

# Advisory Services from GE Digital

Accelerate your efforts with subject matter expertise

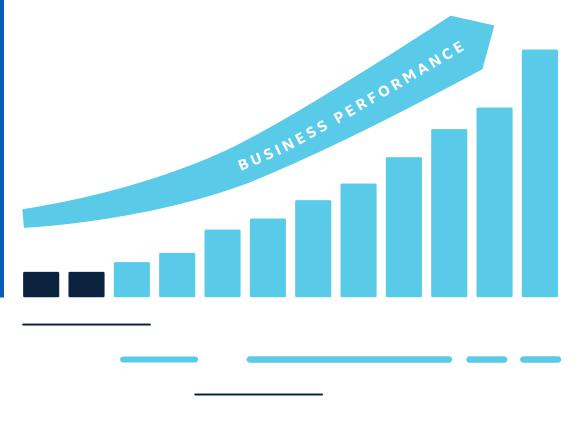
**Advisory Service Assessments & Engagements** demonstrate and drive the value of GED solutions for process industries, e.g., Power Generation, Oil & Gas, Mining and other capital-intensive industries. Our Advisory Services are designed for both new and experienced customers that are deepening their use of Performance Management methodologies.

# Service Options for Driving Value

Vision & Outcome Discovery

## **Advisory Services**

Implementation Services
Managed Services



GE Digital's Advisory Service experts help prioritize specific processes, assets and systems to deliver time-boxed efforts for remote and/or on-site execution, applied to either a GE Digital-hosted or an existing customer instance of the solution.

New and current users benefit from the domain expertise of GE Digital's staff. At the end of an assessment or engagement, our Advisory Services experts deliver additional recommendations for the customer to continue their journey.

These short-term boosts of guidance and support may be ordered as a one-time event, an adjunct to a recurring subscription, or ordered in multiple quantities and scheduled over time where extended support is desired.

Whether beginning, extending or supporting a digital journey, recommended assessments are aimed at building confidence and robust plans for business transformation. Recommended engagements play a pivotal role in helping customers adopt, integrate and benefit from chosen solutions.

# Confidence & Planning Assessments

### Rapid Value Assessment

Gives a quick overview of the potential value through deploying best-in-class performance management methodologies.

### Change Readiness Assessment

Evaluates your organization's readiness for implementation and any risks related to business practice change in asset management.

### Roadmapping Assessment

Provides a detailed plan for turning your vision into a supported, staffed and achievable program with defined outputs and value. Including:

- Maturity Assessment Staff interviews validating desired outcomes and current state of practices, processes and information systems.
- **Business Case & Risk Analysis** Quantifies improvement potential using cash flow implications of potential use cases and risk reductions.
- **Program Plan** Creates a value-based, overview plan ranging from single site, focused installs to large multi-facility, multi-module situations.
- Change Readiness New or updating if previously done.
- **Workforce Development Plan** Creates specific training & communication plans to ensure program goals are supported.
- **Work Process Alignment** Details needed business and work processes with role specifics to achieve program goals.

### Sensor Gap Assessment

Surveys an asset class example for an adequate data set to apply predictive techniques and identify improvement opportunities.

### Case Study Assessment

Evaluates operating data for one year on an asset to demonstrate alerts that would have been generated for a selected module.

# Solution Handoff Engagements

### **Functional Advisory Engagement**

Delivers system functional designs and configuration details of selected module functions and needed work processes. Including:

- Program Governance Defines how to manage and measure a program for the best effectiveness and impact.
- Change Readiness New or updating and deepening if previously done.
- Workforce Development Plan When no Roadmap exists, creates specific training & communication plans to ensure program goals are supported.
- Work Process Alignment When no Roadmap exists, details needed business and work processes with role specifics to achieve program goal.
- Use Case Definition Documents selected Use Cases for target Work Processes to clarify specifications and ownership responsibilities.

### **Business Adoption Engagement**

Configures and operationalizes the desired functional design and processes within role specific daily work.

### Use Case Facilitation Engagement

Provides coaching for individual users on integrating and executing needed functionality into their overall responsibilities.

### Content Development Engagement

Creates asset specific digital content for an asset type within a selected module when applicable library content is not available.

### Value Realization Engagement

Establishes data collection and reporting to link technical topics and financial impact for optimizing the use of selected functionality.







