurance policies (\$4.4 billion in 2000) appears as a usage under the caption "Insurance liabilities and reserves" and was a primary cause of the decrease in GECS cash from operating activities in 2000.

One of the primary sources of cash for GECS is financing activities involving the continued rollover of short-term borrowings and appropriate addition of borrowings with a reasonable balance of maturities. Over the past three years, GECS borrowings with maturities of 90 days or less have increased by \$21.5 billion. New borrowings of \$135.9 billion having maturities longer than 90 days were added during those years, while \$89.9 billion of such longer-term borrowings were retired. GECS also generated \$35.1 billion from operating activities.



The principal use of cash by GECS has been investing in assets to grow its businesses. Of the \$109.7 billion that GECS invested over the past three years, \$34.7 billion was used for additions to financing receivables; \$31.8 billion was used to invest in new equipment, principally for lease to others; and \$28.4 billion was used for acquisitions of new businesses, the largest of which were Japan Leasing and the credit card operations of JC Penney, both in 1999.

With the financial flexibility that comes with excellent credit ratings, management believes that GECS should be well positioned to meet the global needs of its customers for capital and to continue providing GE share owners with good returns.

Management's Discussion of Selected Financial Data

Selected financial data summarized on the following page are divided into three sections: upper portion—consolidated data; middle portion—GE data that reflect various conventional measurements for such enterprises; and lower portion—GECS data that reflect key information pertinent to financial services businesses.

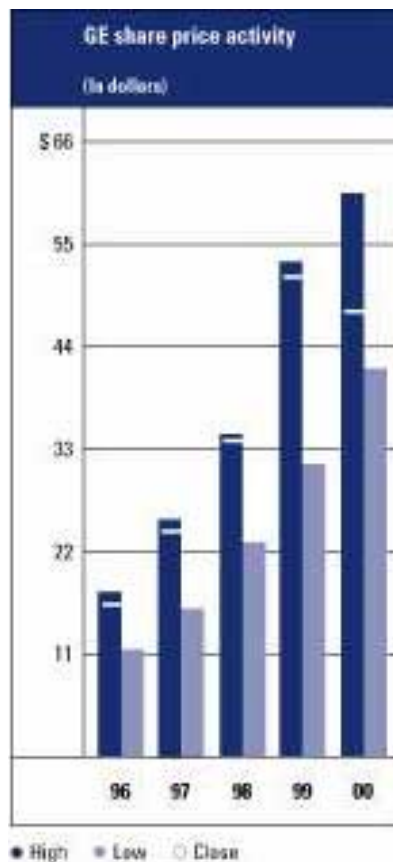
GE's total research and development expenditures were \$2,193 million in 2000, up 9% over 1999 and 1998. In 2000, expenditures from GE's own funds were \$1,867 million, an increase of 12% over 1999, reflecting continuing research and development work related to new product, service and process technologies. Product technology efforts in 2000 included continuing development work on the next generation of gas turbines, further advances in state-of-the-art diagnostic imaging technologies, and development of more fuel-efficient, cost-effective aircraft engine designs. Services technologies include advances in diagnostic applica-

tions, including remote diagnostic capabilities related to repair and maintenance of medical equipment, aircraft engines, power generation equipment and locomotives. Process technologies provided improved product quality and performance and increased capacity for manufacturing engineered materials. Expenditures funded by customers (mainly the U.S. government) were \$326 million in 2000, down \$24 million from 1999.

GE's total backlog of firm unfilled orders at the end of 2000 was \$44.2 billion, an increase of 36% over 1999, reflecting strong double-digit growth at Power Systems, Aircraft Engines and Medical Systems. Of the total, \$36.7 billion related to products, of which 71% was scheduled for delivery in 2001. Services orders, included in this reported backlog for only the succeeding 12 months, were \$7.5 billion at the end of 2000. Orders constituting this backlog may be canceled or deferred by customers, subject in certain cases to penalties. See Segment Operations beginning on page 43 for further information.

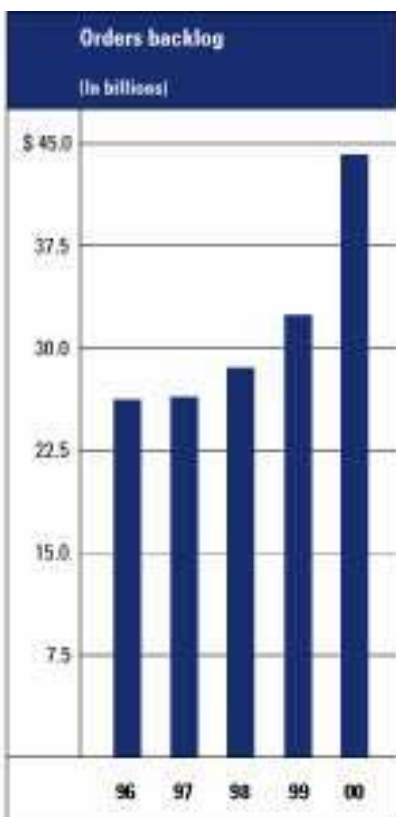
Regarding environmental matters, GE's operations, like operations of other companies engaged in similar businesses, involve the use, disposal and cleanup of substances regulated under environmental protection laws.

In 2000, GE expended about \$48 million for capital projects related to the environment. The comparable amount in 1999 was \$66 million. These amounts exclude expenditures for remediation actions, which are principally expensed and are discussed below. Capital expenditures for environmental purposes have included pollution control devices—such as wastewater treatment plants, groundwater monitoring devices, air strippers or separators, and incinerators—at new and existing facilities constructed or upgraded in the normal course of business. Consistent with policies stressing



environmental responsibility, average annual capital expenditures other than for remediation projects are presently expected to be about \$55 million over the next two years. This level is in line with existing levels for new or expanded programs to build facilities or modify manufacturing processes to minimize waste and reduce emissions.

GE also is involved in a sizable number of remediation actions to clean up hazardous wastes as required by federal and state laws. Such statutes require that responsible parties fund remediation actions regardless of fault, legality of original disposal or ownership of a disposal site. Expenditures for site remediation actions amounted to approximately \$128 million in 2000, compared with \$114 million in 1999. It is presently expected that such remediation actions will require average annual expenditures in the range of \$90 million to \$150 million over the next two years.



Selected Financial Data

(Dollar amounts in millions; per-share amounts in dollars)	2000	1999	1998	1997	1996
General Electric Company and consolidated affiliates					
Revenues	\$ 129,853	\$ 111,630	\$ 100,469	\$ 90,840	\$ 79,179
Net earnings	12,735	10,717	9,296	8,203	7,280
Dividends declared	5,647	4,786	4,081	3,535	3,138
Earned on average share owners' equity	27.5%	26.8%	25.7%	25.0%	24.0%
Per share					
Earnings—diluted	\$ 1.27	\$ 1.07	\$ 0.93	\$ 0.82	\$ 0.72
Earnings—basic	1.29	1.09	0.95	0.83	0.73
Dividends declared	0.57	0.48 $\frac{2}{3}$	0.41 $\frac{1}{2}$	0.36	0.31 $\frac{1}{2}$
Stock price range	60.50–41.67	53.17–31.42	34.65–23.00	25.52–15.98	17.69–11.58
Year-end closing stock price	47.94	51.58	34.00	24.46	16.48
Total assets	437,006	405,200	355,935	304,012	272,402
Long-term borrowings	82,132	71,427	59,663	46,603	49,246
Shares outstanding—average (in thousands)	9,897,110	9,833,478	9,806,995	9,824,075	9,922,182
Share owner accounts—average	597,000	549,000	534,000	509,000	486,000
GE data					
Short-term borrowings	\$ 940	\$ 2,245	\$ 3,466	\$ 3,629	\$ 2,339
Long-term borrowings	841	722	681	729	1,710
Minority interest	968	823	816	569	477
Share owners' equity	50,492	42,557	38,880	34,438	31,125
Total capital invested	\$ 53,241	\$ 46,347	\$ 43,843	\$ 39,365	\$ 35,651
Return on average total capital invested	27.4%	25.8%	23.9%	23.6%	22.2%
Borrowings as a percentage of total capital invested	3.3%	6.4%	9.5%	11.1%	11.4%
Working capital (a)	\$ 799	\$ 3,922	\$ 5,038	\$ 5,990	\$ 6,598
Additions to property, plant and equipment	2,536	2,036	2,047	2,191	2,389
Employees at year end					
United States	131,000	124,000	125,000	128,000	123,000
Other countries	92,000	86,000	82,000	81,000	65,000
Total employees	223,000	210,000	207,000	209,000	188,000
GECS data					
Revenues	\$ 66,177	\$ 55,749	\$ 48,694	\$ 39,931	\$ 32,713
Net earnings	5,192	4,443	3,796	3,256	2,817
Share owner's equity	23,022	20,321	19,727	17,239	14,276
Minority interest	3,968	4,391	3,459	3,113	2,530
Borrowings from others	205,371	200,025	172,200	141,263	125,621
Ratio of debt to equity at GE Capital	7.53:1	8.44:1	7.86:1	7.45:1	7.84:1
Total assets	\$ 370,636	\$ 345,018	\$ 303,297	\$ 255,408	\$ 227,419
Insurance premiums written	16,461	13,624	11,865	9,396	8,185
Employees at year end					
United States (b)	37,000	43,000	38,000	37,000	32,000
Other countries	53,000	57,000	48,000	30,000	19,000
Total employees	90,000	100,000	86,000	67,000	51,000

Transactions between GE and GECS have been eliminated from the consolidated information. Per-share amounts and share data have been adjusted for the 3-for-1 stock split effective on April 27, 2000.

(a) Working capital is defined as the sum of receivables from the sales of goods and services plus inventories less trade accounts payable and progress collections.

(b) Excludes employees of Montgomery Ward.

Notes to Consolidated Financial Statements

1 Summary of Significant Accounting Policies

Consolidation. The consolidated financial statements represent the adding together of all affiliates—companies that General Electric Company directly or indirectly controls. Results of associated companies—generally companies that are 20% to 50% owned and over which General Electric Company, directly or indirectly, has significant influence—are included in the financial statements on a “one-line” basis.

Financial statement presentation. Financial data and related measurements are presented in the following categories:

- **GE.** This represents the adding together of all affiliates other than General Electric Capital Services, Inc. (GECS), whose operations are presented on a one-line basis.
- **GECS.** This affiliate owns all of the common stock of General Electric Capital Corporation (GE Capital) and GE Global Insurance Holding Corporation (GE Global Insurance), the parent of Employers Reinsurance Corporation. GE Capital, GE Global Insurance and their respective affiliates are consolidated in the GECS columns and constitute its business.
- **Consolidated.** This represents the adding together of GE and GECS.

The effects of transactions among related companies within and between each of the above-mentioned groups are eliminated.

Transactions between GE and GECS are not material.

Certain prior-year amounts have been reclassified to conform to the 2000 presentation.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect reported amounts and related disclosures. Actual results could differ from those estimates.

Sales of goods and services. A sale is recorded when title passes to the customer or when services are performed in accordance with contracts. Sales under complex contracts are recorded based on the objectively determined fair value of each component of the contract, in accordance with generally accepted accounting principles.

GECS revenues from services (earned income). Income on all loans is recognized on the interest method. Accrual of interest income is suspended at the earlier of the time at which collection of an account becomes doubtful or the account becomes 90 days delinquent. Interest income on impaired loans is recognized either as cash is collected or on a cost-recovery basis as conditions warrant.

Financing lease income is recorded on the interest method so as to produce a level yield on funds not yet recovered.

Estimated unguaranteed residual values of leased assets are based primarily on periodic independent appraisals of the values of leased assets remaining at expiration of the lease terms.

Operating lease income is recognized on a straight-line basis over the terms of underlying leases.

Origination, commitment and other nonrefundable fees related to fundings are deferred and recorded in earned income on the interest method. Commitment fees related to loans not expected to be funded and line-of-credit fees are deferred and recorded in earned income on a straight-line basis over the period to which the fees relate. Syndication fees are recorded in earned income at the time related services are performed unless significant contingencies exist.

Income from investment and insurance activities is discussed on page 57.

Depreciation and amortization. The cost of most of GE’s manufacturing plant and equipment is depreciated using an accelerated method based primarily on a sum-of-the-years digits formula.

The cost of GECS equipment leased to others on operating leases is amortized, principally on a straight-line basis, to estimated residual value over the lease term or over the estimated economic life of the equipment. Depreciation of property and equipment used by GECS is recorded on either a sum-of-the-years digits formula or a straight-line basis over the lives of the assets.

Recognition of losses on financing receivables. The allowance for losses on small-balance receivables reflects management’s best estimate of probable losses inherent in the portfolio determined principally on the basis of historical experience. For other receivables, principally the larger loans and leases, the allowance for losses is determined primarily on the basis of management’s best estimate of probable losses, including specific allowances for known troubled accounts.

All accounts or portions thereof deemed to be uncollectible or to require an excessive collection cost are written off to the allowance for losses. Small-balance accounts generally are written off when 6 to 12 months delinquent, although any such balance judged to be uncollectible, such as an account in bankruptcy, is written down immediately to estimated realizable value. Large-balance accounts are reviewed at least quarterly, and those accounts with amounts that are judged to be uncollectible are written down to estimated realizable value.

When collateral is repossessed in satisfaction of a loan, the receivable is written down against the allowance for losses to estimated fair value of the asset less costs to sell, transferred to other assets and subsequently carried at the lower of cost or estimated fair value less costs to sell. This accounting method has been employed principally for specialized financing transactions.

Cash and equivalents. Debt securities with original maturities of three months or less are included in cash equivalents unless designated as available for sale and classified as investment securities.

Investment securities. Investments in debt and marketable equity securities are reported at fair value based primarily on quoted market prices or, if quoted prices are not available, discounted expected cash flows using market rates commensurate with credit quality and maturity of the investment. Substantially all investment securities are designated as available for sale, with unrealized gains and losses included in share owners' equity, net of applicable taxes and other adjustments. Unrealized losses that are other than temporary are recognized in earnings. Realized gains and losses are accounted for on the specific identification method.

Inventories. All inventories are stated at the lower of cost or realizable values. Cost for virtually all of GE's U.S. inventories is determined on a last-in, first-out (LIFO) basis. Cost of other GE inventories is primarily determined on a first-in, first-out (FIFO) basis.

GECS inventories consist primarily of finished products held for sale. Cost is primarily determined on a FIFO basis.

Intangible assets. Goodwill is amortized over its estimated period of benefit on a straight-line basis; other intangible assets are amortized on appropriate bases over their estimated lives. No amortization period exceeds 40 years. When an intangible asset exceeds associated expected operating cash flows, it is considered to be impaired and is written down to fair value, which is determined based on either discounted future cash flows or appraised values.

Interest rate and currency risk management. Upon adoption of Statement of Financial Accounting Standards No. 133, *Accounting for Derivatives and Hedging Activities*, on January 1, 2001, certain financial instruments and portions of other financial instruments will be defined to be derivatives. After that date, all derivatives will be carried at their fair values, and all changes in fair values will affect net earnings or share owners' equity immediately.

As a matter of policy, neither GE nor GECS engages in derivatives trading, derivatives market-making or other speculative activities.

GE and GECS use swaps primarily to optimize funding costs. To a lesser degree, and in combination with options and limit contracts, GECS uses swaps to stabilize cash flows from mortgage-related assets.

Designated interest rate and currency swaps, forwards and limit contracts that modify borrowings or certain assets, and

forecasted transactions such as forecasted commercial paper renewals, are accounted for on an accrual basis. Both GE and GECS require all other swaps, as well as futures, options and currency forwards, to be designated and accounted for as hedges of specific assets, liabilities or firm commitments; resulting payments and receipts are recognized contemporaneously with effects of hedged transactions. A payment or receipt arising from early termination of an effective hedge is accounted for as an adjustment to the basis of the hedged transaction.

Instruments used as hedges must be effective at reducing the risk associated with the exposure being hedged and must be designated as a hedge at the inception of the contract. Accordingly, changes in market values of hedge instruments must be highly correlated with changes in market values of underlying hedged items, both at inception of the hedge and over the life of the hedge contract.

As a matter of policy, any derivative that is either not designated as a hedge, or is so designated but is ineffective, is marked to market and recognized in earnings immediately.

GECS insurance accounting policies. Accounting policies for GECS insurance businesses follow.

Premium income. Insurance premiums are reported as earned income as follows:

- For short-duration insurance contracts (including property and casualty, accident and health, and financial guaranty insurance), premiums are reported as earned income, generally on a pro-rata basis, over the terms of the related agreements. For retrospectively rated reinsurance contracts, premium adjustments are recorded based on estimated losses and loss expenses, taking into consideration both case and incurred-but-not-reported reserves.
- For traditional long-duration insurance contracts (including term and whole life contracts and annuities payable for the life of the annuitant), premiums are reported as earned income when due.
- For investment contracts and universal life contracts, premiums received are reported as liabilities, not as revenues. Universal life contracts are long-duration insurance contracts with terms that are not fixed and guaranteed; for these contracts, revenues are recognized for assessments against the policyholder's account, mostly for mortality, contract initiation, administration and surrender. Investment contracts are contracts that have neither significant mortality nor significant morbidity risk, including annuities payable for a determined period; for these contracts, revenues are recognized on the associated investments and amounts credited to policyholder accounts are charged to expense.

Deferred policy acquisition costs. Costs that vary with and are primarily related to the acquisition of new and renewal insurance and investment contracts are deferred and amortized over the respective policy terms. For short-duration insurance contracts, acquisition costs consist primarily of commissions, brokerage expenses and premium taxes. For long-duration insurance contracts, these costs consist primarily of first-year commissions in excess of recurring renewal commissions, certain variable sales expenses and certain support costs such as underwriting and policy issue expenses.

- For short-duration insurance contracts, these costs are amortized pro rata over the contract periods in which the related premiums are earned.
- For traditional long-duration insurance contracts, these costs are amortized over the respective contract periods in proportion to either anticipated premium income or, in the case of limited-payment contracts, estimated benefit payments.
- For investment contracts and universal life contracts, these costs are amortized on the basis of anticipated gross profits.

Periodically, deferred policy acquisition costs are reviewed for recoverability; anticipated investment income is considered in recoverability evaluations.

Present value of future profits. The actuarially determined present value of anticipated net cash flows to be realized from insurance, annuity and investment contracts in force at the date of acquisition of life insurance enterprises is recorded as the present value of future profits and is amortized over the respective policy terms in a manner similar to deferred policy acquisition costs. Unamortized balances are adjusted to reflect experience and impairment, if any.

2 GE Other Income			
(In millions)	2000	1999	1998
Residual licensing and royalty income	\$ 65	\$ 67	\$301
Associated companies	(111)	(1)	(32)
Marketable securities and bank deposits	55	105	114
Customer financing	22	17	19
Other items	467	668	282
	\$ 498	\$ 856	\$ 684

Effective January 1, 1999, GE transferred certain licenses and intellectual property pursuant to an agreement to sell the former RCA Consumer Electronics business. Licensing income from these assets is included under the caption "Residual licensing and royalty income" in the previous table.

Other income in 1999 included a gain of \$388 million related to the contribution of certain of NBC's media properties to NBC Internet (NBCi), a publicly-traded company, in exchange for a noncontrolling interest in NBCi. Assets contributed by NBC included its 100% interest in NBC.com, NBC-IN.com and VideoSeeker.com as well as a 10% interest in a fourth property, CNBC.com.

3 GECS Revenues from Services			
(In millions)	2000	1999	1998
Time sales, loan and other income (a)	\$ 22,326	\$18,209	\$ 14,682
Operating lease rentals	6,183	6,022	5,402
Financing leases	3,688	3,587	4,267
Investment income	8,479	6,243	5,617
Premium and commission income of insurance businesses	16,093	12,948	11,352
	\$ 56,769	\$ 47,009	\$ 41,320

(a) Includes gains on sales of financial assets through securitizations of \$489 million in 2000, approximately the same as in 1999 and 1998.

For insurance businesses, the effects of reinsurance on premiums written and premium and commission income were as follows:

(In millions)	2000	1999	1998
Premiums written			
Direct	\$ 9,390	\$ 7,382	\$ 6,237
Assumed	9,552	8,520	7,470
Ceded	(2,481)	(2,278)	(1,842)
	\$ 16,461	\$ 13,624	\$ 11,865
Premium and commission income			
Direct	\$ 9,026	\$ 7,002	\$ 6,063
Assumed	9,643	8,460	7,151
Ceded	(2,576)	(2,514)	(1,862)
	\$ 16,093	\$ 12,948	\$ 11,352

Reinsurance recoveries recognized as a reduction of insurance losses and policyholder and annuity benefits amounted to \$3,232 million, \$2,648 million and \$1,594 million for the years ended December 31, 2000, 1999 and 1998, respectively.

4 Supplemental Cost Information

Total expenditures for research and development were \$2,193 million, \$2,017 million and \$1,930 million in 2000, 1999 and 1998, respectively. The Company-funded portion aggregated \$1,867 million in 2000, \$1,667 million in 1999 and \$1,537 million in 1998.

Rental expense under operating leases is shown below.

(In millions)	2000	1999	1998
GE	\$ 648	\$ 607	\$ 568
GECS	1,176	1,067	889

At December 31, 2000, minimum rental commitments under noncancelable operating leases aggregated \$2,723 million and \$4,726 million for GE and GECS, respectively. Amounts payable over the next five years follow.

(In millions)	2001	2002	2003	2004	2005
GE	\$ 498	\$ 413	\$ 334	\$ 277	\$ 243
GECS	772	689	607	477	366

GE's selling, general and administrative expense totaled \$8,392 million in 2000, \$7,732 million in 1999 and \$7,177 million in 1998. Insignificant amounts of interest were capitalized by GE and GECS in 2000, 1999 and 1998.

5 Retiree Health and Life Benefits

GE and its affiliates sponsor a number of retiree health and life insurance benefit plans ("retiree benefit plans"). Principal retiree benefit plans are discussed below; other such plans are not significant individually or in the aggregate.

Principal retiree benefit plans generally provide health and life insurance benefits to employees who retire under the GE Pension Plan (see note 6) with 10 or more years of service. Retirees share in the cost of health care benefits. Benefit provisions are subject to collective bargaining. These plans cover approximately 250,000 retirees and dependents.

The effect on operations of principal retiree benefit plans is shown in the following table.

Effect on operations			
(In millions)	2000	1999	1998
Expected return on plan assets	\$ (178)	\$ (165)	\$ (149)
Service cost for benefits earned	165	107	96
Interest cost on benefit obligation	402	323	319
Prior service cost	49	8	8
Net actuarial loss recognized	40	45	39
Total cost	\$ 478	\$ 318	\$ 313

Funding policy for retiree health benefits is generally to pay covered expenses as they are incurred. GE funds retiree life insurance benefits at its discretion.

Changes in the accumulated postretirement benefit obligation for retiree benefit plans follow.

Accumulated postretirement benefit obligation (APBO)		
(In millions)	2000	1999
Balance at January 1	\$ 4,926	\$ 5,007
Service cost for benefits earned	165	107
Interest cost on benefit obligation	402	323
Participant contributions	25	24
Plan amendments	948	—
Actuarial loss/(gain)	534	(62)
Benefits paid	(578)	(499)
Other	—	26
Balance at December 31 (a)	\$ 6,422	\$ 4,926

(a) The APBO for the health plans was \$4,688 million and \$3,275 million at year-end 2000 and 1999, respectively.

Changes in the fair value of assets for retiree benefit plans follow.

Fair value of assets		
(In millions)	2000	1999
Balance at January 1	\$ 2,369	\$ 2,121
Actual return on plan assets	(85)	355
Employer contributions	300	368
Participant contributions	25	24
Benefits paid	(578)	(499)
Balance at December 31	\$ 2,031	\$ 2,369

Plan assets are held in trust and consist mainly of common stock and fixed-income investments. GE common stock represented 6.9% and 6.2% of trust assets at year-end 2000 and 1999, respectively.

GE recorded assets and liabilities for retiree benefit plans are as follows:

Retiree benefit liability/asset		
December 31 (In millions)	2000	1999
Accumulated postretirement benefit obligation	\$ 6,422	\$ 4,926
Deduct unrecognized balances		
Prior service cost	(999)	(100)
Net actuarial loss	(818)	(61)
Fair value of plan assets	(2,031)	(2,369)
Retiree life plans asset	8	99
Retiree health plans liability	\$ 2,582	\$ 2,495

Actuarial assumptions used to determine costs and benefit obligations for principal retiree benefit plans follow.

Actuarial assumptions			
December 31	2000	1999	1998
Discount rate	7.5%	7.75%	6.75%
Compensation increases	5.0	5.0	5.0
Health care cost trend (a)	10.0	9.0	7.8
Return on assets for the year	9.5	9.5	9.5

(a) For 2000, gradually declining to 5% after 2009.

Increasing or decreasing the health care cost trend rates by one percentage point would have had an insignificant effect on the December 31, 2000, accumulated postretirement benefit obligation and the annual cost of retiree health plans.

Experience gains and losses, as well as the effects of changes in actuarial assumptions and plan provisions, are amortized over the average future service period of employees.

6 Pension Benefits

GE and its affiliates sponsor a number of pension plans. Principal pension plans are discussed below; other pension plans are not significant individually or in the aggregate.

Principal pension plans are the GE Pension Plan and the GE Supplementary Pension Plan.

The GE Pension Plan provides benefits to certain U.S. employees based on the greater of a formula recognizing career earnings or a formula recognizing length of service and final average earnings. Benefit provisions are subject to collective bargaining. The GE Pension Plan covers approximately 485,000 participants, including 134,000 employees, 156,000 former employees with vested rights to future benefits, and 195,000 retirees and beneficiaries receiving benefits.

The GE Supplementary Pension Plan is a pay-as-you-go plan providing supplementary retirement benefits primarily to higher-level, longer-service U.S. employees.

Details of the effect on operations of principal pension plans, and the total effect on cost of postemployment benefit plans, follow.

Effect on operations			
(In millions)	2000	1999	1998
Expected return on plan assets	\$ 3,754	\$ 3,407	\$ 3,024
Service cost for benefits earned (a)	(780)	(693)	(625)
Interest cost on benefit obligation	(1,966)	(1,804)	(1,749)
Prior service cost	(237)	(151)	(153)
SFAS No. 87 transition gain	154	154	154
Net actuarial gain recognized	819	467	365
Cost reduction from pension	1,744	1,380	1,016
Retiree benefit plans (note 5)	(478)	(318)	(313)
Total cost reductions from postemployment benefit plans	\$ 1,266	\$ 1,062	\$ 703

(a) Net of participant contributions.

Funding policy for the GE Pension Plan is to contribute amounts sufficient to meet minimum funding requirements as set forth in employee benefit and tax laws plus such additional amounts as GE may determine to be appropriate. GE has not made contributions to the GE Pension Plan since 1987 because the fully funded status of the Plan precludes a current tax deduction and because any GE contribution would require payment of excise taxes.

Changes in the projected benefit obligation for principal pension plans follow.

Projected benefit obligation		
(In millions)	2000	1999
Balance at January 1	\$ 25,522	\$ 27,572
Service cost for benefits earned (a)	780	693
Interest cost on benefit obligation	1,966	1,804
Participant contributions	140	122
Plan amendments	1,155	—
Actuarial loss/(gain) (b)	970	(2,790)
Benefits paid	(1,998)	(1,879)
Balance at December 31	\$ 28,535	\$ 25,522

(a) Net of participant contributions.
(b) Principally associated with discount rate changes.

Changes in the fair value of assets for principal pension plans follow.

Fair value of assets		
(In millions)	2000	1999
Balance at January 1	\$ 50,243	\$ 43,447
Actual return on plan assets	1,287	8,472
Employer contributions	85	81
Participant contributions	140	122
Benefits paid	(1,998)	(1,879)
Balance at December 31	\$ 49,757	\$ 50,243

Plan assets are held in trust and consist mainly of common stock and fixed-income investments. GE common stock represented 9.2% and 9.8% of trust assets at year-end 2000 and 1999, respectively.

GE recorded assets and liabilities for principal pension plans are as follows:

Prepaid pension asset		
December 31 (In millions)	2000	1999
Fair value of plan assets	\$ 49,757	\$ 50,243
Add (deduct) unrecognized balances		
Prior service cost	1,617	699
SFAS No. 87 transition gain	—	(154)
Net actuarial gain	(12,594)	(16,850)
Projected benefit obligation	(28,535)	(25,522)
Pension liability	1,132	981
Prepaid pension asset	\$ 11,377	\$ 9,397

Actuarial assumptions used to determine costs and benefit obligations for principal pension plans follow.

Actuarial assumptions			
December 31	2000	1999	1998
Discount rate	7.5%	7.75%	6.75%
Compensation increases	5.0	5.0	5.0
Return on assets for the year	9.5	9.5	9.5

Experience gains and losses, as well as the effects of changes in actuarial assumptions and plan provisions, are amortized over the average future service period of employees.

7 Provision for Income Taxes

(In millions)	2000	1999	1998
GE			
Current tax expense	\$3,331	\$2,555	\$2,227
Deferred tax expense from temporary differences	468	652	590
	3,799	3,207	2,817
GECS			
Current tax expense	1,229	806	815
Deferred tax expense from temporary differences	683	847	549
	1,912	1,653	1,364
Consolidated			
Current tax expense	4,560	3,361	3,042
Deferred tax expense from temporary differences	1,151	1,499	1,139
	\$5,711	\$4,860	\$4,181

GE includes GECS in filing a consolidated U.S. federal income tax return. The GECS provision for current tax expense includes its effect on the consolidated return.

Consolidated current tax expense includes amounts applicable to U.S. federal income taxes of \$3,005 million, \$1,632 million and \$1,459 million in 2000, 1999 and 1998, respectively, and amounts applicable to non-U.S. jurisdictions of \$1,246 million, \$1,399 million and \$1,335 million in 2000, 1999 and 1998, respectively. Consolidated deferred tax expense related to U.S. federal income taxes was \$1,095 million, \$1,475 million and \$971 million in 2000, 1999 and 1998, respectively.

Deferred income tax balances reflect the impact of temporary differences between the carrying amounts of assets and liabilities and their tax bases and are stated at enacted tax rates expected to be in effect when taxes are actually paid or recovered. See note 22 for details.

Except for certain earnings that GE intends to reinvest indefinitely, provision has been made for the estimated U.S. federal income tax liabilities applicable to undistributed earnings of affiliates and associated companies. It is not practicable to determine the U.S. federal income tax liability, if any, that would be payable if such earnings were not reinvested indefinitely.

Consolidated U.S. income before taxes was \$12.9 billion in 2000, \$11.3 billion in 1999 and \$9.7 billion in 1998. The corresponding amounts for non-U.S.-based operations were \$5.5 billion in 2000, \$4.3 billion in 1999 and \$3.8 billion in 1998.

A reconciliation of the U.S. federal statutory tax rate to the actual tax rate is provided below.

Reconciliation of U.S. federal statutory tax rate to actual rate	Consolidated			GE			GECS		
	2000	1999	1998	2000	1999	1998	2000	1999	1998
Statutory U.S. federal income tax rate	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%	35.0%
Increase (reduction) in rate resulting from:									
Inclusion of after-tax earnings of GECS in before-tax earnings of GE	—	—	—	(11.0)	(11.2)	(11.0)	—	—	—
Amortization of goodwill	1.1	1.1	1.1	0.7	0.8	0.7	1.1	1.0	1.0
Tax-exempt income	(1.5)	(1.7)	(1.8)	—	—	—	(4.0)	(4.4)	(4.7)
Tax on international activities (including Foreign Sales Corporation benefits)	(4.9)	(4.2)	(3.0)	(3.0)	(2.6)	(2.7)	(5.8)	(4.8)	(1.3)
All other—net	1.3	1.0	(0.3)	1.3	1.0	1.3	0.6	0.3	(3.6)
	(4.0)	(3.8)	(4.0)	(12.0)	(12.0)	(11.7)	(8.1)	(7.9)	(8.6)
Actual income tax rate	31.0%	31.2%	31.0%	23.0%	23.0%	23.3%	26.9%	27.1%	26.4%

8 Earnings Per Share Information

(In millions; per-share amounts in dollars)	2000		1999		1998	
	Diluted	Basic	Diluted	Basic	Diluted	Basic
Consolidated operations						
Net earnings available to common share owners	\$12,735	\$12,735	\$10,717	\$10,717	\$9,296	\$9,296
Dividend equivalents—net of tax	11	—	8	—	13	—
Net earnings available for per-share calculation	\$12,746	\$12,735	\$10,725	\$10,717	\$9,309	\$9,296
Average equivalent shares						
Shares of GE common stock outstanding	9,897	9,897	9,833	9,833	9,807	9,807
Employee compensation-related shares, including stock options	160	—	163	—	183	—
Total average equivalent shares	10,057	9,897	9,996	9,833	9,990	9,807
Net earnings per share	\$ 1.27	\$ 1.29	\$ 1.07	\$ 1.09	\$ 0.93	\$ 0.95

Share data and per-share amounts have been adjusted for the 3-for-1 stock split effective on April 27, 2000.

9 Proposed Acquisition

On October 22, 2000, the Board of Directors of General Electric Company approved a definitive agreement by which GE will acquire Honeywell International Inc. (Honeywell) through a tax-free merger of Honeywell with a wholly-owned subsidiary of GE.

Under the terms of the agreement, Honeywell share owners will receive 1.055 shares of GE common stock in exchange for each share of Honeywell. GE expects to use approximately 850 million shares to effect the transaction.

Completion of the merger is subject to certain remaining conditions, which include review or approval of the transaction by various governmental authorities. The merger is expected to be accounted for as a pooling of interests. Honeywell share owners approved the merger in January, and GE and Honeywell are working with regulatory agencies to complete the required reviews so that the transaction can close as early as possible in 2001.

10 Investment Securities

December 31 (In millions)	2000				1999			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
GE securities								
Equity	\$ 316	\$ 266	\$ (146)	\$ 436	\$ 149	\$ 547	\$ (1)	\$ 695
Debt—U.S. corporate	364	209	—	573	430	148	—	578
	680	475	(146)	1,009	579	695	(1)	1,273
GECS securities								
Debt								
U.S. corporate	39,078	459	(1,282)	38,255	31,512	175	(1,759)	29,928
State and municipal	13,272	499	(139)	13,632	12,558	141	(452)	12,247
Mortgage-backed	13,683	323	(160)	13,846	12,799	173	(376)	12,596
Corporate—non-U.S.	12,640	374	(168)	12,846	9,923	228	(248)	9,903
Government—non-U.S.	5,059	104	(108)	5,055	4,675	114	(77)	4,712
U.S. government and federal agency	2,106	15	(42)	2,079	2,481	5	(171)	2,315
Equity	4,392	703	(478)	4,617	6,420	2,641	(277)	8,784
	90,230	2,477	(2,377)	90,330	80,368	3,477	(3,360)	80,485
Consolidated totals	\$90,910	\$2,952	\$(2,523)	\$91,339	\$80,947	\$4,172	\$(3,361)	\$81,758

A substantial portion of mortgage-backed securities shown in the table above are collateralized by U.S. residential mortgages.

Contractual maturities of GECS debt securities (excluding mortgage-backed securities)		
(In millions)	Amortized cost	Estimated fair value
Due in		
2001	\$ 5,002	\$ 5,028
2002–2005	14,479	14,717
2006–2010	17,765	17,789
2011 and later	34,909	34,333

It is expected that actual maturities will differ from contractual maturities because borrowers have the right to call or prepay certain obligations.

Proceeds from sales of investment securities by GE and GECS were \$24,748 million in 2000 (\$18,521 million in 1999 and \$16,707 million in 1998). Gross realized gains were \$3,589 million in 2000, including \$1,366 million from sale of GECS investment in common stock of Paine Webber Group, Inc. Gross realized gains were \$1,430 million in 1999 and \$1,126 million in 1998. Gross realized losses were \$790 million in 2000 (\$484 million in 1999 and \$308 million in 1998).

11 GE Current Receivables

December 31 (In millions)	2000	1999
Aircraft Engines	\$ 1,840	\$ 1,601
Appliances	327	285
Industrial Products and Systems	1,274	1,163
NBC	384	329
Plastics	1,098	953
Power Systems	3,668	3,359
Technical Products and Services	1,128	1,036
Corporate items and eliminations	358	337
	10,077	9,063
Less allowance for losses	(350)	(320)
	\$ 9,727	\$ 8,743

Receivables balances at December 31, 2000 and 1999, before allowance for losses, included \$6,323 million and \$5,832 million, respectively, from sales of goods and services to customers, and \$233 million and \$296 million, respectively, from transactions with associated companies.

Current receivables of \$227 million at year-end 2000 and \$203 million at year-end 1999 arose from sales, principally of aircraft engine goods and services, on open account to various agencies of the U.S. government, which is GE's largest single customer. About 3%, 4% and 4% of GE's sales of goods and services were to the U.S. government in 2000, 1999 and 1998, respectively.

12 Inventories

December 31 (In millions)	2000	1999
GE		
Raw materials and work in process	\$ 4,134	\$ 3,438
Finished goods	3,614	3,054
Unbilled shipments	243	233
	7,991	6,725
Less revaluation to LIFO	(845)	(927)
	7,146	5,798
GECS		
Finished goods (a)	666	1,209
	\$ 7,812	\$ 7,007

(a) Includes \$773 million of retail inventory at year-end 1999 related to Wards, which was deconsolidated in 2000.

LIFO revaluations decreased \$82 million in 2000, compared with decreases of \$84 million in 1999 and \$87 million in 1998. Included in these changes were decreases of \$6 million, \$4 million and \$29 million in 2000, 1999 and 1998, respectively, that resulted from lower LIFO inventory levels. There were net cost decreases in each of the last three years. As of December 31, 2000, GE is obligated to acquire certain raw materials at market prices through the year 2008 under various take-or-pay or similar arrangements. Annual minimum commitments under these arrangements are insignificant.

December 31 (In millions)	2000	1999
Time sales and loans		
Consumer services	\$ 43,954	\$ 44,784
Specialized financing	28,497	24,745
Mid-market financing	21,506	18,422
Equipment management	1,385	978
Specialty insurance	90	28
Other	838	1,183
Time sales and loans	96,270	90,140
Investment in financing leases		
Direct financing leases	46,186	43,738
Leveraged leases	4,877	4,045
Investment in financing leases	51,063	47,783
	147,333	137,923
Less allowance for losses	(4,034)	(3,708)
	\$ 143,299	\$ 134,215

Time sales and loans represents transactions in a variety of forms, including time sales, revolving charge and credit, mortgages, installment loans, intermediate-term loans and revolving loans secured by business assets. The portfolio includes time sales and loans carried at the principal amount on which finance charges are billed periodically, and time sales and loans carried at gross book value, which includes finance charges. At year-end 2000 and 1999, commercial real estate loans and leases of \$21,329 million and \$15,782 million, respectively, were included

in either financing receivables or GECS insurance receivables. Note 18 contains information on airline loans and leases.

Investment in financing leases consists of direct financing and leveraged leases of aircraft, railroad rolling stock, autos, other transportation equipment, data processing equipment and medical equipment, as well as other manufacturing, power generation, commercial real estate, and commercial equipment and facilities.

As the sole owner of assets under direct financing leases and as the equity participant in leveraged leases, GECS is taxed on total lease payments received and is entitled to tax deductions based on the cost of leased assets and tax deductions for interest paid to third-party participants. GECS is generally entitled to any residual value of leased assets.

Investment in direct financing and leveraged leases represents net unpaid rentals and estimated unguaranteed residual values of leased equipment, less related deferred income. GECS has no general obligation for principal and interest on notes and other instruments representing third-party participation related to leveraged leases; such notes and other instruments have not been included in liabilities but have been offset against the related rentals receivable. The GECS share of rentals receivable on leveraged leases is subordinate to the share of other participants who also have security interests in the leased equipment.

Net investment in financing leases

December 31 (In millions)	Total financing leases		Direct financing leases		Leveraged leases	
	2000	1999	2000	1999	2000	1999
Total minimum lease payments receivable	\$ 74,960	\$ 68,158	\$ 50,556	\$ 47,069	\$ 24,404	\$ 21,089
Less principal and interest on third-party nonrecourse debt	(19,773)	(17,184)	—	—	(19,773)	(17,184)
Net rentals receivable	55,187	50,974	50,556	47,069	4,631	3,905
Estimated unguaranteed residual value of leased assets	7,314	7,157	4,602	4,945	2,712	2,212
Less deferred income	(11,438)	(10,348)	(8,972)	(8,276)	(2,466)	(2,072)
Investment in financing leases (as shown above)	51,063	47,783	46,186	43,738	4,877	4,045
Less amounts to arrive at net investment						
Allowance for losses	(646)	(581)	(558)	(509)	(88)	(72)
Deferred taxes	(8,408)	(8,593)	(4,496)	(5,087)	(3,912)	(3,506)
Net investment in financing leases	\$ 42,009	\$ 38,609	\$ 41,132	\$ 38,142	\$ 877	\$ 467

Contractual maturities		
(In millions)	Total time sales and loans (a)	Net rentals receivable (a)
Due in		
2001	\$ 28,870	\$ 16,620
2002	21,368	11,885
2003	18,140	8,253
2004	7,439	5,055
2005	5,611	3,173
2006 and later	14,842	10,201
Total	\$ 96,270	\$ 55,187

(a) Experience has shown that a substantial portion of receivables will be paid prior to contractual maturity, and these amounts should not be regarded as forecasts of future cash flows.

Nonearning consumer receivables were \$1,139 million and \$930 million at December 31, 2000 and 1999, respectively, a substantial amount of which were private-label credit card loans. Nonearning and reduced-earning receivables other than consumer receivables were \$949 million and \$932 million at year-end 2000 and 1999, respectively.

"Impaired" loans are defined by generally accepted accounting principles as loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. That definition excludes, among other things, leases or large groups of smaller-balance homogenous loans and therefore applies principally to commercial loans held by GECS. An analysis of impaired loans follows.

December 31 (In millions)	2000	1999
Loans requiring allowance for losses	\$ 475	\$ 631
Loans expected to be fully recoverable	384	219
	\$ 859	\$ 850
Allowance for losses	\$ 166	\$ 179
Average investment during year	801	610
Interest income earned while impaired (a)	20	27

(a) Principally on the cash basis.

14 GECS Allowance for Losses on Financing Receivables

(In millions)	2000	1999	1998
Balance at January 1	\$ 3,708	\$ 3,223	\$ 2,745
Provisions charged to operations	2,045	1,671	1,603
Net transfers primarily related to acquisitions and sales	22	271	386
Amounts written off—net	(1,741)	(1,457)	(1,511)
Balance at December 31	\$ 4,034	\$ 3,708	\$ 3,223

15 GECS Insurance Receivables

At year-end 2000 and 1999, this account included reinsurance recoverables of \$8,240 million and \$8,138 million and receivables at insurance affiliates of \$15,562 million and \$10,831 million, respectively. Receivables at insurance affiliates include premium receivables, investments in whole real estate and other loans and funds on deposit with reinsurers.

16 Property, Plant and Equipment (including equipment leased to others)

December 31 (In millions)	2000	1999
Original cost		
GE		
Land and improvements	\$ 544	\$ 526
Buildings, structures and related equipment	6,982	6,674
Machinery and equipment	20,792	20,849
Leasehold costs and manufacturing plant under construction	1,871	2,150
	30,189	30,199
GECS		
Buildings and equipment	5,753	7,163
Equipment leased to others		
Aircraft	12,888	10,591
Vehicles	9,872	10,942
Railroad rolling stock	3,459	3,323
Marine shipping containers	2,196	2,309
Other	3,633	3,832
	37,801	38,160
	\$ 67,990	\$ 68,359
Accumulated depreciation and amortization		
GE	\$ 17,990	\$ 17,818
GECS		
Buildings and equipment	2,084	2,127
Equipment leased to others	7,901	7,392
	\$ 27,975	\$ 27,337

Amortization of GECS equipment leased to others was \$2,620 million, \$2,673 million and \$2,185 million in 2000, 1999 and 1998, respectively. Noncancelable future rentals due from customers for equipment on operating leases at year-end 2000 totaled \$16,034 million and are due as follows: \$4,017 million in 2001; \$3,177 million in 2002; \$2,407 million in 2003; \$1,707 million in 2004; \$1,194 million in 2005; and \$3,532 million thereafter.

17 Intangible Assets

December 31 (In millions)	2000	1999
GE		
Goodwill	\$11,962	\$10,805
Other intangibles	462	457
	12,424	11,262
GECS		
Goodwill	11,550	12,301
Present value of future profits (PVFP)	2,780	1,812
Other intangibles	687	635
	15,017	14,748
	\$27,441	\$26,010

GE intangible assets are net of accumulated amortization of \$3,413 million in 2000 and \$2,891 million in 1999. GECS intangible assets are net of accumulated amortization of \$5,815 million in 2000 and \$4,233 million in 1999.

The amount of goodwill amortization included in net earnings (net of income taxes) in 2000, 1999 and 1998 was \$439 million, \$395 million and \$291 million for GE and \$620 million, \$512 million and \$408 million for GECS, respectively.

PVFP amortization, which is on an accelerated basis and net of interest, is projected to range from 17% to 7% of the year-end 2000 unamortized balance for each of the next five years.

18 All Other Assets

December 31 (In millions)	2000	1999
GE		
Investments		
Associated companies (a)	\$ 2,670	\$ 2,678
Other	954	741
	3,624	3,419
Prepaid pension asset	11,377	9,397
Long-term receivables, including notes	1,987	2,024
Prepaid broadcasting rights	967	1,078
Other	6,073	4,887
	24,028	20,805
GECS		
Investments		
Assets acquired for resale	1,394	3,406
Associated companies (a)	12,785	11,298
Real estate ventures	6,496	4,397
Other	5,298	4,424
	25,973	23,525
Separate accounts	11,705	10,335
Servicing assets (b)	1,449	1,707
Deferred insurance acquisition costs	5,815	4,682
Other	5,424	4,445
	50,366	44,694
Eliminations	(507)	(518)
	\$73,887	\$64,981

(a) Includes advances.

(b) Associated primarily with serviced residential mortgage loans amounting to \$81 billion and \$86 billion at December 31, 2000 and 1999, respectively.

In line with industry practice, sales of commercial jet aircraft engines often involve long-term customer financing commitments. In making such commitments, it is GE's general practice to require that it have or be able to establish a secured position in the aircraft being financed. Under such airline financing programs, GE had issued loans and guarantees (principally guarantees) amounting to \$1,160 million at year-end 2000 and \$1,453 million at year-end 1999; and it had entered into commitments totaling \$1,476 million and \$1,843 million at year-end 2000 and 1999, respectively, to provide financial assistance on future aircraft engine sales. Estimated fair values of the aircraft securing these receivables and associated guarantees exceeded the related account balances and guaranteed amounts at December 31, 2000. GECS acts as a lender and lessor to the commercial airline industry. At December 31, 2000 and 1999, the balance of such GECS loans, leases and equipment leased to others was \$15.3 billion and \$11.8 billion, respectively. In addition, at December 31, 2000, GECS had issued financial guarantees and funding commitments of \$601 million (\$59 million at year-end 1999) and had placed multi-year orders for various Boeing and Airbus aircraft with list prices of approximately \$22.9 billion (\$9.9 billion at year-end 1999).

At year-end 2000, the National Broadcasting Company had \$7,631 million of commitments to acquire broadcast material and the rights to broadcast television programs, including U.S. television rights to future Olympic Games, and commitments under long-term television station affiliation agreements that require payments through the year 2010.

In connection with numerous projects, primarily power generation bids and contracts, GE had issued various bid and performance bonds and guarantees totaling \$4,599 million at year-end 2000 and \$3,794 million at year-end 1999.

Separate accounts represent investments controlled by policyholders and are associated with identical amounts reported as insurance liabilities in note 20.

19 Borrowings

Short-term borrowings				
December 31 (In millions)	2000		1999	
	Amount	Average rate (a)	Amount	Average rate (a)
GE				
Commercial paper				
U.S.	\$ —	—%	\$ 521	6.54%
Non-U.S.	172	5.77	396	5.02
Payable to banks, principally non-U.S.	527	11.30	629	10.18
Current portion of long-term debt	71	7.90	123	7.27
Other	170		576	
	940		2,245	
GECS				
Commercial paper				
U.S.	77,525	6.67	84,702	6.07
Non-U.S.	16,965	5.46	11,909	4.19
Current portion of long-term debt	19,283	5.95	22,902	5.59
Other	10,219		9,746	
	123,992		129,259	
Eliminations	(5,752)		(1,158)	
	\$119,180		\$130,346	

Long-term borrowings				
December 31 (In millions)	2000		2000	1999
	Average rate (a)	Maturities		
GE				
Industrial development/pollution control bonds	4.65%	2003-2027	\$ 334	\$ 328
Payable to banks, principally non-U.S.	6.07	2002-2006	255	156
Other (b)			252	238
			841	722
GECS				
Senior notes	5.59	2002-2055	80,383	69,770
Subordinated notes (c)	7.88	2006-2035	996	996
			81,379	70,766
Eliminations			(88)	(61)
			\$82,132	\$71,427

- (a) Based on year-end balances and local currency interest rates, including the effects of interest rate and currency swaps, if any, directly associated with the original debt issuance.
- (b) A variety of obligations having various interest rates and maturities, including certain borrowings by parent operating components and affiliates.
- (c) Guaranteed by GE.

Borrowings of GE and GECS are addressed at right from two perspectives—liquidity and interest rate risk management. Additional information about borrowings and associated swaps can be found in note 30.

Liquidity requirements of GE and GECS are principally met through the credit markets. Maturities of long-term borrowings (including the current portion) during the next five years follow.

(In millions)	2001	2002	2003	2004	2005
GE	\$ 71	\$ 92	\$ 20	\$ 211	\$ 15
GECS	19,283	20,089	16,231	11,330	7,086

Committed credit lines of \$4.2 billion had been extended to GE by 24 banks at year-end 2000. Substantially all of GE's credit lines are available to GECS and its affiliates in addition to their own credit lines.

At year-end 2000, GECS and its affiliates held committed lines of credit aggregating \$28.1 billion, including \$12.2 billion of revolving credit agreements pursuant to which it has the right to borrow funds for periods exceeding one year. Amounts drawn by GECS under these lines at December 31, 2000, were not significant. Both GE and GECS compensate certain banks for credit facilities in the form of fees, which were insignificant in each of the past three years.

Interest rate risk is managed by GECS in light of the anticipated behavior, including prepayment behavior, of assets in which debt proceeds are invested. A variety of instruments, including interest rate and currency swaps and currency forwards, are employed to achieve management's interest rate objectives. Effective interest rates are lower under these "synthetic" positions than could have been achieved by issuing debt directly.

The following table shows GECS borrowing positions considering the effects of swaps.

GECS effective borrowings (including swaps)		
December 31 (In millions)	2000	1999
Short-term	\$ 80,162	\$ 74,347
Long-term (including current portion)		
Fixed rate (a)	\$ 98,905	\$ 90,361
Floating rate	26,304	35,317
Total long-term	\$ 125,209	\$ 125,678

(a) Includes the notional amount of long-term interest rate swaps that effectively convert the floating-rate nature of short-term borrowings to fixed rates of interest.

At December 31, 2000, swap maturities ranged from 2001 to 2048, and average interest rates for fixed-rate borrowings (including "synthetic" fixed-rate borrowings) were 5.92% (5.63% at year-end 1999).

December 31 (In millions)	2000	1999
Investment contracts and universal life benefits	\$ 33,232	\$ 30,448
Life insurance benefits (a)	32,288	18,460
Unpaid claims and claims adjustment expenses (b)	22,886	21,473
Unearned premiums	6,039	6,060
Separate accounts (see note 18)	11,705	10,335
	\$106,150	\$ 86,776

- (a) Life insurance benefits are accounted for mainly by a net-level-premium method using estimated yields generally ranging from 2% to 9% in 2000 and from 5% to 9% in 1999.
- (b) Principally property and casualty reserves; includes amounts for both reported and incurred-but-not-reported claims, reduced by anticipated salvage and subrogation recoveries. Estimates of liabilities are reviewed and updated continually, with changes in estimated losses reflected in operations.

When GECS cedes insurance to third parties, it is not relieved of its primary obligation to policyholders. Losses on ceded risks give rise to claims for recovery; allowances are established for such receivables from reinsurers.

The insurance liability for unpaid claims and claims adjustment expenses related to policies that may cover environmental and asbestos exposures is based on known facts and an assessment of applicable law and coverage litigation. Liabilities are recognized for both known and unasserted claims (including the cost of related litigation) when sufficient information has been developed to indicate that a claim has been incurred and a range of potential losses can be reasonably estimated. Developed case law and adequate claim history do not exist for certain claims principally due to significant uncertainties as to both the level of ultimate losses that will occur and what portion, if any, will be deemed to be insured amounts.

A summary of activity affecting unpaid claims and claims adjustment expenses follows.

(In millions)	2000	1999	1998
Balance at January 1—gross	\$ 21,473	\$ 19,611	\$ 14,654
Less reinsurance recoverables	(4,832)	(3,483)	(2,246)
Balance at January 1—net	16,641	16,128	12,408
Claims and expenses incurred			
Current year	9,718	6,917	6,330
Prior years	607	248	(162)
Claims and expenses paid			
Current year	(3,704)	(2,508)	(2,400)
Prior years	(6,572)	(5,162)	(3,692)
Claim reserves related to acquired companies	488	929	3,476
Other	231	89	168
Balance at December 31—net	17,409	16,641	16,128
Add reinsurance recoverables	5,477	4,832	3,483
Balance at December 31—gross	\$ 22,886	\$ 21,473	\$ 19,611

Prior-year claims and expenses incurred in the preceding table resulted principally from settling claims established in earlier accident years for amounts that differed from expectations.

Financial guarantees and credit life risk of insurance affiliates are summarized below.

December 31 (In millions)	2000	1999
Guarantees, principally on municipal bonds and structured finance issues	\$ 194,061	\$ 177,840
Mortgage insurance risk in force	68,112	59,798
Credit life insurance risk in force	19,910	26,427
Less reinsurance	(42,143)	(37,992)
	\$ 239,940	\$ 226,073

This caption includes noncurrent compensation and benefit accruals at year-end 2000 and 1999 of \$6,268 million and \$5,839 million, respectively. Also included are amounts for deferred incentive compensation, deferred income, product warranties and a variety of sundry items.

GE is involved in numerous remediation actions to clean up hazardous wastes as required by federal and state laws. Liabilities for remediation costs at each site are based on management's best estimate of undiscounted future costs, excluding possible insurance recoveries. When there appears to be a range of possible costs with equal likelihood, liabilities are based on the lower end of such range. Uncertainties about the status of laws, regulations, technology and information related to individual sites make it difficult to develop a meaningful estimate of the reasonably possible aggregate environmental remediation exposure. However, even in the unlikely event that remediation costs amounted to the high end of the range of costs for each site, the resulting additional liability would not be material to GE's financial position, results of operations or liquidity.

Aggregate deferred income tax amounts are summarized below.

December 31 (In millions)	2000	1999
Assets		
GE	\$ 6,131	\$ 5,808
GECS	7,309	5,528
	13,440	11,336
Liabilities		
GE	6,583	6,091
GECS	15,547	14,483
	22,130	20,574
Net deferred income tax liability	\$ 8,690	\$ 9,238

Principal components of the net deferred income tax balances for GE and GECS are as follows:

December 31 (In millions)	2000	1999
GE		
Provisions for expenses (a)	\$ (4,392)	\$ (4,203)
Retiree insurance plans	(904)	(839)
Prepaid pension asset	3,982	3,289
Depreciation	944	922
Other—net	822	1,114
	452	283
GECS		
Financing leases	8,408	8,593
Operating leases	3,301	2,840
Allowance for losses	(1,684)	(1,379)
Insurance reserves	(1,270)	(1,052)
AMT credit carryforwards	(671)	(1,185)
Other—net	154	1,138
	8,238	8,955
Net deferred income tax liability	\$ 8,690	\$ 9,238

(a) Represents the tax effects of temporary differences related to expense accruals for a wide variety of items, such as employee compensation and benefits, interest on tax deficiencies, product warranties and other provisions for sundry losses and expenses that are not currently deductible.

23 GECS Minority Interest in Equity of Consolidated Affiliates

Minority interest in equity of consolidated GECS affiliates includes preferred stock issued by GE Capital and by affiliates of GE Capital. The preferred stock pays cumulative dividends at variable rates. Value of the preferred shares is summarized below.

December 31 (In millions)	2000	1999
GE Capital	\$ 2,600	\$ 2,600
GE Capital affiliates	1,066	1,421

Dividend rates in local currency on the preferred stock ranged from 4.15% to 6.82% during 2000 and from 0.6% to 6.1% during 1999.

24 Restricted Net Assets of GECS Affiliates

Certain GECS consolidated affiliates are restricted from remitting funds to GECS in the form of dividends or loans by a variety of regulations, the purpose of which is to protect affected insurance policyholders, depositors or investors. At year-end 2000, net assets of regulated GECS affiliates amounted to \$32.3 billion, of which \$26.8 billion was restricted.

At December 31, 2000 and 1999, the aggregate statutory capital and surplus of the insurance businesses totaled \$16.2 billion and \$14.5 billion, respectively. Accounting practices prescribed by statutory authorities are used in preparing statutory statements.

25 Share Owners' Equity

(In millions)	2000	1999	1998
Common stock issued	\$ 669	\$ 594	\$ 594
Accumulated nonowner changes other than earnings			
Balance at January 1	\$ (744)	\$ 1,664	\$ 1,340
Unrealized gains (losses) on investment securities—net of deferred taxes of \$ 686, \$(614) and \$ 430	1,363	(1,132)	795
Currency translation adjustments—net of deferred taxes of \$(312), \$(100) and \$(13)	(1,204)	(632)	60
Reclassification adjustments—net of deferred taxes of \$(1,031), \$(349) and \$(291)	(1,915)	(644)	(531)
Balance at December 31	\$ (2,500)	\$ (744)	\$ 1,664
Other capital			
Balance at January 1	\$ 10,790	\$ 6,808	\$ 4,434
Gains on treasury stock dispositions (a)	4,480	3,982	2,374
Adjustment for stock split	(75)	—	—
Balance at December 31	\$ 15,195	\$ 10,790	\$ 6,808
Retained earnings			
Balance at January 1	\$ 54,484	\$ 48,553	\$ 43,338
Net earnings	12,735	10,717	9,296
Dividends (a)	(5,647)	(4,786)	(4,081)
Balance at December 31	\$ 61,572	\$ 54,484	\$ 48,553
Common stock held in treasury			
Balance at January 1	\$ 22,567	\$ 18,739	\$ 15,268
Purchases (a)	5,342	7,488	6,475
Dispositions (a)	(3,465)	(3,660)	(3,004)
Balance at December 31	\$ 24,444	\$ 22,567	\$ 18,739

(a) Total dividends and other transactions with share owners reduced equity by \$3,044 million, \$4,632 million and \$5,178 million in 2000, 1999 and 1998, respectively.

In December 1999, GE's Board of Directors increased the authorization to repurchase Company common stock to \$22 billion and authorized the program to continue through 2002. Funds used for the share repurchase will be generated largely from free cash flow. Through year-end 2000, over 950 million shares having an aggregate cost of more than \$17 billion had been repurchased under this program and placed in treasury.

Common shares issued and outstanding are summarized in the following table.

December 31 (In thousands)	2000	1999	1998
Shares of GE common stock			
Issued	11,145,212	11,145,054	11,142,205
In treasury	(1,213,206)	(1,290,526)	(1,328,317)
Outstanding	9,932,006	9,854,528	9,813,888

In April 2000, share owners authorized (a) an increase in the number of authorized shares of common stock from 4,400,000,000 shares each with a par value of \$0.16 to 13,200,000,000 shares each with a par value of \$0.06 and (b) the split of each unissued and issued common share, including shares held in treasury, into three shares of common stock each with a par value of \$0.06. All share data and per-share amounts have been adjusted to reflect this change.

GE has 50 million authorized shares of preferred stock (\$1.00 par value), but no such shares have been issued.

The effects of translating to U.S. dollars the financial statements of non-U.S. affiliates whose functional currency is the local currency are included in share owners' equity. Asset and liability accounts are translated at year-end exchange rates, while revenues and expenses are translated at average rates for the period.

26 Other Stock-Related Information

Stock option activity

(Shares in thousands)	Shares subject to option	Average per share	
		Exercise price	Market price
Balance at December 31, 1997	416,709	\$ 10.01	\$ 24.46
Options granted	23,122	26.62	26.62
Options exercised	(71,866)	6.92	28.15
Options terminated	(8,181)	14.82	—
Balance at December 31, 1998	359,784	11.59	34.00
Options granted	51,281	37.93	37.93
Options exercised	(61,679)	7.82	39.42
Options terminated	(8,012)	21.15	—
Balance at December 31, 1999	341,374	16.01	51.58
Options granted	46,278	47.84	47.84
Options exercised	(44,758)	8.82	53.00
Options terminated	(9,715)	28.47	—
Balance at December 31, 2000	333,179	21.03	47.94

Share data have been adjusted for the 3-for-1 stock split effective on April 27, 2000.

Stock option plans, stock appreciation rights (SARs), restricted stock and restricted stock units are described in GE's current Proxy Statement. With certain restrictions, requirements for stock option shares can be met from either unissued or treasury shares.

At year-end 2000, there were 131 thousand SARs outstanding at an average exercise price of \$7.68. There were 33.1 million restricted stock shares and restricted stock units outstanding at year-end 2000.

There were 487.1 million and 423.1 million additional shares available for grants of options, SARs, restricted stock and restricted stock units at December 31, 2000 and 1999, respectively. Under the 1990 Long-Term Incentive Plan, 0.95% of the Company's issued common stock (including treasury shares) as of the first day of each calendar year during which the Plan is in effect becomes available for granting awards in such year. Any unused portion, in addition to shares allocated to awards that are canceled or forfeited, is available for later years.

Outstanding options and SARs expire on various dates through December 15, 2010. Restricted stock grants vest on various dates up to normal retirement of grantees.

The following table summarizes information about stock options outstanding at December 31, 2000.

Exercise price range	Outstanding			Exercisable	
	Shares	Average life (a)	Average exercise price	Shares	Average exercise price
\$ 5.31 – 8.50	75,459	2.4	\$ 7.39	75,459	\$ 7.39
8.51 – 13.23	73,172	3.9	9.15	73,172	9.15
13.48 – 23.04	57,608	5.9	16.45	40,764	15.89
24.08 – 35.79	56,694	7.7	29.39	12,580	26.88
35.88 – 57.31	70,246	9.2	45.06	2,582	41.84
Total	333,179	5.7	21.03	204,557	11.35

At year-end 1999, options with an average exercise price of \$9.13 were exercisable on 206 million shares; at year-end 1998, options with an average exercise price of \$8.03 were exercisable on 218 million shares.

(a) Average contractual life remaining in years.

Stock options expire 10 years from the date they are granted; options vest over service periods that range from one to five years.

Disclosures required by Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*, are as follows:

Option value information (a)

(In dollars)	2000	1999	1998
Fair value per option (b)	\$15.76	\$11.23	\$6.33
Valuation assumptions			
Expected option term (years)	6.4	6.5	6.2
Expected volatility	27.1%	23.7%	21.7%
Expected dividend yield	1.2%	1.3%	1.8%
Risk-free interest rate	6.4%	5.8%	4.9%

(a) Weighted averages of option grants during each period.

(b) Estimated using Black-Scholes option pricing model.

Pro forma effects

December 31 (In millions; per-share amounts in dollars)	2000	1999	1998
Net earnings	\$12,502	\$10,572	\$9,196
Earnings per share—diluted	1.24	1.06	0.92
—basic	1.26	1.08	0.94

27 Supplemental Cash Flows Information

Changes in operating assets and liabilities are net of acquisitions and dispositions of principal businesses.

“Payments for principal businesses purchased” in the Statement of Cash Flows is net of cash acquired and includes debt assumed and immediately repaid in acquisitions.

“All other operating activities” in the Statement of Cash Flows consists primarily of adjustments to current and noncurrent accruals and deferrals of costs and expenses, increases and decreases in progress collections, adjustments for gains and losses on assets, increases and decreases in assets held for sale, and adjustments to assets.

Noncash transactions include the following: in 2000, the acquisition of Harmon Industries for shares of GE common stock valued at \$346 million; in 1999, GE’s contribution of certain media properties in exchange for a noncontrolling interest in NBCi, a publicly-traded company (described in note 2); and in 1998, the acquisition of Marquette Medical Systems for shares of GE common stock valued at \$829 million.

Certain supplemental information related to GE and GECS cash flows is shown below.

For the years ended December 31 (In millions)

	2000	1999	1998
GE			
Purchases and sales of GE shares for treasury			
Open market purchases under share repurchase program	\$ (2,226)	\$ (1,866)	\$ (3,646)
Other purchases	(3,116)	(5,622)	(2,829)
Dispositions (mainly to employee and dividend reinvestment plans)	5,811	6,486	3,656
	\$ 469	\$ (1,002)	\$ (2,819)
GECS			
Financing receivables			
Increase in loans to customers	\$ (100,938)	\$ (95,201)	\$ (75,840)
Principal collections from customers—loans	87,432	86,379	65,573
Investment in equipment for financing leases	(15,454)	(18,173)	(20,299)
Principal collections from customers—financing leases	7,873	13,634	15,467
Net change in credit card receivables	(9,394)	(10,740)	(4,705)
Sales of financing receivables	14,405	11,473	13,805
	\$ (16,076)	\$ (12,628)	\$ (5,999)
All other investing activities			
Purchases of securities by insurance and annuity businesses	\$ (35,911)	\$ (26,271)	\$ (23,897)
Dispositions and maturities of securities by insurance and annuity businesses	25,960	23,979	20,639
Proceeds from principal business dispositions	(605)	279	—
Other	(1,617)	(6,270)	(8,122)
	\$ (12,173)	\$ (8,283)	\$ (11,380)
Newly issued debt having maturities longer than 90 days			
Short-term (91 to 365 days)	\$ 12,782	\$ 15,799	\$ 5,881
Long-term (longer than one year)	32,297	30,082	33,453
Proceeds—nonrecourse, leveraged lease debt	1,808	1,724	2,106
	\$ 46,887	\$ 47,605	\$ 41,440
Repayments and other reductions of debt having maturities longer than 90 days			
Short-term (91 to 365 days)	\$ (27,777)	\$ (21,211)	\$ (25,901)
Long-term (longer than one year)	(3,953)	(5,447)	(4,739)
Principal payments—nonrecourse, leveraged lease debt	(177)	(266)	(387)
	\$ (31,907)	\$ (26,924)	\$ (31,027)
All other financing activities			
Proceeds from sales of investment contracts	\$ 8,826	\$ 7,236	\$ 5,149
Redemption of investment contracts	(9,061)	(7,127)	(5,533)
Preferred stock issued by GECS affiliates	—	513	270
Cash received upon assumption of Toho Mutual Life Insurance Company insurance liabilities	13,177	—	—
	\$ 12,942	\$ 622	\$ (114)

Revenues									
For the years ended December 31									
(In millions)	Total revenues			Intersegment revenues			External revenues		
	2000	1999	1998	2000	1999	1998	2000	1999	1998
GE									
Aircraft Engines	\$ 10,779	\$ 10,730	\$ 10,294	\$ 687	\$ 477	\$ 292	\$ 10,092	\$ 10,253	\$ 10,002
Appliances	5,887	5,671	5,619	5	4	12	5,882	5,667	5,607
Industrial Products and Systems	11,848	11,555	11,222	428	530	479	11,420	11,025	10,743
NBC	6,797	5,790	5,269	—	—	—	6,797	5,790	5,269
Plastics	7,776	6,941	6,633	24	17	20	7,752	6,924	6,613
Power Systems	14,861	10,099	8,500	144	169	170	14,717	9,930	8,330
Technical Products and Services	7,915	6,863	5,323	19	15	14	7,896	6,848	5,309
Eliminations	(2,075)	(1,767)	(1,401)	(1,307)	(1,212)	(987)	(768)	(555)	(414)
Total GE segment revenues	63,788	55,882	51,459	—	—	—	63,788	55,882	51,459
Corporate items	517	619	771	—	—	—	517	619	771
GECS net earnings	5,192	4,443	3,796	—	—	—	5,192	4,443	3,796
Total GE revenues	69,497	60,944	56,026	—	—	—	69,497	60,944	56,026
GECS segment revenues	66,177	55,749	48,694	—	—	—	66,177	55,749	48,694
Eliminations	(5,821)	(5,063)	(4,251)	—	—	—	(5,821)	(5,063)	(4,251)
Consolidated revenues	\$ 129,853	\$ 111,630	\$ 100,469	\$ —	\$ —	\$ —	\$ 129,853	\$ 111,630	\$ 100,469

GE revenues include income from sales of goods and services to customers and other income. Sales from one Company component to another generally are priced at equivalent commercial selling prices.

(In millions)	Assets			Property, plant and equipment additions (including equipment leased to others)			Depreciation and amortization (including goodwill and other intangibles)		
	At December 31			For the years ended December 31			For the years ended December 31		
	2000	1999	1998	2000	1999	1998	2000	1999	1998
GE									
Aircraft Engines	\$ 9,816	\$ 9,204	\$ 9,075	\$ 416	\$ 368	\$ 480	\$ 330	\$ 382	\$ 398
Appliances	2,775	2,463	2,436	213	151	150	142	147	137
Industrial Products and Systems	7,869	6,740	6,466	522	423	428	425	433	440
NBC	4,965	5,243	3,264	99	94	105	120	126	127
Plastics	9,561	9,261	9,813	546	462	722	549	561	591
Power Systems	11,618	9,865	7,299	657	514	248	306	285	215
Technical Products and Services	6,016	5,048	3,858	211	164	254	219	230	143
Total GE segments	52,620	47,824	42,211	2,664	2,176	2,387	2,091	2,164	2,051
Investment in GECS	23,022	20,321	19,727	—	—	—	—	—	—
Corporate items and eliminations (a)	21,123	14,438	12,732	55	58	156	157	155	241
Total GE	96,765	82,583	74,670	2,719	2,234	2,543	2,248	2,319	2,292
GECS segment	370,636	345,018	303,297	11,434	15,432	8,110	5,488	4,372	3,568
Eliminations	(30,395)	(22,401)	(22,032)	—	—	—	—	—	—
Consolidated totals	\$ 437,006	\$ 405,200	\$ 355,935	\$ 14,153	\$ 17,666	\$ 10,653	\$ 7,736	\$ 6,691	\$ 5,860

Additions to property, plant and equipment include amounts relating to principal businesses purchased.

(a) Depreciation and amortization includes \$64 million of unallocated RCA goodwill amortization in 2000, 1999 and 1998 that relates to NBC.

Basis for presentation. The Company's operating businesses are organized based on the nature of products and services provided. Certain GE businesses do not meet the definition of a reportable operating segment and have been aggregated. The Industrial Products and Systems segment consists of Industrial Systems, Lighting, Transportation Systems and GE Supply. The Technical Products and Services segment consists of Medical Systems and Global eXchange Services.

Segment accounting policies are the same as policies described in note 1.

Details of segment profit by operating segment can be found on page 44 of this report. A description of operating segments for General Electric Company and consolidated affiliates is provided on the facing page.

Aircraft Engines. Jet engines and replacement parts and repair and maintenance services for all categories of commercial aircraft (short/medium, intermediate and long-range); for a wide variety of military aircraft, including fighters, bombers, tankers and helicopters; and for executive and commuter aircraft. Products and services are sold worldwide to airframe manufacturers, airlines and government agencies. Also includes aircraft engine derivatives, used as marine propulsion and industrial power sources; the latter is also reported in Power Systems.

Appliances. Major appliances and related services for products such as refrigerators, freezers, electric and gas ranges, dishwashers, clothes washers and dryers, microwave ovens, room air conditioners and residential water system products. Products and services are sold in North America and in global markets under various GE and private-label brands. Distributed to both retail outlets and direct to consumers, mainly for the replacement market, and to building contractors and distributors for new installations.

Industrial Products and Systems. Lighting products (including a wide variety of lamps, lighting fixtures, wiring devices and quartz products); electrical distribution and control equipment (including power delivery and control products such as transformers, meters, relays, capacitors and arresters); transportation systems products (including diesel-electric locomotives, transit propulsion equipment and motorized wheels for off-highway vehicles); electric motors and related products; a broad range of electrical and electronic industrial automation products (including drive systems); installation, engineering and repair services, which includes management and technical expertise for large projects such as process control systems; and GE Supply, a network of electrical supply houses. Markets are extremely diverse. Products and services are sold to commercial and industrial end users, including utilities, to original equipment manufacturers, to electrical distributors, to retail outlets, to railways and to transit authorities. Increasingly, products and services are developed for and sold in global markets.

NBC. Principal businesses are the furnishing of U.S. network television services to more than 220 affiliated stations, production of television programs, operation of 13 VHF and UHF television broadcasting stations, operation of four cable/satellite networks around the world, and investment and programming activities in the Internet, multimedia and cable television.

Plastics. High-performance engineered plastics used in applications such as automobiles and housings for computers and other business equipment; ABS resins; silicones; superabrasive industrial diamonds; and laminates. Products are sold worldwide to a diverse customer base consisting mainly of manufacturers.

Power Systems. Power plant products and services, including design, installation, operation and maintenance services.

Markets and competition are global. Gas turbines and aircraft engine derivatives and related services are sold separately and as part of packaged power plants for electric utilities, independent power producers and for industrial cogeneration and mechanical drive applications. Steam turbine-generators and related services are sold to electric utilities and, for cogeneration, to industrial and other power customers. Also includes nuclear reactors and fuel and support services for GE's new and installed boiling water reactors and equipment to support the distribution of oil and gas products.

Technical Products and Services. Medical imaging systems such as magnetic resonance (MR) and computed tomography (CT) scanners, x-ray, nuclear imaging and ultrasound, as well as diagnostic cardiology and patient monitoring devices; related services, including equipment monitoring and repair, computerized data management and customer productivity services. Products and services are sold worldwide to hospitals and medical facilities. Also includes a full range of computer-based information and data interchange services for both internal and external use to commercial and industrial customers.

GECS. The operating activities of the GECS segment follow.

Consumer services—private-label credit card loans, personal loans, time sales and revolving credit and inventory financing for retail merchants, auto leasing and consumer savings and insurance services.

Equipment management—leases, loans, sales and asset management services for portfolios of commercial and transportation equipment, including aircraft, trailers, auto fleets, modular space units, railroad rolling stock, data processing equipment, containers used on ocean-going vessels, and satellites.

Mid-market financing—loans, financing and operating leases and other services for middle-market customers, including manufacturers, distributors and end users, for a variety of equipment that includes vehicles, corporate aircraft, data processing equipment, medical and diagnostic equipment, and equipment used in construction, manufacturing, office applications, electronics and telecommunications activities.

Specialized financing—loans and financing leases for major capital assets, including industrial facilities and equipment, and energy-related facilities; commercial and residential real estate loans and investments; and loans to and investments in public and private entities in diverse industries.

Specialty insurance—U.S. and international multiple-line property and casualty reinsurance; certain directly written specialty insurance and life reinsurance; financial guaranty insurance, principally on municipal bonds and structured finance issues and private mortgage insurance.

Very few of the products financed by GECS are manufactured by GE.

29 Geographic Segment Information (consolidated)

The table below presents data by geographic region.

Revenues and operating profit shown below are classified according to their country of origin (including exports

from such areas). Revenues classified under the caption "United States" include royalty and licensing income from non-U.S. sources.

Revenues									
For the years ended December 31									
(In millions)	Total revenues			Intersegment revenues			External revenues		
	2000	1999	1998	2000	1999	1998	2000	1999	1998
United States	\$ 90,981	\$ 78,970	\$ 71,799	\$ 3,518	\$ 2,690	\$ 2,608	\$ 87,463	\$ 76,280	\$ 69,191
Europe	24,144	22,919	21,665	1,212	1,081	837	22,932	21,838	20,828
Pacific Basin	12,921	7,879	5,166	1,218	924	951	11,703	6,955	4,215
Other (a)	8,754	7,365	6,925	999	808	690	7,755	6,557	6,235
Intercompany eliminations	(6,947)	(5,503)	(5,086)	(6,947)	(5,503)	(5,086)	—	—	—
Total	\$ 129,853	\$ 111,630	\$ 100,469	\$ —	\$ —	\$ —	\$ 129,853	\$ 111,630	\$ 100,469

(In millions)	Operating profit (b)			Assets			Long-lived assets (c)		
	For the years ended December 31			At December 31			At December 31		
	2000	1999	1998	2000	1999	1998	2000	1999	1998
United States	\$ 15,455	\$ 13,391	\$ 11,319	\$ 277,818	\$ 264,129	\$ 227,311	\$ 19,180	\$ 21,612	\$ 18,048
Europe	2,062	1,886	2,393	80,282	83,358	84,518	5,870	6,101	6,334
Pacific Basin	1,754	1,092	431	42,281	28,214	18,427	1,936	2,017	1,326
Other (a)	1,406	909	810	36,804	29,687	25,878	13,076	11,329	10,057
Intercompany eliminations	9	11	(9)	(179)	(188)	(199)	(47)	(37)	(35)
Total	\$ 20,686	\$ 17,289	\$ 14,944	\$ 437,006	\$ 405,200	\$ 355,935	\$ 40,015	\$ 41,022	\$ 35,730

(a) Includes the Americas other than the United States and operations that cannot meaningfully be associated with specific geographic areas (for example, commercial aircraft leased by GE Capital Aviation Services).

(b) Excludes GECS income taxes of \$1,912 million, \$1,653 million and \$1,364 million in 2000, 1999 and 1998, respectively, which are included in the measure of segment profit reported on page 44.

(c) Property, plant and equipment (including equipment leased to others).

30 Additional Information about Financial Instruments

This note contains estimated fair values of certain financial instruments to which GE and GECS are parties. Apart from certain borrowings by GE and GECS and certain marketable securities, relatively few of these instruments are actively traded. Thus, fair values must often be determined by using one or more models that indicate value based on estimates of quantifiable characteristics as of a particular date. Because this undertaking is, by its nature, difficult and highly judgmental, for a limited number of instruments, alternative valuation techniques may have produced disclosed values different from those that could have been realized at December 31, 2000 or 1999. Assets and liabilities that, as a matter of accounting policy, are reflected in the accompanying financial statements at fair value are not included in the following disclosures; such items include cash and equivalents, investment securities and separate accounts.

A description of how values are estimated follows.

Borrowings. Based on quoted market prices or market comparables. Fair values of interest rate and currency swaps on borrowings are based on quoted market prices and include the effects of counterparty creditworthiness.

Time sales and loans. Based on quoted market prices, recent transactions and/or discounted future cash flows, using rates at which similar loans would have been made to similar borrowers.

Investment contract benefits. Based on expected future cash flows, discounted at currently offered discount rates for immediate annuity contracts or cash surrender values for single premium deferred annuities.

Financial guarantees and credit life. Based on future cash flows, considering expected renewal premiums, claims, refunds and servicing costs, discounted at a market rate.

All other instruments. Based on comparable transactions, market comparables, discounted future cash flows, quoted market prices, and/or estimates of the cost to terminate or otherwise settle obligations to counterparties.

Financial instruments	2000				1999			
	Notional amount	Assets (liabilities)			Notional amount	Assets (liabilities)		
		Carrying amount (net)	Estimated fair value			Carrying amount (net)	Estimated fair value	
December 31 (In millions)			High	Low			High	Low
GE								
Investment related								
Investments and notes receivable	\$ (a)	\$ 2,012	\$ 2,060	\$ 2,026	\$ (a)	\$ 1,700	\$ 1,739	\$ 1,684
Cancelable interest rate swap	1,046	6	4	4	1,046	11	22	22
Borrowings and related instruments								
Borrowings (b)(c)	(a)	(1,781)	(1,781)	(1,781)	(a)	(2,967)	(2,966)	(2,966)
Interest rate swaps	786	—	(38)	(38)	1,408	—	30	30
Currency swaps	172	—	(4)	(4)	879	—	(17)	(17)
Recourse obligations for receivables sold	589	(42)	(42)	(42)	555	(36)	(36)	(36)
Financial guarantees	2,345	—	—	—	2,710	—	—	—
Other firm commitments								
Forwards and options	6,961	37	30	30	6,764	16	(30)	(30)
Financing commitments	1,492	—	—	—	1,858	—	—	—
GECS								
Assets								
Time sales and loans	(a)	92,912	93,539	92,360	(a)	87,013	87,004	85,504
Integrated swaps	22,911	(44)	(771)	(771)	15,933	18	59	59
Purchased options	9,832	105	164	164	8,949	60	174	174
Mortgage-related positions								
Mortgage purchase commitments	—	—	—	—	669	—	—	—
Mortgage sale commitments	—	—	—	—	1,452	—	4	4
Mortgages acquired for resale	(a)	1,267	1,250	1,245	(a)	2,522	2,516	2,488
Options, including "floors"	21,984	202	208	208	23,929	76	56	56
Interest rate swaps and futures	2,798	29	38	38	4,054	—	(67)	(67)
Other financial instruments	(a)	10,940	11,130	11,102	(a)	5,347	5,322	5,292
Liabilities								
Borrowings and related instruments								
Borrowings (b)(c)	(a)	(205,371)	(207,670)	(207,670)	(a)	(200,025)	(198,798)	(198,798)
Interest rate swaps	52,681	—	(208)	(208)	56,339	—	(99)	(99)
Currency swaps	24,314	—	(957)	(957)	22,744	—	(1,425)	(1,425)
Currency forwards	27,902	—	381	381	26,806	—	(459)	(459)
Investment contract benefits	(a)	(27,575)	(26,144)	(26,144)	(a)	(24,943)	(24,420)	(24,420)
Insurance—financial guarantees and credit life	239,940	(2,759)	(2,797)	(2,910)	226,073	(2,757)	(2,797)	(2,909)
Credit and liquidity support—securitizations	37,667	(630)	(630)	(630)	34,389	(489)	(489)	(489)
Performance guarantees (d)	7,895	—	—	—	3,472	(56)	(56)	(56)
Other financial instruments	2,982	(1,184)	(1,114)	(1,114)	2,545	(1,473)	(1,444)	(1,444)
Other firm commitments								
Currency forwards	1,585	8	47	47	3,778	(14)	(41)	(41)
Currency swaps	647	292	275	275	767	238	200	200
Ordinary course of business								
lending commitments	9,450	—	—	—	7,822	—	—	—
Unused revolving credit lines								
Commercial	11,278	—	—	—	11,440	—	—	—
Consumer—principally credit cards	188,421	—	—	—	151,651	—	—	—

(a) Not applicable.

(b) Includes effects of interest rate and currency swaps, which also are listed separately.

(c) See note 19.

(d) Includes letters of credit.

Additional information about certain financial instruments in the table above follows.

Currency forwards, swaps and options are employed by GE and GECS to manage exposures to changes in currency exchange rates associated with commercial purchase and sale transactions and by GECS to optimize borrowing costs as discussed in note 19. These financial instruments generally are used to fix

the cash flow variability of local currency costs or selling prices denominated in currencies other than the functional currency.

Currency exposures that result from net investments in affiliates are managed principally by funding assets denominated in local currency with debt denominated in those same currencies. In certain circumstances, net investment exposures are managed using currency forwards and currency swaps.

Options and instruments containing option features that behave based on limits (“caps,” “floors” or “collars”) on interest rate and equity movements are used primarily to manage risks in certain investments as well as risks in certain GECS business activities, such as mortgage servicing and annuities.

Swaps of interest rates and currencies are used by GE and GECS to optimize funding costs for a particular funding strategy (see note 19). A cancelable interest rate swap was used by GE to hedge an investment position. Interest rate swaps, along with purchased options and futures, are used by GECS to establish specific hedges of mortgage-related assets. Credit risk of these positions is evaluated by management under the credit criteria discussed below. As part of its ongoing activities, GECS also enters into swaps that are integrated into investments in or loans to particular customers. Such integrated swaps not involving assumption of third-party credit risk are evaluated and monitored like their associated investments or loans and are not therefore subject to the same credit criteria that would apply to a stand-alone position.

Counterparty credit risk—risk that counterparties will be financially unable to make payments according to the terms of the agreements—is the principal risk associated with swaps, purchased options and forwards. Gross market value of probable future receipts is one way to measure this risk, but is meaningful only in the context of net credit exposure to individual counterparties. At December 31, 2000 and 1999, this gross market risk amounted to \$2.9 billion and \$2.0 billion, respectively.

Aggregate fair values that represent associated probable future obligations, normally associated with a right of offset against probable future receipts, amounted to \$3.7 billion at year-end 2000 and \$3.6 billion at year-end 1999.

Except as noted above for positions that are integrated into financings, all swaps, purchased options and forwards are carried out within the following credit policy constraints.

- Once a counterparty exceeds credit exposure limits (see table below), no additional transactions are permitted until the exposure with that counterparty is reduced to an amount that is within the established limit. Open contracts remain in force.

Counterparty credit criteria	Credit rating	
	Moody's	Standard & Poor's
Term of transaction		
Between one and five years	Aa3	AA-
Greater than five years	Aaa	AAA
Credit exposure limits		
Up to \$50 million	Aa3	AA-
Up to \$75 million	Aaa	AAA

- All swaps are executed under master swap agreements containing mutual credit downgrade provisions that provide the ability to require assignment or termination in the event either party is downgraded below A3 or A-.

More credit latitude is permitted for transactions having original maturities shorter than one year because of their lower risk.

31 Quarterly Information (unaudited)

(Dollar amounts in millions; per-share amounts in dollars)	First quarter		Second quarter		Third quarter		Fourth quarter	
	2000	1999	2000	1999	2000	1999	2000	1999
Consolidated operations								
Net earnings	\$ 2,592	\$ 2,155	\$ 3,378	\$ 2,820	\$ 3,180	\$ 2,653	\$ 3,585	\$ 3,089
Earnings per share—diluted	0.26	0.22	0.34	0.28	0.32	0.27	0.36	0.31
—basic	0.26	0.22	0.34	0.29	0.32	0.27	0.36	0.31
Selected data								
GE								
Sales of goods and services	14,370	11,796	16,414	13,966	15,578	13,228	17,445	16,655
Gross profit from sales	4,520	3,667	5,372	4,545	4,675	4,091	5,693	5,043
GECS								
Total revenues	15,681	12,383	16,470	13,378	16,444	14,002	17,582	15,986
Operating profit	1,746	1,400	1,697	1,461	2,020	1,745	1,641	1,490
Net earnings	1,210	1,032	1,277	1,092	1,478	1,262	1,227	1,057

For GE, gross profit from sales is sales of goods and services less costs of goods and services sold. For GECS, operating profit is “Earnings before income taxes.”

Earnings-per-share amounts for each quarter are required to be computed independently. As a result, their sum does not

equal the total year earnings-per-share amounts for diluted earnings per share in 2000 and 1999, and for basic earnings per share in 2000. Per-share amounts have been adjusted for the 3-for-1 stock split effective on April 27, 2000.